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ASIA'S GREATEST LEADERS 2021-22 INDIA'S GREATEST

EADERS











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STRATEGY, BRANDING PLATFORMS AND BUSINESS RESEARCH

URS business research practice specializes in providing a full suite of qualitative and quantitative market research, business advisory and consulting services. This practice boasts of some of the largest corporate houses, leading consulting firms and government agencies, and we derive a significant portion of our business through our research-based IPRs.

A global business model, language capabilities and highly motivated researchers with deep domain expertise allow us the capability of execution of projects ranging from simple company profiles to complex strategic market-entry projects. Our research capabilities supported by flexible engagement models allow us to nurture relationships with clients, which may be from entry level to brand enhancement platforms.

The approach of URS is to arrive at a solution with a blend of both primary as well secondary research. We have subscription to as well as experience of working with various proprietary and public databases. Through primary research, we assist our clients across B2B and B2C surveys (online and face-toface), Focus Group Discussions and Expert Interviews.

URS MEDIA CONSULTING INTERNATIONAL

We are a leading International Media house with a Business & News publication, named "URS-AsiaOne", which has presence in electronic and print media.

Our reader audience is in twelve countries of Asia and the Middle East, namely India, the UAE, Bangladesh, Sri Lanka, Singapore, Hong Kong, Thailand, Indonesia, Saudi Arabia, Kuwait, Qatar and Oman, with a highly professional network of a full-time editorial team and some of the best authors in the region.

Research Methodology

8th Edition – World's Greatest Brands & Leaders 2021-22, 6th Edition – Asia's Greatest Brands & Leaders 2021-22 and 7th Edition – India's Greatest Brands & Leaders 2021-22

The 120 World's Greatest Brands & Leaders 2021-22, Asia's Greatest Brands & Leader 2021-22 and India's Greatest Brands & Leader 2021-22 are a research-based listing of Brands using both primary and secondary data researched across sixteen industries and sixty-two sub-categories evaluating Brands from all over Asia. World's Greatest Brands, Asia's Greatest Brands & India's Greatest Brands are a mission where brands are scanned, researched, understood and, after much deliberation by a competent team of experts, put on deserving pedestals for the admiration and veneration of the world. We delve into the history of the brands, let their beams of achievement play with us, feel the fire within these brands, and move along with their driving force. Finally, after the revelling in the process, we feature our humble yet expert insights into the making and rising of these brands that are truly the Greatest! For anyone who is interested in the success story of these World's greatest brands, Asia's greatest brands and India's greatest brands, or the fire within that made them succeed, or the driving force that put them on the path to great success, or finally the certitudes that make them great and the beacon of tomorrow that provides a hint and an insight into their future, we render in a transparent manner all the desirable information about these brands and more.

World's Greatest Leaders 2021-22, Asia's Greatest Leaders 2021-22 and India's Greatest Leader 2021-22

A few Leaders of the final 120 list of World's Greatest Brands, Asia's Greatest Brands & India's Greatest Brands may be recognized for their contribution in building the brand. A number of these brands have corporates, entrepreneurs, first-generation or inheritance entrepreneurs, cooperatives, CMDs, Board of Directors involved behind the brands. Hence a qualitative assessment would be done in the form of a research Leader Form which will have aspects of Vision for the company, Growth aspirations, and Corporate Social Responsibility. Finally, the Leader Forms with primary research data filled by the leaders will be sent to the jury for scoring along with the Brand scoring forms.

The various phases of the Research Methodology will be as follows:



The first phase of the research will be initiated by generating a list of categories (to be covered under the purview of the survey mentioned at the end of this document).

The entire research platform will be divided into:

A list of about 1200 brands across 16 industries and 62 sub-categories will be drawn up through secondary research driven by the URS Media research team and AsiaOne editorial team using online surveys via:

- Google Analytics
- Market studies
- Industry white papers
- Category-specific brand reports
- Brand-specific scrutiny

*Companies with net revenue exceeding US\$12 billion will not be considered. Group turnovers will not be considered but may be only that of individual companies.

PhaseB

The preliminary list of 1200 Brands generated of World's Greatest Brands & India's Greatest Brands will be scrutinized and graded on a scale of 1 to 10 (where 1 is the lowest and 10 is the highest) by the research and editorial teams to generate a list of the top 300 brands based on the following parameters:

- 1. Brand Popularity
- 2. Brand Innovation
- **3.** Brand Growth
- 4. Brand Promise
- 5. Brand Impact



JURY AND BRANDS & LEADERS SCRUTINY QUESTIONNAIRE:

The list of the top 300 brands will then further be scrutinized by an independent jury. The brands will be rated on the parameters of Brand Popularity, Brand Innovation, Brand Growth, Brand Promise and Brand Impact on a scale of 1 to 10 (where 10 is the highest and 1 is the lowest). **FINAL PHASE & LISTING OF THE TOP 120 BRANDS**

The final phase of the research will entail the analysis of the jury and editorial questionnaire ratings based on the abovementioned parameters and weightage assigned below by the research and editorial teams:

ANALYSIS: The 120 World's Greatest Brands and Leaders, Asia's Greatest Brands and Leaders and India's Greatest Brands and Leaders list will be based on the cumulative scores of the shortlisted Brands received from the Jury Council and the research and editorial teams.

URS Media's editorial team will shortlist from 1200 to 300 and then based on the weightage given to the independent Jury scoring a final list of 120 Brands will be created.

The list of the 16 industries and their sub-categories covered under the purview of the study is as follows: Automotive, Education, Energy & Power, Finance, Food & Beverages, Healthcare, Household Products, Infrastructure, IT & Telecom, Lifestyle, Manufacturing, Media & Entertainment, Personal Care, Real Estate, Retail and Services.

Disclaimer

*In addition to the above methodology, a few Brands with relatively competitive scoring may be part of the list due to their recent year-on-year growth and emergence as a brand, but, these companies would be featured, if any, under Editor's Choice feature and awards.







URS-AsiaOne Magazine strives to deliver news and analysis on business, policy and lifestyle covering Asian and African continents, with participation from Europe and South America. We also do six special research-based issues in a year, with process advisory and evaluations by one of the big four consulting firms, and create and finally have an individual IPR intellectual property – on the same. A few pieces of research, we have conducted across the continent of Asia, have been multiple industry features and then industry-specific researches on Education, Real Estate, Healthcare, Services, Infrastructure and Manufacturing sectors. The core has been to create par excellence print products in terms of magazine issues and coffee table presentations, along with Business Summits and Brand & Leader awards recognizing some of the greatest companies in the Asian and African continents. We endeavour to present business news from Africa, Asia and the Middle East, and create perceptions and provide thought-provoking content and stories, not only recognizing the established brands and leaders but also bringing forward influential and emerging stories on companies and their business owners. In short, we provide ... for the acclaimed leadership and the esteemed readership.

EIGHTH EDITION – WORLD'S GREATEST BRANDS AND LEADERS 2021-22, SIXTH EDITION - ASIA'S GREATEST BRANDS AND LEADERS 2021-22, AND SEVENTH EDITION -INDIA'S GREATEST BRANDS AND LEADERS 2021-22

The goal of World's Greatest Brands & Leaders, Asia's Greatest Brands & Leaders, and India's Greatest Brands & Leaders is to identify those brands, which perform above and beyond others within the global businesses and markets. It identifies and honors exceptional brands by recognizing, rewarding, and reinforcing leading brands from all over Asia. Only those brands which are highly rated, approved and validated by independent World's Greatest Brands & Leaders, Asia's Greatest Brands & Leaders, and India's Greatest Brands & Leaders Jury Council are eligible for inclusion in any World's Greatest Brand, Asia's Greatest Brands & India's Greatest Brand of the Year program. Those brands accepting the call to participate for the year 2021-22 program, after being scrutinized, with focus on both primary and secondary data, enjoy a comprehensive package of promotional benefits covering print, portal and broadcast media, which vary depending on the market needs in each individual country. Attaining the status of World's Greatest Brand, Asia's Greatest Brands, & India's Greatest Brand strengthens a brand's position, adds prestige, spotlights a brand in a competitive market, and positions it as a success model. Qualifying Brands are automatically invited to become members of the international network and can take part in a PR and media campaign.

GUESTS OF HONOUR

At

16th Edition of Asia-Middle East-Africa Business and Social Jorum: Awards & Business E-Summit

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World's Greatest Brands and Leaders 2021-22 Asia, Middle-East & Africa



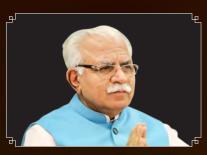
His Excellency Prof. Ganeshi Lal Hon'ble Governor of Odisha



Shri Mukhtar Abbas Naqvi Hon'ble Union Minister of Minority Affairs, The Government of India



Sadhvi Niranjan Jyoti Hon'ble Minister of State for Consumer Affairs, Food, and Public Distribution & Rural Development, The Government of India



Shri Manohar Lal Khattar Hon'ble Chief Minister, The Government of Haryana



His Excellency Mr. Mohamed Maliki Ambassador of His Majesty the King of Morocco to the Republic of India



Her Excellency Mrs. Hayet Talbi EP Bilel Ambassador of the Republic of Tunisia to the Republic of India



His Excellency Mr. Nurlan Zhalgasbayev Ambassador of the Republic of Kazakhstan to the Republic of India,



His Excellency Mr. Sinisa Pavic Ambassador of the Republic of Serbia to the Republic of India



Shri Gautam Gambhir Member of Parliament, The Government of India

Mr. Jim Sarbh

Actor, The Indian Film Industry



Ms. Usha Uthup Legendary Singer, The Indian Film Industry



Mr. Saif Ali Khan Co-Founder, House of Pataudi & Actor, The Indian Film Industry



Mr. Dino Morea Actor, The Indian Film Industry



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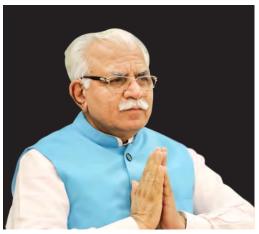
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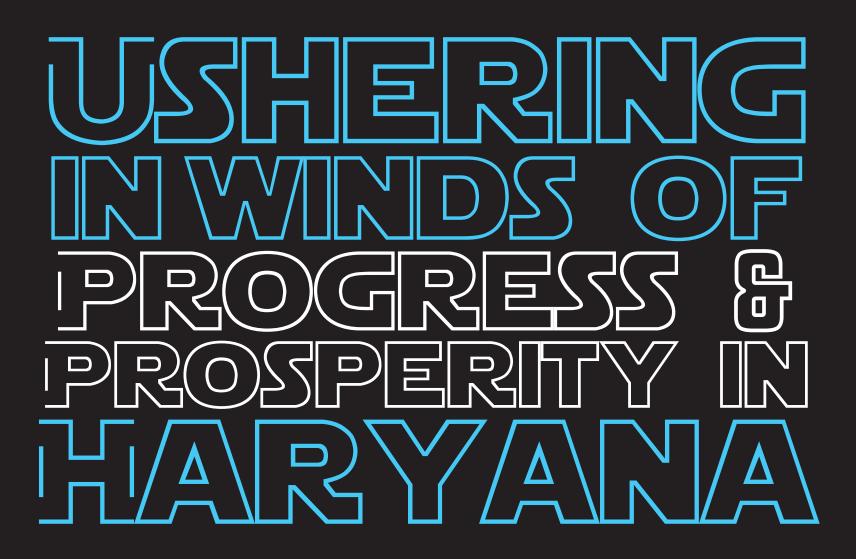
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SHRI MANOHAR LAL KHATTAR, HON'BLE CHIEF MINISTER, HARYANA



On 26 October 2014, Shri Manohar Lal Khattar, scripted history as he took the oath of office and secrecy as Haryana's first Chief Minister (CM) from the Bharatiya Janata Party (BJP). Owing to his massive popularity, he was re-elected as the CM of Haryana in 2019. Under his exemplary leadership, Haryana has been witnessing unprecedented growth trajectory in varied spheres. A follower of the dictum 'Seva Pratham,' he has always been at the forefront of social causes and has been passionately working for the elevation of those in the lowest rung of society through various schemes and measures implemented by his government

BY RICHA SANG

FACE-TO-FACE

MANOHAR LAL KHATTAR





BOOSTING ECONOMIC GROWTH

Q. Sir, you hold the feat of becoming the first BJP Chief Minister in the state of Haryana and owing to your massive development works and popularity, were also re-elected to the post. Under your exemplary leadership, Haryana set itself on an unprecedented progress path and is ranked favourably on the Ease of Doing Business in India. Please throw light on some of the policies and measures undertaken by your government in this regard with special reference to Haryana Enterprises Promotion Policy 2020.

A. The day I took over as the Chief Minister of Haryana, I decided to undertake development works uniformly in all Vidhan Sabha constituencies with the principle of Sabka Saath, Sabka Vikas and One Haryana, One Haryanvi.

During the last two years, Covid was a big challenge to keep the growth and the progress going on, particularly in the industrial sector.

Meanwhile, Hon'ble Prime Minister Shri Narendra Modi gave a vision of "Atmanirbhar Bharat" and set the target of making the nation's economy worth five trillion dollars. We subsequently took many steps to make the prime minister's vision successful.

So we not only set up a separate MSME department but also introduced the Haryana Enterprise and Employment policy, 2020 under which a large number of incentives were announced for the industry. A provision for free power was made for the industrial units for 20 years.

The Haryana Enterprise Promotion Centre has been set up to provide all clearances to the upcoming industrial units under one roof and also to promote ease of doing business in the state.

We are making a logistic hub in the NCR. An integrated multi model logistic hub is being set up on 886 acres of land in Narnaul, Mahendragarh.

A pharmaceutical policy has also been put in place to promote the pharmaceutical (medicines) industry in the state.

ALIGNING STATE GOALS WITH NATIONAL GOALS

Q. Sir, what are your views on Hon'ble PM Modiji's call for 'Vocal for Local' and 'Aatma Nirbhar Bharat'? How is your government planning to further this agenda?

A. It was in order to revive the national economy that the Prime minister gave the slogan "vocal for local" and "Atma Nirbhar Bharat". The purpose was to breathe a

"THE DAY I TOOK OVER AS THE CM OF HARYANA, I DECIDED TO UNDERTAKE DEVELOPMENT WORKS WITH THE PRINCIPLE OF SABKA SAATH, SABKA VIKAS & ONE HARYANA, ONE HARYANVI"



new life in the enterprises which engaged local talent and entrepreneurs. The Centre launched an economic package of Rs 20 lakh crores for the purpose.

India should stop looking for assistance from other countries and the youth should hone their skills in whatever best they could do.

In Haryana, in order to realise the dream of the prime minister we have strengthened all the 5 pillars of "Atmanirbhar Bharat"economy, infrastructure, demography, demand and supply.

We have started a portal called "Haryana Atma Nirbhar portal" under the "Atmanirbhar Haryana- Atmanirbhar Bharat campaign in the state.

We have also started a campaign in colleges and universities to train the youth with the spirit of enterprise. Under this incubation centres are being set in the educational institutions to train and enable the youth to undertake startup enterprises. For this a concerted startup policy has been implemented following which Haryana has become a leading state in the nation to implement the Startup India campaign. More than 5000 youths have so far

registered themselves under the Startup campaign which is four times the number in Punjab and 14 times more than what we see in Himachal Pradesh.

We undertook a skill development mission and set up a separate university for skill development as well.

PROMOTING AGRICULTURE

Q. Sir, under your exemplary leadership, the state government has brought about many reforms to improve farm productivity and make agriculture profitable. For this, your government rolled out many programs such as Meri Fasal, Mera Byora, the portal "www.fasalhry.in," "Krishi Kiosk" at Panchkula, 'Suchana Rath,' and Kisan Haryana Apps among others. Please elaborate.

A. The welfare of farmers has been our topmost priority as under the "Beej See Bazar Tak" programme farmers are provided subsidies on the purchase of seeds, fertilizers and pesticides.

Haryana is the first state in the country to provide MSP on 14 crops and payments are made to farmers within 72 hours of

buying their crops. Many schemes that the Prime Minister has implemented for reforms in agriculture like the Prime Minister crop insurance scheme, the Prime Minister's Kisan Samman Nidhi plan have been guiding us as well.

"Meri Fasal, Mera Byora" scheme has helped farmers get quick assistance from the state government as a result of which the economic condition of farmers in the state has improved considerably.

Haryana stands third in the country as far as farmers' condition is concerned. According to the national survey, by 2019, per capita family income of farmers in Haryana was Rs 22,841 which was almost double the national figure which stood at Rs 10,218.

In order to compensate farmers after they suffered losses in their kharif crop in 2021 we raised the compensation from Rs 12,000 per acre to Rs 15,000 per acre and approved compensation of Rs 945 crores under the Prime Minister's crop insurance scheme.

The state government has also launched the "Mukhya Mantri Bagvani Beema Yojna" and the "Bhavantar Bharpai Yojna" for 21 horticulture crops.

FACE-TO-FACE

MANOHAR LAL KHATTAR



Various portals have been launched to make facilities available to farmers at the doorstep. To promote horticulture three centres of excellence have been approved for Bhiwani, Nuh and Jhajjar district while 65 per cent subsidy is being given to farmers undertaking vertical farming. At the same time agroforestry has been made part of the "Mera Paani-Meri Virasat" programme.

A target of developing fisheries over an area of 57,550 acres has been set up for the current financial year.

PROMOTING TOURISM

Q. Sir, you have recently inaugurated various adventure sports such as Parasailing, Paramotor and Jet Scooter in TikkarTaal, Morni Hills under the comprehensive plan on development of adventure sports activities to promote tourism in Haryana. Please throw some light on this.

A. Yes, in Morni Hills we have started various adventure sports which not only promote tourism but also provide jobs to the local youth. This area provides a lot of natural beauty and is expected to become a tourism centre.

I feel that adventure sports cultivate more physical and mental strength in the youth as we are making concerted efforts to promote it in the state. In Gurugram, a foundation stone has been laid for adventure tourism centre on Damdama lake where a basic infrastructure would be created comprising camping site, facilities of aero sports etc.

At Morni, sports trekking tracks are being prepared along with facilities for

paragliding and all-terrain vehicle ride. An adventure sports club has been also set up in the memory of international athlete Milkha Singh where we have set the target of training at least 1000 youths in adventure activities.

In addition, a proposal has been prepared to begin water sports and adventure activities at Tilyar lake in Rohtak and Hathnikund barrage.

Moreover, to promote rural tourism we have started the Home Stay scheme, 2021, under which farmers are being persuaded to construct two or three rooms each for providing facilities to tourists who wanted to have a view of Haryana rural culture and lifestyle. It would not only help boost the economic condition of farmers but would open a new avenue of tourism.

In Panchkula, for instance, we have started a Scenic and Religious Day tour package for conducting the tourists around to the scenic places in the region by a special tourist bus.

WORKING TOWARDS THE EMPOWERMENT OF WOMEN

Q. Under your able leadership, the state has been successfully addressing the issue of the safety and security of women. In fact, Haryana holds the distinction of being the first state to adopt the initiative of Mahila Police Volunteer at Karnal and Mahindergarh District on a pilot basis under the Nirbhaya Fund. In this regard, please throw light on schemes such as Mahila Police Volunteer (Gram Sakhi), launched to bridge the gap between Police and civil society for the safety of women.



A. Right from day one, it has been our earnest endeavour to ensure that women in the state felt not safe and protected but were afforded adequate opportunities to fulfil their dreams and ambitions.

The Mahila and Kishori Samman scheme was launched for adolescent girls and women in the age group of 10-45 years coming from BPL families. Under the scheme six-piece packet of sanitary napkins is given every month. About 22.50 lakh women and girls have been benefiting from the scheme.

Similarly, the Mukhya Mantri Doodh Uphaar Scheme has been operating in the state under which fortified flavoured skimmed milk powder is provided to pregnant and lactating mothers at about 26,000 Anganwadi centres.

For their safety in public places a Durga App has been launched, besides

"WE ARE MAKING A LOGISTIC HUB IN THE NCR. AN INTEGRATED MULTI MODEL LOGISTIC HUB IS BEING SET UP ON 886 ACRES OF LAND IN NARNAUL, MAHENDRAGARH"



the formation of Durga Shakti Vahini, a force that is dedicated to the protection of women. The strength of women in the state police has been hiked from 10 per cent to 15 per cent. In addition, round-the-clock helpline number 1091 has been functional to provide emergency assistance to girls and women

In order to expedite disposal of cases of crime against women, the government has set up 16 fast track courts so that such incidents did not become examples of "justice delayed is justice denied".

As many as 31 new women police stations have been set up in the state raising the total number of women police stations to 33. The government has also decided to increase the strength of women police personnel from 10 per cent to 15 per cent in the state.

improvement in the sex ratio of the state which has risen to 913 in 2020. Please state some of the measures and policies adopted by you in this regard.

A. The National Family Health Survey-5 (2020-21) released recently recorded a 57-point rise in the 'sex-ratio at birth in the last 5 years (females per 1,000 males) for infant girls in Haryana. The empowerment of women in Haryana has been extensively covered in schemes like "Beti-Bachao, "Aapki Beti-Padhao," Beti-Humari Beti" and "Ladli." It not only led to the empowerment of women but also soon saw women excelling in sports like hockey and wrestling and has finally turned the tables on the declining sex ratio in the state.

PROMOTING E-GOVERNANCE

the initiatives undertaken by your government to ensure the promotion of "E-governance" in Haryana. How accessible are these schemes for the common man and the weaker sections of the society?

A. Haryana has taken big strides in e-governance to make the governance accountable, sensitive and corruptionfree. It has started more than two dozen portals to help people avail themselves of the services provided by the Haryana Government. Haryana is the first state in the country where benefits of 572 government schemes run by 42 departments could be availed of at 18,552 Atal Seva centres and 117 Antyodaya and Saral Seva centres.

As many as 30 new portals were initiated in the first year of the present government which included the practice **Q.** There has also been a remarkable | **Q.** Please shed light on some of | of e-appointment for registration of lands.

FACE-TO-FACE

MANOHAR LAL KHATTAR

For the selection of new government staff, a provision of one-time registration has been made for youths for Group C and Group D jobs. On the CM Window portal, more than 8.12 lakh complaints have been received so far of which 7.76 lakh grievances have been redressed. For farmer E-NAM portal connecting 81 mandis and 225 farmer producers groups.

For school children "Sampark Baithak" mobile application has been initiated to help them study from their homes. An AAS (Auto Appeal System) has been evolved linking 546 services to ensure efficiency and transparency in the delivery system. We have also launched "Web Halris" for the revenue records, besides "Samarpan" for the delivery of services. Such initiatives have been taken to make governance more efficient and transparent.

ENSURING INCLUSIVE DEVELOPMENT

Q. Please state some of the schemes and initiatives launched by your government for senior citizens, destitute and differently-abled and needy sections of the society.

A. Our government has been following the principle of Antyodaya as enunciated by Shri Deendayal Upadhayaya ji. Under the Mukhya Mantri Antyodaya Parivar Utthan scheme, we have decided to ensure that every family in the state has at least Rs 1.80 lakh as its annual income; and for this, we have already identified 50,000 families.

Under the Mukhya Mantri Parivar Smridhi scheme about 27 lakh poor families have been given Rs 5 lakh annually as medical assistance. During the Covid times, the state government provided free of cost treatment. The Mukhya Mantri Bal Seva scheme for children has been a big success. In the state, there is a facility of free of cost 228 operations and 70 types of the medical test even as 500 medicines are provided free to the patients in various government hospitals. The social security pension has been enhanced to Rs 2500 whereas under the Mukhya Mantri Vivah Shagun scheme Rs 71,000 is offered as a shagun by the government.

PROVIDING SOCIAL COVER AND FAMILY WELFARE

Q. Sir, under your visionary leadership, the Haryana government has been very upfront in bringing out the schemes to expand the ambit of its social security cover. Please share in detail.

A. It's moral and constitutional duty of the government to uplift life standards of poor and backward classes so that they join the



"BY IMPLEMENTING SAKSHAM YUVA YOJANA, STARTUP INDIA, SKILL INDIA, & STANDUP INDIA, HARYANA HAS BEEN MADE A FAVORABLE DESTINATION FOR INDUSTRIES & INVESTORS"

mainstream and contribute to the growth of the state This has been the Antyodaya principle of Shri Deendayal Upadhyay ji. To achieve this target the Mukhya Mantri Antyodaya Parivar Utthan scheme was launched under which skill development is undertaken for giving employment opportunities to the needy people.

FACILITATING IMPROVED LAW & ORDER

Q. Under your visionary leadership, the Haryana government has launched a 24×7 portal called 'Har Samay' (through which anybody can register the compliant online) for improving the responsiveness of the policing system. You have also started the concept of Zero FIR. Please elaborate.

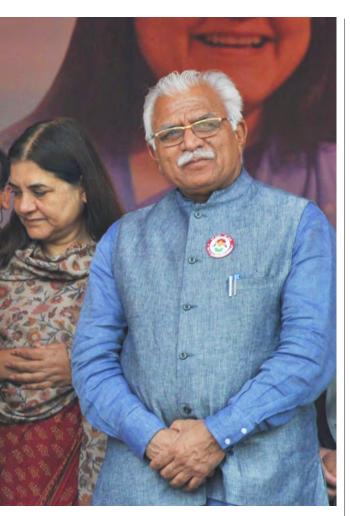
A. It has been our topmost priority to provide security to people. We have started

'Har Samay' portal whereby one can lodge complaint sitting at home. Special steps have been taken to provide security to women for which a special helpline has been launched. FIRs can be registered anywhere in the state while the complainant can monitor progress in follow-up action online.

BUILDING STATE-OF-THE-ART INDUSTRIAL INFRASTRUCTURE

Q. Sir, please throw light on the various initiatives undertaken by your government to boost infrastructure in the state.

A. In consonance with the vision of Hon'ble PM Shri Narendra Modi, Haryana has been making diligent and dedicated efforts to develop infrastructure so that the economy gets a boost and moves towards the goal of 'Atmanirbharta.' Haryana State Industrial and Infrastructure Development Corporation (H.S.I.I.D.C.) has played a



vital role in promoting all round economic development in the State by providing state-of-the-art industrial infrastructure. H.S.I.I.D.C. has established 36 industrial model townships and industrial estates in an area of 28,540 acres. These include developed industrial, residential, commercial and institutional sites of various sizes comprising several sectorspecific/theme parks like Badi, Rohtak, Mega Food Park in Rai R Saha, Panchkula and IMT. IT in Manesar Park, Footwear Park in Bahadurgarh and Textile Hub at Panipat are included.

Many new important projects are being developed. These include Global City in Gurugram, Integrated Multi Modal Logistics Park at Narnaul, IMT. Electronics Manufacturing Cluster in Sohna, Vision City in Gurugram, etc. Apart from this, there are many more projects under consideration, including Bulk Drug Park in Hisar, In-Decor City and five new cities under Panchagram region along the Kundli-Manesar-Palwal Expressway.

An international horticulture market is being established on 537 acres of land at Ganaur in district Sonepat, where international level facilities for infrastructure, technology, communication and marketing will be available. A Horticulture University is being established in the State to promote the cultivation of

fruits, flowers and vegetables. Under this, 4 research centers are also being established. Food parks are being set up in Badi located in district Sonipat and Samalkha of Panipat. In this, an investment of Rs 300 to 400 crore will be made.

BOOSTING ENTREPRENEURSHIP

Q. We, at AsiaOne, really appreciate the fact that your government has been launching various schemes and policies to boost entrepreneurship in the state. Please elaborate.

A. The government has given many facilities, incentives and discounts to the entrepreneurs to keep the wheel of industries moving with full speed in the state. We know that the Hon'ble Prime Minister had announced that "special focus has been given in the budget to strengthen MSMEs through credit facilitation and technology upgradation initiatives." Haryana Enterprise Promotion Center has been set up to provide approvals to entrepreneurs under one roof. Now more than 100 industrial clearances of 20 departments can be obtained through www.investharyana.in portal. All types of permission are being given through this center within 45 days.

To promote micro, small and medium industries, a separate 'MSME' has been established in the state. The Department of Foreign Cooperation has been formed to promote employment and investment. By implementing schemes like Saksham Yuva Yojana, Startup India, Skill India, Standup India etc. Haryana has been made a favorable destination for industries and investors.

Haryana has excellent connectivity by air, rail and road. Law and order situation is best. There is enough land in the state. There is no problem of power availability. Haryana has efficient banking and financial services. Hardworking and skilled human resource is available.

The National Capital Region of the state is being made a warehousing and logistics hub. Under this project, implementation of initial ambitious projects like Global Smart City and Mass Rapid Transit System in Gurugram has been started.

Haryana has reached the second position in the Logistics Ease Across Different States Index. Integrated Multi Modal Logistics Hub is being developed in Narnaul, Mahendragarh in an area of 886 acres. It will cost USD 700 million and is being developed in collaboration with the Delhi-Mumbai Industrial Corridor Project.

Haryana has excellent connectivity by air, rail and road. At present there are 17 national highways in the state. Today there

is no such district in the state which is not connected by National Highway.

We have implemented 'Haryana Enterprises and Employment Policy-2020' with the objective of promoting industries on a large scale, creating 5 lakh new jobs, creating investment opportunities of more than Rs 1 lakh crore and exporting to 2 lakh crores in the state.

Haryana Gramin Udyog Vikas Yojana has been started for the development of micro enterprises in rural areas. In order to reduce the 'Cost of Doing Business' of the industries, we have implemented a special leasing policy for industrial plots. The State Government has started 'Padma' scheme for exporting 140 products in 140 blocks of the state to country and abroad in the direction of uniform industrialization. Under this scheme 'One Block-One Product' will be encouraged, which will fetch good price at national and international level for quality products made by skilled people in many villages of the state.

Recently, Maruti Suzuki India Limited (MSIL), Suzuki Motorcycle India Private Limited (SMIPL) and Haryana State Industrial and Infrastructure Development Corporation Limited have launched I.M.T. An agreement has been signed for allotment of total 900 acres of land in Kharkhoda. This will open a new path of prosperity and prosperity of Kharkhoda and the surrounding region.

Maruti-Suzuki India Limited will set up its new car manufacturing unit on 800 acres of land. The total cost of this project is estimated to be Rs 18,000 crore.

The first phase of this new plant with a manufacturing capacity of 2.5 lakh units per annum is likely to be commissioned by the year 2025. The plant will generate employment opportunities for 11,000 skilled, unskilled and semi-skilled youth.

Suzuki Motorcycle India Pvt Ltd has also purchased 100 acres of land to set up an integrated manufacturing facility for two wheelers including engines.

The total cost of this project is estimated to be Rs 1,466 crore. This will create employment opportunities for 2,000 skilled, unskilled and semi-skilled youth.

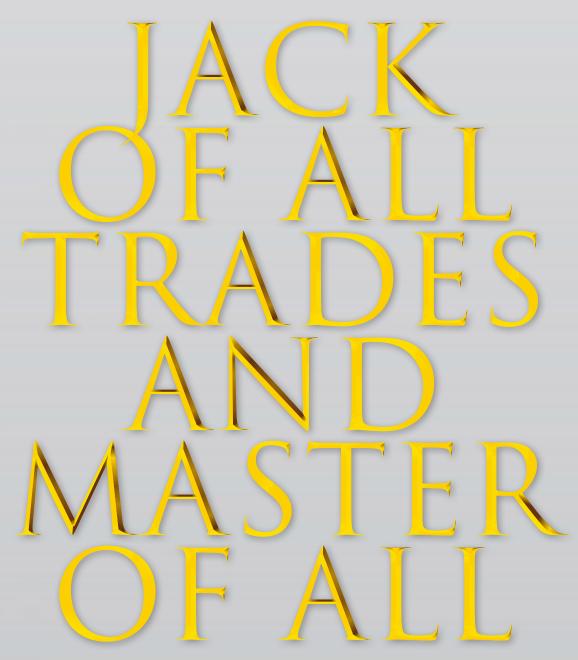
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AJAY HARINATH SINGH



Mr. Ajay Harinath Singh started Darwin Group of Companies as an ambitious project. With his undying efforts and determination, he has weaved a story of triumph and optimism. Under his tutelage, the company has become a conglomerate which has presence in almost all industries and is a leading brand in all. Leading his business with grounded set of beliefs, Mr. Singh's achievements go way beyond establishing a business powerhouse. Time and again, he has redefined the way people look at entrepreneurs through his actions and farsightedness

BY SONAM GULATI

usinessman, philanthropist, investor and much more - Mr. Singh dons many hats and each with equal panache. Born in 1980 in a family that had very successful business of mining, shipping, agriculture, and finance; Mr. Singh wanted to start something of his own. In those days, his family was one of most renowned business families of India. Born and brought up in Mumbai, Mr. Singh completed his graduation from the same city and then went to London for his Masters. After completing his education, he worked for various companies like Kraftos London, Cobra plc, Aviva Life Insurance, Metife Insurance, and Bharti Axa Life Insurance.

In 2010, Mr. Singh started Darwin Platform Group. He kept on adding new verticals to his venture including Arms and Darwin Platform Avitronics Inc., which retails Sukhoi 30 and MIG aircrafts from Russia. He also started a national banking company. Soon, his business venture became Darwin Group of Companies. Today, the firm has different ventures from mining, airline, shipping, farming, finance, winery, and mass media industries.

Under his leadership, The Darwin Platform Holdings Limited became a public company in 2010. Today, they have branches in London, Netherlands, Italy, Spain, Russia, Germany, Hong Kong, US, China, and Dubai. It was Mr. Singh's vision that took the company across all sectors including pharmaceuticals, finance, banking, mining, realty, information technology, and education.

ONE MAN, MANY ROLES

Mr. Singh is not just a businessman, he is a 'multipreneur'. With his many ventures and branches across sectors, his ultimate aim is to boost the Indian economy. He is a strong advocate of young leaders taking over the baton of the country and leading with a fresh perspective.

Under the Darwin Platform Group of Companies, Ajay Harinath Singh has also been associated with selling the Sukhoi 30 and MIG aircraft from Russia to other countries. He also owns an oilrig and refinery in East Europe and is all set to expanding his oil business in Russia. He is also in the infrastructure and banking business in the Sultanate of Oman. Darwin Platform Group of Companies is a conglomerate dealing in banking, realty, hospitality, mining, pharmaceuticals, film production, etc. Singh & Sons is the parent company of Darwin Platform Group of Companies having a presence in 11 countries globally with a net worth of Rs. 41000 cr. and is completely debt-free.

Ajay Harinath Singh's Darwin Platform Group of Companies is a conglomerate dealing in banking, realty, hospitality, mining, pharmaceuticals, film production, etc.

ENTREPRENEURSHIP & PHILANTHROPY

A fourth-generation businessman, Mr. Singh has a deep sense of giving back to the society. He is known for his philanthropic work. There are various social upliftment initiatives led by him, one of the most prominent is Ajay Harinath Singh Foundation (AHSF) food charity, which provides food to the homeless and needy. He has also built low-cost medical facilities in Latur (Maharashtra) and Bhuj (Gujarat) for lowincome families. He is always working to bridge the gap in the society by making available resources to the underprivileged.

He also donates to various forums and initiatives on a regular basis. He comes from a family that has been philanthropic since many generations. At the beginning where people were given employment during the Covid pandemic when a lot of people lose their livelihoods. In May this year, under his guidance, Darwin Group started an employment scheme for the youth. The company announced expansion plans in their 27 different ventures and for that they have initiated a program under which direct employment will be given to at least 1.5 lakh people in each Indian state, which mean approximately 40 lakh people will get direct employment in due course of time. It is these efforts that make him a leader, a visionary and a nurturer par excellence.

AWARDS & RECOGNITION

His tireless work for the upliftment and wellbeing of the less privileged strata of society has been appreciated time and again. He has been awarded and honored various times in India and abroad.

Some of the notable awards that he has been conferred with include - the Mid-day Iconic Showbiz Role Model Entrepreneur Award, The Times Power Men Award,

Asia One Global Indian of the Year Award,

Global Excellence Award for Topmost

Brand, Bharat Gaurav Award, and Dr. B. R.

Ambedkar Prerna Samman Award, among

In 2019, he was awarded the "Champions

of Change" Award by Interactive Forum on

Pranab Mukherjee, in a special ceremony

conducted at his residence in New Delhi.

"THE UNIQUE PROPERTY OF THIS GROUP, THANKS TO MR. AJAY HARINATH SINGH IS THAT EVERY STAKEHOLDER, INVESTOR, AND EMPLOYEE STANDS EQUAL, TO GIVE THEIR BEST TO THE SOCIETY AND SHARE THE COMMON GOAL OF NATION BUILDING"

others.

of his journey, he had pledged a part of this wealth to charity and he has struck by the pledge ever since. Access to quality education has also been a primary focus of his charitable contributions. His philanthropic efforts are also helping almost all cases from education, health, hunger, and more. Mr. Singh has also donated \$1 million to establish a women's polytechnic institution in Mumbai. It was a one-of-akind institution and much appreciated by the society.

Mr. Singh has also been a he contributor to education systems abroad. He donated \$2 million to establish a curriculum for small business management at the University of Nebraska at Lincoln. Additionally, he donated \$500,000 to set up a scholarship fund for minority students who want to enter its science or engineering schools.

It is clear from his efforts and initiatives that Mr. Singh is deeply concerned about the inequalities in the society. He believes that a true leader is one who uses his wealth and reach to bridge these gaps and work towards bringing opportunities closer to those who can't avail them.

To achieve this, he also started an initiative

Indian Economy (IFIE), a non-profit agency recognized by the Indian government for his exemplary social welfare initiatives and philanthropic work. The award was presented to him by former President, Dr.

PEOPLES PERSON

Mr. Singh is one of the leaders who put his team on the forefront. He truly vales the essence of a good team. He believes that the biggest asset for any organization is its employees, who make or break the fortunes of a business. That is why he makes sure that along with business, his team members are also growing. He ensures there are enough opportunities for them to learn, grow and work on their personal career goals. He is also a great communicator and motivates his team on a regular basis. He infuses the





team positivity and enthusiasm which is important for any team to function without losing track of the end goal.

CHARTING NEW TERRITORIES

As a businessman, Mr. Singh is farsighted. He works to solve simple problems and meeting the needs of consumers. He truly believes that the main job of entrepreneurs is to make things happens. It is indeed what differentiates a leader – everyone can have ideas but leaders carry the ideas out. A true leader would also know which idea can shape to be a full fledged service.

Mr. Singh started Darwin Platform after gaining enough experience at his family

businesses. He also has been successful in taking 96% of the ownership of Darwin Platform Group of Companies from his family. He runs the company completely debt-free and is striving to make it a global brand. It is tireless, relentless and unmatched dedication of Mr. Singh that in just 10 years the company has reached such pinnacles of growth.

He started the business with only avionics and soon added many verticals to his empire. What is most commendable is that all his companies became leaders in their own industry in no time. Its various subsidiaries include the following ventures: Darwin Platform Infrastructure Ltd., Darwin

Platform Capital Ltd., Darwin Platform Holding Ltd., Darwin Platform Airline Ltd., Darwin Platform Mass Media Ltd., Darwin Platform Logistics Ltd., Darwin Platform Realty Ltd., Darwin Platform IT Ltd., Darwin Platform Industries Ltd., Darwin Platform Hospitality Ltd., Darwin Platform Refineries Ltd., Darwin Platform Shipping Ltd., Darwin Platform Power Ltd., Darwin Platform Automobiles Ltd., Darwin Platform Pharmaceuticals Ltd., and Darwin Platform Beverages Ltd.

It is now Mr. Singh's vision to transform the way business is conducted in the modern world. He runs the show at Darwin Platform by guiding his teams to do business in a way that it becomes best practices. Operational excellence, customer service, inclusive work culture and innovation are some of the pillars on which Mr. Singh's conglomerate rests.

He recently forayed into the e-mobility space with the launch of 3 varieties of e-scooters. Prior to that, the company has committed to invest Rs 1,000 crore to expand its retail business. Under his guidance, the company had ventured into retail sometime back and is now looking to have a pan-India presence in the form of retails stores across categories. The company is surely an unstoppable force under the aegis of Mr. Singh.

THE ROAD AHEAD

Darwin Platform is guided by a relentless focus of Mr. Singh. Even after attaining so much, Mr. Singh has his eyes set on the next milestones. The company has mega business expansion plans laid ahead. He has allocated a huge sum of INR 7,000 crore to expand its footprint in retail, agribusiness, healthcare, and energy sectors. The unique property of this group, thanks to Mr. Singh is that every stakeholder, investor, and employee stands equal, to give their best to the society and share the common goal of nation building. Mr. Singh believes that all his efforts are concentrated towards making the country better for the underserved. All of his ventures work together like cogwheels to generate employment & wealth cumulatively for the nation.

He promotes simple, effective and lasting solutions to everyday problems. He also propagates the ideology that the success of some entrepreneurs can be an incentive for more young and intelligent people to come forward with their ideas to solve the problems of the underserved. "In reality, it's not about making great inventions but about applying the inventions to our daily life," he says.

EDUPRENEUR OF THE YEAR 2021-22



r. Rana hails from the village of Seohara in Uttar Pradesh, India. He went to the US to acquire an MBA at Ohio University before completing his MS and a PhD at Stevens Institute of Technology in New Jersey, USA. The wellversed leader is a seasoned investment banker. He began his investment banking career in investment portfolio management at UBS Investment Banking in New York. Furthermore, while working at HSBC's New York office, he completed a series of complicated cross-border equity/ debt structured investments and financing transactions in Canada, the UK, Australia, South Africa, and Hong Kong. Following a career in finance, as an Assistant Vice President at HSBC in New York, he moved to London in April 2009 to launch his career as a social entrepreneur.

Right from his childhood, Dr. Rana had an innate passion for the transformative power of education. This fascination led him to seek ways to have a tangible impact on the marginalised communities. In 2008, he decided to get actively involved in the educational field to materialize his noble ambition of making education accessible to all. To that end, he formed the Lokmani Education Trust, an active nonprofit organisation that operates two higher education institutes in India, with a focus on teaching females from the poorest and most traditionally conservative districts.



DR. VISHWAJEET RANA

Impacting Lives Via Education

Dr. Rana, the Founder of Global Education Holding Group (GEDU), is a resourceful and innovative entrepreneur and changemaker, who is often lauded for his futuristic and inclusive approach to education. The fundamental objective of his endeavour is to contribute to the welfare of the human civilization, driven by an inner passion to serve and contribute to the field of education. His fascination with education has been a product of both research and his own observation of its transformative powers *"HE PLAYS A PROACTIVE ROLE IN SUPPORTING LITERACY, NUMERACY, AND PROJECT MANAGEMENT IN COMMONWEALTH COUNTRIES. THROUGH HIS WORK, HE HAS BEEN ABLE TO PROVIDE ACCESS TO HIGHER EDUCATION TO OVER 20,000 STUDENTS ACROSS THE COUNTRY AND NOW GLOBALLY"*

AN ANALYTICAL BENT OF MIND

Dr. Rana's passion lies in analysing various global education models and implementing them to help students realise their full potential via higher education. Following the early visible signs of success, he saw an opportunity to provide higher education access, along the same lines, in the United Kingdom, which led him to establish and lead the Global Education Group, which is situated in the United Kingdom. Despite the differences in context, he saw clear parallels to the work he had rolled out in India. There were deprived and marginalized communities largely supported by educational institutions and consequently held back by the system. GEDU is founded by Dr. Rana and has revenue of GBP 100 million. A portfolio of its offerings include the Global Banking School, the largest non-degree awarding higher education institution listed with the Office for Students (OFS) registered in the United Kingdom, Campuses in India (Lokmani.com), Dubai (gbs.ac.ae), and Malta (gbsplus.com). Englishpath.com is another venture by GEDU in the area of apprenticeship and language schools. Since the global environment is disrupting all aspects of our lives and businesses, Dr. Rana believes social and environmental sustainability must be weighed in planning the future of today's ambitious youth.

PROVIDING ACCESS TO GLOBAL EDUCATION

Recognising the huge social benefit derived from educating people from



deprived communities, Dr. Rana began to identify areas of deprivation to create educational opportunities for individuals to pursue courses in healthcare and business-- the two areas in which he excels. Consequently, he launched the Global Banking School (GBS), which has carved a niche for itself as one of the fastest growing education providers in the UK. As the Group CEO and Chair of the Executive Board, the leader has been successfully leading the institution to achieve new heights of success. With GBS, he aims to create the next generation of pioneers and trailblazers in the industry.

GBS currently has 8 campuses across the UK – from Leeds to London, with the best faculty members to educate its students. Among all the attributes of GBS, its student-centered approach deserves special mention. With over 5000 new undergraduates enrolling in 2021 alone, the school is set to witness an exponential growth. Furthermore, many of those students were attracted by recommendations and reputation, with the National Student Survey awarding GBS an astounding 93% for overall satisfaction in 2021 – an outstanding achievement during the COVID-19 pandemic. What's more, considering UAE's potential as an international educational hub in the making, Dr. Rana launched a fully-equipped GBS campus in Dubai's Knowledge Park in 2021. It offers myriad industry-relevant courses, such as Higher Diplomas in Business Management, Digital Technology, Construction Management, and much more, to make the learners job-ready besides helping them achieve their career goals. In addition to its initial focus on finance and business, the school has

diversified to offer healthcare training, which has been recognised as an asset that positively impacts local communities in a significant way. Dr. Rana's goal is to contribute to the school's growth and development by offering worldclass educational opportunities to more students from communities typically under-represented in higher education. There are over 90% of students from BAME communities at this institution, a demographic which is almost unique in this sector and which is targeted not by quotas but by focusing on those who have not yet had the opportunity or background to pursue higher studies in the past. Furthermore, GBS has established a network of innovative partnerships with several UK-based universities to provide students with even greater opportunities to thrive and diversify their skills.

COMMUNITY-DRIVEN DEVELOPMENT

Keenly interested in charitable activities, he plays a proactive role in supporting literacy, numeracy, and project management in Commonwealth countries. Through his work, he has been able to provide access to higher education to over 20,000 students across the country and now globally. The benevolent leader has particularly been struck by the fact that the benefits of educational aid extend way beyond the students, through their immediate families as well as communities and ultimately to the country as a whole. Anyone who has benefited from GBS' services can offer their skills and knowledge in a diverse range of ways, such as improving the collective capacities and expectations of the marginalised communities.



Being a great leader is definitely not a cakewalk. Great leaders possess effective leadership qualities that help them achieve higher goals and objectives. With their positive attitude, they perceive every obstacle as an opportunity for growth. Value is generated when they swiftly grab opportunities, connect them with the right talent, and steer them towards achieving goals. Such remarkable leaders possess grand vision, strong will, resolute spirit, and the right direction to make the most out of every opportunity which comes their way. They share a common goal and invest in accelerating organizational growth. It's their purpose-driven leadership that creates synergies for long-term sustainable development at organizations the world over. These trailblazers, with their progressive outlook, have revolutionized industries and paved the way for future generations. AsiaOne Magazine showcases a few of such exceptionally proficient luminaries who are the epitome of greatness and rightly deserve the coveted title of AsiaOne Person of the Year 2021-22



PERSON OF THE YEAR 2021



G urudev's emphasis on mental health has acquired all the more relevance in the ongoing pandemic. In today's world torn with stress and conflict, edging towards a potential pandemic of mental health illnesses in the times to come by (as per the global estimates), the contribution of an Indian leader in bringing happiness and peace in the lives of millions of people is revolutionary and commendable.

A CHILD PRODIGY

Born in a small village called Papanasam, 25 kms from the city of Thanjavur in Tamil Nadu on 13th May 1956, Gurudev was a prodigious child. At the age of 4, he astonished his teachers by seamlessly reciting verses from the 'Bhagavad Gita,' an ancient Hindu scripture. His Sanskrit teacher was Pandit Sudhakar Chaturvedi, a close associate of Mahatma Gandhi. His peaceful brilliance drew teachers and students alike, to him even at school, who would often seek his guidance and support. Owing to his academic performance, he received double promotions too. But sports and movies did not interest him much. From a young age, he would be found deep in meditation. He would often be seen resolving fights among children, who were sometimes several years older to him. Gurudev studied at St. Josephs College, Bengaluru. As a scholar in Vedic literature with a degree in modern science, he has always maintained that science and



RAVI SHANKAR

Teaching The Art Of Living To The World

Bringing relief to millions of people the world over with his soothing voice of peace & enchanting words of wisdom, Gurudev Sri Sri Ravi Shankar, a global humanitarian and spiritual master, who established 'The Art of Living' Foundation four decades ago, is on a mission of global wellbeing, by making people aware of the innate joy inherent in them "THE FIRST THING IN A CONFLICT IS A COMMUNICATION BREAKDOWN. SECOND, THERE IS A TRUST DEFICIT. IF WE CAN BRIDGE THESE SOMEHOW, THEN THE PROCESS BEGINS. INSIDE EVERY CULPRIT IS A VICTIM CRYING FOR HELP. IF YOU HEAL THE VICTIM, THE CULPRIT DISAPPEARS"

spirituality were never in conflict with each other in the orient.

COMMITTED TO WORLD PEACE

Gurudev's commitment to peace and conflict resolution, a glimpse of which we see in his childhood, led to several meaningful interventions. Gurudev has endeavoured to foster peace and hold space for dialogue across nations, organizations and communities. He has lead conflict resolution and trauma-relief programmes in many countries, including Brazil, Cameroon, Colombia, India, Indonesia, Iraq, Israel-Palestine, Kenya, Kosovo, Lebanon, Mauritius, Morocco, Nepal, Pakistan, Russia, South Africa, Sri Lanka, and the United States of America. Gurudev emphasizes that "the first thing in a conflict is a communication breakdown. Second, there is a trust deficit. If we can bridge these somehow, then the process begins. Inside every culprit is a victim crying for help. If you heal the victim, the culprit disappears."

MAKING THE WORLD A BETTER PLACE

His teachings can be experientially integrated into life, working through exploration instead of imposition. This explains why they work well especially for those in the heart of a conflict. They have benefited the genocide facing Yezidi community in Syria, eased inter-communal tensions in Iraq, and stopped gang wars in Ivory Coast. Gurudev has found global acceptance across wide political spectrum, working continuously with people on all sides of a conflict, the victim and the perpetrator, the law enforcer and the outlawed. In Kashmir, Northeast India, Ivory-coast, Iraq, Kosovo, Lebanon, Colombia, Middle East among other places -Gurudev has created safe spaces for dialogue to flourish, in spite of stiff uncomfortable



resistance. He is renowned for his caregiver approach to mediation which finds trust among stakeholders. To cite an example, when tension in Iraq soared in 2008, Gurudev met leaders on all sides (Shia, Sunni and Kurds among others). Peace observers say that he is one of the very few world leaders to have been able to do this at the time of conflict. "In any long-drawn conflict, the victim tends to turn an oppressor and the oppressor becomes a victim. A broader vision and spiritual understanding alone can break this vicious cycle," he says. His efforts helped end a bloody 52-year-old conflict between the FARC and the Columbian establishment. He has hosted a series of trust enhancing interventions in J&K, providing all the stakeholders to voice their opinion in an effort to restore peace in the valley.

LAYING THE FOUNDATION OF GLOBAL WELLBEING

In 1981, Gurudev established the Art of Living along with the first free school 'Ved Vignan Maha Vidya Peeth' in Bengaluru. In 1982, after 10 days of silence, Gurudev cognized one of the most unique offering to the world - Sudarshan Kriya, a powerful breathing technique that simplifies - mental, emotional and social wellbeing. He says, "In sleep, we get rid of fatigue, but the deeper stresses remain in our body. Sudarshan Kriya cleanses the system from the inside. The breath has a great secret to offer." The first Art of Living program was conducted in Shimoga, Karnataka in 1982. Nurtured by his care and contribution, the Art of Living has rapidly grown in 156 countries, spreading peace and happiness to over 450 million people. He has designed 57 exclusive courses that empower individuals and cater to the social, material and spiritual needs of each social strata. To bring up a generation well-educated of peace-loving and

individuals, Gurudev has worked towards bringing holistic education to every corner of the country. In the area of education, what started with reviving a single school has grown to a movement involving 702 free schools under 'Gift a Smile' program which provides free education and food to more than 80,000 children in remote, rural and tribal parts of India. 90% of these children are first generation learners.

BRACING THE WORLD FOR THE PANDEMIC

During the onset of an unprecedented COVID-19 pandemic in early 2020, thousands of people lost their loved ones. To help millions move through the trying times during the pandemic, Gurudev launched the World Meditates campaign and personally conducted online guided meditation twice daily touching the life of millions by bringing solace, helping people build mental resilience, find semblance of peace and keeping the hope alive. The Art of Living also pioneered the 'I stand with humanity initiative' - providing more than 80 million meals to the daily wage earners in over 170 cities across India. The service initiative during the pandemic included the distribution of 6000 tons of food to 5 million families. It helped set up 7 covid care hospitals and provided over 2000 PPE kits. Trauma relief programs were also conducted for more than 1 million migrant laborers and covid warriors to bring mental relief to combat stress and anxiety during such times.

WELL-DESERVED RECOGNITION

He has received numerous awards from all over the globe including the highest civilian award of Columbia, Mongolia and Paraguay. He is also the recipient of the Padma Vibhushan, one of India's highest civilian awards & 23 honorary doctorates globally.

PERSON OF THE YEAR 2021



n an era often defined by new technology, the 50-year-old zillionaire, Musk has emerged as one of the most genuinely innovative entrepreneurs of his generation. He has been an inspiration for the world to go green. No wonder leading auto companies ranging from Ford to Volkswagen to Mercedes-Benz to Toyota have unequivocally committed their futures to electric vehicles. As he puts it, "For a long time, the rest of the auto industry was basically calling Tesla and me fools and frauds. They were saying electric cars wouldn't work; you can't achieve the range and performance. And even if you did that, nobody would buy them." But he has proved everybody wrong. In fact he has triggered a historic shift in the world's auto industry towards green mobility. Musk rightfully deserves the credit of transforming one of the world's most important industries - the automotive industry – and paving the path for a sustainable future.

EARLY LEANINGS

Born to a Canadian mother and South African father, Musk was brought up in Pretoria, South Africa. He briefly attended the University of Pretoria before moving to Canada at age 17 to avoid conscription. He enrolled at Queen's University and two years later transferred to the University of Pennsylvania, where he received a bachelor's degree in Economics and



ELON MUSK

Giving Wings To Your Mobility Dreams

The richest man on the planet, with over \$300 billion fortune, Elon Musk has been efficaciously revolutionizing transportation both on our planet Earth, through electric car maker Tesla and in space, via rocket producer SpaceX. He is a great visionary who aspires to save our planet and take us to a new one *"FOR A LONG TIME, THE REST OF THE AUTO INDUSTRY WAS BASICALLY CALLING TESLA AND ME FOOLS AND FRAUDS. THEY WERE SAYING ELECTRIC CARS WOULDN'T WORK; YOU CAN'T ACHIEVE THE RANGE AND PERFORMANCE. AND EVEN IF YOU DID THAT, NOBODY WOULD BUY THEM"*

Physics. Thereafter, he moved to California in 1995 to attend Stanford University. However, he changed his mind and decided instead to pursue a business career. Thus, he ended up co-founding the web software company Zip2 with his brother Kimbal. This startup was acquired by Compaq for \$307 million in 1999. The same year, Musk cofounded online bank X.com, which merged with Confinity in 2000 to form PayPal. The firm was taken over by eBay for \$1.5 billion in the year 2002. In 2002, Musk founded SpaceX, an aerospace manufacturer and space transport services company, of which he is CEO and CTO. In 2004, he joined electric vehicle manufacturer Tesla Motors, Inc. (now Tesla, Inc.) as Chairman and Product Architect, becoming its CEO in 2008. In 2006, he helped create SolarCity, a solar energy services company that was later acquired by Tesla and became Tesla Energy. In 2016, Tesla became the world's first vertically-integrated sustainable energy company with the acquisition of SolarCity, the leading provider of solar power systems in the United States, and in 2017 it launched Solar Roof - a beautiful and affordable energy generation product.

BOOSTING GREEN MOBILITY

As the Co-founder and CEO of Tesla, Musk has been leading all product design, engineering and global manufacturing of the firm's electric vehicles, battery products and solar energy products. Under his exemplary leadership, Tesla has been on a mission to accelerate the world's transition to sustainable energy for a cleaner future, since its inception in 2003. Roadster sports car was Tesla's first product, launched in 2008. It was followed by the Model S sedan, which was introduced in 2012. Model S proved that electric cars could compete with the best



on style and performance. Its Model X SUV was launched in 2015. These models have garnered immense popularity over time. Model S has received Consumer Reports' 'Best Overall Car' and has been named the 'Ultimate Car of the Year' by Motor Trend, while Model X was the first SUV ever to earn 5-star safety ratings in every category and sub-category in the National Highway Traffic Safety Administration's tests.

Tesla came up with Model 3 in the 2017. Model 3 has successfully brought technology to a wider market. It is a mass-market electric vehicle with more than 320 miles of range. It also launched Tesla Semi, which is designed to save owners at least \$200,000 over a million miles based on fuel costs alone. It unveiled Cybertruck in 2019, possessing better utility than a traditional truck and more performance than a sports car. Its Model Y compact SUV, began customer deliveries in early 2020.

BRINGING SPACE CLOSER TO EARTH

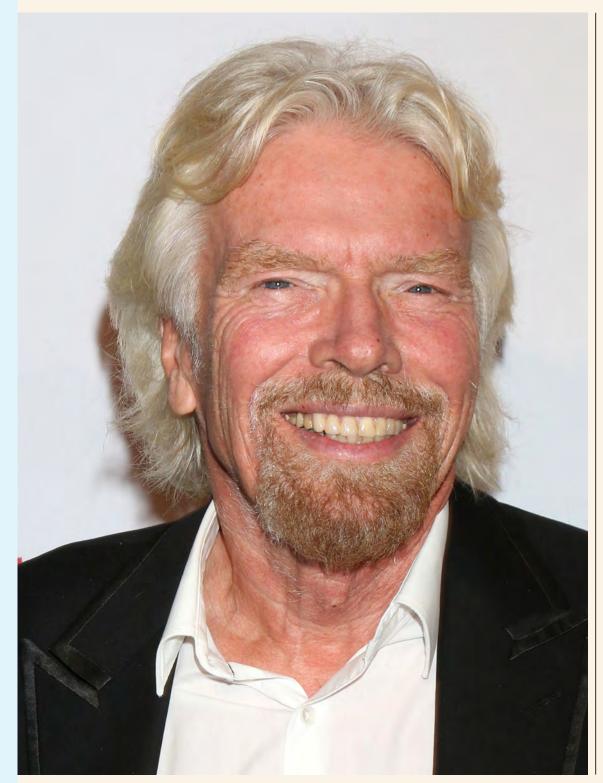
As lead designer at SpaceX, Musk efficiently oversees the development of rockets and spacecraft for missions to Earth orbit and ultimately to other planets. Under his able leadership, the SpaceX Falcon 1 became the first privately developed liquid fuel rocket to reach orbit in 2008, and SpaceX by reflying both a Falcon 9 rocket and Dragon spacecraft for the first time, made further history in 2017. Soon after, Falcon Heavy, the most powerful operational rocket in the world by a factor of two, completed its first flight in 2018. In 2019, SpaceX's crewcapable version of the Dragon spacecraft completed its first demonstration mission, and the company flew NASA astronauts to the International Space Station for the first time in 2020.

Currently, SpaceX is developing Starship (a fully reusable transportation system that will carry crew and cargo to the Moon, Mars and beyond) and Starlink, which will deliver high speed broadband internet to locations where access has been unreliable, expensive, or completely unavailable. By pioneering reusable rockets, SpaceX is pursuing the long-term goal of making humans a multiplanet species by creating a self-sustaining city on Mars. Talking about Starship, he elaborates, "Starship is a hard, hard, hard, hard project. This is the biggest rocket ever made. It will have a thrust and mass double that of a Saturn V, which is the largest rocket to reach orbit, and is intended to be fully and rapidly reusable. If we are successful with this, which I think we will be, I don't know if we will be there in 2022. I hope so. This is a profound revolution in access to orbit. There has never been a fully reusable orbital launch vehicle. This is the holy grail of space technology." He adds, "It is the fundamental breakthrough that is necessary for humanity to become a space civilization. This absorbs more of my mental energy than probably any other single thing. But it is so preposterously difficult that there are times where I wonder whether we can actually do this."

INNOVATING HIS WAY TO THE TOP

In 2013, Musk proposed the Hyperloop, a high-speed vactrain transportation system. It is a high-speed vacuum tube transportation system that is twice as fast as air travel, and much more energy efficient. In 2015, he co-founded OpenAI, a nonprofit research company that promotes friendly artificial intelligence. In 2016, he co-founded Neuralink, a neurotechnology company focused on developing brain-computer interfaces. As the CEO of Neuralink, Musk has been developing ultra-high bandwidth brain-machine interfaces to connect the human brain to computers. No wonder, he has been dexterously driving Tesla, SpaceX, & Neuralink towards new horizons of SUCCESS.

PERSON OF THE YEAR 2021



orn on July 18, 1950, at Shamley Green in Surrey, England, Sir Richard Charles Nicholas Branson is a British entrepreneur and adventurer, renowned for his publicity stunts and also for setting records in powerboat racing and hot-air ballooning. He is a leader with an iron fist in a velvet glove. As a self made man who carved his own unique path to success, he is an inspiration for umpteen inspiring entrepreneurs and others across the globe. Besides being an accomplished entrepreneur, he is also a dedicated philanthropist and is extremely concerned about environmental conservation. He spends about six months out of the year on a luxe British Virgin Islands retreat, Necker Island, which he bought for \$180,000 in the year 1978. He was knighted in 1999.

LAYING THE FOUNDATION OF A GLORIOUS EMPIRE

For Richard, "Finding something frustrating and seeing an opportunity to make it better is what entrepreneurship is all about." His mega success saga is a testament to the fact that he is the master of the art of entrepreneurship. The son of a barrister and flight attendant, Richard dropped out of school and entered into his first successful business venture as a teenager with the magazine 'Student.' When the magazine began losing money in the late 1960s, he formed 'Virgin Mail Order



Contributing To A Better World With All Might

The UK's number one Twitter user, the world's most social CEO and the world's most followed person on LinkedIn, with more than 40 million followers on social media is none other than Richard Branson, the Founder of the Virgin Group. He has facilitated the group's expansion to 40 companies worldwide, employing approximately 71,000 people in over 35 countries "I'VE ALWAYS DREAMT ABOUT WHAT IT WOULD BE LIKE TO BE IN A SPACE LOOKING BACK AT THIS INCREDIBLE EARTH. IT'S IMPOSSIBLE TO DESCRIBE JUST HOW MAGNIFICENT IT IS. I WAS ONCE A CHILD WITH A DREAM LOOKING UP TO THE STARS, NOW I'M AN ADULT IN A SPACESUIT! IT'S A COMPLETE EXPERIENCE"

Records' (considering himself inexperienced in business) to raise funds, and in 1971 he opened the first British discount record store. He launched Virgin Records, which quickly became the principal label worldwide for punk and new wave, in the year 1973.

In 1984, he launched Virgin Atlantic Airways. The airline instantly attracted plenty of attention. His unceasing enthusiasm and cheeky personality reflected the airline's promise: 'we don't do ordinary.' Beginning with a single aircraft, the carrier succeeded despite fierce opposition from established airlines, and in 1992 he sold Virgin Records to raise additional money for the airline. Since then there has been no looking back and Virgin Atlantic has emerged as the UK's second largest carrier, helping customers to fly and connect all around the world, with non-stop transatlantic routes including New York, Los Angeles, Hong Kong, Delhi and Johannesburg. Owing to its joint venture with Delta, Air France and KLM, over 350 cities across North America, Europe and the UK have now become accessible.

By the 1990s, the Virgin conglomerate, which was among the largest privately held companies in the United Kingdom, comprised some 100 businesses, including Virgin Megastores. In the year 2004, Branson established Virgin Galactic, a space tourism company offering commercial suborbital passenger flights. In 2006, Branson sold Virgin Mobile, a wireless phone service, though he remained the largest shareholder of the company, which was later renamed Virgin Media, Inc. That same year he formed the collaborative entertainment companies Virgin Comics LLC and Virgin Animation Private Limited.

A BORN ADVENTURER

Richard was part of a two-man team that



set a record for a powerboat crossing of the Atlantic Ocean in the year 1986. He and Swedish aeronaut Per Lindstrand became the first team to cross the Atlantic in a hotair balloon in 1987 and in 1991 the first to cross the Pacific Ocean. He was also a part of teams that made three failed attempts in the late 1990s at round-the-world balloon flights. During the third attempt, made in December 1998, the pair were joined by American adventurer Steve Fossett, and they traveled some 8,200 miles (13,200 km), becoming the first to fly across the whole of Asia in a hot-air balloon, before being forced down off Hawaii. Richard later helped fund Steve's record-setting flight in 2005, in which he completed the first solo nonstop circumnavigation of the world in an airplane.

This year Branson has made a suborbital spaceflight in a Virgin Galactic spacecraft. Talking about his experience, he says, "I've always dreamt about what it would be like to be in a space looking back at this incredible Earth. It's impossible to describe just how magnificent it is. I was once a child with a dream looking up to the stars, now I'm an adult in a spacesuit! It's a complete experience for a lifetime." At the live video during the flight, he said, "To the next generation of dreamers, if we can do this, just imagine what you can do!"

RAISING HIS VOICE FOR HUMANITY

Richard Branson makes himself available for a select number of speaking engagements per year around the world. All funds raised from his speaking engagements go to Virgin Unite – the independent entrepreneurial foundation of the Virgin Group and the Branson family – and advocacy causes striving to make business a force for good. He has carried out acclaimed speaking engagements across the globe, and is renowned as one of the most renowned, indemand, innovative and respected speakers in the world.

Richard's numerous charitable initiatives include pledging an estimated \$3 billion in 2006 to fund environmentally friendly fuel research. In 2007, in honour of his sustained support of humanitarian and environmental causes, Branson received the Citizen of the Year Award from the United Nations Correspondents Association (UNCA). He published an autobiography, 'Losing My Virginity: How I've Survived, Had Fun, and Made a Fortune Doing Business My Way,' and iterated his business philosophy in 'The Virgin Way: Everything I Know About Leadership' (2014).

PROTECTING THE OCEANS

Hugely passionate about the ocean, Richard enjoys the privilege of spending so much of his life close to the ocean. He is happy that after nearly two decades of discussions at the United Nations and in world capitals, "It's positive to see that governments are in the final stages of negotiating a High Seas Treaty." He asserts that "there are huge expanses of the ocean that aren't under the jurisdiction of any country and this international agreement will finally bring legal protection to marine life in the high seas and ensure they are managed in a sustainable way."

Talking about his sincere endeavours, he says, "Six years ago, when Virgin Unite incubated and launched Ocean Unite with a wonderful group of partners, the idea of protecting 30% of the ocean by 2030 was little more than a glint in the eyes of some. Today, the 30x30 target is supported by more than 100 countries, backed by billions of dollars in pledges, and (hopefully) on the brink of becoming a flagship goal officially supported by the 193 countries that are members of the UN Convention on Biological Diversity."

PERSON OF THE YEAR 2021



ohn Maxwell said, "A leader is one who knows the way, goes the way, and shows the way." If this is so, Dilip Keshu is beyond doubt an embodiment of a true leader who has picked many careers, started from scratch and gone all the way to the top. A true renaissance man. An IIT Madras alumnus, Mr. Keshu graduated in Aeronautical Engineering and started his career at an aeronautics firm. He has since then, worked his way up and lived a life of unusual achievements. Mr. Keshu has had an illustrious career even before he came on board at BORN Group as the CEO. He moved to Singapore early in his professional journey wherein he worked at a high-tech firm. He then went on join a NASDAQ-listed services company focused on HCM/corporate learning. He became an entrepreneur by acquiring some of this company's assets and focused the newly minted firm on consulting services and digital transformation. The company did well until it started to fail after the 9/11 industry slowdown. He then sold the firm to Scandent and became its CEO. He has made every move of his count and propelled forward by leaps and bounds. His current company, BORN, was started as a creative design, content production and commerce solutions provider. In the many years of his career, Mr. Keshu has



A Renaissance Entrepreneur

Mr. Dilip Keshu is an entrepreneur who runs the award-winning, world-famous digital agency called BORN, now a Tech Mahindra company. BORN has served many marquee brands such as Sotheby's, Converse, Intel, Nestle, Red Bull, Mondelez, Cartier, Diesel, Unilever, Yamaha, BASF, AB InBev and others. It is a pioneer in combining marketing & technology strategies to help brands deliver connected experiences between physical and digital channels *"PEOPLE BUY FROM PEOPLE. SO IN THE END TO SUCCEED ONE NEEDS TO BE AUTHENTIC. NO ONE IS PERFECT. NO ONE HAS ALL THE ANSWERS TO EVERY QUESTION. SO I HAVE ALWAYS ENCOURAGED PEOPLE TO ONLY DISPLAY THE QUALITIES THEY POSSESS"*

been involved in the acquisition of many companies, the divestment of a few and the public listing of one - that in no way is an easy feat. Over the years, Mr. Keshu has led BORN group to become an award-winning global agency that focuses on enterprise commerce and experience design. BORN produces unique brand experiences and offers personalized solutions to each client. Mr. Keshu has led the company with a craft of a strategic winner who has delivered positive outcome every time. Under his aegis, BORN has become one of the most awarded company in its class. So, what is his secret formula for getting it right every time? One of his true beliefs is that success come to those who stay authentic. "People buy from people. So in the end to succeed one needs to be authentic. No one is perfect. No one has all the answers to every question. I have always encouraged people to only display the qualities they possess. The risk in being authentic is that you may not win all the business you pitch for but the flip side is that the ones you win are of a higher quality and longer lasting," he says. Another core belief that he abides by is followership. It is rightly said that a good leader must be a good follower and Mr. Keshu practices that in his work. He describes himself in almost all written communications as the fearless follower. He also believes that being logic underpins success. "The world does not work on the foundation of flukes and happenstance," he says. He truly believes that there is logic to everything – that science lies even underneath art. "It's too easy when success or failure is credited to conveniences like fate or coincidence", he says.

WORKMANSHIP

Under his mentorship, BORN has become | Tech Mahindra in 2019 and Mr. Keshu still |



a world-renowned name and best in its category. The company has always upheld astandard of excellence that distinguishes it from the rest. For its class-apart initiatives and branding outcomes, the business has won over 50 awards in more than 7 countries all under the helm of Mr. Keshu. The most notable ones in 2020 alone include – Agency of the Year by Marketing Magazine, Best Use of Technology at Digies, Best Digital Agency by Global Brands, SEA Brand Experience Agency of the Year by Campaign Asia among many others. Mr. Keshu's work has been recognized far and wide. He was named the TechM Associate of the Year 2020, Best Employee of TechM, Entrepreneur of the Year - Advertising, Marketing, & Public Relations awarded Gold by the Stevie Awards for the year 2020, Best Entrepreneur awarded by the Alumni Association of IIT Madras (2019), Management Team of the Year - Advertising, Business Services Marketing and Public Relations awarded silver by the Stevie Awards (2017). It is under his guidance that BORN distinguished itself through unique commercial structures. "With customers, one size does not fit all. We worked hard to provide glove-fit solutions to our clients wherever possible", he says. He, with his unmatched foresight and focus, grew BORN from a small company to the global giant that it is today.

The firm has 500 customers. He led the company to have presence in 8 countries and when the time was right, he sold BORN to Tech Mahindra and has continued to grow the company even after the acquisition to record levels. The firm has partnered with the world's leading technology companies – Microsoft, IBM, Salesforce, SAP, Oracle, Adobe and Shopify among others. It was his untiring work that led to BORN's acquisition by Tech Mahindra in 2019 and Mr. Keshu still continues to lead BORN. The company continues to innovate and dominate at the intersection of art and science, under his headship.

MILES TO GO

While this past year and a half has been unprecedented for everyone, Mr. Keshu believes that every year something will change, and businesses should be stay constantly agile to adapt and evolve. He applies this principle at a personal level. He had decided early on in his life to not do something again and again. And, he has lived by it - he went from being an aeronautics engineer to mastering computer-aided design and manufacturing software, to enterprise resource planning to corporate education to consulting to IT services to BPO to a marketing agency.

At every turn he started from scratch and reached the pinnacle. After attaining so much in his career and scaling so many professional peaks he is still working to reinvent and try things he hasn't done before. He is now the author of 3 books, occasionally advises companies pro bono and is also an investor in a few new-age technology firms. He is certainly someone who has a farsighted vision of not only what he can become but also what he can make of the people and community he works along with and that's what makes a true leader. A self-confessed introvert, Mr. Keshu likes to read and play chess when he is not working on million-dollar projects. He lives a life of gratitude and believes that every day is a gift. For him the whole journey of entrepreneurship was within himself. "Life is about discovery yourself as much as it is about appreciating others around you", he says. He calls himself a professional dreamer and the way in which he has been leading his life, one can only say – dream big, because they can come true.

GLOBAL AFRICAN OF THE YEAR 2021



Born to parents of Ikwerre descent from Omueke Isiokpo, Wigwe studied Executive Management at Harvard Business School, and holds a master's degree in Banking and International Finance from the University of North Wales. He also has a master's degree in Financial Economics from the University of London, and a bachelor's degree in Accounting from the University of Nigeria, Nsukka. In addition, he is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN).

Wigwe's career began at Coopers & Lybrand as a management consultant where he got certified as a chartered accountant. Following a stint at Capital Bank, he spent more than a decade working in corporate and institutional banking at GTBank, where he served as executive director of institutional banking.

Throughout his career, the leader has been instrumental in the development of some of Africa's largest companies in the construction, telecommunications, energy, and oil & gas sectors, via a unique approach that involves understanding and providing financial and technical support.

AN INTERESTING BEGINNING

Wigwe and his business partner Aigboje Aig-



Transforming Nigeria's Banking Sector

Mr. Herbert Wigwe, an eminent corporate banker and entrepreneur is a highly respected figure in Nigeria's finance world. The visionary leader is the brain behind the success of Access Bank Plc, one of Nigeria's top five banking institutions. Most importantly, he is contributing to the development of the country as an active philanthropist "AS THE CEO AND GROUP MANAGING DIRECTOR OF ACCESS BANK PLC, WIGWE IS REDEFINING THE DYNAMICS OF NIGERIA'S BANKING INDUSTRY WITH HIS VAST KNOWLEDGE AND EXPERIENCE. THE LEADER'S EXPERIENCE IN FINANCIAL SERVICES SPANS OVER 25 YEARS"

Imoukhuede saw a golden opportunity in 2002 and took advantage of it by purchasing Access Bank, which was the 65th largest bank in Nigeria at the time. The visionary leader joined the Access Bank as Deputy Managing Director in 2002. He has been serving as the CEO and Group Managing Director of the bank since January 2014.

Access Bank has thrived and grown into a top-tier, world-class financial institution under his stewardship. According to a 2015 report by The Banker magazine, Access Bank is currently one of Nigeria's top five banks and is among the top 500 global banks. There are currently over 6.5 million account holders of the bank, who have access to its more than 600 branches and its 3,000 ATMs in Nigeria, Sub-Saharan Africa, and the U.K. Wigwe intends to make Access Bank Africa's leading bank in the years to come.

Wigwe has also served as Chairman of Access Bank Ghana Limited, Access Investment and Securities Limited, and Central Securities and Clearing System (CSCS). The leader is currently the Chairman of Access Bank (UK) Limited.

As a tech-savvy leader, Wigwe is keen on investing in the new technologies available in the market to streamline banking processes. For instance, with robotic process automation (RPA), Access Bank delivers speed and excellence to its customers. This advanced technology enables over 70 processes to be performed while handling more than 15 million records on a daily basis. The new system has also substantially improved customer service, as evidenced by the timely resolution of customer complaints.

The Coronavirus pandemic evidently tested the leadership skills of many CEOs and executives. During this time of



difficulty, many leaders failed to provide the necessary safety, support, and flexibility to their employees, but proactive leaders like Wigwe succeeded in pivoting successfully.

Wigwe has built a dynamic team of dedicated employees that has exhibited maximum productivity despite working from home during the COVID-19 pandemic. In accordance with social distance norms, he made sure that the bank followed all necessary protocols and operated in the safest manner possible. Moreover, the technology and IT platforms in the bank have all been upgraded during the global health crisis to facilitate seamless remote work and customer service.

INSPIRING HUMANITY

Wigwe is well known for his active involvement and devotion to the local and global community. In 2017, he was named co-chair of the Nigerian Business Coalition against AIDS (NiBUCCA), an organisation committed to fighting HIV in Nigeria and supporting HIV patients.

The compassionate leader also founded The HOW Foundation, a non-profit organisation, in 2016. Not only does the Foundation contribute to the global effort to eradicate malaria in Nigeria, but it is also involved in spreading awareness of prostate cancer at the national level. Additionally, it initiates campaigns to support youth from underserved backgrounds.

In the same year, Wigwe was appointed State Patron for Lagos State Council by the Boys' Brigade (BB) for his outstanding role in society and contributions to youth development.

Additionally, in response to a global call for corporate participation in resolving mankind's major challenges, Access Bank under his leadership launched The Access Conference in 2013, a biennial thoughtleadership series. The 2013 edition's theme

was 'Sustainable Leadership,' wherein Wigwe, along with George W. Bush, Nicolas Sarkozy and John Kufuor, discussed the significance of leadership for nationbuilding and corporate success.

Wigwe also hosted prominent global leaders at the 2015 edition, including Steve Wozniak, NR Narayana Murthy, and others to discuss the topic of 'Leading in a Transformational World - the Imperative of Innovation.'

What's more, Wigwe, Access Bank and UNICEF have partnered in order to provide support to orphans, vulnerable children and other displaced persons living in the northern part of Nigeria. As a way of bringing awareness to this cause, the bank, under his direction, organises the highprofile annual Access Bank/UNICEF Charity Shield Polo tournament every year.

Last but not least, upon the outbreak of the COVID-19 epidemic, Wigwe led the Bank to launch the COVID-19 Crisis Coalition (CACOVID) in collaboration with other private sector leaders to address the COVID-19 crisis. The initiative was funded with a donation of N1 billion by the leader.

WINNING TOP LAURELS

Wigwe was honoured with the CEO of the Year award at the BusinessDay Banking awards in Lagos. The leader has also been named 2016 Banker of the Year by two of the country's leading newspapers, The Sun and Vanguard. Wigwe is also a gifted orator whose speaking engagements have taken him around the world, most recently to the Financial Times summit in Mozambique and the Silicon Valley summit in 2017.

In January 2015, the flamboyant leader was described as one of Nigeria's stylish top executives by Nigerian newspaper The Punch. Wigwe is married to Chizoba Wigwe and the couple has four children: Chizi, Tochi, Hannah and David.

PERSON OF THE YEAR 2021-22



r. Choudhary is an inspiration to many. With his dedication and hard work, he has built a strong niche for himself where he is known for his product and has an unmatched market presence.

After working in many different chemical companies for almost two decades, Mr. Choudhary took the plunge of bringing one of the biggest chemical firms in the United Kingdom to India. This would be PMD Chemicals' first overseas operation and he was chosen after due deliberation to lead it.

AS LUCK WOULD HAVE IT

He completed his graduation in Aeronautical Engineering from MIT, Chennai in 1992. At the time, India did not have commercial airlines and the job prospects for qualified aeronautical engineers were limited to either Air India, Indian Airlines, or the Defense forces. As luck would have it, he did not find a suitable job matching his qualifications.

In 1993 he started his professional journey at a chemical company. From 1993 to 2011 he traversed through many roles and responsibilities at various chemical firms including GTZ (India Pvt. Ltd.) and Suntec India Pvt. Ltd. After learning the



Carving His Own Path To Success

Mr. Dipak Choudhary became the first person to successfully run an electrophoresis plant in India. He started this journey back in 2012 when he brought UK-based PMD Chemicals to India and spearheaded their first overseas branch. Since then, Mr. Choudhary has been working hard to establish PMD Chemicals as the chosen partner across industries. He has been instrumental in coming up with the ideation of innovative products for the different markets. He has excelled in knowing what the customer exactly wants "IN THE PAST 10 YEARS, HE HAS WORKED DILIGENTLY TO MAKE EVERYONE AWARE OF PMD CHEMICALS. HIS VISION HAS TAKEN THE FIRM TO THE TOP. HIS UNIQUE ABILITIES INCLUDE KNOWING WHAT THE CUSTOMER WANTS. HIS CUSTOMER WANTS. HIS CUSTOMER-CENTRIC APPROACH HAS BEEN APPRECIATED BY THE WHOLE INDUSTRY"

ropes at these various firms and getting his foundation right, Mr. Choudhary decided it was time to start on his own. He then had an idea to approach PMD Chemicals to start their India subsidiary. PMD Chemicals is UK's leading independent supplier of electroplating processes and products to the printed circuit board (PCB), electronic component, and general metal finishing (GMF) industries. But, to get them to agree for an overseas branch that too in India was neither easy nor quick. There were many rounds of planning and discussions and finally in 2012 Mr. Choudhary laid the foundation of PMD Chemicals Pvt. Ltd. in Pune.

SOARING HIGH

After starting PMD Chemicals in India, Mr. Choudhary didn't leave any stone unturned to make it a renowned brand in its own right. From roping in distributors in strategic markets to overcoming all operational challenges with his own experience and presence of mind - he proved his mettle time and again. In the past 10 years, he has worked diligently to make everyone aware of PMD Chemicals. His vision and leadership have taken the company to the top. His unique abilities include knowing what the customer wants. His customer-centric approach has been appreciated by the whole industry. Owing to his years of experience in the industry, Mr. Choudhary has a knack for problemsolving and rightly identifying customer needs. "We always keep customer needs at the top. After discussing with the customer and getting to know exactly what



they require, we customize the products for them." He has a proven ability in providing exceptional service to new and existing customers. Understanding new customer's requirements and resolving any concerns of existing customers this customer-centric approach is one of the main reasons for the success of PMD Chemicals. Apart from customers, Mr. Choudhary is extremely mindful of taking care of all his business associates and partners. This was excellently displayed during a phase when the business was going through a bad spell due to the exceeding cost of raw materials. The raw materials which were being imported from the UK were getting expensive due to the increasing rate of Pound. It was Mr. Choudhary's prerogative that even though the business is going through a bad phase, neither the customers nor the partners should get affected. He initiated a dialogue with the PMD Chemicals' parent company and requested them to purchase products in bulk which could obtain some discounts. He even managed to get a credit period of 90 days and managed the cash flow issue. It is skills like these that set him apart as a leader.

THE ROAD AHEAD

While he has a vision and many plans for the company, he also realizes that having a business means each day is different and brings new challenges. Having shortterm goals is what is working for him as a business owner right now. He knows that there is demand for the product and if the product is of good quality the sellers will come sooner or later.

The industry that he is in is a dynamic one and constantly evolving. This is also one reason that having short-term goals for the foreseeable future works better for him. Ever-changing prices of raw

materials, currency fluctuations, and so on make the industry a tough place to be. Despite the ups and downs, the pragmatic leader tries to always think on his feet and find innovative solutions so that employees, partners, and customers - no one get affected. Such is the aura of Mr. Choudhary. His unrelenting passion and hard work have taken PMD Chemicals to a place where they have some notable clients across industries. When he started this journey, no one knew what PMD Chemicals is in India. He also had the added pressure to take forward the legacy of the parent company in the UK which is close to 60 years old and is a well-known brand there. But, he did more than justify the leap of faith everyone took with him.

KNOW YOUR VALUE

The biggest learning that Mr. Choudhary leaves us with is that one should always know the true value of their own product. He passionately believes in his product and knows that it is good. Knowing your worth and then selling your product is a total gamechanger. He knows that be it electro-plating or the chemical products that they manufacture - everything is topquality. Sooner or later the customers will also realize that the products they are getting at PMD Chemicals are unmatched anywhere else. This is also his mantra for doing business. "Your future needs our liquid because whatever is your business be it needle or an airplane, you will need our chemicals," he confidently says.

It is this optimism that is also the secret of his success. He believes that if you keep on doing what you love with sincerity and utmost dedication, good things are bound to come your way eventually. One of the reasons why he is a leader par excellence is that he sees hope and stays positive even in dire circumstances.

PERSON OF THE YEAR 2021-22



hashank is an MBA from the Institute of Management Technology in Ghaziabad, Uttar Pradesh (India) and specializes in marketing. He has been in the lending business since 2000. He served as Location Manager of Consumer Loans for GE Money from 2000 to 2004 and served as Director of Mortgage Origination Business for Parsec Interact, Inc. from 2004 until 2007. As a former writer for TheBalance.com and Homes. com, America's leading websites on personal finance topics, Shashank covered homebuying topics.

His company Arcus Lending Inc. was rebranded as InstaMortgage in 2021 because the meaning of the term "Insta" has expanded to refer to an immediate delivery standard, which has become popular among today's techsavvy consumers. Despite founding InstaMortgage during the 2008 mortgage crisis, he took his tech-driven mortgage company to new heights of success with his hard work and relentless passion. InstaMortgage, licensed in 26 States across the USA, currently employs more than 110 people.



Consistently Raising The Bar

Mr. Shashank Shekhar, the CEO of InstaMortgage - a digital mortgage lending company in San Jose, Calif, has left an indelible mark on the mortgage lending industry by virtue of his outstanding achievements. He has been listed as the No. 4 broker in the USA and is a top-15 loan officer across the country. The young leader has been continuously raising standards for the industry. No wonder he has been named one of the "most influential" and "most connected" mortgage professionals in America "EVERY DECISION SHASHANK MAKES AS AN ENTREPRENEUR REVOLVES AROUND HIS CUSTOMERS. HE BELIEVES IN EMPOWERING THEM THROUGH FINANCIAL LITERACY. "WE ARE IN THE CUSTOMER SERVICE AND EDUCATION BUSINESS, AND MORTGAGES JUST HAPPEN TO BE PART OF THE MIX" "

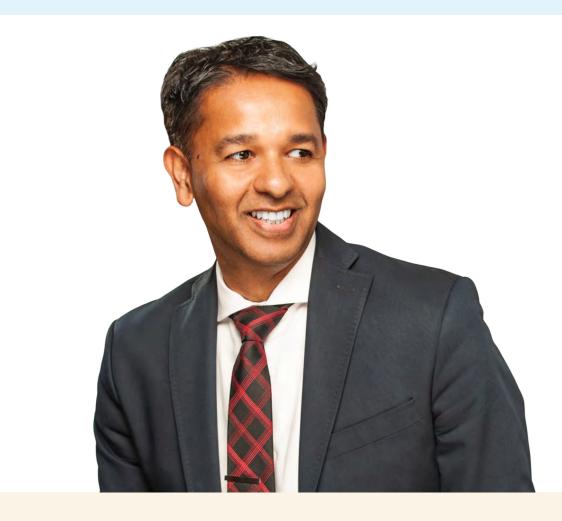
The dramatic growth of the company has been driven by his unrelenting focus on education and legendary customer service. Every decision he makes as an entrepreneur revolves around his customers. Moreover, his customercentric growth mindset drives him to embrace various cutting-edge technologies with open arms in order to make lending experiences better for borrowers. InstaMortgage supports diversity, inclusion, and minority homeownership. A majority of their mortgages close within 20-70% faster than the industry average, he claims. Shashank believes in empowering consumers through financial literacy. "We are in the customer service and education business, and mortgages just happen to be part of the mix," he says.

His mission is to make InstaMortgage synonymous with the quickest and most reliable mortgage service available today. InstaMortgage is loved both by its employees and customers.

The 4.9 rating on Google reflects the company's stellar service. The top three mortgage media publications – National Mortgage News, Mortgage Professionals America, and National Mortgage Professionals Magazine; all named the company one of the best employers to work with.

ACHIEVING BREAKTHROUGH RESULTS

Shashank is known for his bold spirit and disruptive ideas. After starting his business



in 2008 during the Great Recession, which was one of the worst years for the American economy, his grit and optimism led the company to become one of the fastest-growing mortgage companies in America by helping thousands of families secure better mortgages for their homes. Shashank is primarily concerned with the security of his customers.

In February 2022, he led the company to adopt Finicity Technology, which enables lenders to verify a borrower's assets, earnings, & employment credentials in real-time during the loan application process seamlessly. Finicity, which is a MasterCard Company, was chosen for its transparency and capacity to assist consumers in improving their financial health and purchasing power. From searching for the best provider, negotiating and signing a deal, and settling the contract, InstaMortgage's adoption of Finicity's cloud-based technology took InstaMortgage about six months to integrate. InstaMortgage's already fast mortgage lending process has been made even faster by Finicity's MVS technology.

A TECH-SAVVY ENTREPRENEUR

Shashank's technological innovations have enabled InstaMortgage to reach breathtaking growth levels. A highlight of his career is the creation of MLO Master Class, a leading platform for loan officers.

Apart from automating the mortgage process and streamlining things such as income verification and providing accurate estimates to consumers, he developed Rachel, a conversational artificially intelligent digital human, which is capable of listening to and answering borrowers' questions.

Rachel is an upgrade on the experience the conversation AI platforms like Siri and Alexa, since Rachel looks and behaves like

a human thus providing a more engaging experience for the users. It is also created specifically for the mortgage industry and can answer dozens of frequently asked mortgage questions. Rachel also helps the borrowers get rates quotes or pre-approvals. The Rachel 2.0 version promises to pre-qualify the borrowers instantly in less than 3 minutes.

GARNERING ACCOLADES

In recognition of his excellence and brilliance and his innovative leadership, he was featured on the cover of National Mortgage Professionals Magazine that also named him "Top 40 Under 40 most influential mortgage professionals in the country" for three years in a row. He was also listed among the "Top 25 most connected mortgage professionals in the country." by the magazine.

Additionally, he was named one of the "Hot 100" by Mortgage Professional America Magazine. Moreover, under his sterling leadership, InstaMortgage has made it onto the Deloitte Fast Tech 500 rankings for 2021, ranking #110 (above Zoom, Pinterest, and Square) and is the only mortgage company on the list.

The company has also been named as one of the fastest-growing private companies in America (also known as "Most Exclusive Club in Business") in 2017 and 2021 by Inc. Magazine.

GIVING BACK TO SOCIETY

Shashank is a benevolent leader who is always willing to go above and beyond to promote societal welfare. Currently, he is on the Board of Directors of GiveIndia. org, the largest and most trusted giving platform in India that allows individuals and organizations to raise and donate funds conveniently to the causes they care about.

GLOBAL AFRICAN OF THE YEAR 2021



graduate of the University of Mines and Technology with a Master's in Mining Engineering, Alfred also holds a Statutory Mines Manager Certificate from the Ghana Minerals Commission. Additionally, he has obtained Executive Education from the Darden School of Business, University of Virginia, USA, and is a member of the Australian Institute of Mining Metallurgy (AusiMM). Alfred has almost three decades of mining experience, primarily with Ranger Minerals and Gold Fields mining companies, where he held senior management positions. In 2002, he was hired at Damang Mine in Ghana as a Mining Engineer. He was then transferred to Gold Fields' Australia region in 2004, where he worked as a Senior Mining Engineer at Agnew Gold Mine and St Ives Gold Mine, both in Western Australia. He returned to Ghana in 2007 to lead the Mining Department of the Damang Mine and was appointed General Manager in 2008. In 2010, he took over as the General Manager of the Tarkwa Mine, and then as Vice President: Operations for both mines in 2011. Two years later, he assumed the role of Senior Vice President for Gold Fields West Africa. Simultaneously, he became a member of the Group's Executive Committee. Alfred was appointed Executive Vice President and Head of West Africa in February 2014.

He served as the First Vice President of the Ghana Chamber of Mines and previously served on the Advisory Board of the Ministry



The Leader With The Midas Touch

Mr. Alfred Baku, the former Executive Vice President and Head of Gold Fields West Africa, one of the world's largest gold mines, is a force to reckon with. His inspiring journey is fueled by his sterling leadership and selfless spirit. The leader oversaw the Tarkwa and Damang gold mines in Ghana's Western Region, as well as the Asanko Joint Venture with Galiano Gold Inc. *"HE SEEKS TO GENERATE 1 MILLION OUNCES OF GOLD ANNUALLY. IN ORDER TO ACHIEVE THIS GOAL, HE IS EMBRACING INNOVATION & ADVANCED TECHNOLOGY SUCH AS ADAPTIVE LEARNING, GEOLOGICAL DATA ANALYTICS, REMOTE CONTROL, & SMART AUTOMATION FOR BOOSTING PRODUCTION EFFICIENCY"*

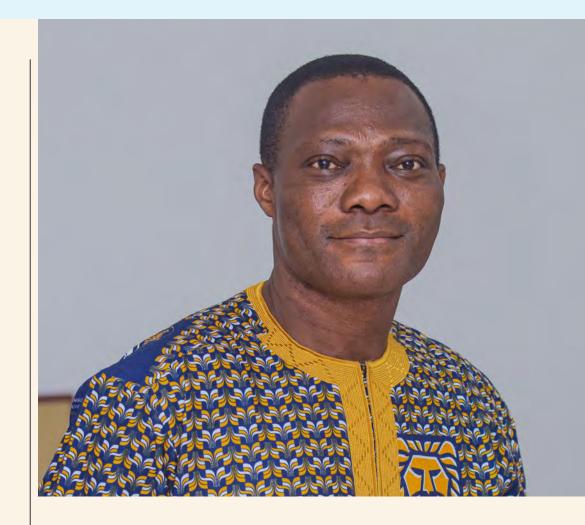
of Lands and the Natural Resources. Alfred's leadership made the company stand out as a leading force in the mining industry in Ghana. The company continues to set high standards in operational excellence, safety, environmental stewardship, business sustainability, and national and local development. The leader is also known for leading the reinvestment project at the Damang Mine to increase reserves and prolong the mine's life.

NOTEWORTHY CAREER MILESTONES

The accomplishment of spearheading and executing the reinvestment project for the Damang Mine has been a significant high point in Alfred's career. A new team was formed by the determined leader to conduct a reinvestment study. Based on the study, the leader convinced the Gold Fields Board that the investment would prolong the life of the mine and yield positive results. Accordingly, an investment package totaling US\$1.4 billion was decided for the next eight years starting in 2017. Presently, the project is generating positive cash flows as it advances on schedule and exceeds production expectations. As a goal-oriented leader, Alfred sought to generate one million ounces of gold annually in the long term. In order to achieve this goal, he embraced innovation and advanced technology such as adaptive learning, geological data analytics, remote control, and smart automation for boosting production efficiency, reducing cost, improving safety, and promoting growth.

BUILDING A VALUES-DRIVEN CULTURE

Alfred believes in leading by example. In the process, he ensures that he keeps his team up to date with the latest trends,



technologies, and ideas while allowing them to grow and be courageous. The leader says that Gold Fields adheres to a wide range of policies, such as anti-bribery, corruption, community, climate change, occupational health and safety, sustainable development, group diversity, human rights, group whistle blowing, water stewardship, and much more, which govern its operations. Being a values-driven leader, Alfred takes every possible measure to bring organizational values to life. In addition to compliance with Gold Fields' standards, board charters, policies, and code of conduct, he ensures that all employees, officers, and directors conduct business in an ethical manner. Even though mining is primarily a maledominated sector, the forward-thinking leader always encourages the participation of women in management roles. The award the company received in the category of Employer of the Year Championing Diversity and Inclusion at the Women in Mining Energy Awards 2021 reflects his commitment to improving equality and diversity at work. Additionally, the honor of the Best Company Women Network Group also went to Gold Fields West Africa in 2021.

DEMONSTRATES AGILE LEADERSHIP

Headapts quickly to an exponentially changing world. As soon as the WHO declared the novel Coronavirus as a pandemic, the vigilant leader's primary concern was to prevent major damage to employees, operations, and host communities. Before Ghana's first two COVID-19 cases were reported in March 2020, Gold Fields West Africa developed a comprehensive response plan under his leadership to contain infections and curb the spread of the coronavirus at the mines and in host communities. Additionally, a COVID-19 Crisis Management Committee was formed, composed of executives and managers, to formulate a strategy against the virus. So far, the company has contributed over US\$1.2 million toward combating COVID-19 in the mines and host communities, including supporting the government's efforts to mitigate the virus. His relentless efforts earned Gold Fields West Africa two prestigious honors in 2020 – 'Best Company in COVID-19 Community Support Project' and 'COVID-19 Most Exemplary Employer of the Year' at the Sustainability and Social Investment Awards.

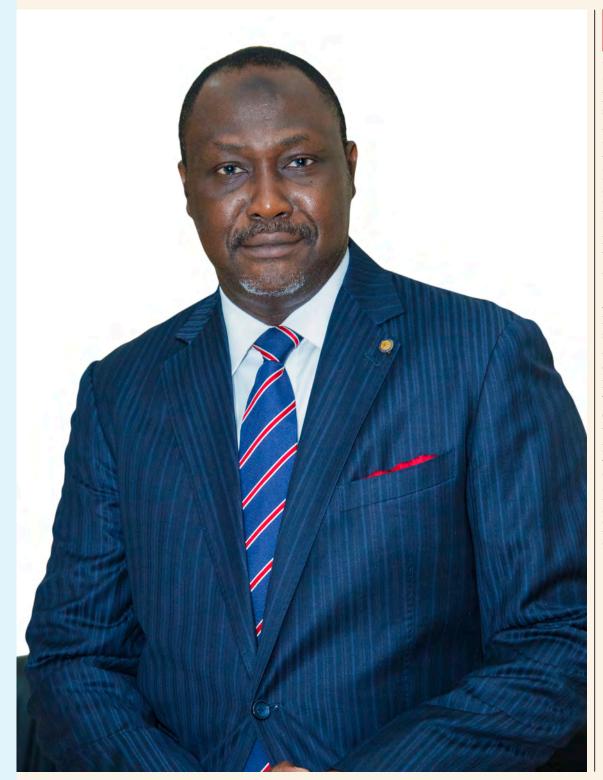
LEADING WITH EMPATHY

Alfred believes that good leadership stems from kindness and strives to make a positive difference in society. Under his direction, the Gold Fields Ghana Foundation has focused on delivering projects and programmes that have long-term measurable impacts on the host communities of the Tarkwa and Damang mines. Since the Foundation was established in 2004, it has invested almost US\$84 million in infrastructural and socioeconomic development in five key areas: health, education, water and sanitation, agriculture, and infrastructure.

FETED WITH HONORS

Alfred's success story is a reflection of true value creation. Over the years, many awards and accolades have been bestowed upon the leader, the most recent being the Overall Best CEO of the Year award at the Ghana Entrepreneur and Corporate Executives Award in 2021. In 2020, he was awarded the CEO of the Year award at the Ghana Business Awards. In addition, he was named the Mining Personality of the Year (The President's Award) in 2019 at the Ghana Mining Industry Awards. The same year, he was named Outstanding Mining CEO of the Year by Ghana Entrepreneur and Corporate Executive Awards. In 2018, the **Ghana Business Leaders Excellence Awards** presented him with a Gold Award.

GLOBAL AFRICAN OF THE YEAR 2021



r. Zubairu joined the Africa Finance Corporation (AFC) as its President and Chief Executive Officer in 2018. Prior to that, he was the CFO for Dangote Cement Plc, where he pioneered the launch of Africa's largest syndicated project finance facility for a local corporate, which actualized the Obajana Cement project and managed the watershed unbundling of Dangote Industries Limited to listed subsidiaries on the Nigerian Stock Exchange. He has led finance transactions of over US\$3 billion covering green-field project finance facilities, acquisitions, corporate transformation initiatives, privatization, and equity capital market transactions.

Africa Finance Corporation (AFC) is a pan-African, investment-grade, multilateral financial institution focused on providing solutions to Africa's infrastructure deficit and challenging business environment by developing and financing infrastructure, natural resources and industrial assets which enhance the productivity and economic growth of African states. The top brass at AFC chose Mr. Zubairu after a rigorous process wherein over 100 people were vying for the same job. He was brought in for the exceptional qualities he brought to the table. And, he delivered on his promises when under his astute leadership, AFC recorded the highest level of gross revenue since inception.



Dedicatedly Scripting Africa's Future

Mr. Samaila Zubairu is committed to changing Africa's financial market and thereby improving the economy. All his efforts are focused towards honing the market with creative and transformational solutions. Under his exemplary leadership as the CEO, Africa Finance Corporation has recorded the highest level of gross revenue ever since its inception *"UNDER HIS GUIDANCE, AFC HAS FINANCED SOME OF THE MOST IMPACTFUL PROJECTS FOR RENEWABLE ENERGY IN AFRICA. HE HAS BUILT A ROSTER OF RENEWABLE PROJECTS IN THE CONTINENT WHICH SERVES AS LUCRATIVE INVESTMENT OPPORTUNITIES"*

Mr. Zubairu is an Eisenhower fellow and sits on the Eisenhower Fellowship's Global Network Council and the President's Advisory Council. He holds several nonexecutive board positions including the Advisory board member for KSE Africa, a leading operations and management provider of captive power plants in the mining sectors in Botswana and Nigeria. Mr. Zubairu is a Fellow of the Institute of Chartered Accountants, Nigeria (FCA) and holds a BSc in Accounting from Ahmadu Bello University, Nigeria.

CARVING A PATH TO A REMARKABLE FUTURE

Mr. Zubairu has an unmatched hold and understanding of Africa's economic status. He has an in-depth understanding of how by utilizing natural resources and minimizing energy imports the economy can be beneficiated. "Africa requires investment in excess of US\$170 billion annually to bridge the infrastructure investment gap. US\$67 billion is needed for water and sanitation and US\$50 billion for energy. US\$46 billion is required for transport and logistics and another US\$7 billion for Information and Communications Technology," he says. According to him, Africa requires investment in excess of US\$170 billion annually to bridge the infrastructure investment gap and that is what his focus has been since he came on board at the AFC.

Under his stewardship, AFC has financed some of the most impactful projects for renewable energy in Africa. He has built a roster of renewable projects across the continent, which serves as lucrative business and investment opportunities.



His team built the first wind farm in Cape Verde, which provides approximately 20-25% of the island's energy requirements. Now, they are also constructing a wind farm in Djibouti – a country where most energy is currently imported – which will enable them to become energy independent. The team is also building hydropower dams in Côte d'Ivoire and Cameroon, where they're using blended finance to attract a diverse pool of financiers. Mr. Zubairu also led the project where transmission lines were built in Ghana and Rwanda to support power distribution.

All these and more such projects only display that Mr. Zubairu has huge plans for Africa and has been efficiently working towards changing the face of the continent.

GIVING BACK TO THE SOCIETY

Even before Mr. Zubairu joined AFC, the company was dedicated to giving back to the society. Under his guidance, the efforts have been further magnified. Some of the initiatives that Mr. Zubairu leads at AFC comprise donation to the Red Cross for Ebola Crisis Relief in Africa, clean water and electrification project in the Alufer Mining community in Guinea, clean water and electrification project in the Arrows of God orphanage, Lagos, Nigeria among many others. Additionally, Mr. Zubairu and his team ensure that all the companies they invest in also align to AFC's understanding of the Environmental, Social and Risk (ESR) impacts; this helps them create a shared value for the greater positive impact.

During the unprecedented time of the COVID-19 pandemic, Mr. Zubairu stepped up and ensured that AFC was the frontrunner in Covid relief. The company donated over \\$500 million to the Central Bank of Nigeria (CBN) Private Sector Coalition against the Coronavirus

pandemic, aimed at targeting interventions in emergency hospitals in the country.

In the face of the pandemic, the role of AFC as the premier financial institution was a critical one. Mr. Zubairu and his team stepped up by offering financial aid to emergency hospitals, giving funds for medical supplies and more. Another AFC led contribution was the construction of a 110-bed bio-security isolation centre in Lagos within 4 days.

Africa is facing one of the biggest recessions in 25 years and that puts Mr. Zubairu in probably one of the tightest spots of his career. He is looking at a future where Africa is as self-reliant as possible. This pandemic has put things in perspective and Mr. Zubairu feels import substitution should be the biggest priority across the continent. His thoughts are reflected in the kind of projects he is choosing to invest at the AFC. "Import substitution is a big part of our strategic imperative; we work with anyone that launches production on the continent.

At AFC, we stand ready to support any of the continent's import substitution projects." For instance, the AFC has invested US\$200 million in the transformational project of the Dangote Refinery and petrochemical and fertiliser complex in Nigeria's Lekki Free Trade Zone, which once complete will significantly reduce Nigeria's imports of refined oil products; the Atlantic Terminals Takoradi port in Ghana; and the Nouvelle Gabon Mining project to facilitate value addition by financing of a manganese smelter in Gabon.

Such sustainable developments will create capacity, boost economic corridors and create jobs for Africa's young and growing population. No wonder Mr. Zubairu is the change leader Africa needs right now.

PERSON OF THE YEAR 2021



hrough the company's cloud-based planning and execution platform, Dinakara is spearheading the next wave of change in aviation maintenance. His unwavering vision and leadership have helped EmpowerMX become a world leader in intelligent aircraft maintenance. Dinakara established the company to help the world's airlines and maintenance, repair, and overhaul (MRO) facilities operate more efficiently, improve productivity, and lower costs. Because of his ceaseless efforts, his vision eventually became a reality.

Many of the top airlines and MROs in North America currently use EmpowerMX to plan and execute their mission-critical aircraft maintenance activities, and the company is rapidly expanding its global footprint into Europe, Asia, and the Middle East.

Dinakara enthusiastically asserts, "EmpowerMX is the industry's only cloudbased software platform capable of enabling digital MRO today. The machine learning algorithms built into our product, power and manage features such as electronic signatures, the generation of digital task cards, task applicability, and tracking of labor hours."

EARLY LIFE

A graduate of Cornell University's Executive Leadership Program, Dinakara holds a Master's Degree in thermal



Pioneering Digital Transformation In The Aviation MRO Industry

The Founder, President, & CEO of US-based aviation software-as-a-service firm EmpowerMX, Dinakara Nagalla is a rational, eloquent, and thoughtful leader. A seasoned problem-solver unfazed by some significant challenges, his story is one of grit and resilience, which contributed to his success *"EMPOWERMX'S CLOUD-BASED, MOBILE-FIRST SAAS SOLUTIONS ARE USED BY THE WORLD'S LEADING AIRLINES, MROS & OEMS TO MORE EFFICIENTLY PLAN, EXECUTE, & OPTIMIZE HEAVY MAINTENANCE, LINE MAINTENANCE, MATERIALS MANAGEMENT SHOPS ACTIVITIES & COMPONENT OVERHAUL"*

engineering. He served in senior technology roles, including Chief Architect, Chief Technologist and several advisory roles, at American Airlines, Sabre Airline Solutions, HP Enterprise Solutions (formerly EDS) before becoming CEO of EmpowerMX.

Throughout his career, Dinakara has overseen all aspects of product development, implementation, maintenance, support, and customer service. Additionally, he was the driving force behind designing and developing the next generation of MRO solutions to include line maintenance, materials management, and maintenance-program planning, all of which are now successfully deployed and supported by EmpowerMX.

With over two decades of extensive experience in the aviation technology space, Dinakara has turned his vision into reality by taking EmpowerMX to the top of its industry. He has leveraged his extensive knowledge and experience to secure patent protection for various aspects of the platform, including his MRO and line-maintenance software solutions.

Over the years, Dinakara has managed to build a solid reputation in the aircraft maintenance industry as an expert in enterprise workflow, maintenance planning, maintenance documentation management, line maintenance, configuration management, task management and non-routine maintenance, among others.

PIONEERING CONTRIBUTIONS

Dinakara is known for his progressive and groundbreaking ideas. Under his leadership, EmpowerMX has pioneered the use of cloud-based technologies and



mobility in aviation maintenance, thus far outpacing the competition. Using these two innovations, existing EmpowerMX customers save through increasing labor productivity, as well as providing airlines and MROs with the tools necessary to focus on the core competency of keeping airplanes flying safely and generating revenues through maximizing the use of aircraft. Data analytics and machine learning capabilities are next on the horizon for EmpowerMX. "Once we begin implementing our new predictive maintenance module, it will be the most comprehensive model on the market," says the ambitious CEO. He continues, "We can bring an operator online in as few as 60 days, and our solution pays for itself after six months."

CUSTOMER-FOCUSED LEADERSHIP

As a customer-driven leader, Dinakara's objective is to reduce customers' maintenance costs by 15 to 25% and enhance safety as a way of improving the company's bottom line. Adaptive transformation is a concept EmpowerMX embraces in his product design and development, so as to create modular solutions with highly integrated components and add to the convenience of their customers.

This approach has been found to be extremely useful in the industry today since operations are more eager to adopt new technologies quickly and incrementally, to enhance existing infrastructure without ripping out and replacing their legacy systems. Under his leadership, EmpowerMX's customer-focus throughout the pandemic was demonstrated through first assisting customers in navigating the catastrophe, and secondly understanding what they would require from EmpowerMX post-pandemic. "We are humbled to serve

the world's leading airlines and MROs, and consider each of these organizations as more of a partner than just a customer. Now that the business environment is improving, these customers are not only ramping up to pre-pandemic levels but are also embracing our newly launched solutions and serving as fantastic and loyal references for additional prospects who are entering the market." Dinakara adds, "Consequently, in the first half of 2021, we have been very busy servicing our existing customers with more innovative solutions, and supporting new customers in adopting digital MRO."

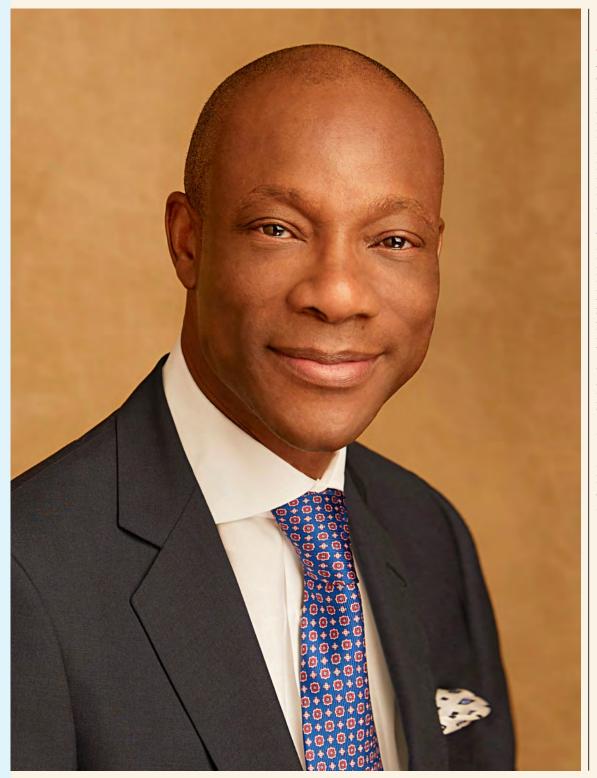
MARCHING TOWARDS PROSPERITY, UNFAZED BY CHALLENGES

Dinakara is a bold leader who has always set an example for others to follow. He has helped guide the company through the myriad challenges of the COVID-19 pandemic, while still maintaining EmpowerMX's technological edge. As a result of these efforts, EmpowerMX has been well-positioned to capitalize on the aviation industry's ongoing recovery and heightened focus on digital aviation.

GIVING BACK

Over last decade, Dinakara has financially contributed to many social causes globally including empowering orphans and vulnerable children and shelter for abused women and children. Dinakara adds, "I haven't done a fraction of what I can potentially contribute to, however it's all going to change when my new nonprofit platform launches in 2022. I want to change the way help reaches the needy. There are many technologies aimed at creating wealth, however, only a fraction of innovations are designed to solve many inequities in the world and I want to change that as my life's goal."

GLOBAL AFRICAN OF THE YEAR 2021



seasoned executive with 30 years of investment, international banking, and commercial experience, Mr. Agbaje is counted amongst Africa's most experienced CEOs. The well-versed leader holds a Bachelor of Science in Accounting and a Master of Business Administration from the University of San Francisco, United States. He is also a Harvard Business School alumnus. It was always his dream to become a banker like his father; eventually he pursued accounting and never looked back.

WORKING HIS WAY TO THE TOP

In his three decades of experience in the financial sector, the leader has spent over half of his time in executive management positions. Before taking on his current role, Mr. Agbaje served as CEO and Managing Director of Guaranty Trust Bank. During his tenure with the Bank between June 2011 and July 2021, he steered the bank through a decade of unprecedented growth. Under his stellar leadership, the bank's customer base grew from less than 3 million in 2011 to over 24 million by 2020 across 10 African countries and the UK. In July 2021, following GT Bank's reorganization into a Holding Company Structure, the deserving leader was appointed the new Group Chief Executive Officer of GTCO



Leading Transformation For Business Excellence

A true embodiment of a relentless spirit, Mr. Segun Agbaje, the Group CEO of Guaranty Trust Holding Company Plc (GTCO Plc), Africa's leading banking group, is an individual who pushes his limits to achieve any goal he sets for himself. The determined leader's unending quest to improve himself has been his driving force *"AT GUARANTY TRUST, WE TAKE OUR COMMITMENT TO CORPORATE SOCIAL RESPONSIBILITY (CSR) SERIOUSLY, IN THE SAME WAY, WE STRIVE TO PROVIDE OUR CUSTOMERS WITH WORLD-CLASS SERVICE AND CHAMPION THEIR AMBITIONS"*

Plc, the new parent company of Guaranty Trust's banking businesses. Mr. Agbaje's deep expertise in credit and operational risk has made GTCO one of Nigeria's most profitable banks.

While driving the digital transformation of the organization, he has also been maintaining the growth of the Bank year over year. What's more, the thought leader has played a key role in defining and implementing the milestones that have propelled GTCO to a new phase of growth enabling it to grow into an Omni faceted financial institution delivering benefits beyond banking.

A VALUE-DRIVEN LEADER

As a passionate innovator and a committed adapter of disruptive technologies, Mr. Agbaje is continually developing new ideas that provide Guaranty Trust customers with value beyond banking. In line with the linchpin's direction, GTBank promotes enterprise in the SME sector by offering free business platforms such as the GTBank Food and Drink Fair and GTBank Fashion Weekend. Furthermore, he revolutionized consumer lending in Nigeria by launching Quick Credit, which gives individuals and small businesses low-interest loans instantly. "In performing our duties, we remain committed to the principles of corporate governance", says the leader. He adds, "In accordance with legal and regulatory requirements, we have created a Code of Corporate Governance, which aligns with the company's ethical, legal, and transparent behavior. Also, we ensure best-in-class compliance with the Securities and Exchange Commission Code of Corporate Governance for Public



Companies, the Central Bank of Nigeria Code of Corporate Governance for Banks in Nigeria, and other relevant regulatory guidelines."

Additionally, the future-focused leader is eager to unlock new growth opportunities to take the bank to new heights. Following the success of GTCO's wholesale and retail banking businesses, the company, under his leadership, is now creating multiple lines of income through new growth segments such as payment processing, money management, and pension fund administration.

LEADING WITH HEART & SOUL

Mr. Agbaje is a compassionate leader who is committed to working for the greater good of society. A vital part of his mission is to directly impact lives and uplift communities, especially those in marginalized communities. With his keen eye for driving digital innovations, he promotesenterpriseandhelpsyoungpeople in Africa to make use of their creativity, entrepreneurial spirit, and passion for unlocking the opportunities the continent abounds with. In the benevolent leader's words, "No organization can succeed in the long term without recognizing its integral role in society. To this end, our CSR initiatives are built upon four pillars-education, community development, arts, and environmental protection, which we consider essential building blocks of a community and prerequisites to economic development." He adds, "At Guaranty Trust, we take our commitment to Corporate Social Responsibility seriously, in the same way, we strive to provide our customers with world-class service and champion their ambitions." He has also integrated sustainability strategies into the company's business model, knowing that strong financial performance is linked

to sustainability.

Moreover, he and his team are also committed to improving Environmental & Social (E&S) processes to align with international best practices by investing in key sectors of the economy. Last but not least, in the wake of the COVID-19 outbreak, Mr. Agbaje coordinated the establishment of a 110-bed COVID-19 care facility to accommodate patients infected with the coronavirus. The decisive and value-driven leader personally oversaw the project and made sure it was completed within five days. Moreover, he ensured the Bank led the industry in driving strategies right from the beginning of the pandemic for protecting employees, reassuring customers, and supporting the public sector. His commitment to leading from the front demonstrates the reason why, under his leadership, the Bank's customers and communities have always felt connected to its brand.

FEATHERS IN HIS CAP

Over the years, Mr. Agbaje has been honoured with numerous prestigious awards for his outstanding leadership and performance. Some of the distinguished awards conferred on him include the African Banker of the Year Award by the African Banker Magazine, the Banker of the Year, Africa by the World Finance Magazine, and CEO of the Year at the Africa Investor Awards.

In the course of his illustrious career, Mr. Agbaje has recorded many career highlights, including building one of Africa's best-managed financial institutions and the largest bank in the continent's biggest economy. The success of the company's transition to a holding company structure, which Mr. Agbaje has spearheaded for 10 years, is the latest in a long list of Mr. Agbaje's many historic accomplishments.

PERSON OF THE YEAR 2021-22



ducation has always played a significant role in Prof. Singh's life. After completing her PhD in comparative literature, she conducted postdoctoral research in a wide range of areas, including women's writing, postmodernism, Diaspora literature, and South Asian literature.

Until taking over the role of the Vice-Chancellor of Nalanda University in 2017, Prof. Singh served as the Vice-Chancellor of the English and Foreign Languages University (EFLU) in Hyderabad. In her role as former Vice-Chancellor of the EFLU, she played a vital role in spearheading several initiatives, such as the creation of innovative research clusters, revitalising the academic culture, and streamlining the administration by bringing the highest standards of integrity to the university. Her interventions have helped the institution to distinguish itself as one of the most important centers of higher education in the Asia Pacific region. It was because of her outstanding leadership that the Central University of English and Foreign Languages was rated 'A' by NAAC after a span of 17 years. Additionally, her tireless and unflappable stewardship have played



The Doyenne of Higher Education

Prof. Sunaina Singh, the Vice-Chancellor of the internationally acclaimed historical Nalanda University in Rajgir, Bihar, India, truly embodies the empowered woman of the 21st century. The multifaceted personality who has been successfully spearheading the growth of the avant-garde institution is a doyenne of higher education in Asia and beyond. She strikes a healthy balance between her visionary and pragmatic dimensions: the hallmark of an effective leader *"KNOWN FOR HER UNCOMPROMISING INTEGRITY AND STRONG PERSONALITY, PROF. SINGH IS AN UNSHAKEABLE OPTIMIST BY NATURE, FULL OF HOPE AND ENTHUSIASM. HER OPTIMISM PROPELS HER TO DEFY ALL ODDS AND STAY FOCUSED ON HER GOALS"*

a key role in the University's rise to prominence. Also during her tenure, she hosted convocation for the first time in its 50-year history. She was commended by former President Shri Pranab Mukherjee for her dynamism and commitment.

Prof. Singh also holds the distinction of serving as the Vice President of the Indian Council for Cultural Relations (ICCR), New Delhi. Prior to that, she was a professor of English for over 32 years, as well as visiting professor at many universities abroad.

The visionary's current role involves the responsibility of resurrecting the glory and grandeur of Nalanda University, known throughout history as a classic ancient seat of learning. Her transformative vision, combined with persuasive leadership skills, integrity, and out-of-thebox thinking has earned her the privilege to revive this prestigious international university of national significance. As a Professor of Literature and Culture, only a few intellectuals can match her intellectual brilliance, commitment to teaching, and research & administration skills. Ever since she took over as the Vice Chancellor, Nalanda University's pedagogical and governance systems have been successfully revamped and redesigned under her sterling leadership.

AN EDUCATIONIST PAR EXCELLENCE

Prof. Singh is the only woman academician in India who has contributed to the



modernization of higher education and successfully served two terms as the Vice Chancellor at the national level and as the President of a Research Institute at the international level. Currently, she serves on the Advisory Council of the Association of Universities of Asia and the Pacific (AUAP).

In her role as a visiting professor at various renowned Universities overseas, she has played a pivotal role in making Indian culture and literature, theoretical concerns, pedagogical systems, and educational policies more accessible to the West. Furthermore, in 2011, the India-Canada Chamber of Commerce (ICCC), Calgary, honoured her for her efforts in enhancing bilateral relationships and collaboration in higher education.

AN ETERNAL OPTIMIST

Known for her uncompromising integrity and strong personality, Prof. Singh is an unshakeable optimist by nature, full of hope and enthusiasm. Her optimism propels her to defy all odds and stay focused on her goals. She took over as Vice-Chancellor of the EFLU at a time when the University was in upheaval, with frequent strikes. The bold leader overcame a myriad of issues that came her way with sheer determination and enthusiasm. The vivacity of her demeanour captivates and inspires everyone around her. She is motivated in her pursuit of success in life by the high moral and ethical standards her father and guru Prof. Satyanarain Singh has instilled in her. Her impeccable upbringing inspires her to set new benchmarks in her life.

ACHIEVEMENTS GALORE

It is natural for someone of her calibre and intellectual stature to have several achievements and honours under their belt.

Owing to her dedication and commitment in the sphere of education, Prof. Singh has garnered numerous distinguished awards and accolades. Her meritorious services earned her the most prestigious Bharat Ratan Dr. A.P.J. Abdul Kalam Excellence Award in 2018. In the same year, she was honoured with Bharat Shiksha Ratan Award. She was honoured with the International Education Award-2018 (NWSI) at the British Parliament, House of Lords, London.

The visionary's remarkable contribution in promoting Indian higher education and culture has also earned her Honorary Professorship by the Academic Union of the Oxford Union in 2020. The citation celebrates her endeavours to revive Nalanda University. Furthermore, her leadership has been recognised by the Honorary Consul of Tanzania, who has created a scholarship in her honour at Nalanda University. The citation states, "Your dedication, commitment, and desire to build and develop Nalanda University is unparalleled and remarkable. It is so impressive and it is going to be a landmark institution of India built under your great leadership."

She has been honoured with the Innovative Vice-Chancellor of the Year award by Asia Today in 2020; VishwaKavi Rabindranath Tagore Award by Oriental Heritage 2020; The Most Admired Woman in Education Sector, by Knowledge Review in 2019. She has also been awarded the Education Leadership Award by the World Education Congress for 3 consecutive years from 2016-18. She presided over the Hon'ble President of India's address on "Building a Happy Society" to 126 Central Institutes through the e-platform National Knowledge Network in 2017. Despite having plenty of laurels to her name, she chooses to always keep looking forward.

GLOBAL LEADER OF THE YEAR 2021



r. Banerjee has dedicated his life to establishing pathways for students to help them realize the meaning of life so that they can unleash their inherent potential and become their best selves. Especially upsetting to him is the fact that a substantial section of society is deprived of quality education due to a lack of resources and the exorbitant cost of higher education. Therefore, through merit and need-based scholarships, he is dedicated to ensuring that no deserving student is denied a promising future.

Over the years, Dr. Banerjee has earned a respected and prestigious position in the Indian education and publishing industries as a genius academician, an accomplished writer, and a renowned teacher. He holds a Ph.D. in finance from the University of Calcutta and has done his Post-Doctoral Research at Stockholm University, Sweden.

He has served the industry for more than a decade through serving and teaching at premier B-Schools in India, including IIM Kolkata, University of Calcutta, IISWBM, IFIM, Bangalore, and many others. His passion has always been to create learning environments with real-world implications for the students. By creating trails of innovation, he has laid further pathways for students and entrepreneurs to contribute to the advancement of humanity.

As the Chairman and Director of EIILM (Eastern Institute for Integrated Learning



PROF. (DR.) R.P. BANERJEE

Dedicated To Higher Purpose & Spiritual Fulfilment

Prof (Dr.) Rama Prosad Banerjee, Chairman and Director of the EIILM-Kolkata is a visionary with a forward-thinking outlook. The leader is an eminent figure in the global business arena who takes a special interest in the upliftment of the less fortunate. Anyone who comes into contact with him is motivated by his charisma "AS A LIFELONG LEARNER, DR. BANERJEE KEEPS UP WITH THE LATEST ADVANCEMENTS IN THE BUSINESS WORLD AND EDUCATION. HE HAS ENTHUSED THE ENTIRE COMMUNITY WITH HIS EXCEPTIONAL KNOWLEDGE AND EXCELLENCE WHICH HAVE EARNED HIM SEVERAL PRESTIGIOUS AWARDS"

in Management) - Kolkata, an institution that offers undergraduate, postgraduate, and doctoral management programs, he has helped the institution chart its own course of success. Under his exemplary stewardship, EIILM - Kolkata has grown exponentially to become the secondbest B-school in Kolkata, after IIM, Joka. His consistent guidance has helped the institution to make huge strides.

BRIMMING WITH WISDOM

More than a dozen university campuses have had the pleasure of listening to Dr. Banerjee's words of wisdom in the USA, Europe, and Asia, including Pennsylvania State University, Arlington State University, Stockholm University, Texas University, University of Hamburg (Germany), Tarleton State University, Texas Woman's University, University of Kansas (USA), Western University (Switzerland), IIM Kolkata, University of Calcutta, and many others. Because of his deep understanding of multiple disciplines, he is regularly invited to speak at various conferences, including the World Education Congress held in Hotel Pan Pacific Singapore. He was also the opening speaker on Education for Global Consulting held in North Western University, Zurich, in Switzerland. In 2012, he was also the keynote speaker at the Global Conference held at Pennsylvania University (USA)

The keynote address delivered by him at the 2010 GCEC Conference titled 'Entrepreneurship - Impact through Networks' held at The Pennsylvania State University, the USA, has lasted throughout time and left an indelible mark on entrepreneurship in general and on the importance of networking in particular.



Furthermore, the well-versed leader has conducted national and international Management Development Programs, both as a course director and as a faculty member, as well as in-house training for organizations in India and the West.

A GIFTED WRITER

The leader has authored 9 books. Among his popular editions are 'Mother Leadership' 'Working Capital Management,' 'Ethics in Business and Management,' 'Stress Management through Mind Engineering,' 'Ved Vijnaner Gabhire: Tatwe, Prokashe,' 'Kautilyer Arthashastra: Hindu Arthanitir Prastabana,' 'Living Divine Life,' 'Art and Science of Self-Management and Self Leadership' and 'Art and Science of Management in the Digital Era'.

In addition, he has published more than 200 articles/papers in journals both nationally and internationally. Furthermore, he is a guest editor of the International Journal of HRD and Management special issues. His writings delve deeply into the field of thoughts and practices.

LEADING A SPIRITUAL LIFE

In addition to being an accomplished writer and a distinguished visionary & philosopher, Dr. Banerjee is a spiritual person. As a deeply spiritual person, he is fiercely driven to succeed in his challenges and is determined to make a meaningful impact on the world. He believes that divine and limitless potentials reside within humans, which can be tapped through a spiritual transformation of collective human consciousness.

GLORIOUS ACHIEVEMENTS

As a lifelong learner, Dr. Banerjee keeps up with the latest advancements in the business world and education. He has enthused the entire community with his exceptional

knowledge and excellence, which have earned him several prestigious awards, including the Outstanding Contribution to Education Award under National Education Awards 2018 from ABP News.

He is also the recipient of the "Most Dedicated Teachers of India" award presented by 6th Edition of World Education Congress in November 2017; Thought Leader Award presented by CIMA in July 2015; and Dr. Sarvepalli Radhakrishnan Award" received for Outstanding Contribution to Teaching at 20th Business School Affaire & Dewang Mehta Business School Awards presented by Hindustan Unilever Limited in 2012.

Under his guidance, EIILM, Kolkata was honored with a commendation for the Best Placement among B-Schools in the East by ZEE 24 Ghanta, Kolkata, in August 2020.

AN EPITOME OF COMPASSION

A philanthropist at heart, Dr. Banerjee has an incredibly generous spirit. He is dedicated to the cause of helping the underprivileged and has championed multiple charitable projects. Serving the greatest good for the greatest number of people in need has always been his mantra. Thus, he began his mission to help the poorest of the poor through Towards Life Foundation (TLF). As its Chairman, he had been caring for 1,000 street children in Kolkata at its different centers, providing them with health, education, and other services and empowering them and their families through micro-finance.

He has also set up the Ramakrishna Educational & Organizational Society Trust, through which he provides charitable medical services to the needy in and around South 24 Parganas. He has teamed up with the South Asian Federation of Environment on a huge mission of planting nearly 1 lakh tree saplings in and around Kolkata.

GLOBAL YOUTH ICON OF THE YEAR 2021



r. Khemani joined the family business of distilleries and brewery at a young age and led it to become one of the biggest distilleries in India. It all started after he went to the USA for completing his studies. He pursued graduation with double major degrees in Business Management and Communication from Curry College, Milton, Massachusetts, USA in 1998. Thereafter, he underwent Professional Training in Sales and Marketing at Student Advantage, Boston, Massachusetts, USA and worked as a management trainee at Merril Lynch, Columbia, South Carolina, USA. Later, he joined the family business as a Management Trainee in 1999.

A LEADER IS BORN

After gaining adequate knowledge and experience in production, planning, sales and marketing, Mr. Khemani assumed more responsibility. He started with the expansion of the group which began with the acquisition of Blossom Breweries Limited and then Perfunova International Ltd and Hariraj Cosmetics. After putting in years of hard work and leading some big acquisitions, he was unanimously elected by the Board of Directors as Managing Director for Blossom Breweries Limited and Perfunova International and he was later elevated as the Group Vice Chairman



AMIT KHEMANI

Aiming High And Soaring Higher

At the nascent age of 22 years, Mr. Amit Khemani joined the family business of Khemani Distilleries Limited. Since then, he has been the pioneer of many path-breaking initiatives and programs at the firm. He has led the company into newer verticals, modern technology and overall business growth *"I PREFER GIVING SPACE TO MY TEAM OF PROFESSIONALS TO SHARE THEIR VIEWS SO THAT THEY FEEL EMPOWERED, VALUED & UNIFIED TO THE CAUSE OF THE GROUP. I FOLLOW THE PRINCIPLE OF CO-OPERATIVE MANAGEMENT SYSTEM WHERE ALL MAJOR DECISIONS ARE TAKEN IN CONSULTATION"*

in 2019.

Mr. Khemani is a leader par excellence. He uses a distinguished style to lead his team and ensures that the team delivers. "I prefer giving space to my team of professionals to share their views so that they feel empowered, valued and unified to the cause of the Group. I follow the principle of co-operative management system where all major decisions related to capital investment or introduction of any new brands for the company are taken in consultation with the senior executives of the companies." This is Mr. Khemani's way of leading taking everyone along on any important decision. He considers all his senior executives and professionals the important pillars of the organization and their inputs are always given due respect and consideration. Mr. Khemani believes in having strong interpersonal communication across teams that helps in creating a conducive environment for positive results. "I am approachable at all times," he shared. He follows an open-door policy where he is always available for his team members. All this and more are the traits of a true leader that Mr. Khemani displays.

THE GROWTH TRAJECTORY

Under Mr. Khemani's leadership, Blossom Industries Limited became a profitable venture. The production, sales and PBT of Blossom Industries Limited increased by almost 100 per cent. The company also introduced its own brand of beer. Mr. Khemani was also responsible for initiating a strong relationship with Vini Cosmetics Private Limited which was the foundation for the production of aerosol perfumes and deodorants. This association is what led to the establishment of Perfunova



International Limited under which the brand of body sprays called FOGG was launched. Mr. Khemani is also foresighted as displayed by his vision to build a captive Co-gen Power Plant of 3.75 MW based on agro waste Bio-Briquette. This resulted in saving fossil fuel and giving opportunity and social benefit to farmers and locals alike to generate money from the waste in nearby area. Under his dynamic leadership, the Khemani Group was able to introduce a new technology programme that employed the use of software to monitor production and distribution.

His business acumen and knowledge of finance helped him in making efficient budget analysis that led to appropriate utilisation of opportunities for growth and profit. He even introduced BTL activity plans to a variety of functional departments within the organization including financial modelling to predict sales uplift, promotional volume, and ultimately overall spending, calibrating promotional mechanics based on post-promotional research and making recommendations to the marketing department. Mr. Khemani is always at the forefront of innovations at every business decision. He was the brain behind introducing new brands of alcoholic beverages by covering the entire portfolio like whisky, rum, caférhum whisky, vodka, gin, etc for domestic and export markets. He is always personally involved in many initiatives for the establishment of new brands, brand promotion, exploring new export markets for overall business growth of the group companies.

Under his guidance the company has won many awards. Last year, its beer brand 'Tag'irm won the Best Packaging Award for (Metal Can) TAG Premium Lager Beer 2020 by Inspirit Ambrosia. Khemani Distillery won the Best Distillery Award by Inspirit Ambrosia in 2019. In the same year the

company also bagged two awards for its CSR efforts – Platinum Award in CSR and Gold Award in Environment by Apex India CSR Excellence Awards

MOVING TOWARDS A BRIGHT FUTURE

It is his vision to launch even more brands and enter overseas markets in the next two years. "This would definitely add to the excitement in the growing alcoholic beverages markets. It is well known fact that it would be very challenging task to make an entry with new brands in Indian and overseas markets and to compete with series of established brands but I am confident that our new products with extraordinary expressions will definitely attract and delight consumers," he shared.

But that is just the short term goal. In the long term, he has big plans. I have always felt that our group should be top 3 distilleries in India." He aims to achieve this milestone over a period of next 5 years and for that he plans to enhance the firm's turnover by over 50 per cent. His untiring work and big dreams stem from what he has seen as a child. He has seen his father putting in day and night for this company to make it soar higher and that's what he also strives for. His father, Mr. Ashok Khemani is his role model. He derives inspiration from him to take more risks in business to form new businesses, new alliances and enter newer markets.

Being a leader doesn't mean that you know it all, it just means that you're always open to learning new things. Mr. Khemani is a prime example of that. He always tries to learn and observe his team mates and gets boosted by their sincere efforts. "My inspiration is my work which I do and enjoy my work for the growth of my business. In short, work is worship and doing good work for the company is the inspiration," he asserts.

GLOBAL LEADER OF THE YEAR 2021-22



ith over 25 years of experience in consulting, technology, and outsourcing, Ashwin brings a wealth of knowledge to the table. He joined the IT services and consulting major Capgemini in 2001. Since then, he has held multiple leadership positions at Capgemini, where he was responsible for the growth and profitability of various business divisions across the organisation. Prior to his current role, he served as the Chief Operating Officer (COO) for Capgemini in India from January 2016 to December 2018. His responsibilities as COO included managing operations, delivery, capability development, and innovation in India.

Ashwin also served as the Chief Industrialization and Automation Officer for Capgemini until January 2021, where he was responsible for driving its competitiveness and industrialization. Over the years, he has driven its strategy of deploying a knowledge-driven delivery model and smart automation to provide clients with the best value.

Ashwin also has vast experience working in international and multicultural environments spanning North and South America, the Netherlands, Australia, and



ASHWIN YARDI

Always Raising The Bar

Ashwin Yardi has been efficiently spearheading Capgemini India as CEO since December 2018. Under his stewardship, the French multinational IT services and consulting giant is expanding its India team to meet the next wave of demand for 5G and edge computing skills. A qualified Chartered Financial Analyst, he has pursued his Master's Degree in Management Studies from Sydenham Institute of Management Studies, and Bachelor's Degree of Engineering from Mumbai University, India "OUR GOAL DEFINITELY IS TO EXTEND HELP TO OUR LOCAL COMMUNITIES BY PROVIDING ACCESS TO CRITICAL CARE AS WE CONTINUE TO SUPPORT OUR COLLEAGUES THROUGH OUR MEDICAL, FINANCIAL, AND EMOTIONAL SUPPORT IN THESE UNPRECEDENTED TIMES"

Asian countries. Additionally, the seasoned leader has assisted several Fortune 500 companies in achieving their business transformation objectives. In addition, he has worked with SAP, Oracle, and Siebel, among other corporate and CRM applications.

A TECH-SAVVY LEADER

Ashwin is a tech-savvy individual who has a keen interest in various automation tools and new-age digital and big data platforms. Since India has always been the backbone of Capgemini's services delivery for its global clients, the self-driven leader is doing everything in his power to meet Capgemini's high standards. He is focused on making certain that the India unit aligns with the global strategy of positioning Capgemini India as a centre of excellence for engineering, operational technology, as well as information technology.

In his role as the CEO, Ashwin is putting effort into making sure his team is at the forefront of technology, equipped with the skills and abilities to deliver on newer technologies. With the assistance of his highly proficient and future-ready team, he aspires to accelerate large-scale innovation by leveraging advanced technologies, including artificial intelligence, machine learning, robotics, amongst others. At the same time, he intends to boost his team's



competitiveness to make Capgemini India the talent hub for the group across roles.

The leader has pushed the company forward by utilising Artificial Intelligence to assist consultants in searching, harvesting, and harnessing whatever resources are available within the firm for rapid prototyping, as well as understanding proximity to customers. Furthermore, under his leadership, Capgemini India announced in 2021 that they would collaborate with Qualcomm Technologies to maximise the benefits of 5G private networks to support their clients' digital transformation towards intelligent industries. He asserts, "Technology such as edge computing and 5G will lead to data-driven transformations towards an intelligent industrial revolution transforming how enterprises, governments, and consumers interact and conduct business, resulting in gamechanging innovations and services." In addition, he suggests that businesses that adopt an intelligent industry approach will benefit from new, differentiated products at lower costs.

To accelerate the deployment of 5G solutions, Ashwin led Capgemini to establish its third 5G lab in Mumbai in June 2021. The 1,300-square-foot lab provides a unified environment that leverages network, cloud, edge computing, hardware, and software solutions. Launched in partnership with telecom equipment maker Ericsson to accelerate the deployment of 5G solutions, state-of-the-art facility the assists Capgemini's global clients in implementing a 5G end-to-end transformation. This is a major milestone that demonstrates his dedication to technological advancement.

PROMOTING INCLUSION

Ashwin is a passionate advocate of diversity and inclusion. He spearheads several employee welfare programs in India, including Capgemini's exclusive Women Leadership program - Power Ahead, devised for advancing gender balance. In addition, he strives to deliver technical training and employment to educated women with mobility challenges through Capgemini India's noble initiative, Sakhi Drishtikon. It aims to bring literate rural women from economically weak backgrounds into the mainstream workforce by enabling them to work remotely.

GIVING BACK TO SOCIETY

A major aspect of Ashwin's leadership strategy is his commitment to CSR. The benevolent leader plays a crucial role in implementing Capgemini India's CSR program, as well as its employee-driven CSR initiative called WeKare. In May 2021, Capgemini committed INR 50 crores to bolster India's medical infrastructure in its fight against COVID-19. The funds were allocated to provide relief operations and help the state and federal governments strengthen their efforts. Speaking about this noble initiative, the leader says, "Our goal is to extend help to our local communities by providing access to critical care as we continue to support our colleagues through our medical, financial, and emotional support in these unprecedented times."

Ashwin is also contributing to youth empowerment by exposing them to opportunities, knowledge, and life skills that will enable them to pursue successful careers. This dream is being realised through Capgemini India's Digital Academy initiative launched in 2019 to provide digital inclusion services to economically disadvantaged youth who are at the risk of unemployment.

Additionally, he actively contributes to helping Capgemini meet its sustainability goals of becoming carbon neutral by 2025 and a net-zero organisation by 2030.

GLOBAL LEADER OF THE YEAR 2021-22



r. Ganesh started his career with State Bank Group and learned all the basics and built a solid foundation in banking and finance. He worked diligently from the ground up and rose through the ranks. An alumnus of MIT-Sloan School of Management, Boston, US and the Indian Institute of Management, Calcutta (IIM-C), Mr. Ganesh holds a string of post-graduate, graduate and diploma qualifications, which are a testimony to his solid academic background. He has also taken up professional trainings in Executive Management from Ross School of Business, University of Michigan (USA) and successfully completed the Leadership Development Programme at Wharton School, University of Pennsylvania (USA). His penchant for knowledge and continuous self-improvement is strong that he recently completed his Advanced Diploma in Non-Executive Directorship from Financial Times (FT), London. It is his collective academic knowledge that he combined with real life scenarios at his various roles that made him a name to reckon within the industry. No wonder when the Oman Arab Bank, one of the oldest banks in the Sultanate, wanted to



CB GANESH

Writing A Story With A New Vision

With a career spanning over 3 decades, Mr. CB Ganesh has carved a name for himself that resonates excellence. With his Midas touch he has been able to turn around and revamp 2 leading banks. He has been applauded time & again for his entrepreneurial mindset that has played a major role in furthering organizational transformations. His unparalleled tenacity in building brands has enabled him to script a unique success saga, by being one of the select few Indian Expats to be appointed as CEO of 2 leading banks in 2 different countries in the Arab Region

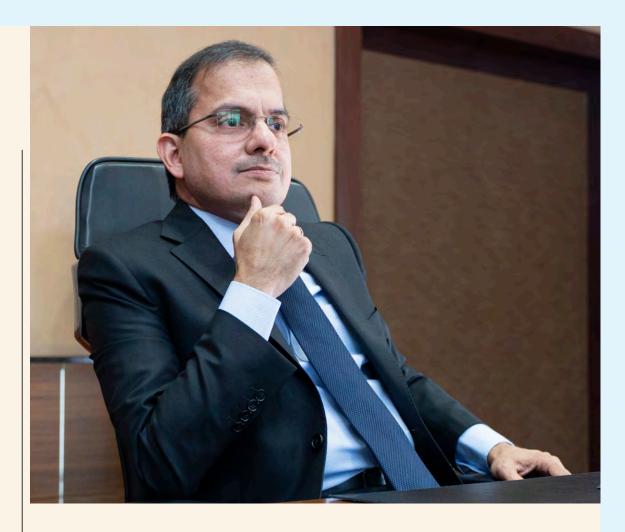
"MR. GANESH HAS PROVEN THAT HE IS A HIGH-PERFORMANCE LEADER CAPABLE OF DRIVING **BUSINESS THROUGH EXCELLENT EMPLOYEE** ENGAGEMENT AND CUSTOMER MANAGEMENT. HIS ONE MOTTO AND LESSON FOR HIS TEAMMATES IS - 'BE SIMPLE IN YOUR COMMUNICATION AND HUMBLE IN YOUR BEHAVIOUR'"

rewrite their story, they hand-picked him to script it.

Mr. Ganesh credits his long stint in ICICI Bank for his Management and Leadership style. Working in various capacities including as Corporate Dealer, Regional Head of Corporate Banking and Head of Trade Finance across major Indian cities like Mumbai, Chennai and Bangalore and later as the Alternate CEO at ICICI Bank, Hong Kong, Mr. Ganesh is very proud of his ICICI lineage. ICICI Bank has always been the training ground for many CEOs in the financial sector both in India and abroad.

SCRIPTING SUCCESS

Mr. Ganesh joined Ahlibank SAOG, a public listed entity in Muscat Stock Exchange, in the first quarter of 2008 and it was his first experience in the GCC. At that time, Ahlibank had just got the license to convert from a single product mortgage lending firm to a full-fledged commercial bank. "Except for the banking license, it was almost equivalent to setting up a new bank and came with its own set of challenges and excitement," he says. Within a few months of him joining Ahlibank, Lehman Brothers collapsed in the wake of the subprime crisis and then came the 'Arab Spring'. For a banker there hadn't been a more difficult time. It was the true test for Mr. Ganesh to set up the 'new' Ahlibank under the given circumstances. Under his astute leadership, Ahlibank navigated the rough times successfully. His well-



thought policies and realistic vision helped Ahlibank to cement its position as one of the leading commercial banks in Oman and was ranked first in the OER Magazine's 'Best Banks in Oman' Survey, for four consecutive years from 2012-2015.

After his stint at Ahlibank, he moved to Dubai when he joined Ahli United Bank Ltd (AUBL), UAE as the CEO and Executive Director. He was once again handpicked by AUB BSC Board for the job and challenged to lead the operations of the bank from scratch in a new market, strategize branding, develop customer base and drive significant revenue.It was a big challenge to set up the bank through organic growth by applying for fresh license, obtain regulatory approvals, design and develop new systems and procedures, operationalize systems and much more. Mr. Ganesh rose upto the occasion again and under his leadership the bank achieved break-even point in the first year. In a completely new geography, he proved his mettle and created a new brand identity for AUBL, as its CEO for almost 6 years.

His most recent stint has been at the Oman Arab Bank (OAB) where he joined as the CEO in 2021. OAB is an Oman Listed Bank, with 45 years of history and employee strength of around1400. It is one of leading commercial banks in the Sultanate. The bank has been going through a lot of challenges due to the pandemic, regional issues and some legacy-related problems. The areas of work include building a high performance work culture, cost optimization, stressed assets management, digital transformation and more importantly, developing the next generation of leaders.

A LEADER FOR THE PEOPLE

Mr. Ganesh has proven that he is a high-

performance leader capable of driving business through critical growth phase delivering consistent growth through excellent employee engagement and customer management. His one motto and lesson for his teammates is – 'be simple in your communication and humble in your behaviour.'

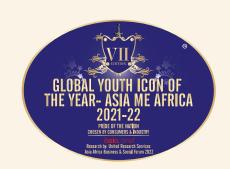
Banking is a people-facing industry and one has to develop key people skills to navigate various kinds of problems the customers bring to you. Mr. Ganesh has been dealing with people since the very beginning of his career and credits his people skills to his early days at the ICICI Bank. He truly believes that the one trait that holds more value than anything else is integrity. As a banker, you're always dealing with other people's money and for that you have to always hold on to your integrity and humility. His leadership style is simple - listen to everyone and understand all perspectives. He firmly believes that what a leader requires is the ability to manage a team efficiently and effectively. Lead the team by a role-model approach - show them how it's done, don't tell them. It is this entrepreneurial mindset and teamwork capabilities that have made him one of the most respected professionals in the sector.

Hailing from humble origins, Mr. Ganesh had seen some very trying times while growing up. It is now his dream to inspire kids from similar background to dream big and work hard to achieve those dreams. Calling books as his first love, Mr. Ganesh believes that each book one read is equivalent to experiencing one full life cycle.Asked about the cultural challenges faced while working in 5 different geographies -India, Hong Kong, Oman, UAE and Bahrain, Mr. Ganesh sums up, 'Every culture respect and recognizes honesty, humility and competence.'

GLOBAL YOUTH ICON OF THE YEAR 2021-22



fter completing his Bachelor of Business and Management at Brunel University London, Mohsin went on to complete his Master's degree in Arts in Middle Eastern Studies at King's College, London. Soon after joining the family business, he established himself as a prominent business figure in Oman. As the CEO of MHD ACERE, the young and intellectual leader keeps a long-term perspective in mind for determining the direction of the organisation. Under his stellar leadership, the company has been witnessing substantial growth. A year after joining MHD ACERE as the Director of Automotive, he was promoted to the position of CEO, amid the COVID-19 pandemic that posed a threat to the country's economy. Despite the challenges posed by the global health crisis, the well-versed entrepreneur was able to bring in specialised brands like McLaren Automotive, ABB EV Chargers, Varta Batteries, XCMG, and Weir Trio by leveraging his business acumen and perseverance. Moreover, his steadfast efforts have contributed to the country's socio-economic progress besides creating much-needed job opportunities. The hard work, vision, and dynamism that characterized his grandfather have shaped



MOHSIN HANI AL BAHRANI

Continuing A Great Legacy

Mr. Mohsin Hani Al Bahrani, the CEO of MHD (Mohsin Haider Darwish) Group's ACERE, one of the largest and prominent privately owned business conglomerates in the Sultanate of Oman and the Gulf region, is known for his aggressive approach and eagerness to take his family business to greater heights. His adventurous spirit and can-do attitude constantly drives the insightful and forward-thinking entrepreneur to explore new growth opportunities, especially in the automotive sector "MOHSIN HAS SET UP 8 NEW SALES CENTRES AND 12 AFTER-SALES FACILITIES FOR BUSINESSES ACROSS OMAN. HE HAS PLAYED A PIVOTAL ROLE IN HELPING MG MOTORS IN THE SULTANATE CLIMB FROM 25TH TO 3RD PLACE IN TERMS OF LOCAL SALES VOLUME"

Mohsin into an exemplary entrepreneur. He works with various stakeholders to gain an understanding of automotive nuances and drive operational efficiencies. The visionary leader has been deeply involved in elevating the prosperous Mohsin Haider Darwish Group to even greater heights since becoming the youngest CEO of the automobile, construction equipment, and renewable energy (ACERE) cluster – featured in the Top 100 Forbes family-owned enterprises in 2021. Under his tutelage, the MHD group will continue to forge ahead confidently into new areas while seizing potential growth opportunities.

ON A MISSION TO DIVERSIFY

Since taking over as CEO of ACERE, Mohsin's strategic approach has been to diversify business operations into new verticals. He founded MHD Leasing L.L.C, which caters to the country's tourism industry. He is also in charge of the newly formed HospiCare division, and has collaborated with some of the world's top healthcare brands, including Spark Meditech, Comen, Schrack Seconet AG, FUJIFILM, and Sonosite, to bring some of the top-notch medical practises and equipment to the Sultanate. The HospiCare Division of MHD ACERE supplies the leading hospitals and medical organisations in the country with intra-aortic balloon catheters, hernia repair meshes, and other essential medical equipment.



He also led his company to enter the car rental market due to the increasing volume of international air travelers and domestic tourists. Additionally, the ambitious entrepreneur has set up 8 new sales centres and 12 after-sales facilities for businesses across Oman. As reported by the Middle East Automotive Council, he has played a pivotal role in helping MG Motors in the Sultanate climb from 25th to 3rd place in terms of local sales volume.

DRIVEN BY INNOVATION

Being a future-focused entrepreneur, Mohsin realized that the future of MG Motors lies in technology and digital transformation. Therefore, he rolled out e-commerce operations for the company, allowing customers to purchase cars in just 3 clicks. He added another feather to his cap by setting up Oman's first electric vehicle and solar panel subdivision. To that end, he had joined hands with a leading charging station company to pave the way for electric vehicles to enter the market. Additionally, he has also launched the McLaren Automotive brand at a modern showroom in the capital. Additionally, XCMG, Weir Trio, Varta battery, Hongqi Cars, Scorpion Automotive and Ironman4x4 are a few of the prominent brands that he brought to the table.

TURNING ADVERSITIES INTO OPPORTUNITIES

Mohsin's response to the COVID-19 pandemic was to refine, reassess, and restructure his company's customer service model to deal with the challenging times. He had deployed several innovative ideas which helped MHD ACERE overcome the myriad challenges posed by the pandemic. The compassionate leader also stepped up to help people during the COVID-19 pandemic. Following his efforts

to help MHD ACERE to regain leadership status in the commercial vehicles market, he converted Ashok Leyland buses into mobile coronavirus testing units to check the spread of the deadly virus.

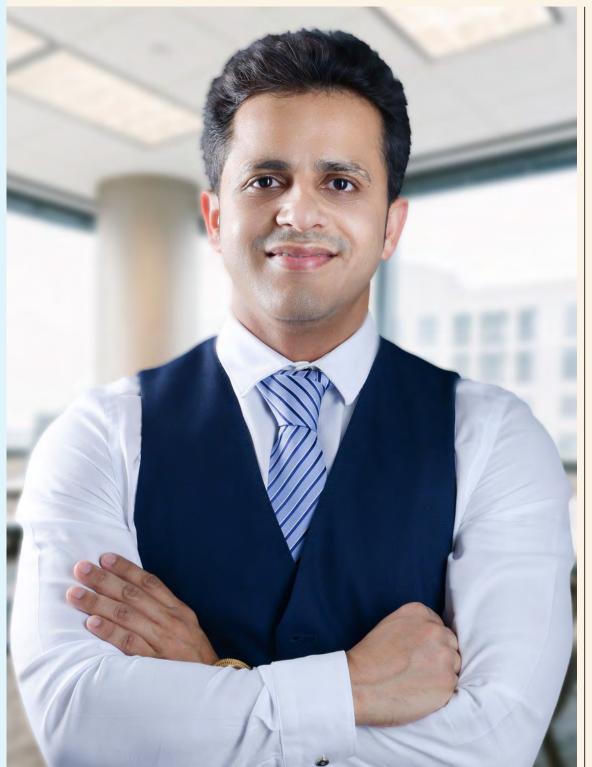
GIVING BACK TO SOCIETY

Through a blend of philanthropy, advocacy, and a thriving business, Mohsin is proving his worth as a true entrepreneur devoted to the welfare of society. For instance, he has implemented sustainable business practices at MHD ACERE in response to the threat of global warming and climate change. Additionally, he has also struck a deal with ABB, a prominent technology leader specialized in digital sectors, to deliver high-power electric vehicle chargers to be deployed across the country. Since e-mobility is becoming more popular around the world, his goal is to be one of the first in Oman to provide the best smart and sustainable solutions. Last but not least, he has created a division that will drive technological innovation powered by renewable energy.

CROWNING ACHIEVEMENTS

Some of the numerous accolades he has received are the 100 Most Influential CEOs in Oman by the Oman Economic Review in November 2020; Emerging Business Leader of the Year at the Alam Al-Iktisaad Awards (AIWA) 2020; Leaders of Tomorrow by CHRO Asia & the World HRD Congress; Award for Outstanding Achievement in the CEO Middle East Awards 2021 by the CEO Today Magazine; Diamond level winner of the Professional Award 2021 by Harvard Business Council, New York; and GCC Young Achievers 2021 by Arabian Business. Additionally, he was honoured with a certificate of appreciation by SAIC Motor Middle East for outstanding sales of MG vehicles.

GLOBAL YOUTH ICON OF THE YEAR 2021



ailing from a simple Sindhi family, Mr. Monish Ramchandani had a strong desire for success from a young age. His family business was of trading perishable fruits and vegetables. After graduating in commerce from Jai Hindi College, Mumbai, Mr. Ramchandani joined the family business in India and then in UAE, and led it with utmost sincerity and hard work for around 4 years. He comes from a lineage of strong business acumen and it was evident in his professional achievements. After leading his family business he diversified into the construction sector and worked with the biggest names in the industry.

THE NEXT STEP

While working in the construction sector for 9 years in UAE, Mr. Ramchandani realised that there was a need for a one-stop solution provider. This need was the gap that he decided to fill in with QCON General Trading in 2015. OCON is a Dubai-headquartered global distribution company and supply chain company. It was bootstrapped by Mr. Ramchandani and his wife's savings and both of them had a clear vision of it becoming a global enterprise. It is his relentless vision and eye for detail that have earned him and the company the most prominent position in region's most reputed supplier for construction materials. QCON currently represents more than 25+ market-leading



MONISH RAMCHANDANI

Holding All Aces And Leading The Pack

A thought leader, forward thinker and epitome of professionalism- Mr. Monish Ramchandani is truly a great leader. His journey from running a family business to becoming one of the most renowned entrepreneurs in his sector is highly inspirational and showcases his sincerity and hardwork *"THE KEY TO HAVING HAPPY EMPLOYEES IS, NEVER PUT YOURSELF ABOVE YOUR EMPLOYEES, OR ASK THEM TO DO SOMETHING YOU WOULD NOT DO YOURSELF. I VEHEMENTLY BELIEVE THAT ONE SHOULD ALWAYS LEAD BY EXAMPLE"*

multinational brands such as BASF Master Building Solutions, Mapei, Fosroc, FILA Solutions, Saint Gobain, Gyproc, Weber, Bosch, Makita, Stanley, Graco, National Paints, Rexton, Fischer and many more.

A PEOPLE'S LEADER

Mr. Ramchandani always puts his people first, "You figure out people you trust and take them all the way." Be it customers or his team – he truly believes that it is the people who make a business. For his team members he becomes a powerful motivator whenever required and boosts the morale of all his employees. His biggest asset in this ever-changing startup culture is creativity. He highly values creativity and believes that it is at the core of everything he does and that is what he imbibes in all his team members. When it comes to his clients, he adheres to a firm customer-centric strategy and the highest ethical standards. "During my time as a professional, I made some wonderful and deep relations with my customers and those relationships guided me through my initial years of entrepreneurship, helping me reach where I am today. 'Relationship' thus became a guiding principle or let's say the way of life for us at QCON," he shared.

A WORD FOR LEADERS OF TOMORROW

His one advice to the budding entrepreneurs is to always be persistent. Any entrepreneurial journey will have highs and lows and to be successful one must learn to wither each phase out with equal ardour, he asserted. He has another very good tip for the leaders of tomorrow who will become people managers. "The key to having happy employees is, never put yourself above your employees, or ask them to do something you would not do yourself. Always lead by example." Lastly, his advice is to never



compromise on integrity or ethics. He holds the morals and ethics to be non-negotiable if you want to run a business that lasts through ages. For entrepreneurs specific to the UAE region he highly recommends to manage the initial capital on their own as it's difficult to get bank facilities in the UAE for many segments for the first 5 years.

LOOKING AT A BRIGHTLY-LIT FUTURE

Since the very start of his entrepreneurial journey, Mr. Ramchandani has proved that he not only has vision but a firm mind that takes difficult decisions at the right time, which is vital for any business. It is with his foresight that the changing times were converted into growth opportunities. Since the beginning he had his eye set on the prize. Within the first 4 years of establishment, he opened 6 branches and the enterprise touched AED 50 million in revenues. It is because of his professionalism and abilities that QCON earned a huge amount of trust in a short time. All the leading contractors and brands in the region have recognized OCON for meeting their demands and yearly target achievements on time. Mr. Ramchandani is now looking at aggressive geographical expansion and adding more products and services to their portfolio in the near future. His current priorities are to focus on the modernization of their supply chain to offer logistical advantage, improve their distribution management and focus on professional & retail clients. He was featured by Khaleej Times on 14th October, 2021 for his exception achievement under Gulf Leaders 2021 section as "Trusted Construction Chemicals Leader" in the region.

PIONEER IN LAUNCING LOYALTY, REWARDS, REFERRAL & AFFILIATE PROGRAMME IN CONSTRUCTION AND BUILDING MATERIAL INDUSTRY IN THE

REGION

Mr. Ramchandani's first startup company "QCON" is among the largest distributors of construction chemicals in the region. Always one with the changing times, he is also trying to ensure that the company is at par with the digital transformation in the construction materials industry and developing innovative ways to revolutionise the world of construction materials. From implementing and upgrading control measures on Business ERP with the help of professional tools like CRM, HRMS, AI and Power BI. As a responsible Industry leader and his commitment to the construction industry, Mr. Ramchandani has launched leading B2B e-commerce platform offering consutruction and building materials, to gamify the customer experience through personalised incentives and multi-tiered reward points, for in-store and online spending, referrals, product reviews, social media activity. Customers can choose from multiple redemption options with QCON partners and they can also spend their loyalty points to redeem rewards effortlessly during checkout on their e-commerce store or point-of-sale. QCON aims to digitally transform the construction material supply-chain change in the region to improve customer experience that will give the latest news in con-struction, ideas, advice, and inspirations, material selection, product quantity calculators, etc. From managing his family business of fruits and vegetables to running an extremely successful corporate career with multinational manufacturers, to finally living his dream of being an entrepreneur - he has aced every stage of his life. Our Journey has been truly revolutionary and QCON aims to serve and be as a largest home improvement retailer. Authorized Distributor and Reseller for Hardware, Construction and Building Materials in the region.

GLOBAL YOUTH ICON OF THE YEAR 2021-22



ime and again we have witnessed many leaders and entrepreneurs who defeated all odds and emerged victoriously. Almost all entrepreneurial journeys are rife with trials and turbulences. But, the journey that Mr. Gattani took upon himself is something that comes by far and few in between.

RISING FROM THE ASHES

IDC Technologies started in the year 2003 in Milpitas, CA. Soon the company started getting buried in debts. When Mr. Gattani took over IDC in 2007, the company was reeling under heavy debts and an uncertain future and was mostly written off. The company was about to be absorbed by a \$50 Million premier technology aggregator. Unwilling to give up, he took over the reins and turned the business around. Young and enterprising, he had a fresh vision to his approach. He spent the first two years paying off the vendors and other debtors and after that started the journey of rebuilding IDC. Under his leadership, the company sore like never before. Today, IDC Technologies revenue tornover from global operations is approx. \$750 million. He established the company as a prominent player in the segments of IT Consulting, BPO Services, Remote Services and has also recently



PRATEEK GATTANI

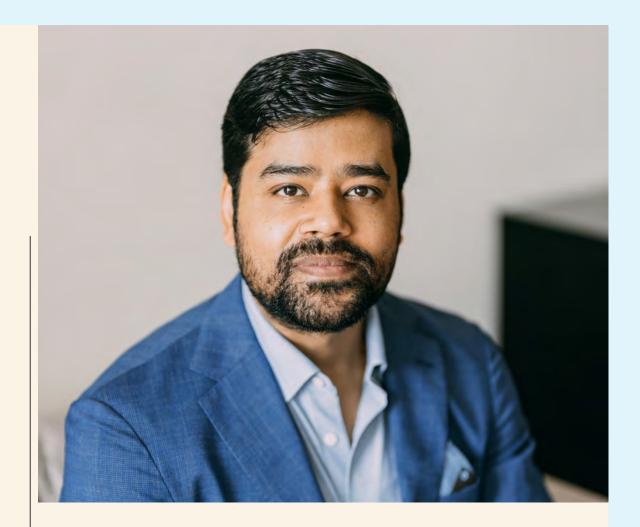
Rebuilding From The Ground Up

"To win without risk is to triumph without glory," and that is what Mr. Prateek Gattani did. He risked it all and took a leap of faith. But it wasn't faith alone – he envisioned a future that no one else could see at the time. He took over IDC Technologies when it was as good as gone and turned it around. His endeavors and dedication transformed the organizational challenges and took the company to the heights of glory. It is a story of persistence, triumph, and determination and a story worth sharing *"MR. GATTANI IS A TRUE EXAMPLE OF HOW HURDLES CAN BE USED AS STEPPING STONES TO MOVE AHEAD. IN HIS ENDEAVOR OF PICKING UP IDC TECHNOLOGIES FROM ASHES AND REBUILDING IT, HE HAS WRITTEN HISTORY"*

started operations in software services.

Mr. Gattani is a prime example of rising from the ashes in the world of business. His story is one of great gusto and determination. Mr. Gattani rebuilt the company slowly and steadily. From Staff Augmentation (Contract, Full Time, MSP, RPO), IT Project Managed Services to BPO Services, Payroll & HR Solutions, IDC is now a one-stop destination for everything. Under Mr. Gattani's leadership, the company has grown to be a 10000-employee business with a widespread presence across the USA, Canada, UK & Europe, Singapore, Malaysia, UAE, Australia, New Zealand, India, Brazil, and Costa Rica. Mr. Gattani ensured that the business had a firm foundation. He built each vertical to be strong and selfsufficient. The company now possesses extensive expertise and experience in a variety of technical fields, with which it can design customized business solutions. solutions include Infrastructure Its Support, Application Development & Support, Product Engineering, Emerging Technologies, etc. Mr. Gattani has always put a firm emphasis on delivering quality. He has built the business on the strong and unrelenting foundation of integrity, quality, and teamwork.

He has shared several times how this journey was tiresome, to say the least. There were many points where he wanted



to quit. But he decided to go on and his risk finally paid off.

SHINING BRIGHT

With the help of Mr. Gattani, IDC Technologies has risen to become an industry leader. He managed to rebuild the business through capacity building and focusing on the 3 Ps that are people, processes, and product (innovation). Mr. Gattani always had the vision to see the bigger picture and not focus too much on the short-term goals. He knew that there is light at the end of the tunnel. He began to provide services at lower costs and at the same time started increasing the human resource of the company. This resulted in the decreased dependency on looking outside the company for any functions and IDC Technologies became independent gradually.

When IDC Inc. was born in India the economy was suffering through a recession. It was Mr. Gattani's continuous efforts that made the company wither those difficult years. It emerged through the recession to become a global leader in the IT consultation industry. Under his leadership, IDC developed at the rate of 75% every year and reaped the success that no one had thought of. Mr. Gattani and his team have made sure to build the right team and hire all the right people who have experience and knowledge about the business environment and who can provide exceptional quality services in a very short period, this is what makes them stand apart from their peers. Mr. Gattani is also very particular about keeping the employees motivated. Outdoor activities, incentives, volunteer activities, and more are organized to help employees stay motivated and enjoy their work. Mr. Gattani promotes open communication. For him, discipline and the satisfaction rate of the

employees are equally important. All ideas are given an open platform and anyone can come up to share their inputs with the management. The same is with problems, anyone can come up and raise concerns with the leadership and it is ensured that all issues are resolved together as a team.

AWARDS AND RECOGNITION

His persistence has brought immense accolades and laurels to IDC Technologies. Over the years, many forums have recognized the promising future of IDC Technologies. In 2016, IDC was named among America's Most Honoured Businesses. It has also been featured in 'Top 100 Tech Companies Founded & Managed by Indians in The U.S.' Some other notable awards include - 52 Fastest-Growing Private Companies in The Silicon Valley, Top Companies in California on The Inc. 5000 Fastest-Growing Private Companies, Top South Asian-Run Companies on The Inc. 5000, Top IT Services Companies on The Inc. 5000, America's Fastest-Growing Private Companies, Top Companies in The San Jose Metro Area on The Inc. 5000, 5000 Fastest-Growing Private Companies in America, among many others.

He is now working to build upon these laurels. His sole focus is now on expansion and developing better solutions for the coming times. In the past five years, IDC has seen immense growth and now Mr. Gattani is all set to go beyond. As of now, IDC has a presence in several countries and now he is looking to expand in regions like APAC, MEA and Europe by strategically involving itself in key acquisitions and mergers.

Mr. Gattani is a true example of how hurdles can be used as stepping stones to move ahead. In his endeavor of picking up IDC Technologies from ashes and rebuilding it, he has written history.

GLOBAL LEADER OF THE YEAR 2021-22



orn and raised in northern India, Razat is a global citizen that has lived in London, Toronto, and Chicago, before most recently settling in Austin, Texas in 2021. He first came to the United States to further his education, pursuing his Bachelor of Science in Engineering from the Illinois Institute of Technology, Chicago. He began his career as a management consultant after college and since then has served in executive leadership positions at several organisations, including Blue Yonder, i2 Technologies, and Ernst & Young's management consulting practice. Additionally, he served on the Board of Directors of Sparta Systems and Llamasoft. During his tenure as the CEO of Llamasoft, Razat was instrumental in developing AIbased supply chain design and decisionmaking products, a strategy that resulted in doubling the company's revenue in 3 years and a successful \$1.5 billion acquisition by Coupa in 2020.

In his current capacity as the CEO of Planview, Razat is helping companies transform and adapt in an increasingly complex business environment that requires a renewed focus on how to prioritize and operationalize critical initiatives across the business.



RAZAT GAURAV

Future-Proofing The Workforce

Razat is the CEO & Member of the Board of Directors at Planview, a global leader in Portfolio Management & Work Management, headquartered in Austin, Texas, USA. The former Llamasoft CEO is a seasoned leader with a strong track record spanning over 2 decades in the enterprise software space. His laser-like focus on harnessing the power of IT to reinvent the future of connected work puts him ahead of the curve. He is a trusted advisor to leading executives, boards, and investors on topics related to digital transformation, and has displayed exemplary leadership in accelerating growth of businesses across the globe

"AMONG RAZAT'S FAVOURITE LIFE-LESSON QUOTES, ONE IS FROM DR. MÁRTIN LUTHER KING: "IF YOU CAN'T FLY, THEN RUN, IF YOU CAN'T RUŃ, THEN WALK, IF YOU CAN'T WALK. THEN CRAWL, BUT WHATEVER YOU DO, YOU HAVE TO KEEP MOVING FORWARD." THESE ARE THE POWERFUL WORDS THAT HAVE MOTIVATED HIM"

A PURPOSE-DRIVEN LEADER

Among Razat's fundamental life quotes, is from Dr. Martin Luther King: "If you can't fly, then run, if you can't run, then walk, if you can't walk, then crawl, but whatever you do, you have to keep moving forward." These are powerful words that have motivated him to consistently learn and adapt regardless of the circumstances, while also encouraging him to be passionate, proactive, and tenacious both in his professional and personal life. Throughout the course of his career in enterprise software, Razat has worked with and led diverse teams focused on solving customer pain points and creating more value for customers by leveraging leading technologies. These experiences have provided him with a holistic understanding of the opportunities and challenges faced by executives undergoing digital transformation, along with the need to connect strategy with delivery - especially in times of great change. Major macro shifts – from digital transformation, to changing ways of working, to faster innovation cycles creating fierce competitive pressure - have highlighted the need for businesses to operate more dynamically and with greater agility than ever before. At the same time,



businesses must ensure that their teams are working on the most important work for the business, aligned with company strategy. It calls for a carefully constructed strategy and a thoughtful approach to connecting work across the business.

According to Razat, "The strength of an enterprise depends on the connections between its component parts – between teams and ideas, ideas and impact, and opportunities and value." He continues, "Removing functional, hierarchical, physical and even communication silos that block or hinder an organisation's ability to connect its strategy to the work being delivered will be the key to navigating an increasingly changing market. Organisations that fail to do so will face significant business challenges in the near future."

EMPOWERING TEAMS IN UNIQUE WAYS

According to Razat, organisations must create a business environment in which all employees are empowered to deliver their best work and can see how their daytoday-jobs are influencing the strategic direction of the company and customer outcomes. In his opinion, this emerging future has the potential to give everyone a license to innovate and democratize data-driven decision-making in the enterprise. Simultaneously, he stresses the importance of transparency in leaders, which allows knowledge to cascade and empowers teams to make local decisions more rapidly. The highly proficient leader believes that the most influential factor in the job labor market in the recent years has been the speed at which changes have occurred. Owing to the severe shortage of talent, especially in the technology field, companies need to keep attracting, developing, and retaining their workforce. In addition, generational changes have had a profound influence on the workforce

according to him.

EMPHASIZES FUTURE-DRIVEN WORK CULTURE

Razat sees the future of connected work as one centered around empowering employees to deliver their best work, no matter how they work, aligned with company strategy and in service of the organization's most important priorities and initiatives. He also believes that creating transparency in an organization and visibility into work being done will go a long way in shaping the future of connected work, as companies can become more nimble and improve the ability to shift resources when and where they are needed to boost output. To be competitive in today's environment, companies must create faster planning cycles. Companies must plan and replan more frequently, with more focus on bi-directional feedback between the teams doing the work and those setting company strategy. To make better strategic decisions for the company, executives need information from teams closest to the work those teams are ultimately closest to customer needs. He asserts that at the same time, leaders must be transparent in their mission and vision for the organization, cascading information to empower teams to make local decisions more rapidly. He suggests that this real-time data will enable faster planning cycles so companies can adapt to changes quickly.

OUTSTANDING ACHIEVEMENTS

In 2020, Razat was recognized by Goldman Sachs as one of the 100 Most Intriguing Entrepreneurs. The goal-driven leader is regularly quoted in esteemed publications, such as The New York Times, Forbes and The Hill, among other top media. Razat is also involved in philanthropic and policy projects linked to medical research, STEM education for minorities, and carbon reduction measures.

GLOBAL LEADER OF THE YEAR 2021-22



orn in Bangladesh, Safwan was raised and educated in the United Kingdom. He did his schooling at the Shiplake College Oxfordshire, the UK, post which he graduated with a Business Studies (Management) degree from American InterContinental University. With his gamechanging strategies, the entrepreneur has been helping the Bashundhara Group reach new heights of successes. The Bashundhara Group is a Bangladeshi conglomerate of over 30 industrial and business enterprises with a major presence in the domains of real estate and housing development, mild and heavy steel product manufacturing, construction inputs, shipbuilding & heavy engineering, paper production & pulping, green energy, mass media, maritime transportation, IT, airways, large-scale excavation & dredging, food & beverages, restaurant chains, vocational & health education, public utility supplementation and international trading.

A TRAILBLAZING LEADER

Through diversification, Safwan has made the Group a leader in all its spheres. Under his stellar leadership, it has effectively created a well-designed corporate management framework with clear and well - defined tasks and allocation of tasks for project completion and delivery while maintaining



SAFWAN SOBHAN

A Catalyst For Change

Safwan Sobhan, the Vice Chairman of the Dhaka-based Bashundhara Group is a successful leader who has been making significant strides in a plethora of business endeavours. The youngest son of Mr. Ahmed Akbar Sobhan (the Founder & Chairman of Bashundhara Group), is not only an outstanding business leader but also an optimistic, cheerful, grounded, and socially-connected individual. An innate visionary, Safwan consistently leverages the best business practices to drive his ventures to success

"SAFWAN'S SOLE OBJECTIVE IS TO MAKE A POSITIVE **DIFFERENCE IN THE** LIVES OF ORDINARY **PEOPLE IN BANGLADESH BY IMPROVING** THE COUNTRY'S INFRASTRUCTURE. THROUGH THE GROUP'S CSR WING, HE SEEKS TO UPLIFT THE CONDITION OF THE MASSES. ESPECIALLY, THE LOCAL COMMUNITY"

accountability. It currently employs over 50 thousand skilled workers and indirectly supports millions of people. Additionally, each year, it contributes a substantial amount to the national exchequer. Furthermore, the Group has long been recognised by the Government of Bangladesh as one of the highest tax payers. When asked about his career highpoint, Safwan said he has always focused on leveraging the strength of the youth of Bangladesh so that they can lead a better and purposeful life. Currently, he is engaged in bringing the "Digital Liberation" movement to life by transforming people & organisations for advancement through game-changing innovation, thereby creating long-term career opportunities and transforming the country into Digital Bangladesh. The attainment of this goal would be a significant career milestone for him. Speaking about his long-term plans, he said the Group has already emerged as one of Bangladesh's largest conglomerates & a dominant force in numerous areas of business and industries. However, he intends to take it far ahead from where it is now. He wants it to be the largest contributor to the country's economic and social development. The Group is all set to establish the Bashundhara Industrial Economic Zone Ltd (BIEZL) on 500 acres of land in Mirsarai, about 60 kilometers from Chittagong - the commercial capital of Bangladesh, while



already established Bashundhara SEZ (56 acres) and East West Special Economic Zone (53.87 acres) in Keraniganj, about 15 kilometres from Dhaka.

A PEOPLE PERSON

Safwan is an empathetic leader who understands his people and believes in their abilities. He adheres to a transparent and communicative approach and has complete faith in his team's integrity and ingenuity. He also favours continuous R&D and is always thinking of innovative ways to let his country stand on its own and diversify through industrial innovations of import substitutes. Safwan draws inspiration from his father, Mr. Ahmed Akbar Sobhan. He has inherited a lot of positive traits from his father who is not just charismatic and visionary but also a person with extraordinary intelligence, agility, and an approachable demeanour. His father's strong and efficient ways of dealing with challenges gives Safwan the confidence to deal with tough situations. The humble leader attributes his success to his father who had always stood by his side.

A BENEVOLENT SOUL

Safwan's sole objective is to make a positive difference in the lives of ordinary people in Bangladesh by improving the country's infrastructure. Through the Bashundhara CSR Bashundhara Group's wing Foundation and Bashundhara Special Children Foundation, he seeks to uplift the condition of the masses, especially, the local community. Though commercial objectives have been driving the Group, it has never shied away from its call to humanity. Each time the Group sells paper or tissue products, a certain percentage of the proceeds are donated to the Autistic Children School, run by the Foundation to help the underprivileged autistic children. Furthermore, the Group has set up a number

of companies under his leadership, including Bashundhara Ad-Din Medical College and Hospital, Bashundhara Eye-Hospital & Research Institute, Bashundhara Technical Institute (BTI), Bashundhara Foundation, and Bashundhara Special Children Foundation, all of which demonstrate his invaluable contribution to CSR. Safwan is also a sports enthusiast who believes sport is the best way to help young people excel toward a healthy and prosperous future. He has always been passionate in advancing & patronising sports activities in Bangladesh. He has successfully engaged youngsters and budding players in sports such as cricket, soccer, hockey, and so forth under local teams such as the Lt. Sheikh Jamal Dhanmondi Club Ltd., Bashundhara Kings, Sheikh Russel Krira Chakra, franchise Rangpur Riders etc. His established first-ever Sports-based TVchannel "T-sports" has enabled crores of sport-lovers to embark real-time sports as well as satiate connections to the very root of the Sporting community.

ACCUMULATING ACCOLADES

His quest for excellence has earned him a slew of awards and accolades. He was recognised as Bangladesh's CIP (Commercially Important Person) for the year of 2017-18. His business acumen has earned the Bashundhara Group multiple awards, including prestigious "Best Brand Award" for Bashundhara Tissue for consecutive 4 times, multiple times "Superbrands Award" to several brands incl. to Bashundhara Paper, Bashundhara Tissue, and many more. Despite his many accomplishments, successes, and awards, he never rests on his laurels and continually strives for improvement. He is eager to learn from everyone in his team, with the clear goal of involving everyone in the Group's common goal: rebuilding a sustainable future 'for the People and the Country.'

GLOBAL LEADER OF THE YEAR 2021



S wapnil graduated with honors with a BBA in Finance from the University of Texas at Austin. After starting his career in energy investment banking at Simmons and Company in 2003, the leader moved on to Forum Partners, a multibiliondollar global real estate private equity firm. His role in the company involved originating, structuring, and executing real estate investments across the Asia Pacific.

Swapnil founded Nitya Capital in 2013 and has since driven the company to new heights. His keen entrepreneurial spirit has set the company in good stead, dealing with all challenges and ultimately emerging as a winner.

The privately-held real estate investment firm headquartered in Houston, Texas, manages over \$2 billion in real estate assets across the US. With more than a decade of experience in the areas of multifamily, commercial, and new development, the company primarily specializes in acquiring opportunistic and value-added multifamily properties, along with asset management and property management.

Its mission is to raise the value of its portfolio through exhaustive renovations, optimizing returns to investors, and offering residents a safe and nurturing environment.

LEADING FROM THE FRONT

Swapnil spearheads all aspects of the company's operations, including financing and investor relations. In addition, he



SWAPNIL AGARWAL

Firmly Keeping His Roots Close To His Heart

The Founder and Managing Principal of Texas-based Nitya Capital, Mr. Swapnil Agarwal is a pioneer of ideas and an agent of change with over two decades of experience in investing in real estate companies and assets across the globe. With his sterling leadership skills, the real estate veteran is making big waves in the industry

"HE PAYS CLOSE ATTENTION TO **RESPONSIVE & PROACTIVE CUSTOMER** SERVICE. HE **MOTIVATES HIS TEAM** TO LEVERAGE THEIR ORGANIZATIONAL & PROFESSIONAL COMMUNICATION SKILLS TO REINFORCE PARTNERSHIPS AND ESTABLISH A SOLID **RELATIONSHIP WITH** KEY PROPERTY STAKEHOLDERS"

oversees strategic planning and investment decisions. Since Nitya's early inception, Swapnil's impeccable leadership has driven the company to continue its stellar uptrend trajectory.

The goal-oriented leader's mission is to make his company stand out as the operator of choice, focusing on the importance of investor-operator relations. Aside from Nitya Capital, Swapnil also founded Karya Property Management to invest, manage, and develop multifamily properties in Texas and across the country.

As the CEO of the company, he manages the organization's portfolio of over 16000 units throughout Houston, Austin, Dallas, Las Vegas, Salt Lake City, Kansas City, and San Antonio. Together, these companies operate more than 20,000 multifamily homes, 1.5 million square feet of commercial space, and 300,000 square feet of retail and single-family portfolios, totaling more than \$2.5 billion.

Through his unwavering efforts, the determined leader personally closed deals worth more than \$3 billion in India, China, Australia, and Korea, deploying more than \$600 million in equity.

Swapnil also served as the Head of Alternative Investments at Virtus Real Estate Capital in Austin, Texas. He oversaw multi-family assets across the United States while working at Virtus.

AN EMPOWERING TEAM PLAYER

Swapnil is a thoughtful team player through



and through. He places a high value on hiring talented employees and makes every effort to bring out the best in them. In his view, his employees are his best assets, as their dedication and efforts enable his companies to achieve exceptional results. He opines that only a diverse and motivated team can support company innovation, devise novel solutions to problems, and boost productivity.

MAKING THE WORLD A BETTER PLACE

Swapnil is passionate about community and philanthropic causes. He hopes to leave a legacy for the next generation by making an impact on the world.

When he was just 14 years old, Swapnil's family moved overseas to Houston. Though he grew up on the Southwest Side of Houston, Texas, Swapnil never forgot his Indian roots and vowed to give back to the community the first chance he had.

In keeping with his commitment, Swapnil co-founded the Karya Kares Foundation, a nonprofit organization based in Texas to help the less fortunate recover from their setbacks. He additionally supports many Indian nonprofit organizations and schools.

The compassionate leader is the sponsor of Ek Pahel School in Agra (India), Nai Roshni School in Lucknow (India), Pratham USA, a volunteer-driven NGO, and the Smile Foundation. He is also a founding partner of the Lone Survivor Foundation for wounded combat veterans.

Additionally, Swapnil is a former Board Member of Magic Bus, an Indian NGO that offers life skills education to children and young people. In addition to this, he joined forces with the Rose Group to promote breast cancer awareness and healthcare benefits.

Furthermore, Swapnil has developed playground equipment on properties in partnership with Northwest Assistance

Ministries.

GARNERING AWARDS & ACCOLADES

Swapnil's outstanding contributions to the real estate sector have earned him numerous awards and accolades. In 2019, the leader was named a member of the Houston Apartment Association Board. He is also the recipient of the Pride of India Bharat Gaurav Award 2019 conferred on him by the British Parliament.

He was also named the Most Admired CEO Honoree by Houston Business Journal in 2019. The young leader was also listed as an Honoree of the 40 Under 40 Award by the Houston Business Journal for two consecutive years-2018 and 2019.

Swapnil was honored with the Ernst and Young Entrepreneur of the Year 2017 Award in the Banking and Capital Markets category for the Houston and Gulf Coast Region, including Louisiana and Mississippi. In 2017, he won the Young Entrepreneur Award 2017 from the Indo-American Chamber of Commerce of Greater Houston.

Lastly, the Houston Business Journal named him the finalist for Outstanding CEO of the Year of a Large Company in 2017. Swapnil's fiery passion has earned Nitya Capital and Karya Property Management a string of awards and honors.

For instance, Nitya Capital was named 'One of the Fastest Growing Companies in Real Estate 2019' by Insights Success Magazine. Likewise, Karya Property Management has also been honored with numerous honors.

It ranked 145th Faster Growing Private Company in America Inc. 5,000 for 2018. The company also ranked 8th out of 100 in Houston Business Journal 2018 Fast 100.

The leader has also been interviewed by prominent magazines such as the Houston Chronicle, Houston Business Journal, Forbes, and Insight Magazine.

GLOBAL LEADER OF THE YEAR 2021-22



r. Mustafa started his professional journey after graduating from the University of Southern California where he was a Rotary International Scholar in Engineering and Computer Science. As soon as he graduated, he landed his first job at Symantec Corporation. He was working at the global headquarters located in California and was in a lead position fronting the product lines. It is here that the very foundation of his entire career in Cyber Security was laid. This was just the beginning for a zealous guy who wanted to make it big in the techie world.

In the next two decades or so, Mr. Mustafa would go on to work in various leadership positions, spearheading many teams to build Cyber Security systems and products from the ground up. Several of those products will also go on to win industry recognition as the leading Cyber Security products. But, none of the accomplishments would dim the burning passion to keep on doing more for Mr. Mustafa. He didn't stop at just building immensely robust and trustworthy products, he also went on to invent several key patents and algorithms which are recognized as significant breakthrough technologies in Artificial Intelligence and Cyber Security.

His latest venture, GhangorCloud's Fourth Generation Data Leak and



TARIQUE MUSTAFA

Leading The IT Revolution

Mr. Tarique Mustafa took it upon himself to keep bettering his knowledge and build something that benefits the whole industry. After successfully exiting not one but two entrepreneurial ventures, this industry-renowned expert started GhangorCloud to provide unparalleled services in the Cybersecurity sector. His indepth knowledge and deep understanding of the technology sector have enabled him to carve his unique route to success *"CYBER INSECURITY POSES EXISTENTIAL CRISIS AND MUST BE ADDRESSED HOLISTICALLY FROM THE GROUND UP -THAT WILL REQUIRE A PARADIGM SHIFT. OUR PLATFORM HAS REDEFINED THE NATURE OF THE PROBLEM AND CHANGED THE ASYMMETRIC NATURE OF CYBER WARFARE INTO SYMMETRIC"*

Exfiltration Prevention (DLEP) Cyber Security Paradigm is based on his vision of the future. He believes that the cyber warfare will forever keep evolving into a $complicated \ and \ increasingly \ sophisticated$ challenge. The industry now recognizes the challenge and with the help of leaders such as Mr. Mustafa, there has been a whole paradigm shift in the industry and how Data Security products have been traditionally built. Mr. Mustafa started GhangorCloud in 2014. Headquartered in Silicon Valley, GhangorCloud is a leading provider of next-generation Information Security & Compliance solutions. The company is backed by a team, board, and advisors that include leading authorities from companies like Symantec, McAfee, Trend Micro, VeriSign, Cisco, Juniper, Alteon & Array Networks. Under Mr. Mustafa's leadership, GhangorCloud has become one of the most powerful and bestin-class providers of Information Security and Compliance solutions. Before starting his entrepreneurial journey, he has worked with companies like nexTier Networks, Artiman Ventures, Nevis Networks, Andes Networks, Network Utilities, DHL IT Services, Symantec, and others.

A PROFESSIONAL PAR EXCELLENCE

Mr. Mustafa who is currently the CEO and founder at GhangorCloud, Inc., is an industry-renowned Cybersecurity expert with demonstrated extraordinary innovative abilities in the areas of



information security.

Mr. Mustafa is a serial entrepreneur with 2 more companies under his belt that he started, scaled, and successfully exited. He likes to keep up to date with all technological trends and possesses deep knowledge and understanding of a broad range of areas, especially security and database design. It is his passion to keep up with the ever-changing technology and provide the best possible, dynamic solutions. His technical expertise has been deemed incredible by his peers as he has often become the go-to person for technical know-how. In his entire career, he has worked in leadership roles where he has built Cyber Security systems and products from the ground up. Several of those products have won industry recognition as the leading Cyber Security products. He also has multiple patents (approved and pending) with USPTO and has published many research publications in the areas of Information & Data Security, Computer & Network Security, Software Architecture, Database Technologies, and Artificial Intelligence. Apart from being awarded the prestigious Rotary International Scholarship for his Doctoral Studies University of Southern California (USC), Mr. Mustafa also holds a Master's Degree in Engineering and Computer Science from University of Southern California (USC), and a Bachelor's Degree in Mechanical Engineering from NED University of Engineering & Technology.

Mr. Mustafa is someone who enjoys his work well beyond the realm of office or just the professional space. "To me, my work is my life and I enjoy every moment of it. The thrill and excitement of creating truly "cutting, bleeding-edge technology" are exciting like nothing else." He also has a very unique hobby - amateur competitive ballroom dancing. While he likes to indulge

in different hobbies to unwind and recoup, ballroom dancing is his favourite hobby. As per him, it gives him the opportunity to keep physically active and emotionally creative. "It is a great "art form" and a highly competitive sport," he shares.

THE "SECURE" ROAD AHEAD

Mr. Mustafa is deeply passionate about building Cyber Security solutions that address Data Leak and Exfiltration Cyber Attacks in a holistic and conclusive fashion. His sole objective is to address the Cyber Security challenge effectively and create new technologies that in fact address this lingering perpetual problem. As Cyber Attacks are getting progressively more sophisticated, it is becoming imperative to tackle the cyber attackers with advanced technologies such as Artifcial Intelligence and Military Style Stealth. Mr. Mustafa with his highly capable team at GhangorCloud wants to address these cyber threats with a complete overhaul of the Cyber Defence Strategy

"Cyber Insecurity poses existential crisis and must be addressed holistically from the ground up - that will require a paradigm shift based on Classical AI and System Theoretic Design," he shared. Under his mentorship, GhangorCloud's product has been recognized as the "Best of the Breed" solution in the data leak and exfiltration prevention (DLEP) category. The company has earned a well-deserved customer base in multiple verticals. It has been delivering solutions to IT organizations, pharmaceuticals, government agencies, national security agencies, and hi-tech companies for intellectual property protection. In the future, he just wants to constantly keep creating newer and better technologies that will not only increase his company's footprint but benefit the whole industry.

GUEST OF HONOUR



Omar Al Humaidi, the Director of Anti-Injurious Practices Department in the Ministry of Economy, the Government of UAE, is a leader par excellence. His passion for perfection and desire to do the best make him one of the greatest leaders in the UAE

mar Al Humaidi is a well-versed leader who holds a BBA degree in Business Administration and Management (General) from Franklin University in Columbus, OH. Additionally, the young leader has recently received a Ph.D. in artificial intelligence from Khalifa University. He is a seasoned business development professional with extensive experience in the education management sector. His proficiency in business planning, business management, business development, staff development, training, management consulting, and strategic planning makes him stand out in the crowd.

He embarked on his career in the year 2011 as a Graduate Manager at Etihad Airways. Soon he joined Abu Dhabi Education Council as a Business Development Specialist.

Before joining the Department of Ministry of Economy as the Director of Anti-Injurious Practices in July 2021, the visionary leader worked for the National Media Council of the United Arab Emirates, an independent federal body that aims to organize and develop an integrated national media sector. He joined the National Media Council in 2017. His first role at the organization was that of the Head of Training and Development, followed by that of the Director of External Communication.

A TECH-SAVVY LEADER

As technology continuously keeps evolving, Omar Al Humaidi believes that leaders should keep up with the latest technological advancements in order to stay relevant. According to him, in today's world, leaders need a realistic understanding of artificial intelligence, machine learning, and the potential of robotics, and natural language processing. Furthermore, they should keep an eye on the newest devices and the latest updates.

In his opinion, without leveraging the latest technology trends, leaders cannot expect their organization to stay ahead of the curve. Thus, staying abreast of the current IT trends is crucial in order to remain a successful leader, he says.

CRACKED 58 CASES OF DUMPING AGAINST UAE EXPORTS

Omar Al Humaidi is constantly developing work mechanisms and services to combat harmful trade practices. Additionally, he is focused on developing smarter ways of automating procedures and investigations and addressing complaints pertaining to harmful practices.

Owing to his unceasing dedication and unwavering focus, he has efficiently enabled the Ministry of Economy in resolving 58



investigations and measures to impose anti-dumping and antisubsidy duties on foreign markets. Next, he intends to expand the Ministry's efforts in this regard, leveraging the dispute settlement mechanism in the World Trade Organization to settle 100% of cases in a way that would make UAE products and services more competitive in the global market.

As a result of his leadership at the local level, the Ministry was able to address dumping and subsidy policies and increase imports in order to gain and maintain fair competition, protect national production, and implement the best commercial practices in the local markets by adopting legal measures to combat dumped or subsidized imports or by increasing imports.

On behalf of the Minister of Economy, Omar Al Humaidi conducted investigations into this matter, which led to the imposition of seven anti-dumping and protection duties on imported goods into the UAE's markets, most particularly: car batteries, iron plates, cardboard, ceramics, cement, chemical plastics, and aluminum sheets.

Additionally, the forward-thinking leader is also in the process of devising a proactive mechanism that will intelligently monitor imports similar to local industries and notify consumers when imports are dumped or subsidized or when their quantities increase.

Besides being a successful leader, Omar Al Humaidi is also an inspirational role model for aspiring leaders. The unifying vision behind his leadership is one of his strongest attributes.

GUEST OF HONOUR

mal holds a Bachelor's degree in Software Engineering from Higher Colleges of Technology. In 2017, she earned an M. Sc. degree in Project Management from British University in Dubai, followed by a Diploma in Artificial Intelligence from Oxford University in 2019.

She is best known for implementing effective project management strategies at the local and global levels. In fact she has 14 years of experience as a project manager in Dubai, having worked on software projects, programs, portfolio management, executive government portfolio management, and digital wellness. Her greatest strength is her business understanding, which enables her to streamline execution.

In 2021, Amal took over the responsibility of Director of the National Wellbeing Program at the Ministry of Community Development. A core part of her role involves embedding UAE vision for well-being across various core business units, including (Education, Health, Housing, and Residential Communities, Community Development, Economy, Government Services, and Labour).

In addition, she oversees the implementation of the UAE Wellbeing Strategy 2031 and tracks the performance of 49 government entities with local and global KPIs. As the official UAE Government Spokesperson for Wellbeing, she also co-leads the UAE's National Program for Happiness and Wellbeing Portfolio, besides leading other international wellbeing initiatives. Furthermore, the techsavvy leader oversees the UAE Digital Wellbeing Program, which lays out the country's digital initiatives, programs, and policies.

PRESTIGIOUS ASSOCIATIONS

Amal is a member of several prominent institutions in the UAE. She is the member of the UAE Digital Wellbeing Council Secretary (chaired by HH Saif Bin Zayed Al Nahyan, UAE's Deputy Prime Minister and Minister of Interior), UAE Wellbeing Council Secretary, and UAE National Mental Health Panel. Besides leading UAE's Wellbeing Program, she leads the Chief Happiness and Wellbeing Government Network, which involves more than 140 Chief Happiness and Wellbeing Officers from 84 government entities.

A DISTINGUISHED CAREER

As a leader, Amal demonstrates resilience and provides innovative insights that are deeply inspirational for others. She works unstintingly to ensure a sound digital public wellness infrastructure. Among the initiatives that the leader spearheaded are the UAE Digital Wellbeing Program, the Digital Wellbeing Policy, the Digital



Ms. Amal Alblooshi, the Director of the Ministry of Community Development's National Program for Happiness and Wellbeing (UAE), is an inspiring self-made woman making waves across the Emirates for her outstanding wellness initiatives. As a woman of substance, she has many achievements to her credit Wellbeing Knowledge Platform, the Digital Wellbeing Support Line, and the Digital Wellbeing Curriculum. She also developed the UAE Game Classification Platform. Her other accomplishments include successfully establishing the UAE Wellbeing Program, including Wellbeing Local and Global Councils, the Excellence Framework, the Wellbeing Platform, and the Wellbeing Network.

RACKING UP ACCOLADES

Amal has received many honours in recognition of her accomplishments, including the Sharjah Government Media Award for Most Impactful Community Initiative 2021; the UAE Artificial Intelligence Program Award for Most Feasible Project 2019; the Ministry of Interior Award for Child Protection Initiative 2019; Emirates Group Spark Leadership Program Award 2016; and the Emirates Group 14 Najm Awards for exceptional performances 2007 – 2016.



WORLD'S GREATEST CEO



The Chief Executive Officer of Dubai National Insurance and Reinsurance (DNI), Mr. Abdulla Al Nuaimi is a renowned industry leader with over 25 years of experience in the financial services with specialization in Insurance and Technology sectors

r. Al Nuaimi joined DNI earlier this year. Before that he has held various roles in his career spanning more than 2 decades in government as well as private sector. These pivotal roles include Director of Operations and International Cooperation at Etihad Credit Insurance. Previously he has worked as the Executive Vice President, Shared Services in Abu Dhabi National Insurance Company for 9 years. Mr. Al Nuaimi is a skilled professional and specializes in 'end-to-end' transformation management of organizations to attain profitability targets with minimum cost and maximum ROI.

CLIMBING THE LADDER OF SUCCESS

Mr. Al Nuaimi has graduated from the Wharton Business School, University of Pennsylvania with an Executive MBA in Leadership & Business Management. He has also earned a higher diploma in Advanced Trade Credit Insurance from Offenburg University of Applied Sciences – Germany. Over the years he has built his expertise in people-focused processes and culture by leading his teams to collaborate and deliver to maximum efficiency.

His efforts have also been recognized by the UAE's insurance sector. He was recently appointed a Board Member of Emirates Insurance Association for proactively contributing to promote cooperation between member insurance companies and agents, and to study the needs of insurance sector in the Emirates.

In his previous role as the Executive VP - shared services at Abu Dhabi National Insurance Company, he was leading the entire shared services portfolio of the organization including Human Capital Management and Administration, Information Technology, Marketing & Corporate Communication, Quality Assurance and Program Management. He was taking care of many important functions that cumulatively gave him an unmatched experience of the insurance sector.

TRYING HIS BEST TO MAKE THIS WORLD A BETTER PLACE

He is a strong believer in giving back to society. He is actively involved in various entities that work for the upliftment of society. He is an active Board Member of UAE Genetic Diseases Association, a non-profit organization dedicated to reducing the prevalence and impact of common genetic disorders in the UAE through preventative awareness programs and screening based on research studies and knowledge sharing. He also supports Khalifa University's vision and provides strategic advice to the top management on internal and external communications issues.



STRIVING FOR EXCELLENCE AT DNI

Mr. Al Nuaimi was brought on board to DNI after careful consideration of his achievements and professional experience. The Chairman at DNI had shared that Mr. Al Nuaimi was selected basis his vast experience in the insurance sector. His experience was in sync with the strategic goals the management had in mind for DNI.

Under his leadership, DNI has scaled many milestones already. Recently, the company collaborated with Munich Re to takeover of medical portfolio of Generali Global Health (GGH). DNI also partnered with Magnati, a fully owned subsidiary of First Abu Dhabi Bank (FAB), to support customers with a new, easy payment gateway. The solution is offered in collaboration with Payit, the first fully featured digital wallet in the UAE from FAB. At DNI, Mr. Al Nuaimi is leading many similar new initiatives.

His numerous achievements in his decorated career highlight what a stellar professional he is. Mr. Al Nuaimi stands for hard work and perseverance; and his work does the talking. He is truly a leader that all young professionals look up to.

WELL-DESERVED RECOGNITION

Mr. Al Nuaimi was instrumental in attaining Mohamed Bin Rashid Al Maktoum Business Excellence Award in 2019 under his leadership and strategic direction.

ASIAONE SUPER 50 COVID-19 COMMITMENTAWARD

ounded by Mr. Shahdadpuri, 24 years ago, today Nikai Group is one of the top-selling electronics brands in the UAE. Over the course of two decades, the Group of Companies has grown from a modest trading operation into an internationally renowned operation under the stewardship of the ambitious leader. The company currently sells 400 million products across home entertainment, appliances, and whitegoods in over 60 countries, including Asia, the subcontinent, the Middle East, Africa, Eastern Europe, and North America. What's more, it has over 5000 employees and 60 million satisfied customers worldwide.

Over the years, Nikai has successfully managed to maintain its prominence in the market despite cut-throat competition from major Japanese and Korean brands. Mr. Shahdadpuri attributes this success to three main factors: preparation, anticipation, and supply chain competence. The diplomat-turned-entrepreneur says having the ability to offer some of the best prices in the world gives his company an edge over the competitors. Furthermore, the company has its own unique process for determining quality, thus, its products are just as good as any Japanese or Korean brand. The vigilant leader is always ready with a backup plan in case of a crisis and difficulty.

Flexibility and managing a fully integrated supply chain are key components of his business model. He says, the company's success is directly related to its supply chain as it is a fully integrated process.

CAREER TRANSITION & AN UNCONVENTIONAL START

Mr. Shahdadpuri, wasn't always bent on a career in business. He began his professional career as a diplomat serving the Indian Foreign Services, but the prospect of a bureaucratic life and imminent retirement at the age of 58 did not appeal to the proactive leader. At the age of 50, he made up his mind to give up his thriving diplomatic career to pursue his entrepreneurial dreams. He says that if he had continued in his position as a diplomat, he would have retired at the age of 58. The enthusiastic leader is now 75 years old and works 12 hours every day.

When Mr. Shahdadpuri started his venture, he did not have any idea about revenue growth and profitability. Therefore, when he founded Nikai, he had modest goals and expectations. He only desired a modest start, which he had in abundance. The leader's entrepreneurial instinct gradually led him to find ways to grow efficiently and strengthen his business.

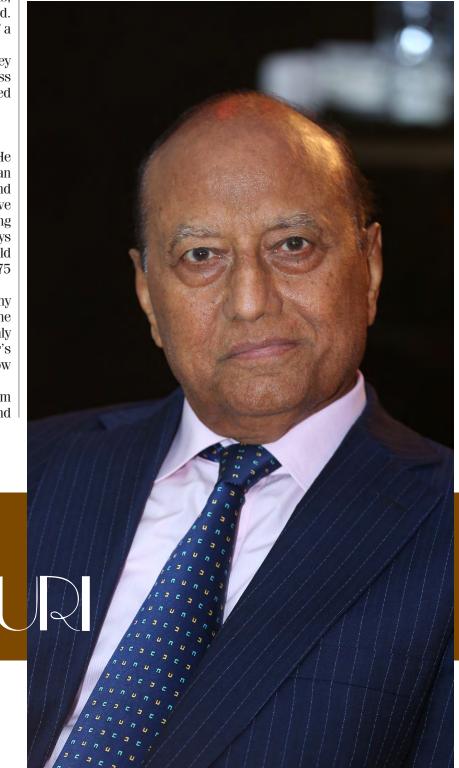
He has labored hard to learn at every stage of his career, from how to overcome hurdles one by one to how to identify and maximize opportunities.

BUILDING A BETTER WORLD

Mr. Shahdadpuri is actively involved in community development programs in India and the UAE. Among the organizations he supports are the Dubai Autism Center, Al Noor Training Centre for Children with Special Needs, and Rashid Centre for the Determined.

GARNERING ACCOLADES

Mr. Shahdadpuri's business acumen has earned him numerous prestigious awards, including the prestigious Bharat Shiromani Award. Moreover, several international awards and accolades have been bestowed upon the Nikai group because of the leader's commitment to excellence. For instance, the Nikai group gained the 'Superbrand' status in 2011, and from 2016 to 2018 by the International Superbrands Organisation.





Mr. Shahdadpuri, Founder & Chairman of Dubai-based Nikai Group, is a seasoned leader. The diplomat-turned entrepreneur's commitment to 'Reliability' has been the driving force behind the success of the global conglomerate, which currently enjoys an annual turnover of almost 2 billion AED





GLOBAL ASIAN OF THE YEAR 2021-22

Besides the fact that Asia is the world's largest and most culturally-diverse continent, it is also an abode of some of the world's greatest economies. The masterminds behind the continent's skyrocketing growth are the Great Asian leaders who have also been contributing to the welfare of society and humanity at large. AsiaOne Magazine presents a prestigious list of AsiaOne Global Asian of the Year after a thorough evaluation of each leader on several parameters including growth, vision and compassion towards the society in general, and downtrodden communities and the less fortunate in particular. The final list showcases those great leaders which are an amalgamation of sharp entrepreneurial vision and humility and are worthy of the

coveted 'AsiaOne Global Asian of the Year 2021-22' title



GLOBAL ASIAN OF THE YEAR 2021-22



storehouse of talent, Ajayya is known to many as a virtuoso because of his extraordinary abilities. The professional journey of this versatile leader began with technology giant ABB as a Management Accountant in 1994. Since then, he has worked with some of the leading names in the GCC region, such as Federal Foods. He made his way up the ladder of success by sheer willpower and hard work. In 2004, Ajayya joined Emircom as its Chief Financial Officer and led the company to become a market leader in ICT services in the Middle East. Over the past two decades, he has assisted Emircom in laying a sound, solid financial foundation. The visionary leader has played a crucial role in every step of Emircom's growth and has given insightful advice to every strategic decision to take the company to new heights of success.

EMPHASIZES TEAM SPIRIT

Ajayya is an exceptional team player, an astute tactician and someone who is flexible and willing to dive right into the job at hand. To defend Emircom's interests, he has worked tirelessly to create assets, reduce bad debts, and establish a bulwark of solid financial practices. Consequently,



Rising High With A Towering Spirit

Mr. Ajayya Kumar, the COO of the UAE-based IT systems integrator Emircom, is known for his relentless passion for excellence. As a renowned management thinker, mentor, author, business advisor, art enthusiast, and strategist, he is in a league of his own. Born in Cherpu, Thrissur, in Kerala, he holds a Bachelor's Degreein Mathematics and qualified CMA from ICWAI and ICMA,USA. Ajjaya also holds a doctorate in organizational behaviour. His credentials are a harmonious amalgamation of academic achievements & professional experiences

"IT WAS ONLY **BY ADOPTING AN OBJECTIVE APPROACH**, AND TAKING CALCULATED RISKS THAT HE WAS ABLE TO GET THE COMPANY THROUGH TOUGH TIMES. 'AS LONG AS YOU DEVELOP THE **RIGHT MINDSET AND** HAVE THE RIGHT TOOLS, NO CHALLENGE IS TOO **GREAT TO HAMPER** YOUR PROGRESS,' HE SAYS"

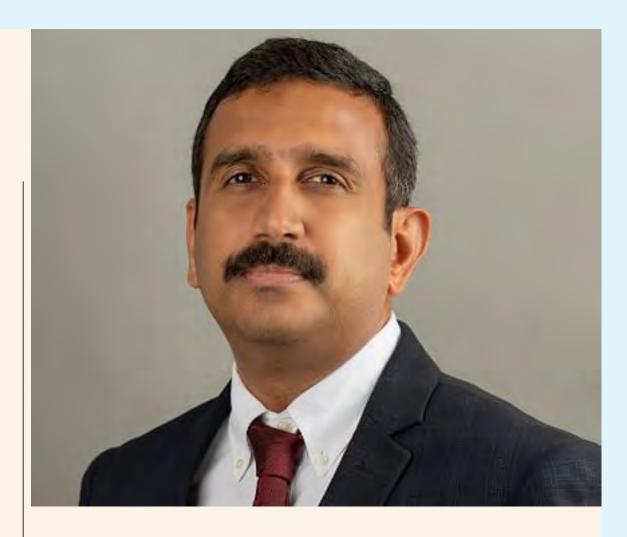
he has become a key figure in Emircom's corporate affairs. However, he had to overcome unique challenges in steering his company to success. It was only by adopting a forward-looking, objective approach, making the right investments, and taking calculated risks that he was able to get the company through tough times.

MENTORING FUTURE LEADERS

Ajayya has been involved with mentoring two prominent and rapidly growing start-up companies in education and IoT segment. As a mentor, he teaches his protégés to have a positive entrepreneurial attitude and be dedicated to their cause, and not give up regardless of obstacles. Additionally, several startup leaders have been trained by him to develop both practical and financial wisdom. These concepts are the core of his recent book, Formula G - How to Scale your Startup or Company into a Growth Machine, which he has co-authored with peers in the industry. The modest leader is committed to the advancement of innovation in management and education, for grooming the next generation of students and entrepreneurs.

A CULTURE ENTHUSIAST

Despite relocating to the Middle East's Abu Dhabi, Ajayya is more connected to



his traditional roots. After moving to Abu Dhabi, Ajayya made a promise to himself that he would do everything possible to stay connected to his culture. Born and raised in Kerala, he spent his childhood watching performances and spent time backstage with Kathakali artists, and that's what keeps him close to his culture. He has been instrumental in coordinating many major events in Kathakali as well as other art forms across India and abroad.

As a cultural activist, Ajayya is associated with a number of organizations that promote Indian art and culture. Since he holds a special affinity for Indian culture and arts, he also serves as the Founder and Chief Curator of Sarvamangala Arts Initiatives. Sarvamangala Trust is a nonprofit cultural foundation contributing to the fields of culture, art, and cinema through curated events, fundraisers, film production, and services to the creative community. The organisation registered in Thrissur, India is affiliated with the Kerala Sangeetha Nataka Academy and has a presence in the UAE as well. To date, Sarvamangala Arts Initiatives has organized a dozen events at prominent temples and art centres in across India as CSR activities through Sarvamangala Trust. Its project, Temple Series - Stories of temples and their arts, was dedicated to classical arts that emerged around temples.

Additionally, his venture, Sarvamangala Productions, makes conscious interventions in the field of OTT and films, which reflects his artisanal streak in a significant way. The company has produced more than 10 short films, among which Burning and Dammy have been featured and recognized at many international film festivals, such as Indian Panorama, Madrid International Film Festival 2019, South Asian Film Festival of America

2019, and San Diego International Film Festival. The short film 'Burning' has so far been screened at 40 film festivals across the globe. Eventually, the Production House plans to start producing full-length features.

A WELL-ROUNDED LEADER

Ajayya has drawn inspiration from several books written by Jim Collins, including Built to Last, Good to Great, and Great by Choice; The Leader Who Had No Title by Robin Sharma, as well as concepts such as Grid Theory. Gabriel Marquez is his favourite legendary writer, who he admires the most. His favourite reads are Discovery of India by Jawaharlal Nehru and Shantaram by Gregory David Roberts.

Taking inspiration from such legends, Ajayya himself has co-authored four books -- out of which two are about management, one is about parenting aspects, and the other is a work of fiction. His other interests include travelling and he has visited most of the countries in the world.

GIVING BACK TO SOCIETY

Ajayya strives to make a positive contribution to society through CSR activities. Under his leadership, he partnered with a multinational computer technology company to provide laptops and computers to students in the UAE and India at much-subsidized rates during the pandemic.

Families with multiple children taking online classes at the same time were relieved by the efforts. In addition, he has provided direct financial assistance to more than 1,000 artists through his Sarvamangala Arts Initiative. His dream project is to mentor 1000 startups within the art domain in the next five years, which will include dance, playwriting, and other forms of entertainment.

GLOBAL ASIAN OF THE YEAR 2021-22



fter completing his engineering from Nirma Institute of Technology, Gujarat; Mr. Panara started his professional journey at Tech Mahindra. He decided that it was time to walk on a different path after contributing to its growth for almost over a decade.

TURNING A NEW LEAF

The day he left the job to start his own company was one of the most crucial points of his professional life. A techie at heart, Mr. Panara wanted to make use of technology to make the world better, greener, and more prosperous. He wanted to focus on technology and use it to solve some real-world challenges. It is this focus on people, communities, and the places they work and live that lies at the heart of everything Nest Group does.

Mr. Panara founded Nest Group in 2014 along with ex-Indian Army officer – Arun Kar and Pradip Butani, a chartered accountant. Nest Group is made up of five subsidiary companies, each with its own focus. Xpertnest offers technology implementation and development in fields ranging from insurance and medicine to agriculture and transport; GameNest creates 2D, 3D, augmented reality, and



Working For A Brighter Future

Mr. Panara is one of those rare leaders who lead by example. His idea of a successful business is one that creates equal opportunities, better infrastructure, and an empowered lifestyle for all. He doesn't work to become successful; he works to build a better tomorrow for all. It is these traits that set him apart from his peers. After working as a professional for a than a decade, he took the plunge into entrepreneurship and never looked back. His aim was to make everyone's life better and thus was born the Nest Group *"WE NEED TO FOCUS NOT ON TECHNOLOGY FOR TECHNOLOGY'S SAKE BUT ON HOW TO SOLVE THE NEEDS OF REAL PEOPLE AND THEIR COMMUNITIES. IT IS THAT FOCUS ON PEOPLE, COMMUNITIES, AND THE PLACES THEY WORK AND LIVE THAT LIES AT THE HEART OF EVERYTHING XPERTNEST DOES"*

virtual reality games and applications; EarthNest is using disruptive innovation to rid the world of single-use plastic; CineNest produces original videos for distribution on Over-The-Top platforms and HomeNest uses technology to build affordable, green housing for social communities.

What is one big commendable feat of Mr. Panara and his team is that all of these companies have been created without any external investments or VC funding. It is Mr. Panara's innovation that led him to bring to life such novel concepts and ideas. He led his team to successfully expand and cultivate each of these group companies. Not only that, he has managed to create a platform for other budding entrepreneurs so that they can also try their ideas and give their dreams a shot. He is truly one of the leaders who believe in creating more leaders and not followers.

AWARDS AND ACCOLADES

Under his leadership, his companies have won many awards and accolades from the industry. Mr. Panara is an official member of the Forbes Business Council – which is an invitation-only business community. Being a part of such a community is an honour and mark of respect as well as a testimony to the work that he has been doing.

Xpertnest has won several awards for its



pathbreaking solutions. In 2021, it won the title of 'Most impacting Company Year 2021 - Dot.com by the United States Magazine. It was also chosen the 'Company of the Year – Smart Solutions' in the year 2019 by CIO Review India. In 2020, they were also finalists at the UK's National SME awards - Business Innovation Category. This is not it, Xpertnest has received a lot of applause from the world over for its innovative use of technology. During the pandemic, in the UK, Xpertnest made an app that helps in notifying people if the beach they're headed to is overcrowded and thus helped in maintaining social distancing. This was hailed as a new level of innovation in technology and the international media praised the app makers for this.

A LEADER WITH PANACHE

At the core of his leadership lies a vision for a better tomorrow. It is this people-centric approach that drives Mr. Panara and his businesses. He has built such a culture at all his companies where people come first - his employees as well his customers, everyone gains. All his ventures have been developed by keeping the customer in mind and merging technology with utility. "We relentlessly focus on creating standout customer experiences," he shares. Mr. Panara and his team have built these businesses with a strong foundation of integrity, trust, responsibility, and excellence. He ensures that everyone involved in Nest Group plays fair and is ethical in their conduct. Consistency and uncompromising adherence to strong moral and ethical principles are of prime importance to him. Secondly, he believes in building trust and collaborative relationships based on mutual respect. It is his passion that drives him to build the best and achieve the highest possible standards of quality for their customers.

VOICE OF CHANGE

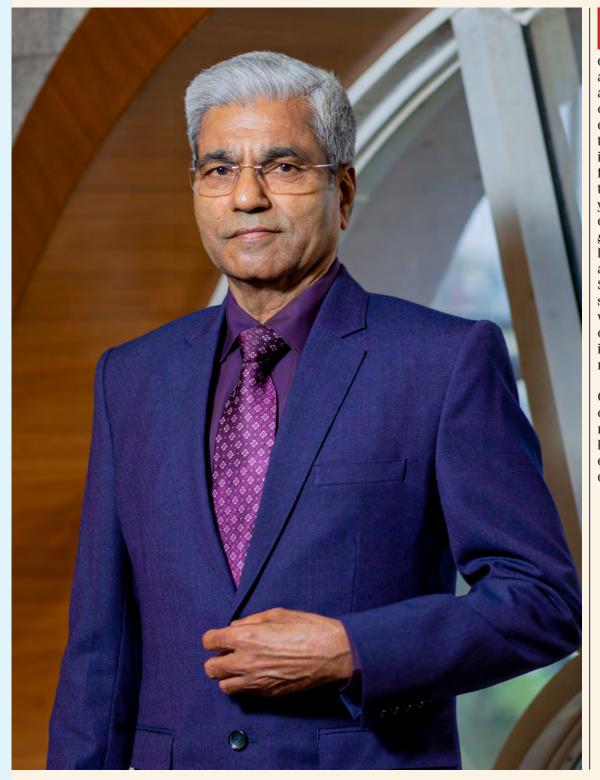
It is Mr. Panara's strong belief that technology should be leveraged to make the world better, greener, and more prosperous. "We need to focus not on technology for technology's sake but on how to solve the needs of real people and their communities. It is that focus on people, communities, and the places they work and live that lies at the heart of everything Xpertnest does," he shares. To further this belief, he built Earthnest which is an organization that helps consumers achieve a more sustainable future. The company produces sustainable bags and sheeting made from starch and other natural products. These products are 100 percent plastic-free, containing no polyolefin plastic at all. But at the same time, these bags are waterproof and oilresistant. Importantly, they also provide an oxygen barrier. They have built the product in such an innovative manner that the bio bags have all the advantages of plastic without causing any damage to the planet. They cost no more than plastic bags to manufacture, which makes them nothing less than revolutionary for the packaging and retail industries.

It is his vision and foresight that have enabled Earthnest to bring this disruptive technology to consumers.

LOOKING AT A BRIGHT FUTURE AHEAD

Mr. Panara has a focused vision where he sees Nest Group bringing innovative and revolutionary solutions to some of the world's most pressing problems. So far, he has envisioned some great initiatives from combining data analysis with satellite imagery to help farmers improve their outputs to imagining how cities could function more efficiently with smart technology and artificial intelligence.

GLOBAL ASIAN OF THE YEAR 2021-22



r. Raju is a self-made man who has carved out a successful path for himself. His exuberance, determination, and attitude of never accepting less have enabled him to build an empire of his dreams and write his own destiny. Although he faced numerous challenges throughout his life, he was able to overcome them all and reach where he is today. Born and brought up in a humble family in Andhra Pradesh, he always aspired to be an architect. Years ago, this aspiring young architect relocated to Bengaluru to conquer and establish his architectural genius throughout the city. Consequently, he ventured into construction activities and public works-related projects across South India and soon became an immensely successful entrepreneur. He has played a valuable role in transforming the skylines of Bengaluru, Chennai, and Hyderabad with iconic constructions and infrastructural marvels.

From being an employee of Bengaluru City Corporation to becoming the founder of DivyaSree Developers, one of the world's most revolutionary construction companies, he has worked tirelessly to achieve such exemplary success. In all his projects, he has demonstrated the perfect balance between



A Game-Changer In Education

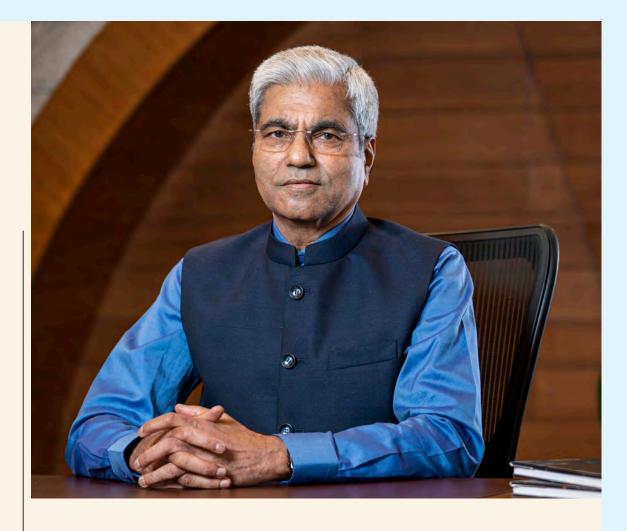
Dr. Raju is a renowned entrepreneur and educationist in India who possesses a unique mix of entrepreneurial acumen and academic expertise. He is the Chancellor of REVA University, Bengaluru and also holds the position of the Chairman of Rukmini Educational Charitable Trust. He also serves as the Chairman of the Board & the Managing Director of DivyaSree Developers Pvt. Ltd. Due to his extremely versatile personality and strategic acumen, he is regarded as one of the most successful leaders of his generation "LATELY, WE HAVE STARTED THE INITIATIVE OF PAPERLESS EXAMS. WE ENCOURAGE OUR STUDENTS TO DRAW GRAPHS AND DO ROUGH CALCULATIONS DIGITALLY. TEACHERS CAN ALSO EVALUATE PAPERS DIGITALLY AND THE RESULTS CAN BE ACCESSED WITHIN AN HOUR"

art, technique, and dexterity. According to Dr. Raju, there is no shortcut to hard work. In his view, one should never stop what they are doing and should strive to do their job with joy, commitment, and enthusiasm.

Dr. Raju's rise to prominence in the construction sector was indeed spectacular, but his contribution to education has been nothing short of phenomenal. REVA University, founded by him in 2012, has moved steadily up the rankings in excellence as a result of his efforts. Due to the best practices introduced by the visionary leader, the Bengaluru-based University has consistently been rated amongst the most trusted & emerging brands in education. Moreover, under his leadership, REVA has become the youngest educational institute in India to receive university status. The institution, which has over 10,000 students and a significant number of international students, provides a variety of disciplines ranging from the arts to engineering to business management. In addition, all engineering programs accredited by NBA and science programs accredited by NAAC attest to the high quality of education offered.

A TECH-SAVVY LEADER

Dr. Raju keeps himself abreast of the latest educational technologies. He has established several technology-enabled education



platforms that incorporate digital resources through online services and e-learning. Additionally, the university's engagement with various enterprises and NSDC has facilitated skill development programmes aligned with the Indian government's "Skill India" policy. Furthermore, collaboration with numerous foreign universities has also facilitated teacher and student exchange programmes as well as joint research.

MOULDING FUTURE-READY STUDENTS

The Honorable Chancellor serves as a guide and mentor, assuring the overall growth of each student. He considers the youth as the wealth of the nation and endeavours to prepare them with good education, strong ethics, and moral values so that they can become the leaders of tomorrow and enable India to become the most advanced and developed nation in the world. He is committed to establishing a top-notch infrastructure to deliver highquality education with a focus on research, innovation, and entrepreneurship to prepare his students to face the real world with confidence. One of the steps in this direction is the establishment of the REVA Academy for Corporate Excellence (RACE), which is further recognition of REVA University's achievements. It is his vision that enables him to build careers, and channelize efforts in the right direction.

The proactive leader aspires to make REVA one of the top 10 universities in the country, in addition to ensuring that the faculty attains a doctorate or is in the process of doing so. Using a holistic approach to education, he has developed various means for facilitating the holistic development of his students.

The students have access to a plethora of books in the University's state-of-theart library, which allows them to broaden their intellectual horizons. Additionally, an integrated program facilitates students' participation in sports and cultural activities, including yoga and meditation.

GIVING BACK TO SOCIETY

Dr. Raju has been doing a commendable job in the CSR domain. He established the Rukmini Educational Charitable Trust in honour of his beloved wife, the Late Smt. Rukmini Shyama Raju. The extensive humanitarian efforts that Dr. Raju undertakes reflect the overpowering philanthropic nature of his personality. As part of his efforts to improve the quality of life for rural students, he has assigned several seats for those who are unable to pay the normal tuition fees due to poverty.

WINNING TOP LAURELS

The BERG in Singapore has recognized Dr. Raju, a prominent and innovative educationist. He was also honoured with the coveted Karnataka Rajyotsava Award in 2017. Furthermore, he was awarded the Honoris Causa (honorary doctorate of science) degree by Visvesvaraya Technological University in Belagavi. What's more, for arranging regular events on "Personal Excellence Through Bhagavad Gita" for students, parents, youth, and the general public, the Prasanna Trust in Bengaluru honoured him with the "Prasanna Seva Ratna." Additionally, Little Sisters of the Poor, Bangalore, awarded him with 'Little Sister of the Poor Geriatric Care Recognition' for his contributions to the welfare of the elderly and destitute. He was also awarded ASMA Academia's "Social Media Innovation Award" for his excellent contribution to the use of social media platforms in academic undertakings. Dr. Raju was also felicitated by the State Election Commission for leading Jagruti Campaign to create voting awareness among people. The multidimensional leader does not rest on his laurels and strives to do more for the welfare of society with his unwavering efforts.

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he water technology leader started his career with Dorr Oliver. He then worked for John Brown Engineering, Glasgow, before joining WABAG in the UK. In 1996, the firm deputed him to India to create a Strategic Business Unit. His stellar leadership has transformed WABAG from a subsidiary into a true Indian multinational with operations in over 25 countries across 4 continents, as well as R&D centres in India, Switzerland, and Austria, and more than 100 IP Rights. In 2005, he led the first management buyout in the history of the water industry. He then orchestrated WABAG Group's historic reverse takeover from Siemens in 2007.

DRIVEN BY GOALS

Rajiv is a goal-oriented individual focused on reaching a planned outcome. With the motto "Sustainable solutions for a better life", he reiterates his commitments to the UN Sustainable Development Goals and environmental, social and corporate governance. In his current role, he is working towards increased overseas orders and diversify the company's global footprint and revenue streams. His priority is to acquire more industrial orders. He is also focusing on service businesses (operations &



The Mission-Driven Leader

Rajiv is the Chairman cum Managing Director of VA Tech WABAG Ltd., a pure-play water technology MNC having a global presence across 4 Continents. He possesses a rich experience of over 3 decades in the water industry, with focus on sustainability. Rajiv received his Bachelor of Technology in Chemical Engineering from the Institute of Chemical Technology in Mumbai. With his clear focus and total dedication, he has emerged as global leader in water industry

"RAJIV BELIEVES THAT A COMPANY'S STRONGEST ASSET IS ITS WORKFORCE. **HE STEADILY** CONCENTRATES ON **MENTORING AND DIRECTING THEM** TOWARD A TENABLE ORGANISATIONAL VISION. MOREOVER, HE BELIEVES THAT THE **BEST GOVERNANCE** SHOULD BE **IMPLEMENTED WITH** THE LEAST AMOUNT OF INTERVENTION"

maintenance) to eventually contribute over 20% to the company's top line. His main emphasis is on high-technology projects that $can {\it benefit} from W\!ABAG's process integration$ and optimization capabilities. Rajiv's future strategy is to adopt groundbreaking enterprise technology for seamless water management. In the long run, he desires to make WABAG one of the world's top 3 water technology companies, ensuring clean water and sanitation for people all over the world. He also believes in generating wealth and sharing it with all his stakeholders. His goaldriven leadership enables him to strategize in advance, which in turn helps him face even the toughest situations smoothly. For instance, during the COVID-19 pandemic, he had surefire strategies in place to keep his site employees safe with measures such as mass vaccination, safety accessories and protocols to enable them to serve millions across the globe.

EMPLOYEE ENGAGEMENT

Rajiv believes that a company's strongest asset is its workforce. As a result, he continually concentrates on mentoring and directing them toward a sustainable organisational vision. Also, he is accessible to all of his coworkers and offers advice on a variety of management topics. Moreover,



he believes that the best governance should be implemented with the least amount of intervention. A proponent of workplace diversity, the leader believes it is more important to emphasize principles rather than rules to create a positive work culture.

CAREER MILESTONES

When asked about his career milestones, Rajiv says his journey with WABAG has been adventurous and astonishing simultaneously. Under his leadership, the company has achieved several historic milestones over the past two and a half decades. Several of them were rare events in the world of global corporations, and he is proud to have led his crew during those times. The management buyout of WABAG India, the reverse acquisition of erstwhile parent WABAG Group, and the dream listing in stock exchanges are just a few of the many things he will always cherish. He was a young man and hardly had any entrepreneurial skills when he got involved in these opportunities, but he dared to seize those opportunities with his total belief and the support of his colleagues.

GIVING BACK TO SOCIETY

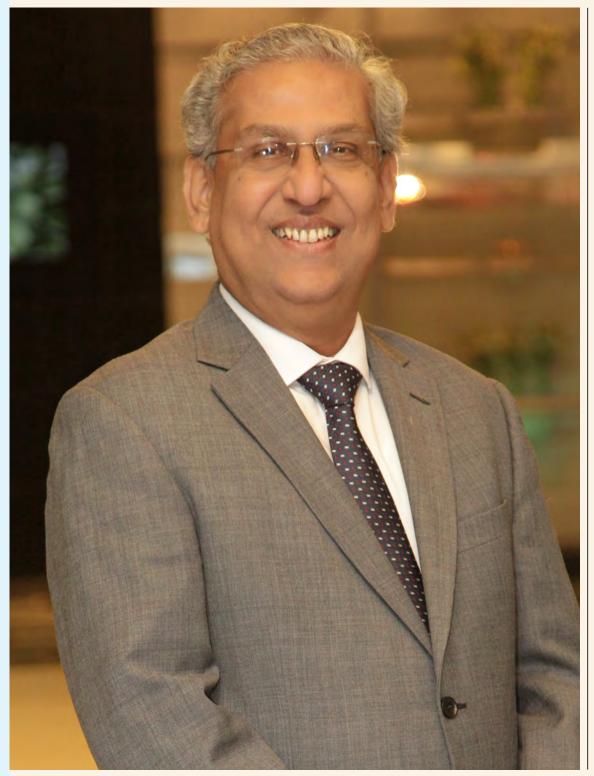
Rajiv considers CSR an integral part of his business. He is consistently focused on producing clean and safe drinking water, preventing pollution, and preserving the environment around us. As an advocate of sustainability, he encourages people to harness alternative sources of water, such as seawater, and used water as a sustainable alternative to purified water. In addition, he strongly supports efficient wastewater treatment, as well as water recovery and reutilization. Furthermore, he has been proactively advocating advanced technologies for water treatment solutions at an affordable price for municipal and industrial applications. Under his guidance,

WABAG implements CSR programmes for water augmentation, water conservation, water use efficiency, water reuse, restoration of water bodies, watershed development and provision of potable water through building water treatment plants. In addition to reviving 88 open wells, Rajiv led WABAG restored more than 285 acres of rain-fed lands owned by 131 small and marginal farmers in 14 villages. Under his direction, WABAG had also created and dedicated an STP to help Adyar Cancer Institute reach its pollution control standards. Additionally, the company has developed a decentralized STP with a recycling facility at Warangal, Telangana, to benefit around 5000 urban poor. WABAG and BRLF are currently collaborating to develop watersheds in six West Bengal districts, which will benefit about 5 lakh households. WABAG also regularly participates in children's welfare programs. For instance, in 2008, WABAG headed the Children Health Project in Cherthala, Kerala, by setting up mobile clinics for 40000 children suffering from chikungunya in 60 villages. What's more, under his guidance, WABAG recently aided Greater Chennai Corporation (GCC) in restoring normalcy to the city, which had been ravaged by floods caused by heavy rain. WABAG is also actively involved in the GCC-announced Chennai Sanitation Plan.

RACKING UP ACCOLADES

Rajiv's unique leadership skills and unwavering commitment have earned him myriad plaudits and accolades. He was recognized amongst World's Top 20 Most Transformative Leaders in Water Sector by the Global Water Intelligence in 2021. He was ranked among the top three most influential global water leaders by WWI, UK for two consecutive years in 2017 and 2018. He was also ranked among the top 100 CEOs of India, and 4th in the Infra and Engineering Sector by BT-PWC, in 2018.

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hroughout his career, Mr. Ravi has delivered value across multiple dimensions. He believes that abilities to lead business and people together is key to success. As a business leader and entrepreneur, he has led large global teams and processes, created centers of excellence and expertise, and transformed businesses, putting into practice his E5 approach to success - Entrepreneurship, Energy, Engagement, Execution, and Excellence. The inspiring leadership and selfless mentoring he provides, have helped many leaders reach the CXO level. Mr. Ravi's business services and capability development offerings under RvaluE are based on nurturing teamexpertise, innovative solutions, business outcomes and collaborative partnerships. His value addition approach has immensely helped him cultivate and build long-term relationships with people and leaders across the globe in his 40+ year career. To date, the leader has delivered over US\$ 400 million in potential savings from 130+ transformation engagements in India, overseas, and global centers.

Mr. Ravi serves as an executive coach for business services, finance and technology leaders, both to CXOs and fast-track leaders. The well-versed leader is a Certified eSCM Consultant & Evaluator from Carnegie Mellon University, USA as well as a Chartered Accountant, Cost Accountant and Company Secretary.



Trendsetter For Future Of Business Services

Mr. Ravi S. Ramakrishnan, the Founder & Executive Chairman of the RvaluE Group, a leading global business services organization based in New Delhi, India, has a fascinating entrepreneurial journey to talk about. Known for his solid business and people leadership skills, the leader is a pioneer and an innovator who brings end-to-end solutions and new models to global business services industry

"MR. RAVI IS AN INNOVATOR PAR EXCELLENCE. BEING A THOUGHT LEADER IN BUSINESS SERVICES, HE HAS CREATED PATH-BREAKING MODELS. FRAMEWORKS, **KEY BUSINESS OUTCOME MANTRAS & CONVERTING IDEAS** INTO INNOVATIVE BUSINESSES. AT **RVALUE 'REALIZING** BUSINESS VALUE' IS HIS MISSION"

A SEASONED LEADER WITH WEALTH OF EXPERTISE

In 2005, Mr. Ravi founded RvaluE after 25 years of business and financial leadership experience in renowned companies. He embarked on his career with Hindustan Unilever Limited in 1979 post which he served as Commercial Leader at Murugappa Group and subsequently as the CFO at Eicher Group. His journey in Global Business Services (GBS) commenced when he became a Business Leader at American Express in mid-1990s to establish the company's pioneering offshore operations in India as a key member of the global leadership team. The RvaluE Group consists of 4 lines of business (LOB) -Business Transformation & Advisory Services, Capability & Learning Services, Industry Association Shared Services Forum (SSF) and New-Age venture offering Dedicated Captive (D-Cap) operations under Quintes Global. Through these LOBs, Mr. Ravi with his team provides lifecycle spectrum of services in the Business Service space, covering enterprise functions and services strategy, process and technology transformation, captive operations and endto-end solutions across the globe. Clients in 30+ countries have been serviced covering all major countries and continents like US, UK, Europe, Japan, Asia, Australia, India etc., and have gained full value from Shared Services, Business Process Management (BPM), and Outsourcing solutions. Being a pioneer in the Shared Services industry, the leader has established 15+ Shared Service Centers (SSC) in India and overseas, serving over 20 industries. Given his depth of expertise, he is regularly invited to speak



at national and international conferences.

INNOVATOR AND A RESULT-ORIENTED LEADER

Mr. Ravi is an innovator par excellence. Being a thought leader in Business Services, he has created path-breaking models, frameworks, key business outcome mantras and converting ideas into innovative businesses. At RvaluE, 'Realizing business value' is his mission. Two notable business innovations are SSF founded by Mr. Ravi and D-Cap venture. SSF brings together global/ India corporations and GBS/SSC centers for knowledge capture and sharing of best/ next practices. The Group launched D-Cap, a unique, differentiated operating model for Business Services under QG as a growing venture to achieve \$100+Mn revenues over the next 4-5 years! Signing a 5-year contract for Rs 120+ Cr to launch D-Cap is the latest high point in his career. Mr. Ravi believes in setting achievable goals and taps into all his resources to achieve the same. Under Mr. Ravi's leadership, RvaluE Group Core Team has created a holistic vision for growth to make the Group "the industry's most reliable and respected business services organization, co-creating value for all stakeholders by implementing endto-end process solutions, best practices, technologies and new ventures." Designing for scale is the immediate focus for all LOBs. As a result-oriented leader, Mr. Ravi is resilient to go through rough waters to accomplish business outcomes. He is adept at looking at the big picture and the details and connecting the dots to spot future possibilities to drive effectiveness and performance. His concern for others and ability to help others succeed on a personal and professional level are remarkable. He commits to the motto of 'unlearn, learn and relearn' to stay relevant to ever-changing world.

VALUES-BASED LEADERSHIP

Mr. Ravi upholds a values-based approach to leadership. To that end, Mr. Ravi makes sure his company adheres to three best practices to achieve business growth and sustainability – Three-tiered governance structure across operations, leadership and the Board, pyramid of compliance-controldiscipline ensuring integrity of processes and reporting, and finally, the three pillars of corporate governance- transparency, accountability and security.

The leader believes that these practices have helped him manage the RvaluE Group successfully. The humble leader is proud of his middle-class upbringing, which enables him to recognize and deliver value across multiple dimensions - family, individuals, teams, stakeholders, organizations, and businesses. He believes that value extends beyond quantitative elements to encompass qualitative aspects, such as humility, integrity, credibility, etc.

COMMITTED TO SOCIAL WELFARE

Mr. Ravi thinks that entrepreneurship is not only about business but also the foundation for creating a better tomorrow. He firmly believes it is his responsibility to give back to society, and hence, is committed to focus on education, healthcare, and environment.

GARNERING GLORY

A multitude of honors and awards have been bestowed upon Mr. Ravi for his exceptional leadership and entrepreneurship skills. Insight Success & Consultants Review Magazines have hailed the visionary leader as a 'Pioneer, Thought Leader, Guru, and Game Changer in Business Services.'

Additionally, the CFO magazine recognized him as a 'Visionary CEO' based on his commercial acumen and extensive experience in business and process management.

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r. Sanjay Das grew up in Odisha, India. His childhood was spent in Bhubaneshwar and he completed his studies at a government college in Rourkela and then pursued MBA from Sambalpur University. He always had an inclination to get into the medical sector. However, destiny had other plans and he ended up joining the IT sector. It was with this passion that he eventually ended up using technology to make life easier for everyone in the healthcare sector.

A MISSION BEGINS

There is a very endearing story behind how Mr. Das started SD Global. During his interactions with many doctors at annual checkups and otherwise, he observed that the doctors were frustrated with the IT systems they were using. He saw that the existing systems were time-consuming and not patient-friendly. This did not sit well with Mr. Das. To him, technology was an enabler, something that should declutter and uncomplicate and not add to the problem. It definitely should not be frustrating. That's when he thought of creating a healthcare information system that will be extremely easy to use, simple, and something which doctors will love to use - and that is how SD Global was born. Mr. Das wanted to show the immense



Making Way For Smart Hospitals

Mr. Sanjay Das is a prime example of how destiny can sometimes take the longest route possible to make you reach where you belong. While he always wanted to join the healthcare sector, fate had other plans and he ended up in the IT industry. Then, after spending 20 years in the IT sector, he eventually reached the healthcare sector and grandly too. Mr. Das is the man behind SD Global which designs smart technology solutions for hospitals and enables better patient care and management "I HAD A PLAN WORKED OUT TO EXTEND THE SYSTEM TO MY COUNTRY, BUT THEN THE PANDEMIC CAME INTO THE PICTURE. BUT THE PLAN HAS NOT BEEN SCRAPPED. I WILL BE EXPANDING HEALTHCARE TECHNOLOGY TO INDIA AS WELL BUT NOW IS THE TIME FOR PROPER PLANNING & IMPLEMENTATION"

value a robust technology solution can bring. He could envision smart and innovative technology transforming traditional healthcare operations. It is his vision and firm belief that technology plays a very intricate part in building next-generation hospitals. His passion to provide high-end solutions that stem from cloud computing, mobility, IoT, AI, and analytics has made what SD Global is today.

Before starting SD Global in 2014, Mr. Das worked with various IT giants. He started his career as a systems analyst and with his drive to do better and learn he went on to essay many vital roles across some big names like iGate Global Solutions, Mahindra Satyam, Cognizant Technology Solutions – among others.

In 2014, he finally took the plunge and started SD Global (SDG). SDG specializes in Healthcare Information Technology. It offers solutions that help healthcare providers implement efficient care methodologies. There are many services and systems that aid in different aspects of medical care. For example, there is **Clinical Monitoring and Decision Support** System that helps in monitoring the condition of a patient. Another key offering in the company's portfolio is the Clinical Assessment tool that is used to evaluate the patient's condition and predict the risks and prognosis. It achieves this by organizing a questionnaire, scale,



or checklist. Additionally, SDG also provides Enterprise Support Services to hospitals. In addition to this, Mr. Das has also constructed a Smart Hospital Experience Centre at the SD Global office which is equipped with the latest tools and technologies like sensors and Virtual Reality/Augmented Reality (VR/AR). This center allows visitors to get a glimpse of an end-to-end smart hospital.

Headquartered in Kuala Lumpur, SDG started with a small team of 5 persons. Under Mr. Das's leadership and vision, it has grown to be a well-known brand with a large team that operates from an 11,000 sq feet office.

With SDG, Mr. Das has just one collective objective – to make things simple and as easy as possible. He strongly believes that technology should make life simpler and that is what he tries to do with every offering at SDG. His near-term future goals include bringing in new and advanced technologies in the field of connected healthcare and home health. He and his team are also planning to come up with cloud-based offerings for small hospitals and daycare centres.

Apart from Malaysia, SDG has operations in Indonesia, Vietnam, Myanmar, and Thailand. The company has plans to expand in the other regions as well.

AWARDS AND ACCOLADES

Mr. Das's passion has not gone unnoticed in the fraternity. He has been recognized time and again by the sector. In 2017 and 2018, APAC CIO Outlook Magazine (Healthcare Tech Special Edition) featured him and SD Global in the cover story. In September 2018, Mr. Das was invited to speak at the World Congress and Expo on Healthcare IT in Paris. The same year, Malaysian Indian Entrepreneurs Cooperative honored him with the Perdana Young Entrepreneur

Award. In 2019, he was the recipient of the prestigious Bhoomi Ratna International Award 2019. It is noteworthy that this award has so far been given to only 11 recipients.

More recently, he was recognized as one of the 100 Most Influential Young Entrepreneurs in Malaysia under the 100MIYE program, an initiative by Entrepreneur Insight. He is also the recipient of the Emerging Youth Entrepreneur Excellence award which was given at the 3rd ASEAN India Business Summit.

Being away from his country for over 2 decades, it has always been on his mind to bring SDG's technology solutions to India. Since India is also a popular medical tourism destination and has stark anomalies when it comes to patient care; SDG's solutions seem to be perfect for the Indian market. "I had a plan worked out to extend the system to my country, but then the pandemic came into the picture and it has been put on hold now. But the plan has not been scrapped. I will be expanding healthcare technology to India as well, but now is the time for proper planning and implementation," he shared.

HELPING HAND

Mr. Das is associated with many charities. He has also been going the extra mile for fellow Indians stuck in Malaysia. He is in fact known to help Indians, especially Odias with all kinds of relocation issues. From associating himself with the Indian embassy to getting their visas cleared, he arranges shelter for the distressed Indians until they are safely repatriated. He has taken it upon himself to help people in need.

Amidst the hustle and bustle of daily life, Mr. Das's family keeps him grounded and his sense of humor keeps him going.

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leader with proven grit. determination, and a strong desire for success, Mr. Sharma is consistently focused on developing and implementing Petrocontracts International's strategy and future growth. Having grown up as the son of an Army Officer, Mr. Sharma takes inspiration from his father, Mr. Chander Prakash Sharma, whose life experiences inspired him to live a disciplined, honest, and fulfilling life. He learned early in life that the army faces many hardships, but the soldiers remain strong and continue to serve. This lesson has continued to inspire him to this day.

A WELL-ROUNDED LEADER

Mr. Sharma holds a Bachelor of Engineering (Mechanical) degree and a Diploma in Business Management. Additionally, the well-versed leader holds Fellowships of the Chartered Institute of Management, UK, and the Institution of Engineers.

Prior to establishing Petrocontracts International Limited, Mr. Sharma was the Vice President of Petrofac International Limited. He has also held a variety of management roles at the Abu Dhabi Marine Operating Company (ADMA OPCO), Abu Dhabi, now ADNOC Offshore (2007-2008); Qatar Petroleum, Doha (1995–2007); Colt Engineering, Abu Dhabi, now owned by Worley Parsons (1993-1995); Engineers India Limited, New Delhi (1983-1993),



Leading From The Front

The world today needs innovative and determined leaders who can take care of complex problems with ease. Mr. Satender Sharma, the Founder, CEO, and Board Member of Dubaibased Petrocontracts International Limited, is a living example of this. An innovative leader, he possesses an extensive experience of managing oil & gas projects at ports, harbors, and aluminum plants in different regions

"OUR SERVICE **OFFERING COMPRISES PROJECT MANAGEMENT,** CLAIMS MANAGEMENT, **CONTRACTS** MANAGEMENT, COMERCIAL & PROPOSALS MANAGEMENT & RESOURCE MANAGEMENT; ALLOWING CLIENTS TO CONCENTRATE ON THEIR **CORE CAPABILITIES** WHILE WE HANDLE THEIR PERENIAL ISSUES"

Godrej & Boyce Mfg. Co Pvt Ltd, New Delhi (1982-1983); and Electrocom Industries, New Delhi (1981-1983). Among his other experiences, he has held various positions of responsibility at Abu Dhabi Marine Operating Company (ADMA OPCO) and other companies, such as Qatar Petroleum (1995-1997); Colt Engineering (1993-1995); and Engineers India Limited, New Delhi.

The opportunities he achieved and the things he learned about different industry sectors made him feel passionate about passing on his experiences and insights to the younger generation. To this end, Mr. Sharma established Petrocontracts International in London, UK in the year 2017. Using proven grass-roots strategies based on innovative solutions and services. His mission is also to help multi-billiondollar companies overcome multifarious challenges. He says, "Our comprehensive service offering comprises of Project Management, Claims Management, Commercial & Proposals Management, Contract & Sub-contract management and resource management, allowing clients to concentrate on their core capabilities while we handle their perennial issues."

As evidence of the company's success, it has delivered more than 50 projects in consulting across numerous industries in the past four years.

The company, which the ambitious leader founded as a business consultancy firm focused on extending business support to domestic and international companies, now has offices in London, Dubai, Abu



Dhabi, as well as in Gurugram, India. Mr. Sharma is now in the process of expanding the company into the Far East and South America, where it can satisfy the individual needs of customers in the Gulf States, Asia, Europe, and Africa, where there are untapped opportunities in the oil and gas industry. The forward-thinking leader's grasp of modernization and, more crucially, his personal views and ideas have contributed to Petrocontracts' current global position.

A GOAL-SETTER

Mr. Sharma is known for his strategic thinking and planning skills. A strong business developer with extensive connections within the EPC industry, the visionary leader, has the skills, competence, and experience to handle any leadership role connected to Project, Business, or Commercial Management with utmost ease. In the long run, he wants Petrocontracts to be as multinational as some of the larger corporations, such as the UK's Wood Group.

His continuous focus is on maintaining the firm's high profits while reducing costs at the same time. He alleges that in order to realize this vision, the company hires core employees only when necessary. "Because we aren't providing a product, but service instead, we can optimise our services by lowering overhead. This is how we remain competitive in the industry," he explains.

ACHIEVING MILESTONES

With Mr. Sharma's bespoke approach and proven strategies, Petrocontracts International has risen to new heights. The company has demonstrated a long-standing track record of providing high-quality results through world-class practices and modern technology. It's no wonder that the company's clients greatly rely on its innovative and customized solutions, whether it be to eliminate financial and operating risks, remove bureaucracy within organizations, optimize costs, or hire the best talent.

Under his outstanding leadership, Petrocontracts International has recently completed three big projects. It is also serving several organizations throughout the region.

The company is currently active in GCC Countries, Asia, Europe and Africa. Since its inception, the leader claims that his company has made significant breakthroughs.

He gladly says, "Even as a startup, we have achieved a lot of milestones by getting orders from customers and have already delivered a few of those orders successfully." He adds, "That is a significant accomplishment for a young business like ours, as many contractors are approaching us for work."

Moreover, following the pandemic outbreak, he restructured Petrocontracts' business strategy to meet the demands of the industry during the lockdown, focusing on creating jobs as quickly as possible. Additionally, with his innovative ideas, he introduced new project management and claims management procedures, causing clients to file fresh COVID claims and maintain working capital, allowing their firms to stay afloat during difficult times.

GIVING BACK TO SOCIETY

Mr. Sharma is passionate about giving back to society. Specially abled individuals hold a special place in his heart, and he does everything in his power to help them. At the same time, the compassionate leader is an advocate of the green movement. He has chalked out Sustainable Development and Environmental policies for Petrocontracts International to reduce the company's carbon footprint.

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professional ith а graph spanning more than 25 years, Shrinivas has been central to robust businesses across industries and countries. Reimagining possibilities and recalibrating new horizons, he has led diverse teams in different functions. Be it process automation in the late 90s of India or advanced process controls in the Gulf in 2000s, he has headed projects that would set international megatrends later. He points out, "there have been some really tough decisions to navigate and moments of truth. It is not always a success. Many a time, the urge to implement learnings of your failure keeps you going."

An electrical engineering graduate from Karnataka University in India, Shrinivas began his professional journey at Bell Electronics as a customer support executive. "Customer service role is where you learn industry context. A leader's overall vision or any strategic move has to translate into a happy customer", Shrinivas remarks. Dubai, United Arab Emirates, was his forte for years. "I got to lead projects that are now iconic and infrastructure-wise inspirational. There is nothing more satisfying than to see a new



Working On A Bigger Picture

Mr. Shrinivas Chebbi heads a rich-legacy business holding a promise for different sectors across upcoming and mature economies—birthed out of the necessity of affordable highquality electrical products and sustained with manufacturing innovation. He has led collaborative organic growth in a domain where disruption needs ground-up work, continually through bold and progressive decisions. From handling customer support in his first job to now leading Himel, a global frontrunner in electrical products — his story is worth listening to *"IN MY ROLE WITH HIMEL, I GET TO SERVE THE WORLD MARKETS FOR A BUSINESS WITH A VISION TO MAKE SAFE ELECTRICITY ACCESSIBLE TO 4 BILLION PEOPLE — PLAYING A PART THAT MAKES A REAL-LIFE DIFFERENCE"*

value being created." Shrinivas beams.

He later moved to South Asia operations leading key acquisitions, integrations, and new business models. "My focus has been aligning opportunities with collective strength. Paths kept changing but my guiding principle has been a constant," he says. An honorary member of several strategic bodies and a guest speaker at the top business management institute of India, his hands are full.

Shrinivas started his global career looking forward to experiences and exposure — to cultures, to practices, to people. Progressing into a role that coalesces social purpose and business value, he signed up for Himel. "In my role with Himel, I get to serve the world markets for a business with a vision to make safe electricity accessible to 4 billion people - playing a part that makes a real-life difference. Coming from Asia, I have been part of the evolution and appreciate how every consumer in emerging economies deserves a great quality product within the budget! Indeed, there is fortune on the other half of the pyramid," Shrinivas makes a point.

Himel is a multinational manufacturer and provider of electrical products. Founded by a Spanish entrepreneur in 1958, the company pioneered in exporting quality electrical enclosures, establishing its brand globally. The brand stands for the best combination of affordable and reliable offers for Low Voltage Power Distribution, Final Distribution, Power Management, Motor Control and Protection, Industrial Components, and Home Electric to



customers in over 50 countries.

FOSTERING GROUND-UP SUCCESS THROUGH TEAM EXCELLENCE

Under Shrinivas' leadership, Himel has grown to be a purpose-led business in its segment. Leveraging on-ground distributor network, streamlined supply chain and agile regional teams - he has steered Himel ahead, including two tough years of the pandemic. "The journey hasn't been simple", Shrinivas explains, "Emerging economies are fast evolving and have very deserving markets that are sensitive about the value of their investments. These markets are quick to welcome global brands but also want reliable quality, bestin-class service, and local accessibility --all fitting into their budgets." Shrinivas has relentlessly focused on crafting Himel's brand niche for emerging markets with continuous customer education, market communication, and engaging extensively with the channel ecosystem — a feat that has made Himel a synonym of quality, value, and reliability. "The brand has been built, sustained, and grown by teams that deny the premise of compromise due to lower cost. We are not just another economic brand, our goal is to extend the benefits of Value Engineering for All," Shrinivas underscores that Himel is looking beyond the profit axis.

BUILDING A PEOPLE'S BRAND

For any forward-looking economy, ease of access to safer electricity is the foremost enabler. "Himel is a people's brand. It has a legacy of 60+ years that has held its place in people's homes and businesses. I always see Himel as a bridge to high quality and affordability. We make sure that these two virtues are not exclusive, rather integrated into every aspect of our every product," Shrinivas remarks. Under

his leadership, Himel has become a frontrunner in eCommerce, products being sold through Amazon UAE, Shopee, Jumia, and Lazada. With 6500+ resellers and 100+ distributors — Himel has been instrumental in several key projects across residential, industrial, commercial and utilities sectors.

ENABLING LOCAL SUCCESS THROUGH GLOBAL PRODUCTS

"Social housing, manufacturing, smallmedium businesses, and agriculture are close to my heart. They are the engines for economic growth and better livelihoods. COVID pandemic has been a major setback and we want Himel products to become a catalyst in spurring growth and jobs. With value-engineered products, we are amplifying the access," Shrinivas makes a point. He explains, "My job is to ensure a healthy distribution ecosystem so that we can tap markets where we are required. If a business or a school has profitable and safer operations due to Himel products, my task here is done right".

TRANSLATING VISION INTO REALITY

Shrinivas' goal is to make Himel the brand of choice of the masses to build safer homes, safer industrial facilities, & safer community infrastructure thus reducing the impact on assets and life due to the poor quality. "We will continue building upon Himel's vision of affordability, accessibility, & value engineering. We want to create a robust ecosystem where for each person be it a customer or retailer. Himel should bring success in their lives and businesses,' he says. "Expanding our channel network, building strategic partnerships with local players serving value markets, further building the brand, and creating a worldclass dream team that realizes our vision on the ground — my to-do list is long", he smiles.





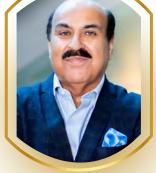


Datuk Prakash Chandran





Dr. Pramod Chaudhari



Harish Kohli



Jagmohan Singh





Jaya Vaidhyanathan



Jitendra Mohan





Lalit Verma



Pallak Seth



Pramod Sajja





Raja Singham



Sandeep Dua



Sanjjeev K Singh





India was an acclaimed centre of learning in the ancient times and was known as "Vishwa-Guru" (teacher to the entire world) attracting knowledge-seekers in various disciplines from different corners of the globe. People from all over the world came to India to sharpen their intellect, acquire new knowledge and hone their skills. Owing to some of the Great Indian leaders, today, the nation is fast moving towards becoming Vishwa-Guru, a leading light and a mentor of the world and is bound to shine as the harbinger of global enlightenment in the times to come. Such great leaders are rooted in values and work for the collective welfare for all with their ground-breaking ideas, brilliant operations, and game-changing products and services. AsiaOne Magazine brings to the fore a few of such distinguished and remarkable Global Indians who have not only contributed to India's economy but its society as well and in the process have inspired umpteen others across the globe to follow their lead



Sukh Sandhu

GLOBAL INDIAN OF THE YEAR 2021



veryone knows and raves about the latest technologies, cool startups, and disruptive services but little is known about how these function internally. What goes into the smooth functioning of an IT company to let it disrupt the outside world with its innovations? In the era of online job search, how does one go about recruiting the right talent and retaining employees? These are some crucial questions that can only be addressed by an industry veteran like Mr. Agarwal.

He has spent the last 20+ years enabling some of the biggest names in the industry with seamless IT services. Currently working as the President for Global Delivery – Judge India at the Judge Group, Mr. Agarwal has acquired over 2 decades of experience in building up delivery centers across the Americas, Europe, India, and APAC. He has worked in distinguished global brands like L&T Infotech, Capgemini Invent, Birlasoft, and Genpact.

LEAVING NO STONE UNTURNED

Mr. Agarwal is a firm believer in hard work and that is what he has built his career on. Born and brought up in the small city of Hapur in Uttar Pradesh, India he completed his Bachelor of Engineering from Marathawada University, India.



Charting A Unique Success Trajectory With Diligence & Passion

An industry veteran with over 20 years of experience in IT staffing and services, Mr. Abhishek Agarwal has carved a niche for himself. He has been efficiently scripting a glorious success saga and taking Judge Group to new heights *"MR. AGARWAL HAS MADE UNIMPEACHABLE EFFORTS TO TRIPLE JUDGE INDIA'S EMPLOYEE FOOTPRINT; HE ALSO INTRODUCED AND IMPLEMENTED A REVOLUTIONARY HYBRID WORK MODEL DUE TO WHICH THE ORGANIZATION'S PRODUCTIVITY HAS INCREASED CONSIDERABLY"*

After working for a year he went on to pursue an MBA from Ecole des Ponts Business School, Paris, France to further his goals. After his MBA, he landed a job with Headstrong in India where he got the opportunity to work with some top-notch professionals in the IT industry. He has come a long way since then. He went on to work in global talent acquisition, resource management, workforce planning, delivery, and operations. He is currently working at The Judge Group as the President of Judge India & Global Delivery. The Judge Group is a leading global professional services firm specializing in technology, talent, and learning solutions. When they wanted to enter the Indian market around 4 years back, they roped in Mr. Agarwal for his dynamic and exceptional experience in the sector. His key responsibilities were to launch and oversee the growth of Judge India, a key component of The Judge Group's global delivery strategy. In the last few years, Mr. Agarwal has made unimpeachable efforts to quadruple Judge India's employee footprint; he also introduced and implemented a revolutionary hybrid work model due to which the organization's productivity has increased considerably. Mr. Agarwal leads and abides by the company's people-centric outlook towards all stakeholders.

AN EXCELLENT ORATOR

Mr. Agarwal has amassed a great repute and recognition in the industry for his undying spirit of dedication towards his work and expertise in dealing with all kinds of problems and issues in the business arena. He also represents The Judge Group at many well-known events and speaks on important issues related to IT and HR.

Besides leading The Judge Group's global



delivery mission in India, Mr. Agarwal is also an active member of various professional organizations in the US. He is a renowned speaker at several industry forums for global recruitment, talent acquisition, and workforce planning.

He has is also an active member of various professional organizations in the US and is well known and respected for his thought leadership and speaking roles at industry forums.

LIVING BY THE CORE VALUES

A passionate worker, Mr. Agarwal places high importance on communicating openly and connecting with all clients. He and his team at Judge India always aim to create personal relationships with all clients. Every business opportunity and placement is seen as a chance to grow. Building a lifelong connection is at the core of how Mr. Agarwal likes to conduct business. It is with this passion and foresight that the Judge Group has also scaled new heights under the aegis of Mr. Agarwal.

He has a set of mantras that he abides by – the 3I's he calls them. Intent, Integrity, and Intellect have been the backbone of his entire career spanning 20 years. His other belief that he always stands by is that learning should never stop. No matter what age, what stage of life you have reached, the eagerness to learn should always be within you. It is his keenness to learn that has enabled him to reach the pinnacle of success.

Mr. Agarwal also shares his learning with young entrepreneurs who are entering the industry. His advice to all young entrepreneurs is that they must know the market that they want to delve into, know the people they want to work with, and know how to make talented people work together for a common goal.

He also places high importance on

understanding the need of the industry/ people. "What problem you want to solve, what are your goals and most importantly whatever you do should create a positive impact" – are the questions which he suggests for the young minds.

AWARDS AND ACCOLADES

For his undeterred spirit and contribution to the industry, Mr. Agarwal has been recognized time and again. Recently, he was named one of the 'Top 15 staffing owners and operators to watch in 2021' by World Staffing Summit (all participants were nominated and selected by public voting.) Last year, he won the 'Entrepreneur of the Year Award by the Golden Globe Tigers Award 2020'. He has also won the 'Role Model and Exemplary Leader Award by ET Awards' and 'Excellence in Technology, Talent and Learning Solution' by BAM Awards 2018 among many others.

Under his vision, conviction, and leadership, Judge India has also won multiple prestigious awards. The company was featured in 'Training Industry Top 20 Training Outsourcing Companies List' 2021 and also won ClearlyRated's '2021 Best of Staffing Client and Talent Diamond Awards for Service Excellence. The Judge Group also won the 2021 Top Workplaces USA Award by Energage. In 2019, the company won Clearly Rated's 2019 Best of Staffing® Client and Talent Awards.

At the end of the day, Mr. Agarwal is a family man who lives with his wife and two sons and loves spending time with them. He also enjoys outdoor sports and reading. A firm believer in hard work, Mr. Agarwal is a go-getter when it comes to business. Once asked that if not this zealous, hard-at-work IT professional what would he have liked to be? He said, pilot – since he loves flying high. He is soaring nonetheless thanks to his untiring grit and determination.

GLOBAL INDIAN OF THE YEAR 2021



s President Director and CEO of PT Siemens Indonesia, Prakash has guided the company with his sharp business acumen since October 2017. The leader brought Siemens' cuttingedge technology to Malaysia and Indonesia, capturing landmark nation-building projects across the areas of Electrification, Automation, and Digitalization. His ability to develop and implement successful longterm strategies that outperform company expectations is particularly noteworthy.

Prakash was born and brought up in Kerala. He earned his Bachelor of Technology degree in Electrical Engineering from the University of Kerala, India. A brilliant student, Prakash, graduated from the University in 1985 with first class and distinction.

A GLORIOUS PROFESSIONAL JOURNEY

Prakash embarked on his career in 1986 as an Assistant Project Engineer at Crompton Greaves Ltd., India. In 1990, he joined ABB Industrial and Building Systems Sdn. Bhd. Malaysia as a Project Manager.

In 1996, he joined Siemens Malaysia Sdn. Bhd. His initial role was that of Vice President of Medium Voltage, Energy Management, and Power Automation. He became Senior Vice President of Power Transmission and Distribution in 2004. After serving as Executive Vice President and Head of Siemens ASEAN Energy Cluster from 2008-



CHANDRAN

Mapping Out Surefire Strategies

Datuk Prakash Chandran, President Director and CEO of PT Siemens Indonesia, is a name to reckon with in the Energy and Infrastructure industry. A visionary leader at the helm of a technology giant, his success story is nothing less than an inspiration. With over three decades of business leadership experience, Prakash emits an extraordinary level of leadership brilliance

"AT SIEMENS, SUSTAINABILİTY *COMPRISES* ENVIRONMENTAL. SOCIAL, AND GOVERNANCE CONCERNS. SIEMENS' **BUSINESS PRACTICES INCLUDE SIGNIFICANT** INITIATIVES IN THE AREAS OF **DECARBONIZATION AND RESOURCE PROTECTION** THAT ENCOMPASSES THE ENTIRE VALUE C.HAIN"

2011, he was named President and CEO in 2009. Over the past 30 years, Prakash has overseen numerous nation-building projects in the Power, Energy, Infrastructure, and Oil & Gas industries. Siemens appointed Prakash as President Director and CEO of Siemens Indonesia in October 2017.

A LEADER WITH DIVERSE CAPABILITIES

Having extensive experience in multiple areas, including Human Capital Development, Program & Project Management, Strategic Alliances & Partnerships, Business Development, Government & Public Relations, Organizational Restructuring, and Change Management, the well-versed leader brings a wealth of knowledge and expertise to the table. When asked about his career highpoint, the leader says, "The Malaysian energy and infrastructure market proliferated between 2010 and 2015, with numerous significant project opportunities. We developed customer-focused strategies and formed special teams to capture projects. Customers' needs were my top priority because I understood, business is not just about selling, but it is about what the customer needs." "Our efforts paid off, and Siemens won multiple projects in Transportation, Power Plants, and Infrastructure, resulting in a significant increase in Siemens market share in Malaysia and a growth in the Germany-Malaysia business relationship. Soon Malaysia became prominent in the Siemens world map, and everyone appreciated the results. I consider this outcome to be one of the pinnacles of my career where Siemens was also honored with the Talent Corporation's "Life at Work" Award," adds



the enthusiastic leader.

AN OUTSTANDING TEAM PLAYER

Prakash puts the customer in the front and centre of his business strategy, actions, decisions, and processes. During the lockdown prompted by the pandemic, he facilitated 70 virtual events to keep clients engaged via thought leadership and technology topics.

LEADING WITH HEAD AND HEART

Prakash is a benevolent leader who is passionate about creating a brighter future. Through his tireless efforts, PT Siemens Indonesia has earned a reputation for excellence in its community involvement programs. He asserts, "The integration of corporate social responsibility has always been an indispensable part of our business strategy, and COVID-19 offered a valuable opportunity for us to evolve and contribute to society." He adds, "I'm deeply touched and amazed at how my team handled this situation."

Under his leadership, the company swung into action to assist the public response to the pandemic by contributing 7,000 units of personal protective equipment (PPE) and a ventilator machine to 61 hospitals in Indonesia's top six COVID-19-infected regions. Under the supervision of the National COVID-19 Task Force, these items were delivered directly to the hospitals to assist medical workers and patients in fighting the disease. Additionally, Siemens Indonesia and its employees have donated over 100 million rupiahs to support global efforts against COVID-19. We have also distributed 300 food packages to aid lowincome families and orphans.

Additionally, the leader looks to help the next generation, mainly engineering students at universities, through software grants to better prepare them for the competitive

and complex power systems and substation automation market. Prakash also led the company to participate in the German Dual Vocational Education & Training (GDVET), certified and quality-controlled by the German-Indonesian Chamber of Commerce and Industry (EKONID). His objective is to help the Indonesian government improve its workforce by promoting skill-based learning and industry-readiness among the youth in the digitalization era.

IMPRESSIVE ACCOMPLISHMENTS

Prakash has received numerous accolades throughout his distinguished career spanning over three decades. The Malaysian Institute of Management inducted him as an Emeritus Fellow in 2018 during its Court of Emeritus Fellows. In 2017, he was conferred with "Panglima Setia Diraja," which carries the honorary title "Datuk" by the King of Malaysia. In 2014, he received the Transformational Corporate Leader BrandLaureateICON Leadership Award.

Following the outbreak of COVID-19 in Indonesia in March 2020, Prakash took several initiatives that are still ongoing. A wide range of measures was taken, including implementing strict health protocols at work in conformance with central and regional government regulations. Prakash's selfless service helped Siemens receive recognition from the Jakarta city administration for implementing exemplary COVID-19 protocols in the workplace.

MUSICALLY INCLINED

Prakash is a successful leader, a gourmand, and a music fanatic, all bundled into one. He enjoys film music and pursues vocal music as a serious study during his leisure time. Another fascinating thing about Prakash is his signature trait of sharing nuggets of wisdom by digging into his seemingly endless collection of anecdotes.

GLOBAL INDIAN OF THE YEAR 2021



r. Pramod Chaudhari started Praj Industries nearly 40 years ago with a humble dream to build something innovative that would contribute to the making of a modern India. What started off as an entrepreneurial venture four decades ago, is today India's most successful company in the field of bio-based technologies and engineering with presence in more than 100 countries across all five continents over the world. Praj is focused on the environment, energy, and Agriprocess industry.

Bio-Mobility[™] and Bio-Prism[™] are the mainstays of Praj's contribution to global Bioeconomy. Bio-Mobility[™] platform of technologies envisages utilization of biobased resources for production of low carbon transportation fuels across all modes of mobility namely Surface, Air and Marine. Bio-PrismTM portfolio comprises of technologies for production of renewable chemicals and materials (RCM).

RCM produced from bio-based feedstock, are sustainable alternatives to products made from fossil resources. Praj Matrix, the state-of-the-art R&D facility, forms the backbone for the company's endeavors. The zeal of working toward making the world a better place has been at the heart of all his efforts and still continues to fuel the fire.

FIRMLY GROUNDED IN VALUES AND GUIDED BY ETHICS

Dr. Chaudhari is an IIT Bombay alumnus



Working Tirelessly For A Better Tomorrow

A first-generation techno-entrepreneur, Dr. Chaudhari founded Praj Industries Ltd in 1983 and enabled it to emerge as a leading global engineering company that develops cutting edge technology solutions for clean and green energy, environment & agri processing industries "THE SUGAR INDUSTRY IS VERY ATTRACTIVE FROM THE POINT OF VIEW OF VALUE CREATION. THERE ARE MANY OPPORTUNITIES TO CREATE VALUE-ADDED PRODUCTS FROM SUGAR INDUSTRY INCLUDING WASTE STREAMS, THE MOST INTERESTING BEING MOLASSES"

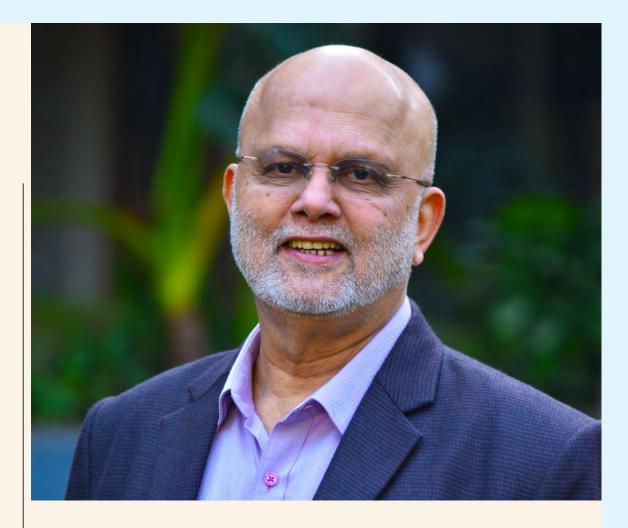
in Mechanical Engineering (1971) and also holds an advanced management degree from Harvard Business School (1995). After graduating from his alma mater, he tried the usual route of working with the MNCs and building a corporate career. But, his dream was bubbling inside so in 1983, he gave his all to his venture – Praj Industries.

The organization started as a supplier of ethanol plants and today it is one of the most renowned socio-economic ventures with a wide range of sustainable solutions for bioenergy, high purity water, critical process equipment, breweries and industrial wastewater treatment. Owing to his foresight of creating a business in ethanol and scaling it to a level that Dr. Chaudhari has, he is often referred to as the 'Ethanol Man' in the industry circles.

Dr. Chaudhari had spent some time in his childhood near sugar industries and that is when he developed an interest in agri processing. He founded Praj Industries with a motive to support farming community.

PROUDLY TAKING THE ROAD LESS TRAVELLED

"Right from the beginning, as a proponent of sustainability I had endeavored to strike a balance between three P's namely Planet, People and Profit," said Dr. Chaudhari. His one true belief is that the 3 P's are a perfect formula for sustainability. As an entrepreneur and a leader, innovation is what drives him. In the early days of Praj, Dr. Chaudhari had adopted the approach that innovation would always be the growth driver. He personally ensured that this culture was kept afloat at Praj in their day-to-day functioning as well.



The company has structured programs, innovation awards and competitions to foster a culture of innovation. The company also has a dedicated R&D center called Praj Matrix which is a hub of new ideas. Creative problem solving is another intrinsic part of the culture promoted by Dr. Chaudhari. He also holds problem-solving competitions at renowned colleges, where he tries to identify talent and encourage students to consider careers in industrial biotechnology and green chemistry. This is not just business, Dr. Chaudhari is working to change mindsets about biotechnology as a career and raising awareness about the industry.

LEAVING A TRAIL OF GLORIOUS AND NOTEWORTHY ACHIEVEMENTS

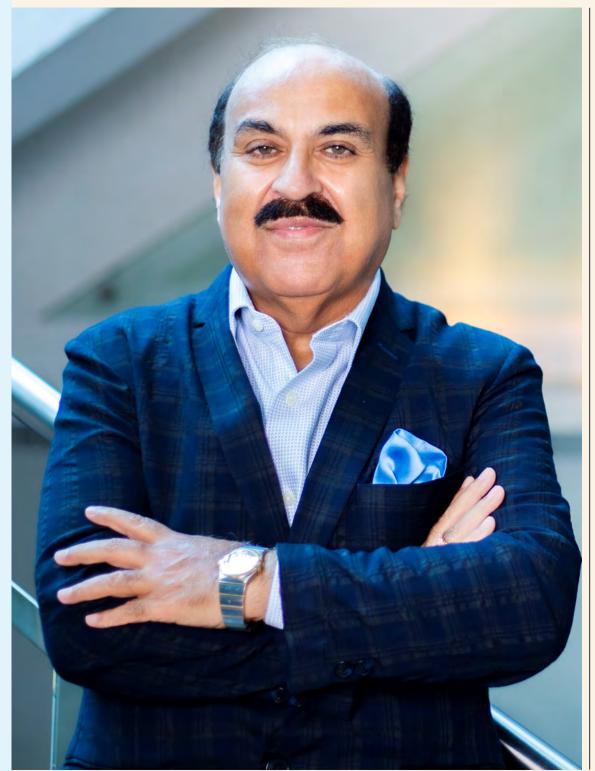
Dr. Chaudhari is one of the most respected and recognized professional in the industrial biotechnology field. One can't talk about biofuel and not take his name. His consistent efforts and progressive work have been recognized globally many times. He was recently awarded the prestigious 'George Washington Carver Award 2020' by BIO-Impact, Washington DC, USA – he became the first Indian to receive this global honor. He was also bestowed with 'D.Litt.' by Tilak Maharashtra Vidyapeeth (TMV) for his exemplary contribution to the Biofuel Industry worldwide, and for establishing & institutionalizing a quality benchmark of Indian products & services at global level. He has previously been named amongst the 'Globally Top 100 People' in BioEnergy Industry by USA-based publication, 'Biofuels Digest.' Dr. Chaudhari has also Industry been awarded the prestigious BioSpectrum Leadership Award for his extraordinary work in spreading the cause of biofuels in the past three decades. Under his able guidance, Praj Industries has also been the recipient of many industry awards. Last year, Praj Industries was ranked first among the "Best

Places to Work in the advanced bioeconomy 2020" by 'Biofuels Digest'. Biofuels Digest has also ranked Praj 2nd in a list of world's 50 hottest companies in global bioeconomy for 2021 in low carbon fuels and renewable chemicals category. Besides, Praj secured 3rd ranking in the newly-introduced biodesign and engineering category. It has also been named the 'Bio-Excellence Award' by Government of Karnataka in the category of Industrial Bio-tech Sector consecutively for three years. These and many other premier industry awards and global recognition are testimony to the fact that Dr. Chaudhari is not only working tirelessly for a better world, but also ensuring the change begins right at his doorstep with his team and employees.

MAKING A POSITIVE IMPACT ON THE WORLD

In his journey as an entrepreneur and thought leader, Dr. Chaudhari has also ensured he extends his passion for social causes beyond his core business. He always believes in giving back to the society. In 2004, he established Praj Foundation to give an expression to all the efforts that he and his organization are taking towards social impact activities. Praj Foundation closely works with various NGOs and institutional partners on multiple projects in water conservation, education and preventive healthcare. They also conduct awareness drives to encourage more people to be part of the movement towards sustainability and betterment. "When you can do the common things in an uncommon way, you will command the attention of the world," goes a famous quote by Dr. George Washington Carver. Dr. Chaudhari is testament to this quote. He chose one of the most underrated industries and made a huge impact. He put India on the world map and also became an inspiration to every individual who wanted to work in the biotechnology industry.

GLOBAL INDIAN OF THE YEAR 2021-22



arish has been with Acer India since 1999. He has successfully built the company's portfolio in all market segments over the years. In December 2011, he was appointed Managing Director of Acer India. He was later promoted to President and Managing Director in May 2016. The Acer India veteran is a highly experienced and well-versed expert in emerging markets, enterprise business models, incubating new operating models and talent acquisition.

SPEARHEADING GROWTH

Throughout the last 23 years, the determined leader has spearheaded Acer India's business growth with his solid background in the commercial and consumer sectors. Over the years, he has watched the company grow into one of India's largest and most renowned technology brands. His consistent efforts have transformed Acer India into a dynamic brand undergoing a paradigm shift.

Aleading provider of digital infrastructure for some of the largest government, defence, and education projects, Acer India is currently the market leader in multiple segments. Harish's leadership has also



No Shortcuts To Success

Mr. Harish Kohli, the President and Managing Director of Acer India, has been associated with the company since the day of its inception. Having spent over 39 years in the Indian PC industry, he brings cutting-edge industry experience to the organisation. His success story speaks volumes about his integrity, resilience, and tenacity. In his role as a leader, he enjoys the challenges of being flexible to react to various tricky situations in an everevolving IT industry *"THROUGH HIS POSITIVE ATTITUDE, TEAM SPIRIT, & FOCUS ON HIS WORKFORCE, HARISH HAS BEEN LEADING SUCCESSFULLY OVER THE YEARS. THE OPTIMISTIC LEADER BELIEVES THAT BIGGER CHALLENGES LEAD TO BETTER OPPORTUNITIES. THUS, HE IS NEVER AFRAID TO TAKE ON ANY CHALLENGE"*

led Acer India to dominate the BFSI and education segments.

Likewise, since joining the PC gaming industry five years ago, the company has maintained the No.1 position in gaming laptops during the past 15 quarters. The visionary leader is currently working on transforming the company from a PC manufacturer to a lifestyle brand.

Harish has also expanded the company's operations into Bhutan and Bangladesh. He also heads the Pan Asia Pacific Regional (PAP) Commercial Task Team, which plans and implements Acer's commercial strategies in the PAP region. The visionary's future-focused and customercentric approach has driven the company to new heights. Presently, Acer India is well-positioned to make rapid growth strides and venture into new frontiers in the years ahead.

A LIFELONG LEARNER

Harish is passionate about learning and growth, and considers himself a lifelong learner.growth. His desire to continually learn new, in-demand skills empowers him to face the challenges of the future of work with confidence.

Describing his passion for the PC industry, the exemplary thoughtleader says he enjoys working in the PC sector



since the nature of technology keeps him abreast of latest technological breakthroughs. In addition, he finds the PC industry to be a fascinating domain as it offers him boundless opportunities for improving and challenging himself.

Additionally, it also provides him the opportunity to break barriers between people and technology.

Commitment and stability, in his opinion, are the most significant values. Harish cherishes loyalty, Acer India continues to work with some of the same channel partners, distribution, and service partners, with whom they began when Acer India was established in 1999.

As a leader, Harish has a strong moral compass and a clear commitment to doing the right thing at the right time and for the right reasons. He also maintains one should never take shortcuts to success as shortcuts will only get you temporary success. "Eternal success", he says, "can only be attained through dedication and hard work".

The focused leader believes in leading by example. He holds that if leaders set a high standard for themselves, their teams would follow suit in order to secure their leader's support. Moreover, they will also work hard to fulfil their leader's expectations with honesty and respect if they are treated with respect in return.

LEADING FROM THE FRONT

Through his positive attitude, team spirit, and focus on his workforce, Harish has been leading successfully over the years. The optimistic leader believes that bigger challenges lead to better opportunities. Thus, he is never afraid to take on any challenge, no matter how tough it is.

Despite the challenges posed by the COVID-19-induced pandemic in 2020 and 2021, Acer India was able to operate

effectively because of his positivity and resilience. The pandemic caused significant changes in consumer demand and purchase behavior, but his plans were already in place to keep the business afloat.

That alone demonstrates his unflinching passion and courage. The well-versed leader is an avid reader and enjoys reading autobiographies. He also enjoys travelling and prefers to spend his weekends away from work with his family and friends. He would like to travel to New Zealand once the COVID-19 is under control.

CARING LEADER

As part of its CSR initiatives, Acer India, in 2019, joined hands with one of the country's most prestigious eye care hospitals to make the treatment of Cortical Visual Impairment (CVI) more affordable with its Acer Visionova solution. Additionally, during the COVID-19 pandemic, the company donated 1% of every electronic sale it conducted via its platform to the PM CARES Fund. Acer also donated Oxygen Concentrators to Hospitals and NGOs during the peak of COVID pandemic to help provide critical treatments.

REMARKABLE ACHIEVEMENTS

Harish's stellar leadership has helped Acer India win several prestigious accolades, including India's Most Trusted Computer Brand, Brand Excellence Award and the Best Customer Service Initiative award, No.1 PC Gaming brand in India, Golden Peacock award for Innovation, Best Customer Service award, and Retail Excellence Award, and many more. His tireless efforts have contributed to Acer India's ranking as the leading PC brand in multiple market segments and position Acer as one of the top PC brands in the country.

GLOBAL INDIAN OF THE YEAR 2021-22



ailing from Punjab, Jagmohan holds a degree in Commerce from Delhi University. With the aim of challenging himself with Chartered Accountancy, he studied the Art and Science of numbers, combined with Law and Finance. He learned the ropes of management audits at E&Y, a Big4 accounting and law firm, which later became his domain of expertise. He developed his expertise by continually interacting with Directors, Vice Presidents, General Managers, Managers, Executives, and other workers at all levels.

HUMBLE BEGINNINGS

Jagmohan founded JSA Online in the year 2000. Since establishing its first office in District Center, Janakpuri, with 2 representatives handling all operations, JSA Online, under his stewardship, has gradually grown to over 100 employees serving over 1000 clients across India and overseas. In addition to founding the pioneering company, Jagmohan seeks to establish a global University of Finance and Numbers so that every person in need can gain access to it and implement the strategies procured with handhold support in their businesses and their lives.



Facilitating A Cash-Rich Life

Mr. Jagmohan Singh, Director of JSA Online, is a renowned cash flow coach and a name to be reckoned with in the finance industry. Through his company, he has launched a helpline to educate and enlighten individuals on how to achieve financial freedom and financial control. The leader aims to offer a hassle-free and cash-rich life to business and brand owners who desire to utilise money in the best possible way "A STRONG BELIEVER IN KARMA, JAGMOHAN SAYS THAT HELPING OTHERS HAS ALWAYS ENABLED HIM TO BE SUCCESSFUL IN EVERY SPHERE OF HIS LIFE. THE HUMBLE LEADER ALSO REVEALS THAT HE HAS ALWAYS BEEN INSPIRED BY THOSE WHO ARE WORKING IN SELFLESS WAYS TO IMPROVE THE LIVES OF OTHERS"

ON A NOBLE MISSION

Business failures are often attributed to a lack of financial discipline. There are many business owners who struggle with cash flow management in their companies and in their daily lives. Despite their best efforts, their businesses run on cash, which often drains their motivation to run them. There are also business owners who have decent profits in their businesses but get stressedout handling finances. Furthermore, constant financial pressure wreaks havoc on their mental health, causing them to wind up their business. Observing the uncertain state of affairs, Jagmohan made it a mission to help such people run profitable and cash-producing companies. In his quest to help business owners become unstoppable in their pursuit of entrepreneurial success, he developed JSA Online, a revolutionary system that enables them to learn extremely easy yet incredibly powerful skills, strategies and techniques that strengthen cash flow in their business. Users just need to log on to the portal and submit their queries. They get instant assistance from their 100+ experts as many times they want. His goal is to educate and enlighten millions of struggling entrepreneurs about cash flow in order to empower them to achieve financial freedom with financial control in business and in life. JSA Online, a revolutionary solution



launched by the innovative leader delivers five essential tools to help businesses get their profits moving fast. These five essential tools are financial summary, MIS from accounts & finance, working capital, cash flow model, and net worth of business. The leader's winning strategies are already benefiting many business owners. Hundreds are already learning the secrets to fill their life with cash from JSA Online. Speaking about his career highpoint, the seasoned leader says, "After earning a Chartered Accountant degree at the age of 21, I worked extensively with business owners to offer cash flow management solutions in India and the United States for 21 years. Now, at the age of 42, he considers himself lucky to be considered as one of India's Leading Cash Flow Expert, assisting people in running profitable and cash-rich businesses."

BUILDING INNOVATIVE ONLINE MODELS

According to Jagmohan, compared to physical markets, the world of online commerce is drastically growing. Therefore, to succeed in this highly competitive market, people must be future-ready and incorporate technology into all their processes. "Physical health and online business are the new way of life, and once people realize this, it would benefit their businesses," he says.

As a future-oriented leader, Jagmohan believes that business is a numbers game, and therefore, he is creating a "University of Numbers" through which people will learn and understand what numbers mean and how they can be used. He holds that every person in business must understand Business Models in-depth and design them after considering the details. To help people achieve success in their business ventures, the leader is working on various online

models, including JSA Online Portal to help as many people as he can.

OUTSTANDING ACHIEVEMENTS

Jagmohan has earned the Landmark Education Introduction Leader Certification for his unwavering commitment. In addition, he has been recognised by numerous business associations in India and the USA for his valuable contributions to the area of cash flow management. What's more, he is also a public speaker recognized by various study groups of the Finance and Business Association.

GIVING BACK TO SOCIETY

Besides guiding entrepreneurs with their finances, Jagmohan also cares for society's welfare and actively participates in CSR activities to lend a helping hand to those in need. According to him, each human is born with a unique talent that must be identified if humanity is to flourish. To that end, the benevolent leader works to help young professionals struggling to find employment by training them in skills needed for the finance industry and assisting them in finding the right job. The majority of them have become financial controllers now, adding value to businesses. Additionally, he made specific arrangements for distributing oxygen cylinders and food to needy people when the country was reeling under the horrifying impact of the second wave of COVID-19.

A strong believer in Karma, Jagmohan says that helping others has always enabled him to be successful in every sphere of his life. The humble leader also reveals that he has always been inspired by those who are working in selfless ways to improve the lives of others. Being around such selfless people always motivates him to remember the real purpose of life and to be of service to the world.

GLOBAL INDIAN OF THE YEAR 2021-22



aya began her career as a management trainee at Steel Authority of India Ltd. (SAIL) and AT&T, New Jersey prior to joining the CIBC World Markets, New York as its investment banking head. As a Mergers & Acquisitions specialist at CIBC World Markets, she worked with several top Wall Street firms in the technology, telecom, and utility sectors. She has over two decades of experience handling multi-billion dollar portfolios for Fortune 100 companies and driving product strategy, risk management, M&A functions, technology delivery, and execution.

Over the years, she has held key positions in the fields of innovation, marketing, management consulting, outsourcing advisory, and future technologies. She also served as Executive Vice President of Standard Chartered Bank, responsible for managing the bank's technology and strategic transformation. Her team comprised 10000 members across corporate banking, wholesale banking, and consumer banking. Additionally, as the Managing Partner of Accenture's Financial Services practice, she spearheaded global offshore engagements involving geographically dispersed teams and was responsible for the organization's seeding team of Accenture Consulting Services called GTIN.



Scripting Success Strategies

Ms. Jaya Vaidhyanathan, the CEO of BCT Digital, a global FinTech and CleanTech company, brings a wealth of knowledge that demonstrates her exceptional ability in Finance and Technology. With her expertise in financial markets and her understanding of disruptive new-age technology, she helped India's leading enterprises and financial institutions grow and innovate. Besides being an Engineer with an MBA in Finance and Strategy from Cornell University, USA, Jaya is a CFA Charter holder as well

"A SOUGHT-AFTER SPEAKER ACROSS EUROPE, THE US, CHINA, & AUSTRALIA, JAYA HAS WON NUMEROUS AWARDS OVER THE YEARS. HAVING WON 3 STEVIE AWARDS, INCLUDING ONE FOR LIFETIME ACHIEVEMENT, SHE HAD BEEN VOTED INDIA'S MOST TRUSTED CEO BY THE WORLD CONSULTING & RESEARCH CORPORATION IN 2020"

After a brilliant career at AT&T and Merrill Lynch, she joined HCL Technologies as Director and Global Business Unit Head - Business Consulting, for overseeing the entire spectrum of operations within the consulting practice. She also led the core transition team for the banking, financial services, and insurance domains, as well as F&A activities for other verticals.

In 2002, she conceptualized the Business Consulting Practice Division of HCL Technologies. Currently serving as the CEO of BCT Digital, she is responsible for developing its product strategy in the BFSI sector, focusing on delivering enhanced value through technology innovation. Under her guidance, it has expanded its footprint globally in the US and the Gulf and is currently foraying into Western Europe & Australia.

REBUILDING FROM SCRATCH

Jaya has contributed outstandingly to building businesses and bringing them to multibillion-dollar powerhouses. Her contribution at BCT exemplifies this. Her entry into BCT Digital came at a time when India was struggling with a huge threat of NPAs, or non-performing assets. In 2016, gross non-performing assets reached 7.79%, with over 1 trillion rupees locked up in bad assets. Jaya stepped in and spearheaded India's first survey on 'Credit



Monitoring Practices' that examined credit practices prevalent in FIs and revealed the glaring need to mobilize technology to solve systemic problems. In guiding BCT Digital's growth trajectory, she has expanded and diversified its offering to include a wide array of risks, such as Governance, Risk, and Compliance (GRC), Model Risk, and Liquidity Risk.

A TOWERING PERSONALITY

Jaya believes in leading by example. She encourages bankers, technologists, and risk specialists to collaborate on innovations to improve core banking and credit risk practices, with technology relegated to the role of enabler.

She also serves as an independent director on the boards of UTI Asset Management Company and IndiGrid. Additionally, she served as an Independent Director on the boards of Altran Group, Mahindra Sanyo Steel, and Spice Mobility. She is also a member of the New York Security Analysts Society, and an advisor to high-impact social welfare firms like the Mastermind Foundation. Jaya's success can be attributed to original and disruptive thinking, which led her to the path less travelled. She says, "Empowerment comes from within, as well as from our surrounding environments. Your destiny is driven by who you are at your core and who you aspire to become.'

OUTSTANDING ACHIEVEMENTS

A sought-after speaker in forums across Europe, the United States, China, and Australia, Jaya has won numerous awards over the years. Having won three Stevie Awards, including one for Lifetime Achievement, Jaya had been voted India's most trusted CEO by the World Consulting and Research Corporation in 2020. Also, she has received several notable awards for her achievements in business and

social entrepreneurship, including the Asia Business Leadership Forum - 'Business Leader of the Year', Lifetime Achievement Award at the Business Leader of The Year 2022 event hosted by CMO Asia and IWLF -'Innovator of the Decade'. Databird's Female Executive of the Year award went to her in 2020. Other prestigious awards bestowed on her are 'Outstanding Manager of the Year' by All India Management Association,' Leading Women in Business Award' from International Women Leadership Forum and 'IT Person of the Year' by Dataguest Weekly. She was also presented the Women Icon India Global Award 2019 for her contribution to the IT sector. What's more, Chartis, a respected analyst firm, has ranked BCT Digital among the top 100 risk management companies in the world, based on the latter's rt360 product suite- a product of her tireless efforts. Internationally, Jaya has been a keynote speaker, panellist, and moderator for a number of events. The topics of her talks are frequently influenced by her experience with risk management, corporate governance, product innovation, and digital banking. The dynamic leader is also a trained Carnatic vocalist and a passionate marathon runner who lives by her maxim - "A life lived well is a life lived fully."

GIVING BACK TO SOCIETY

Jaya is a well-known social entrepreneur and a strong advocate of women's empowerment. As a strong believer in diversity, she believes that diversity should extend beyond the gender and demographic spectrum.

She is actively involved with several NGOs, encouraging and inspiring women to face challenges boldly and become self-dependent. Additionally, she constantly encourages women professionals to follow her example, discovers their potential, and rise above challenges.

GLOBAL INDIAN OF THE YEAR 2021-22



Jitendra Mohan joined Willowood Chemicals Pvt. Ltd. as the Vice President in 2007 when the company was started and is currently working as the Chief Operating Officer (COO). In his current role, Mr. Mohan looks after many functions like manufacturing, R&D, quality assurance, procurement, import, export, institutional business, regulatory affairs, intellectual property, projects and retail sales. Owing to his determination and vision, the company has scaled many milestones under his leadership. He has been the driving force behind Willowood Chemicals and is greatly responsible for where the company stands today in the market.

HUMBLE BEGINNINGS

Mr. Mohan completed his Bachelor of Science degree in Chemistry and Master of Science in Agrochemicals & Pest Management from the University of Delhi. He further enhanced his academic knowledge by acquiring another Masters in Chemical from Gwalior University, an MBA from Bharti Vidyapeeth and a course in Residue Chemistry from Jerusalem University, Israel. Armed with all these degrees, he began his career in crop protection chemical industry as a Management Trainee with American Cyanamid in 1994.



In For The Long Haul

Mr. Jitendra Mohan is one of those leaders who work diligently and tirelessly to take their team, their company places where no one even imagines. When he was brought on board at Willowood Chemicals, he was supposed to transform the company into an innovative firm that gives new solutions to existing problems. He not only delivered on the mandate but also went on to make the company one of the most coveted names in the sector. His story is worth sharing

"THE AGE-OLD TIMELESS VALUES HAVE MADE IT POSSIBLE FOR HIM TO RUN A TIGHT SHIP AND **DELIVER MORE THAN** HE PROMISED. THESE VALUES HAVE BEEN MY LIFE'S INSPIRATION & THEY HAVE ALWAYS BEEN MY GUIDING **PRINCIPLE AND FORCE TO ACHIEVE WHATEVER** SUCCESS HAS BEEN ACHIEVED BY ME TILL NNW"

In the year 1996, he joined Herbicide India Ltd as an Executive and went on to become the General Manger-Operations & Head of the company. In 2007, when he joined Willowood Chemicals, his mandate was to transform the organization into an innovative company with focus to develop new and green chemistries every year. He possesses a deep understanding of Indian agriculture and an unparallel insight into the emerging trends of new chemistries and novel formulations. With these he focused on creating a strong Research & Development (R&D) center for the company. This facility is a state-of-the-art facility accredited to OECD Principles of Good Laboratory Practices, National Accreditation Board for Testing & Calibration Laboratories (NABL), Government of India (ISO 17025), AAALAC International and recognized by Department of Science & Industrial Research, Government of India. This facility is the center of all action where research is done and new formulations are discovered new manufacturing processes, new isomers, impurity synthesis etc. right from bench scale to pilot plant level.

SCALING NEW HEIGHTS

When Mr. Mohan joined Willowood Chemicals, it had a turnover of \$2 million.



His tireless work and unmatched efforts took the company to a turnover of \$135 million in a matter of just 10 years with current turnover of USD 207 million. Under his guidance, the company also got listed as one of the fastest growing companies and among the top 20 agrochemical companies of India. Willowood also won the 'Best Company from Emerging Region' by Agrow Awards, London in 2018. All these milestones were possible thanks to Mr. Mohan's unparalleled passion for the industry and his vision to bring new chemistries and crop protection chemicals in India by way of research and innovation. He has worked hard from conceptualizing these goals to making them a reality. He has been zealously working since the last 28 years to continuously bring new generation crop protection solutions for the Indian and global growers.

AN OVERALL LEADER

Mr. Mohan is a leader who believes that a position does not make a leader but it is a culmination of so many qualities and attributes. "For me leadership is defined by passion and how differently one works," he asserts. He has always put extra emphasis on some core values that have helped him lead his team in a way that has yielded unprecedented results. Along with a strong focus on research and innovation, Mr. Mohan places extreme importance on adhering to deadlines. He is also of the belief that one should always exceed the expectations of all stakeholders so that they become lifetime partnerships. He is one of those leaders who take the team along with them and treat them as equals. He promotes a free work culture where everyone is given equal responsibilities and ownership. Everyone from the top to bottom is expected to take the onus of their part of the project.

AWARDS & ACCOLADES

Under Mr. Mohan's research-oriented leadership approach, Willowood Chemicals has evolved into a research and innovation company which is supported by the number of patents granted to it by India Patent Office. He identified the gaps in the market and developed new solutions to deal with those problems. With his insight and industry knowledge, he gathered that the industry is leaning towards combination products instead of solo ones. Rather than creating chemicals to deal with individual problems, such as particular type of weed, insects or diseases, combination products are broad spectrum and can treat different types of pests, diseases and several weeds at the same time; Mr. Mohan decided to work on these problem areas. This led to Willowood receiving 25 patents from Indian Patent Office with more than 40 applications under examination all of these with Mr. Mohan as the lead inventor. Under his leadership, Willowood is also filing applications for global patents for these products through Patent Cooperation Treaty route. Mr. Mohan has featured in The CEO Magazine, India & South Asia, November 2021 edition under the category of Innovate. He has also written an article on Evolution of Indian Agrochemical Industry - Challenges, Opportunities and Way Forward, which has been published in AgroPages. Last year, he was named the 'Leader with Strategic Vision (Business Transformation)' by Agri Business Summit & Agri Awards held at Hyderabad. His work is widely recognized in the whole industry at national and international levels. He is also working as Chairman, Technical Committee of Agro Chem Federation of India and is a part of the Industry Group to discuss, deliberate and decide on various policy issues with Ministry of Agriculture & Farmers Welfare, the Government of India.

GLOBAL INDIAN OF THE YEAR 2021-22



he visionary leader has been able to turn them into successful multimillion dollars revenues within a short period of time. The companies involved, cover a wide range of industries, including Automotive, Consumer Goods, Logistics and Supply Chain, Healthcare, Female Hygiene, FinTech, Beauty Care, Medical Cannabis, Geonomics, and Pharmaceuticals. As the Founder of L Capital, Mr. Verma works closely with his team to take his business to new heights of success. The multi-disciplinary engineering teams led by him have been acknowledged with numerous awards for their innovative designs for the automotive industry. These teams have primarily worked on aluminum castings of high safety and complexity. Under his stewardship, L Capital has been helping aspiring entrepreneurs who are trying to explore unique business ideas but lack the funds to begin their ventures. It's about teaming with companies to help them move forward, as our motto says. Over the course of his career, Mr. Verma has built several successful businesses including Sakthi Automotive Group, which went from \$100 MUSD to \$600 MUSD, with



Acing The Game On Going Ahead

Mr. Verma began his career in India at a very young age. After 15 years, he founded his own automotive tier 1 manufacturing plant in US and China and took it to revenue of 700 million dollars. Other than GM in global purchasing and supply chain, has worked for several multinational companies as Olympus, Honda, Bombardier and Mando. Having founded L Capital and Investments, Mr. Verma's current holding portfolio has been successful in acquiring more than 15 companies at a stage of early development, or in bankruptcy "I BELIEVE THAT IF WE TRUST EACH OTHER, WE CAN MOVE FORWARD AND GROW ANY BUSINESS. WHEN EMPLOYEES FEEL THEIR VALUES ARE ALIGNED WITH THAT OF THE ORGANIZATION, THEIR ENERGY LEVELS AND PRODUCTIVITY MULTIPLY SUBSTANTIALLY"

global footprint in the US, China, Europe, and India. In addition, he served as the CEO of Sakthi Global Holdings Ltd. Additionally, he has also served as CEO and Board of Director Alterola Biotech a publicly traded company in US, and as aseed investor in several brands i.e. PeeSafe, Redcliffe LifeScience, Torratos and Cashe. He is also the co-founder of H3 Beauty and Health Ltd., a new brand developed by entrepreneurs that focuses on wellness products made from CBD. Furthermore, he served as a Board Member of Detroit Economic Growth Corporation. Currently, the multitalented leader is focused on supporting startups in AI (Artificial Intelligence) and digital currency. Moreover, BioNano, his other business venture, is creating an international scientific team that is conducting top research for Covid vaccines, Cancer vaccines, and Aids vaccines. Last but not least, his company Cherry Industries has developed medical cannabis solutions in Michigan State, and the company is preparing to open a new operation in Morocco and Mexico soon.

EMPHASIZES GOOD CORPORATE GOVERNANCE

Mr. Verma believes that good corporate governance forms the foundation of a company. In his opinion, good corporate governance provides a stable foundation for responsible business practices that include workplace productivity, environmental sustainability, ethical conduct in the marketplaces, strong financial growth, and community involvement. As part of it, he makes sure that investments are



independently evaluated by an independent Board of Directors. He asserts, "Corporate governance is critically important, as is the development of consistent policies that comply with corporate governance standards and are applied consistently."

IDOLIZES HIS FATHER

From humble beginnings, Mr. Verma rose to great heights through his own efforts. He says that he owes his success to his father, who was a hardworking man of strong values. He remembers his father as a loving family man who dedicated his life to raising his children to the best of his abilities to ensure they stood a good chance of succeeding in life. His father's ideologies have played a vital role in shaping his life. The life lessons and values instilled in him by his father motivate him to stay grounded and work hard.

GUIDED BY VALUES

Mr. Verma is a visionary leader inspired by leadership values. His vision enables him to see beyond the present and appreciate the full potential of any venture. The valuesdriven leader believes that values are the only non-negotiable asset of any deal, and trust is the foundation of every business relationship. To him, a leader should shape the values of an organization in order to unite the group toward achieving a common goal.

REMARKABLE ACHIEVEMENTS

In August 2019, the seasoned leader was recognized for Excellence in Financial Leadership at Finext Conference, an event that brings together the brightest minds from the world of finance to build meaningful alliances. In August 2016, he was honored with the Mahatma Gandhi Pravasi Samman Award by the Ministry of External Affairs. The award is presented to

20 non-resident Indians or people of Indian descent for exceptional achievements in various fields. The recipients are chosen from over 30 million non-resident Indians or people of Indian descent.

COMMITTED TO GENDER EQUALITY, WOMEN EMPOWERMENT AND CANCER AWARNESS

Mr. Verma is known for his benevolent outlook. The benefit of society is always his top priority. He is always eager to participate in as many initiatives as possible to make the world a better place. Currently Mr. Verma serves on the board of Fight Cancer Global. He is strongly committed to making the world aware that success of any cancer treatment is strongly related to on time diagnosis. This initiative brings together over 5,000 world leaders to participate in cancer awareness initiatives. Furthermore, as soon as the pandemic broke out, L Capital started working on patented technology, Clear Face Mask (Leaf Mask) developed to help visually impaired people who only understand lip reading. It started out as a startup idea that grew very fast due to the user response to adapting to the COVID lifestyle. Recently, he accepted the invitation as Chairman of Board to lead Mariposas NGO initiative. This institution has been serving programs in Latin America for gender equality and women empowerment besides mental and emotional health. Their work goes 15 years back, with unbelievable stories of women that have been rescued by Mariposas from violent circles, women trafficking webs among other difficult situations women face; transforming them to beautiful, empowered women in leading social roles. He is strongly committed to any cause that heals families from inside that will reflect in making our society a better place to work and live.

GLOBAL INDIAN OF THE YEAR 2021-22



nder Pallak's exemplary leadership, PDS Limited's sales have been growing on a year-over-year basis and the Company have set a goal of US\$2 billion in next 3-5 years, which will make the organisation one of the largest apparel sourcing and manufacturing groups in the world. Pallak has successfully guided the Company in its growth in line with its mission of supplying goods to customers at the quickest possible speed at the lowest possible cost.

An alumni of Harvard Business School, Pallak holds a Bachelor of Arts degree in Economics and International Business with a Magna Cum Laude distinction from Northwestern University, USA. In 1999, he embarked on his entrepreneurial journey at the tender age of 21 by incorporating Norwest Industries, an apparel sourcing business in Hong Kong with a US\$250,000 investment from his father.

The Company grossed \$1 million in profits in its first year and is currently a US\$837 million corporation and the flagship Company of PDS Limited, where Pallak is the Vice-Chairman. In addition to his role at PDS Limited, the dynamic entrepreneur also serves as the Executive



Steering Towards Success

Pallak Seth, Founder & Vice-Chairman of PDS Group, is an entrepreneur with over 2 decades of experience in startups, retail, and investment. Through his determination and perseverance, the forward-thinking leader has built a fantastic success story. His business acumen has helped PDS Limited establish a solid global footprint over the years. It currently has more than 50 offices in 22 countries, with around 3,000 associates & 5,000+ employees across Europe, North America, Middle-East, & Asia "HE ENSURES THAT THE FIRM DELIVERS OVER 1 MILLION FASHION APPARELS EVERYDAY TO CUSTOMERS WORLDWIDE. HE IS NOW EYEING VIETNAM, AND EGYPT TO BUILD A GLOBAL PRESENCE ENABLING THE RIGHT PRODUCT TO BE SOLD IN THE RIGHT COUNTRY & FROM THE RIGHT FACTORY"

Director of Lerros GmBH, Germany as well as an external advisor for Bain Advisor Network, Bain.

Being a goal-driven entrepreneur, Pallak is primarily concerned with delivering a top-notch sourcing experience without sacrificing quality, while keeping an eye on price, and time to market. His mantras for success are the right attitude, zero tolerance to unethical policies, passion, loads of energy, and transparency in the way he deals with the stakeholders. He believes that to be successful in business one must have a sense of ambition and yet be cautious. It is equally important to take the right steps and utilise the right opportunities simultaneously, he says.

REINFORCING GLOBAL OUTREACH

Under Pallak's able leadership, PDS Limited has established two gigantic state-of-theart manufacturing units in Bangladesh as the country has a supportive government and its labour productivity is exceptionally high. The Company also has another manufacturing facility in Sri Lanka.

Additionally, PDS Limited has over 150 designers and product developers work across 10 global metropolis, serving over 210 leading retailers and brands. Moreover, the Company produces 10,000 new styles a month and delivers over a million fashion apparels everyday to customers worldwide.



The ambitious leader is now eyeing Vietnam, and Egypt to build a global presence enabling right product to be procured from the right country and from the right factory.

PUTTING CLIENTS FIRST

Pallak believes that having a healthy relationship with clients and suppliers is critical for success in the supply chain industry. He highly appreciates such relationships and his Company's willingness to invest in such relationships reflects its commitment to synergistic growth while also giving it a competitive advantage.

An accomplished entrepreneur, Pallak thinks long-term, keeping the big picture in mind. The visionary's design-led business is based on compliance and ethics. He takes pride in the fact that his Company adheres to some of the most rigorous compliance standards in the apparel sourcing and manufacturing industry.

Moreover, he ensures PDS Limited board members oversee and supervise the compliance team's work. Because of this, PDS Limited clients include some of the biggest brands and retailers in the value to mid-market segment.

EXPANDING PDS PLATFORM ECOSYSTEM

Under Pallak's leadership, PDS Limited is providing ambitious entrepreneurs to enter the industry. In his role as an angel investor and trusted partner, Pallak enables ambitious entrepreneurs to solve market frictions via his Company's integrated global tech-enabled platform through which retailers, brands and entrepreneurs can leverage and derive scale and agility to grow their business. The leader has co-invested with a number of investors, including Sequoia Capital,

Storm Ventures, and Sierra Ventures, Bain Capital, Khosla Ventures, Accel Partners, to assist entrepreneurs by introducing them to clients, co-investors, and partners.

BOLD MOVES DURING TOUGH TIMES

The COVID-19 pandemic prompted Pallak to initiate a bold initiative to multiply positive impact. Despite the pandemic, when his organisation was going through an unprecedented crisis, the bold entrepreneur ensured that his business stood strong. Even the global health crisis did not keep him from repositioning the Company for greater success. Pallak elaborates on his Company's long-term goals by saying that PDS Limited will keep expanding into new markets by developing more efficient and innovative solutions, and creating a host of new products using technology, innovation, and sustainability. The gritty leader also exemplifies good team spirit. He credits his Company's success to the people he works with, who have stood by him through thick and thin.

A SUSTAINABILITY ADVOCATE

In Pallak's view, corporate sustainability begins with a value system and a principlebased business model. Under his direction. PDS Limited acquires stake in various early stage startup companies which are focussed on Sustainability, Circularity, Brands and Technology. Sustainability and circularity are priorities at PDS Limited, asserts Pallak, and investments allow it to enhance its capabilities and positively impact the ecosystem in which it operates. A people person, Pallak loves meeting interesting new people. Additionally, travelling is his passion, as well as collecting Indian art pieces by renowned contemporary Indian artists, such as Subodh Gupta, Atul Dodia, Bharti Kher and others.

GLOBAL INDIAN OF THE YEAR 2021-22



Pramod holds a Master's Degree in Business Administration with a major in Marketing & Finance. He founded Paramount Software Solutions when he was merely 26 years old. This is an impressive achievement and a career highpoint for him. Through effective risk management strategies, the proactive entrepreneur has been able to keep this high point going! In 20+ years, he has managed to grow it into an organisation with over 300 employees.

As a stable, well-established contracting firm, Paramount boasts a cadre of highly skilled and seasoned consultants. Over the years, the ISO 9001:2015 certified company has worked with several global government agencies and also contributed to judicial reform. The company's business model is very different from that of many other contracting firms. Consultants at Paramount have full-time job security and a comprehensive benefits package, giving clients a greater level of security for their projects.

SETTING HIGH STANDARDS

Pramod has established a full-fledged product business under the umbrella of Paramount. His first offering, a blockchain-



Creating A Lasting Impact

Pramod Sajja, President & CEO of Paramount Software Solutions, an IT solutions provider and consulting firm based out of Atlanta, Georgia, has accelerated value-creation for the IT industry as a whole. An award-winning business owner & philanthropist like Pramod is a shining example of grit and determination that can be an inspiration to future entrepreneurs. He possesses all the qualities of an impactful leader and believes in setting high standards. His ability to encourage and motivate others to achieve their goals is quite impressive

"PRAMOD IS HIGHLY SKILLED IN EXECUTING MARKET-DRIVEN STRATEGIES. HE BELIEVES THAT, IN A DISRUPTIVE WORLD, THE CUSTOMER IS THE KING. THEREFORE, HIS INNOVATION SEEKS TO **BRING REAL BENEFITS** TO REAL PEOPLE. *'WE PUT PEOPLE* FIRST & ALIGN OUR STRATEGY WITH OUR INNOVATIONS,' HE ASSERTS"

based SaaS product called Farm to Plate, allows food companies to track and trace their products immutably through blockchain technology. He is starting to deliver trials for this solution, which will open up a significant new revenue stream. The solution has already received a lot of interest from multiple geographies. Additionally, to build interest and establish thought leadership, he has launched a podcast that speaks with industry leaders to get their insight on key topics and current trends in the food sector.

Furthermore, Paramount's product division has developed a blockchainbased solution called Carbon Credits for a client in the power and energy sector to track the carbon emissions they generate and encourage individuals to invest in renewable energy by allowing them to sell surplus power back to the grid.

The Paramount team, under Pramod's direction, has also built capabilities across several other technology sectors, such as cybersecurity and robotic process automation that are critical to a post-pandemic economy.

Pramod is highly skilled at executing market-driven strategies. He believes that, in a disruptive world, the customer is the king. Therefore, his innovation seeks to bring real benefits to real people. "We put people first and align our strategy with our innovations," he asserts.



As a leader, he always motivates his team to align with changing demands in fulfilling clients' requirements. Furthermore, using consistent quality and resources, he drives the organisation towards creating a competitive environment.

AN EMPLOYEE-CENTRIC LEADER

Pramod believes that employee morale and company culture are crucial elements for any staffing company. In order to ensure low attrition, high employee satisfaction, and long-term client stability, he promotes a culture that is familial and employeecentered. Consequently, top-quality talent prefers to stay longer with his organisation, resulting in high client satisfaction. A notable fact about Paramount is that it was certified as a Great Place to Work in 2021 based on a survey conducted by the Great Place to Work Institute, where 99% of its employees rated the company as a great place to work. Pramod encourages

professionals to take charge of their own careers. He has introduced a leadership culture of Holacracy at Paramount, which is a system of management where roles are not assigned and employees are allowed to work across departments and teams without restrictions. Additionally, with a clear set of rules and processes, responsibilities are divided equitably among employees, reducing bureaucracy and enhancing productivity.

LEADING WITH A GOLDEN HEART

Pramod has always been committed to giving back to the community in whatever way he can. The visionary leader believes all corporations have a social responsibility to contribute to society. As part of this noble process, he has developed "Paramount Gives," a dedicated CSR initiative within Paramount. Through partnerships with renowned social welfare organisations

such as Vibha, Pure Hearts of Georgia, Access Life America, Sewa International and Brown Toy Box, Paramount Gives has raised donations worth thousands of dollars. Furthermore, several initiatives have been implemented under the leader's direction, including webinars and offline welfare activities.

Throughout his career, Pramod has supported social causes in his capacity and on behalf of his organisation. His organisation funded the construction of an entire computer lab for the International Community School, Georgia, for the benefit of the school's multicultural community. The ICS charter school was founded in Georgia's DeKalb County in 2002 to help integrate refugees and immigrant children with local children in a nurturing and supportive setting.

The benevolent leader also promoted employee donations in 2021 for COVID-19 second wave relief efforts in India. This drive raised \$40,000 in 45 minutes, with Paramount matching all employee donations.

NOTEWORTHY ACHIEVEMENTS

In 2021, the Global Mental Health Association bestowed the 2021 Humanitarian Award on Pramod to spotlight his contributions to mental health in the community. In 2016, the leader was honoured with the TiE Top Entrepreneur Awards. He was also awarded the Outstanding Business Leader Award at the US-India Business Summit.

Furthermore, his company, Paramount Software Solutions is a regular winner of Atlanta's Best and the Brightest Companies to Work For®. This award was given to the company for the seventh consecutive year in 2021. Additionally, the company was recently awarded the Inc. Best in Business 2021 Gold Medal for General Excellence.

GLOBAL INDIAN OF THE YEAR 2021



t the age of 24, Mr. Raja Singham founded a college in Malaysia. At the time, Mr. Singham was fresh out of college after completing his Certificate of Legal Practice. He started teaching the same course at a local college. Within 6 months, he along with his wife decided to start their own college that offered undergraduate and postgraduate law programs. That institute went on to become the Brickfields Asia College (BAC). But it wasn't so simple and straightforward. Mr. Singham had a very eventful and trying journey to reach where he is today. From having to sell his institution to working for years just to clear his debts, Mr. Singham went through a lot. Eventually, he had an opportunity to buy back BAC on installments and worked relentlessly to make it into a transformational education hub

TURNING HIS VISION INTO REALITY

Since the beginning, Mr. Singham has worked tirelessly to reinvent the wheel. All his efforts were directed towards building an institution that solved the community's problems instead of adding to it. He worked to increase employability of students by arm them with skills aligned with market needs and to work towards a more secure future where youngsters are equipped to deal with challenges. He took it upon himself to revolutionize the whole learning experience.



Giving Education A Global Facelift

Mr. Raja Singham is an unstoppable force that has taken the education sector head on. The only and major difference is that Mr. Singham has moved on from being just an educator to a public figure who works for the greater good in every capacity possible. All his endeavors are aimed at the reforming the Malaysian community and encouraging social good "HE HAS SUCCESSFULLY MOTIVATED MANY CITIZENS TO STEP UP AND UPLIFT THE COMMUNITY THROUGH SOCIAL INITIATIVES. IN A NUTSHELL, MR. SINGHAM IS A BEACON OF LIGHT, GUIDING ANYONE LOOKING FOR HELP AND SUPPORT"

Under Mr. Singham, BAC grew from a single college to become the BAC Education Group, which encompasses 5 separate colleges - BAC Malaysia, BAC Singapore, IACT College, Veritas University College and Reliance College. The Group has flourished into an international online education provider – enabling people from all over the region to benefit from the many courses offered at the 5 colleges.

THE LARGER PICTURE

Mr. Singham is a visionary, capable of spotting future trends early on. He had foreseen much before everyone else that most companies are moving towards digitalization. It was his astute observation that the new digital era will sooner or later engulf the education sector as well. Once this realization hit, he started his efforts to ensure the BAC group and its subsidiaries would not be left behind. He began a major digitalization marathon for all platforms and projects. There were entire courses available digitally and offered to all Malaysians free of charge. Mr. Singham just wanted the students of Malaysia to reap the benefits of good quality education and not be left behind in the digitalisation movement. His consistent efforts and contributions named him 'Education Man of the Year' by the Brand Laureate for his significant contribution to the education sector. Mr. Singham has not only implemented various initiatives to improve education but also worked tirelessly to enable access to education in Malaysia and prepare graduates for the challenges of the industry. Over the years, Mr. Singham has moved on from being just an education provider. He is now the driving force behind many start-ups in the social sector. He puts his money into entrepreneurial ventures that patron social good and is now mobilising people to come out and do good work. Mr. Singham uses



his devices to promote, fund, and support entrepreneurs who have innovative ideas for charitable causes like education, children in need, women's issues, or those suffering from rare diseases. BAC Education acts as an incubator for such startups to help them achieve their objectives of social good. They have funded over 15 such companies thus far. Some prominent projects include - Project Deep (Digital Enterprise and Employee Programme) - a platform dedicated to upskilling and reskilling 10,000 Malaysians over the course of one year; Project Entrepreneur - a free platform dedicated to training and mentoring 10,000 startups; Specialised Job Portals (including one for special needs individuals); and GiveBACk. my - a curated fundraising platform. Mr. Singham is also a true example of turning profits into philanthropy. In 2010, he created 'Give BACk', an umbrella body for the Group's CSR initiatives over the years. Focusing on the 17 UN Sustainable Development Goals, GiveBACk has reached multiple milestones in its efforts to uplift the country's most vulnerable, eradicate discrimination and poverty, as well as ensure sustainability in all its initiatives. When the pandemic hit, he mobilised GiveBACk's bodies to ensure healthcare, safety and resources were accessible to those who were left vulnerable as a result of socio-economic deterioration. Mr. Singham also supports over 120 NGOs and charities under his CSR arm, the Make It Right Movement (MIRM). He set up MIRM with one purpose - to amplify social good and build an army of volunteers who want to build a better Malaysia by helping one person at a time.

AWARDS AND RECOGNITION

Mr. Singham's efforts have been recognized far and wide. Under his leadership, BAC has also received tremendous response from the industry. In 2015, he received

"National Outstanding Educationist Award" from the Private Education Co-Operative in Malaysia. BAC was awarded the "Best Brand in Legal Education" by Brand Laureate for 5 consecutive years (2012-2016) and then again in 2018 to 2020. Mr. Singham and BAC were also awarded the ASEAN Business Advisory Council Award for the way they combated Covid-19 in 2020. For his outstanding contribution to the industry, Mr. Singham was named the Edupreneur of the Year by YayasanUsahawan Malaysia (MyPreneurship) at the SME & Entrepreneurship Business Awards 2018. Apart from all the industry awards, Mr. Singham has also been recognized for the powerful vision he has for the growth of education sector. He was also appointed a Pioneer Mentor of the ASEAN Mentorship for Entrepreneurs Network (the flagship programme of the ASEAN Business Advisory Council) and is a Circle Expert for TN50 (Transformasi National 2050) on Work and Value Creation which looks at the future of jobs, skills and careers to prepare the Malaysian education system and workforce for the challenges and opportunities that lie ahead. Mr. Singham is a true personification of a leader par excellence. He grandly stands for two things - to make his country a better place and giving to those in need. He believes in creating equal opportunities and preparing the youth for the changing market dynamics. He wants to leave no stone unturned in making education a powerful tool in the hands of young minds. Through BAC, he aims to create leaders and not just future employees. He has successfully motivated many citizens to step up and uplift the community through social initiatives. In a nutshell, Mr. Singham is a beacon of light, guiding anyone looking for help and support. He is a leader who doesn't distinguish or discriminate, and that makes him a global icon.

GLOBAL INDIAN OF THE YEAR 2021



andeep began his career with business development & marketing and was promoted to be the Head of Marketing with Stanlay in 2000. A BE from Gulbarga University, he also earned an MBA in International Marketing from Symbiosis Institute of Management Studies. Additionally, the well-versed leader pursued the Advanced Study Of Specialized Web Technologies from World Wide Web, Switzerland. He has also attended the LAP (Leadership at the peak) program at the Center for Creative Leadership in Colorado Springs, USA. Sandeep is a cultural broker with exceptional communication and teambuilding skills. His expertise includes turning around businesses, scaling them up, driving change management, developing people to maximize their leadership potential, and creating striking business opportunities grounded in cross-training and demonstrable experiences. His ability to turn around underperforming segments of a business for increased revenue and profitability sets him apart from the pack. Sandeep has over 20 years of work experience in P&L Management, Business Strategy, M&A, Online Profit Center Operations, Scalable E-commerce Solutions, Brand Management, Product Development, New Digital Marketing, Business Analytics, International Business Development, Product launches, and Print Media. Over the course of his multifaceted career spanning almost two



The Renowned Acquisition Guru

Sandeep Dua, the Founder and Group Chief Executive Officer of the U.S-based Entrust Global Group, is quite popular for his scrappy, progressive, entrepreneurial mindset and out-of-thebox business strategies. His deep insight, dynamic approach, and results-oriented leadership have been instrumental in driving his brand Entrust towards uncharted territories of success and glory "THE JOURNEY OF AN EMPLOYEE AT ENTRUST BEGINS WITH FAMILIARIZING THEMSELVES WITH CONCEPTS SUCH AS KNOW THYSELF, IMPROVE THYSELF, AND COMPLEMENT THYSELF, AND WE WILL CONTINUE TO UPHOLD THE ENTRUST CORE VALUES, WHICH ARE THE FOUNDATION OF OUR CONTINUED SUCCESS"

decades, Sandeep has closed over a dozen acquisitions in the M&A market. Additionally, he leads a portfolio of branded businesses spread over 4 continents spanning across USA, Denmark, India, Philippines, New Zealand and Ukraine. Sandeep has also been the Board Member of AAPC (American Academy of Professional Coders) since August 2020. It is the world's largest training and credentialing organization for the business of healthcare, with members worldwide working in medical coding, billing, auditing, compliance, clinical documentation improvement, revenue cycle management, and practice management.

AN INTERESTING SUCCESS STORY

Sandeep sowed the seeds for the formation of Entrust Global Group in 2009. When talking about the origin of his portfolio companies, he explains that it began with the acquisition of Beckett Media in 2008, the leading authority in the field of sports collectibles. Through its focus on business strategy, people, advanced technology, growth marketing, and innovation, Entrust has gradually walked the path of creating global diversification over time. Currently, the company's portfolio includes some of the most well-known and highly admired international brands. Entrust's brands have a long-time legacy and are known in their respective markets for their trustworthiness, fairness, and accessibility to the end-user. The company consists of diverse businesses, such as Beckett Media, Eye Care Leaders, Dragon Shield, Southern Hobby Supply, from many other spanning segments such as Collectibles & Gaming, Healthcare Services, Data Services, and Enthusiast Media. Sandeep thinks the company will grow both organically and via acquisitions in the coming years, increasing its value



chain in the process. He says, "We plan to enhance our current and future investments in the fields of blockchain, NFTs, cuttingedge cloud-based services, and enthusiast media to serve and enhance the growth of our brands in collectibles, gaming, data services, and healthcare services. According to him, it will be supported by a wealth of talent, remote working, and a genuine desire to provide excellent customer service, which will help accelerate the brand promise these businesses provide to the customers who choose to invest with us time and again. He elaborates on the growth story of Entrust by saying, "We invested in creating turnarounds, scaling up businesses, and ultimately investing in entrepreneurs seeking partial or total exits." He adds that, "the driving force behind our strategic model is the set of our core values & core purpose, which propels intentional and disciplined value-based growth and creates long-term sustainability.'

ONE TEAM, ONE SPIRIT

Sandeep is known for his team spirit. He is an ardent believer in teamwork and believes that organizations can achieve great things when they work together. People are his top priority, and he is quick to give credit to the team at every level. As he puts it, "The progress of a company is limited by the growth of its leaders." To that end, he not only interacts with the leaders on a regular basis, but he also leads and attends leadership trainings with them across all the global offices. Since 2016, he has been a member of Vistage Worldwide Inc., the world's largest and most comprehensive executive coaching company for small and medium-sized businesses with revenues of \$1M - \$1B.

A LEADER WITH STRONG VALUES

Sandeep is a values-driven leader who

wears his values on his sleeve to solidify his followers' values and behavior. He consistently strives to maintain a values-driven approach which brings transformative growth over transactional growth. He believes that having a clear set of core values is the foundation for leading people successfully. As a professional, he focuses on the mantra 'Keep Climbing, Never Stop Learning, Always Innovate.' While encouraging others to stay steadfast, he believes that no job is too small at any level. His company has a vast reach across the globe because of Sandeep's global mindset. He also encourages the people around him to reach new heights and think globally.

MAGNIFICENT ACHIEVEMENTS

Sandeep's game-changing ideas and business acumen have earned his brand worldwide recognition. The Economic Times has also honored the company as a Best Workplace for Women, 2021, during a virtual event held in June 2021. "We are delighted to have been honored by The Economic Times,' said the elated leader. He adds, "Diversity and inclusion are important to Entrust, and our commitment extends to each of our portfolio companies as well. Our team has embraced and enacted our vision to the best of their ability. I am extremely proud of them." "The journey of an employee at Entrust begins with familiarizing themselves with concepts such as Know Thyself, Improve Thyself, and Complement Thyself, and we will continue to uphold the Entrust Core Values, which are the foundation of our continued success.' he concludes. What's more, in July 2021, the company completed its 14th acquisition after acquiring The Southern Hobby - the leading North American distributor of sports card and trading card game products. Consequently, his portfolio's annualized revenue would be touching \$1 billion in 2022.

GLOBAL INDIAN OF THE YEAR 2021-22



S anjjeev is extremely passionate about helping customers maximise the value of their SAP investments. Having seen many customers lose millions of dollars with other systems integrators, he founded ASAR in 2010 with the sole objective of helping SAP customers implement SAP solutions in the most optimal and costeffective manner leveraging the best SAP practices. The word ASAR comes from a Hindi word which means "making a positive impact."

Also, ASAR resells SAP CX solutions to customers in the midmarket across America as a value-added reseller. One of the primary advantages of the company is that it has developed SAP Qualified Partner Packaged Solutions called Cheetah Rapid Deployment Package for a range of SAP CX solutions. These Rapid Deployment Packages are feebased, fixed-scope solutions that enable customers to install and implement SAP CX within a few weeks. Due to their superior offerings, ASAR has become the leading SAP partner for businesses across a variety of industries. Their stellar clientele, which includes Monster Energy, Johnson & Johnson, Swagelok, General Datatech, All-Ways Elevators, Rizing, and others, shows that the company has lived up to their meaning from day one!



Elevating Customer Service

Sanjjeev K Singh, the Founder and Managing Partner of ASAR Digital based in Illinois (USA), is one of the most prominent figures in the customer experience space. The astute and visionary entrepreneur is living proof that diligence combined with resilience and a growth mindset always helps you achieve your dreams. A computer engineer and MBA, Sanjjeev possesses over 25 years of experience in digital marketing, CRM, & e-commerce. He has also authored 3 SAP Press books: SAP Hybris, SAP Sales Cloud, and SAP C/4HANA "HE ASSERTS THAT IN THE BUSINESS WORLD & LIFE, THE ONLY CONSTANT THING IS CHANGE, AND EVERY BUSINESS MUST EMBRACE CHANGE WITH OPEN ARMS TO GROW AND SUCCEED. THROUGH ASAR, HE HELPS BUSINESSES AND COMPANIES ADAPT TO AND IMPLEMENT THOSE CHANGES"

ENABLING SMOOTH DIGITAL TRANSFORMATION

Every business now relies on the digital touch to stay competitive, and this requires the expertise of a customer experience specialist. With Sanjjeev, a customer experience author, businesses have successfully redefined their customer experience and devised thoughtful ways to value their customers with a digital approach. Additionally, the leader has hired highly proficient consultants who work with medium and large-sized companies. The dedicated consultants help these companies successfully reinvent their customer experiences and create innovative ways of serving them effectively.

Under Sanjjeev's stewardship, ASAR has become a certified SAP Gold Partner and America's only SAP Partner specialising in SAP Customer Experience Solutions. Over the years, the company has supported numerous companies through their digital transformations, facilitating better customer interactions and strategizing better ERP. Their track record of delivering prompt, cost-effective and world-class SAP implementation services has earned it a solid reputation in the market.

EMPHASIZES SEAMLESS CUSTOMER EXPERIENCE

Sanjjeev's mission is to encourage businesses, entrepreneurs, and individuals



to prioritise the customer experience. He believes that how a business interacts with its customers plays a huge role in its growth. Thus, as an SAP Hybris product expert, he is enthusiastic about assisting customers in developing and implementing customer engagement solutions.

ASAR specialises in sales automation, price quote configuration, e-commerce, customer service field service, and digital marketing. Also, the company's customer experience approach helps their clients reduce their acquisition costs.

Having enjoyed rapid growth over the years, the goal-driven entrepreneur says he expects the firm's revenue to double once he adds more brands to their portfolio. Ultimately, the goal is to become one of the most renowned and respected players in the field of customer experience in five years.

AN EPITOME OF COMMITMENT

Sanjjeev believes there is no shortcut to success. If you want to achieve real success, you cannot take shortcuts, says the leader. According to him, one must deliver genuinely valuable service to customers to build a loyal customer base. To that end, Sanjjeev has kept customer satisfaction consistently high to make ASAR a leading SAP service provider. As a whole, ASAR's success can be attributed to Sanjjeev's belief in hard work, trustworthy actions, accountability, and service that is secondto-none.

Sanjjeev learned the value of hard work and honesty from his parents. He recalls his parents constantly encouraging him that if he worked hard and stayed strong, he could achieve anything he desired in life. Also, they never interfered with his ambitions.

During his school days, Sanjjeev's parents would wake him up at 4 a.m. every single weekday so that he could study. They also taught him that in order to achieve anything in life, one must put forth all of one's effort. And that's exactly what he did with ASAR at their inception when the odds of success seemed bleak.

His company had to struggle to get off the ground in 2010 because of the initial lack of credibility in the market. Since it did not have any customer references for successful SAP implementations under their name, customers hesitated to engage with the company. It was the determined leader's perseverance and conviction that enabled the company to succeed despite the many challenges it faced.

TURNING ADVERSITY INTO OPPORTUNITY

In the wake of the COVID-19 pandemic, Sanjjeev is leveraging the unprecedented change, looming over the world, to his advantage. According to him, since businesses are seeking out innovative ways to operate and interact with their customers while ensuring excellent service delivery, they should not be stuck interacting with them through outdated processes. He asserts that in the business world and other areas of life, the only constant thing is change, and every business must embrace change with open arms to grow and succeed.

Through ASAR, the leader offers his expertise to help businesses and companies adapt to and implement those changes. He and his team offer surefire digital marketing strategies, e-commerce, and customer service processes that help individuals and businesses grow.

As an individual who is forever brimming with positivity, Sanjjeev strives to make a positive difference in the lives of everyone he interacts with.

GLOBAL INDIAN OF THE YEAR 2021-22



r. Sandhu is a highly experienced leader, who has held posts with RTOs and Higher Education Providers (HEPs), including Chief Executive Officer roles for International Colleges and Compliance and Quality Assurance Manager roles within several RTOs, TAFEs, and Universities. Additionally, he has been a Business Systems Project Official with the Australian Skills Quality Authority (ASQA) since 2008. Mr. Sandhu is an Australian citizen and Canadian permanent resident.

AN INSPIRING CAREER JOURNEY

Mr. Sandhu jumped at the chance to start his career when he was just 14 years old. His professional career began as a web designer and developer in Solan, a picturesque Himalayan town.

Despite starting his career at such an early age, he has been a constant learner. The lifelong learner balanced his career with a variety of academic courses and qualifications, which aided in his rapid advancement up the corporate ladder. In addition to two MBAs and three master's degrees in IT and systems, Mr. Sandhu holds a Graduate Diploma in Management Learning, a Diploma in Training Design and Development, a Diploma in Vocational



Making Great Strides

Mr. Sandhu, the CEO of Career Calling International, Edu Learning, is a Melbourne-based serial entrepreneur with a solid business acumen and intellectual prowess. Having spent over 25 years in the VET & Higher Education Industry, he has carved a niche for himself. His vision and extraordinary brilliance make him a leadership figure that many look up to and seek business advice from. He is also spearheading RTO Training & Consulting Group, Quality & Assurance Group, The Immigration Worldwide, RTO Training Resources, & CAQA *"HE INVESTS A GREAT DEAL IN RESEARCH, ADVANCED TECHNOLOGY, & THE RECRUITMENT OF EXCEPTIONAL TALENT. SINCE HE BELIEVES THAT THE VERY FOUNDATION OF ANY ORGANISATION IS ITS PEOPLE, HIS PRIMARY GOAL HAS ALWAYS BEEN TO IDENTIFY INDIVIDUALS WHO ARE SELF-MOTIVATED"*

Education Training, a Diploma in Work, Health and Safety, a Diploma of Quality Auditing, an Advanced Diploma in Management, Marketing, Human Resources, Information Technology, and a variety of other courses and qualifications.

Through his business venture Career Calling International, the visionary leader aids in the development of skill pool of personnel to cater to the needs of global industry. Over the years, Career Calling International has grown to become a well-known provider of professional development and workshops around the world through its subsidiaries -- Edu learning and CAQA skills. Additionally, CAQA Recruitment and Career Calling Jobs are two of its subsidiaries that provide employment services.

BUILDING A POOL OF SKILLED LABOUR

Mr. Sandhu's motivation for starting Career Calling in Australia was the fact that, when he first began looking into the market, he could not find any compliant learning or assessment resources. Even though he had resources at his disposal, none of them met his expectations. Thus, by means of Career Calling, he decided to facilitate audits, compliance support, advocacy for industry



best practices, and much more.

Additionally, the tech-savvy leader invests a great deal in research, advanced technology, and the recruitment of exceptional talent. Since he believes that the very foundation of any organisation is its people, his primary goal has always been to identify individuals who are self-motivated. Furthermore, his team is composed of individuals with backgrounds in education or training.

In addition, he has some brilliant business analysts who assist the organisation to grow. Stakeholder feedback, along with benchmarking principles established in accordance with industry best practices, are used to assess the quality and efficacy of training offered by his company. Simultaneously, Mr. Sandhu consistently adopts efficient methods to better run the businesses and processes, while treating his employees like his extended family.

A leader with big plans, he is currently seeking suitable expansion opportunities across a broad range of market segments, including training and assessment, digital and on-line media, networking, and technology solutions. The COVID-19 pandemic has undoubtedly made it more difficult for him to interact with the relevant individuals and businesses all over the world, but he gratefully accepts all of their offers and looks forward to interacting with them via video conferencing tools. With this in mind, his CAQA Publications has begun developing resources for Google Books and Amazon Kindle, with plans to make them available on 28 other platforms by the end of 2022.

Recently, he formed an agreement with Sydney-based EduLabs to deliver real-lab environments to clients.

A MULTI-TALENTED INDIVIDUAL

As a training consultant, Mr. Sandhu has

broad project management experience in risk management, compliance, and administration. Over the years, he has been involved in nearly one hundred audits across Australia and is extremely knowledgeable about government compliance standards. Moreover, he provides consulting advice regarding ASQA/VRQA, TEQSA, ACPET, DET-HESG, VQF/Higher Education, ANMAC, AHPRA, CRICOS, ESOS, and ISO.

He also founded Australia's first online radio station, Sukh Radio, in 2009 and served as a radio jockey with Australia's premiere Punjabi radio station, interviewing some of his favourite celebrities in the world, among many other accomplishments. In addition, as a certified social media expert, he contributes a number of articles to Social Media Today.

MOMENTOUS ACHIEVEMENTS

In 2013, Mr. Sandhu was voted by Internet Choice Awards as the best blogger. His tweets have trended worldwide more than 45 times. Additionally, LinkedIn included his profile in the top 1% of most-viewed profiles for both 2012 and 2013.

Additionally, Canadian author, entrepreneur, and social media expert Evan Carmichael listed Mr. Sandhu among the top 100 social media specialists worldwide for the period from 2012 to 2016. He also won the first prize in a mini story competition organised by Haryana Punjabi (Sahit) Kala Manch in 2005. Moreover, between 1988 and 2000, he always won first prizes as a participant in stage acts and dramas.

In his spare time, Mr. Sandhu enjoys composing poems, writing stories, and learning new languages. He also has a YouTubechannelwithover5.69ksubscribers. Additionally, the compassionate leader is also a philanthropist. Over 500 non-profit organisations have benefited from his volunteer work. Greatest Leaders is an august and exclusive compilation of those global leaders who have not only excelled in the realm of business but also actively contributed towards social welfare. They are well aware of their responsibility to the future generations. Thus, they do not shy away from evolution and adaptation and are quick enough to modify their existing business models to make way for sustainability, human capital development, and societal upliftment.

In the process of establishing global business empires, these exemplars have also shaped world economies and contributed to national development. Through their continuous commitment to excellence, innovative strategies, and implementation of best practices, they have emerged as the epitomes of exemplary leadership.

As leaders, they are strategically innovative, ardently courageous, principally dynamic, and rooted in universal values. Through this feature, we attempt to bring to the fore a list of those globally renowned leaders who are not only the visionaries behind some of the largest business empires but also are socially-conscious leaders who have shaped the world through their core values of sustainability and philanthropy

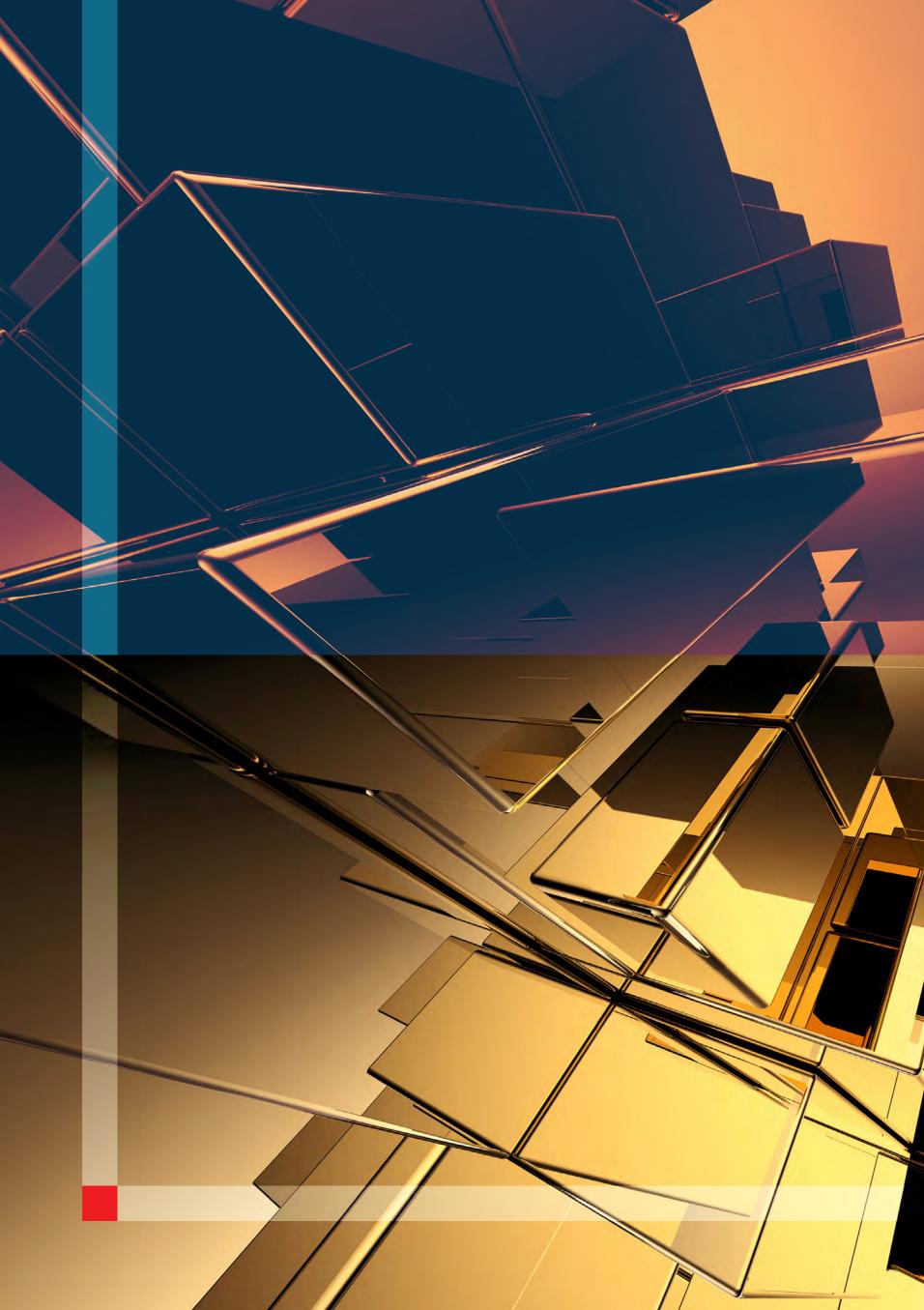
EDITION WORLD'S GREATEST **& LEADERS** BRANDS ASIA MIDDLE EAST AFRICA **CHOSEN BY CONSUMERS & INDUSTRY** Research by: United Research Services Asia Africa Business & Social Forum 2022 GREA EADERS RIDE OF ASIA **CHOSEN BY CONSUMERS & INDUSTRY** Research by: United Research Services Asia Africa Business & Social Forum 2022 (TM) A'S GREATEST

PRIDE OF THE NATION

CHOSEN BY CONSUMERS & INDUSTRY

Research by: United Research Services Asia Africa Business & Social Forum 2022 TM

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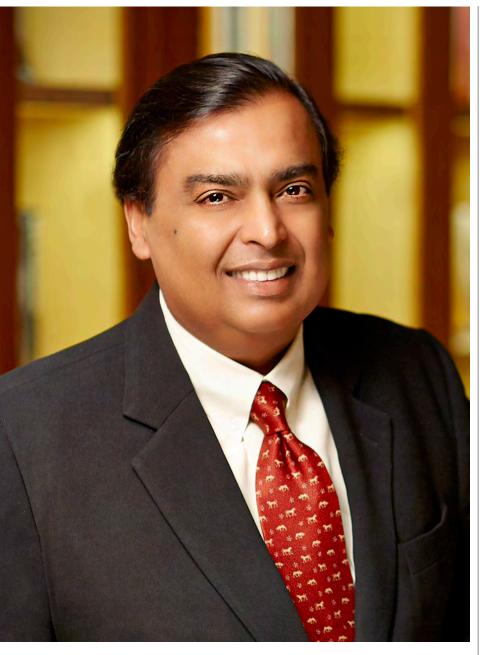






MUKESHAMBANI

THE WEALTHIEST INDIAN FOR THE 13TH YEAR IN A ROW AND COUNTED AMONG TOP TEN WEALTHIEST PERSONS IN THE WORLD WITH A PERSONAL WEALTH OF \$88.7 BILLION IN 2020, MUKESH DHIRUBHAI AMBANI HAS BEEN EFFICIENTLY SPEARHEADING RELIANCE INDUSTRIES. HIS ASTUTE VISION HAS FACILITATED THE EXPANSION OF THE EMPIRE IN VARIED SPHERES



AN INNATE VISIONARY

A Chemical Engineer from the Institute of Chemical Technology, Mumbai, Mukesh Ambani has pursued an MBA from Stanford University in the US. Being on the Board of Reliance Industries since 1977, he has played a significant role in the Group's backward integration journey – from textiles to polyester fibres and further onto petrochemicals and petroleum refining, and going upstream into oil and gas exploration and production. Owing to his dedicated efforts in creation of multiple new world-class manufacturing facilities involving diverse technologies, Reliance's petrochemicals manufacturing capacities have seen an increase from less than a million tonnes to about 21 million tonnes per year.

EXPANDING THE EMPIRE FAR & WIDE

In the late nineties, Mukesh Ambani not only created the world's largest grassroots petroleum refinery at Jamnagar

in Gujarat, India, with a capacity of 660,000 barrels per day (33 million tonnes a year), but also integrated it with petrochemicals, power generation, port and related infrastructure. He also set up another 580,000-barrels-per-day refinery next to the first one in Jamnagar. No wonder Jamnagar emerged as the refining hub of the world with an aggregate refining capacity of 1.24 million barrels of oil per day at a single location. Extremely optimistic about the future of the nation, he applauds India's entrepreneurial spirit.

He feels that every small entrepreneur in India can become a Dhirubhai or a Bill Gates as the entrepreneurial talent in India is huge. An advocate of innovation, he asserts, "Essentially, whoever is successful, whoever is going to do things that make a difference, is going to be talked about." He feels that business is a level playing field where everyone gets an equal opportunity to excel. "Everybody has equal opportunity and I think that is true for everything," he says. Despite reaching the pinnacle of success, he feels that there is still a lot of scope to grow and expand.

DRIVING A DIGITAL REVOLUTION

Mukesh Ambani has created global records in customer acquisition for Jio – the Group's digital services initiative. He has efficiently spearheaded the creation of one of the world's most expansive 4G broadband wireless network offering end-to-end solutions. It caters to the entire value chain across various digital services in key domains of national interest, such as education, healthcare, security, financial services, government-citizen interfaces, entertainment, to name a few.

He is of the view that India has a mobile network that is better or at par with any country in the world and it is all set to become a "premier digital society." He feels that the big change driving this transformation is the deepening of mobile networks that are currently working at a much faster pace than before. "It all kickstarted in 2014 when PM gave us the vision of Digital India ... 380 million people have migrated to Jio's 4G technology," he says. "Pre-Jio, the data speed was 256 kbps; and post-Jio, it is 21 Mbps, he declares with pride. He believes that policy steps are needed to accelerate the early rollout of ultra-high-speed 5G services that are affordable and available everywhere.

GARNERING GLORY

Mukesh Ambani is the only Indian to be featured on Global Game Changers List of a leading international magazine. He was felicitated with Iconic Business Leader of the Decade Award at CNBC-TV18 India Business Leaders Awards in 2020. He has been awarded as Economic Times Business Leader of the Year, 2017 and has won Othmer Gold Medal by Chemical Heritage Foundation, USA in 2016. He was offered an honorary Doctor of Philosophy degree by the Indian Institute of Technology (IIT), Roorkee in and Honorary Doctor of Science by Institute of Chemical Technology, Mumbai in 2013. He was conferred the title of 'Entrepreneur of the Decade' by All-India Management Association in 2013.

ICONIC

CARRYING FORWARD THE LEGACY OF EXCELLENCE

All dreams are made of a magical concoction whose ingredients comprise passion, grit and an insurmountable determination to work hard and win against all odds. Sajjan Jindal inherited this magical concoction and chiseling his dreams, developed one of India's leading business houses, with a workforce of over 40,000. Diversifying his Group gradually to master other verticals, he forayed into cement, infrastructure, energy and so on, with a dream to help build a new nation. Leading India's largest private steel producer, Sajjan Jindal has displayed mettle of steel as he has guided JSW Steel through the strategic tie-up with the world's sixth-largest and Japan's second-largest steel producer JFE Steel.

Son of the Indian businessman and parliamentarian, Om Prakash Jindal and India's richest woman, Savitri Jindal, Sajjan Jindal belongs to the highly revered Jindal family and the JSW Group, whose net worth is USD 13 billion.

He and his brothers, Prithviraj, Ratan and Naveen, each run their own businesses that were primarily inherited from their father. Married to Sangita Jindal, who is the Chairperson of JSW Foundation, they have two daughters, Tarini and Tanvi, and a son, Parth. He holds B.E. in Mechanical Engineering from M S Ramaiah Institute of Technology, Bangalore being affiliated from Visvesvaraya Technological University, Belgaum, Karnataka. Joining the family business right after his graduation, he moved to Mumbai to look after the western region operations of O.P. Jindal Group in 1983. He promoted Jindal Iron and Steel Company Ltd. (JISCO), for manufacturing of Cold Rolled and Galvanized Sheet Products in 1989, promoted Jindal Vijaynagar Steel Ltd. (JVSL), JSW Energy Ltd. (JSWEL), Jindal Praxiar Oxygen Ltd. (JPOCL) and Vijaynagar Minerals Private Ltd. (VMPL) to ensure complete integration of the manufacturing progress in 1995. In 2005, he merged JISCO and JVSL to form JSW Steel; their holdings group has the same name, JSW

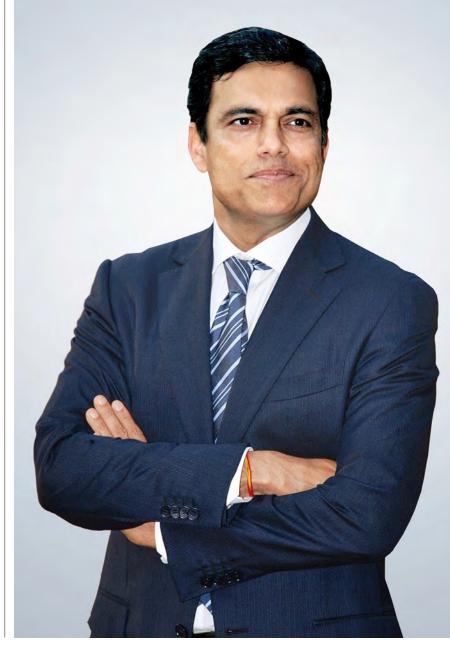
HELPING INDIA GROW

Commanding one of India's fastest growing conglomerates, JSW Group which is a USD 13 billion company and an integral part of the O. P. Jindal Group, Sajjan Jindal has developed some of the major projects in India and has played a key role in nation building. He asserts, "We pursue growth zealously. In the face of all challenges, the most effective way to overcome them was to grow. Faster than the market, bigger than the competition." Guiding JSW to become one of India's top business houses, his innovative and sustainable ideas have helped all verticals of the Group: Steel, Energy, Cement and Infrastructure. Believing in creating values of the highest order, he has invariably focused on creating superior strength of products & services, a differentiated product mix, state-of-the-art technology, and then excellence in execution and focus on sustainability for assured success and growth. Like all great leaders, he too initiated

with small steps and a humble beginning in the steel sector of India; however, with consistent efforts guided his Group to expand its presence across India, South America, South Africa and Europe.

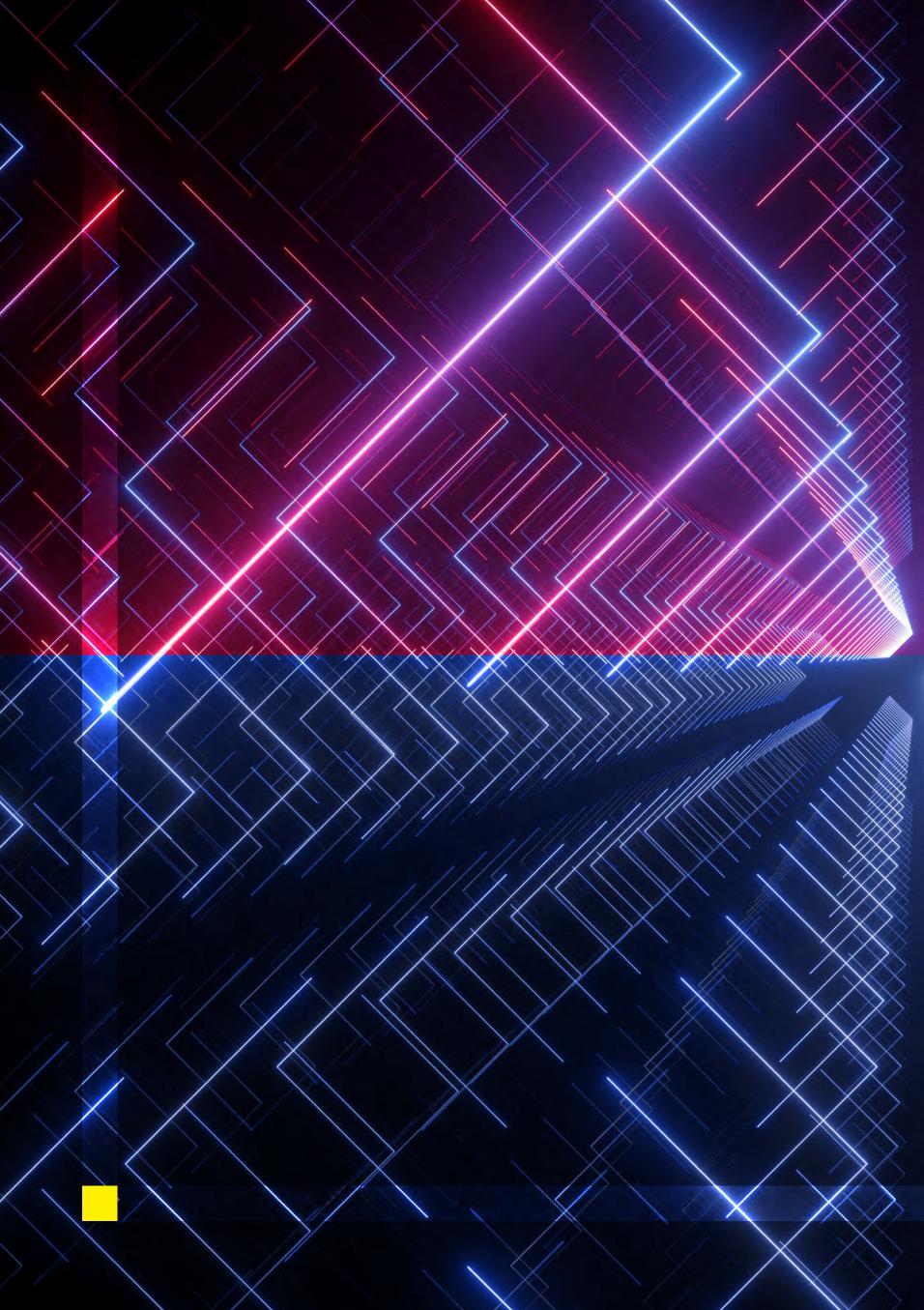
DESERVING RECOGNITIONS & RESPONSIBILITIES

He has received the Willy Korf/Ken Iverson Steel Vision Award for his contribution to the steel industry, the 'Outstanding Business Leader of the Year Award' at the 14th edition of the CNBC IBLA 2019 Awards, the Outstanding Business Leader of the year 2018 award, CEO of the Year award, JRD Tata Award for Excellence in Corporate Leadership in Metallurgical industry, National Metallurgist Award in Industry category instituted by the Ministry of Steel, Government of India, Best CEO award, and several other prestigious national and international awards. An ex-President of the Associated Chamber of Commerce and Industry of India (ASSOCHAM), he is a renowned and respected practitioner of sustainable business practices.



SAJJAN JINDAL DREAMING BIG, AND EMPOWERING PEOPLE

A MAN OF STEEL, FULL OF ENERGY AND PLAYFUL, WHO HOLDS A SOFT HEART – THIS IS HOW SAJJAN JINDAL MAY BE OBSERVED. HE IS THE CHAIRMAN & MANAGING DIRECTOR OF JSW GROUP OF COMPANIES THAT OFFERS DIVERSIFIED PRODUCTS AND SERVICES IN THE SPHERES OF STEEL, MINING, ENERGY, SPORTS, INFRASTRUCTURE AND SOFTWARE BUSINESS





POWERFUL WORLD'S GREATEST LEADERS 2021-22

ABUZAFAR CHOWDHURY

MR. ABU ZAFAR CHOWDHURY, GROUP CAPTAIN (RETD.) GD (P), PSC, AND CHAIRMAN OF THE DHAKA MERCANTILE CO-OPERATIVE BANK LTD., HAS SCALED HEIGHTS THROUGH HIS SHEER COURAGE, CONVICTION, AND HARD WORK. THE LEADER'S GROWTH MINDSET AND UNIQUE BUSINESS STRATEGIES HAS HELPED DHAKA MERCANTILE CO-OPERATIVE BANK (DMCBL) REACH NEW HEIGHTS OF SUCCESS OVER THE YEARS

AN INSPIRATIONAL SAGA

Group Captain (Retd.) Mr. Chowdhury, a gallant freedom warrior, was born on February 8, 1953, in Harualchari, Chattogram, in Bangladesh to an affluent Muslim family. His father, the Late Mr. Alhaz Ali Ahmed Chowdhury, was a student of a well-known religious Muslim clergyman from Turkey. At the age of 18 years, he joined the Historic War of Liberation of Bangladesh in 1971 while still an undergraduate student. He fought heroically in Sector No. 01, which included the Chattogram Hill Tracks and a portion of the Chattogram district.

Mr. Chowdhury joined the newly formed Bangladesh Air Force as a flight cadet on 14th December 1972, following the historic and heroic victory and liberation of Bangladesh. That was the first batch following the liberation of Bangladesh. Undoubtedly, this was an important milestone in Bangladesh's history. The cadets were sent to the former Soviet Union and trained at the Warsaw-based Frunze Military Academy. He successfully graduated from that academy.

A BOLD LEADER

Mr. Chowdhury is an expert in both basic and advanced aviation, along with academics. He became an operational pilot and diploma aeronautical engineer after completing three years of rigorous training. In addition to passing a challenging exam, he also qualified himself as a military interpreter of Russian and English language.

Upon completion of the training, he returned to Bangladesh in November 1975 along with the other flight cadets of first GD (P). As an officer in the Bangladesh Air Force (BAF), he commanded several important operational and training units.



He was deputized to the Iraqi Air Force for two years as an instructor to train future fighter pilots.

Mr. Chowdhury also served in the flying academy of the BAF with utmost dedication, tireless effort, and passion. Apart from logging a huge number of operational and training hours, he also holds the highest flying and instructional hours record. Additionally, as a Helicopter pilot, he participated in the counter-insurgency operation in Chattogram and Hill Tracks (Operation Typhoon) with the cooperation of the Bangladesh Army from 1976 until 1980.

THE GAME-CHANGER

Mr. Chowdhury is known for reviving the operation of the Dhaka Mercantile Co-operative Bank Limited, an Islamic Shariah-based cooperative Bank, established in the year 1973 under the Cooperative Society Act & Rules of Bangladesh. The freedom fighter resurrected the operation of this bank in order to build a financially secure and prosperous Bangladesh. This organisation is a 100% locally sponsored private Co-Operative Bank.

In 2002, this bank had only seven branches with a deposit of 60 LAC taka. The courageous leader took over this Bank as Chairman with this meagre sum and a small number





of branches. Gradually, his zeal, professionalism, and forthrightness augmented the bank's business across all sectors and soon the business of the Dhaka Mercantile Cooperative Bank started flourishing. Owing to his dedicated efforts, the bank quickly became known as an iconic brand within the cooperative sector.

As a result of his stellar leadership, the bank currently operates with 136 branches and three sub-branches. Additionally, it rolls over TK 20,000 crore every year.

A PEOPLE-CENTRIC LEADER

Mr. Chowdhury is a people-centric person who believes in motivating, supporting, and building communities with strong ties. In his role as the leader of a Specialized Development Cooperative Financial Institution in Bangladesh, he oversees the co-operative theme for retail and commercial banking services. He aims to create a friendly environment for the customers of the bank to make banking more convenient and hassle-free for them. Furthermore, he ensures that the bank operates with high levels of honesty in order to achieve its objectives.

Under his excellent supervision, the Dhaka Mercantile Cooperative Bank has created micro-investment products to make life easier for small merchants. As a micro-investment

provider, the Dhaka Mercantile Cooperative Bank provides deserving entrepreneurs with collateral-free loans if they are competent, successful, and have a solid reputation in the market. These loans have no hidden fees, and daily instalments are accumulated by the bank's Investment Officer on a daily basis.

EMPOWERING MASSES

Mr. Chowdhury also led the Dhaka Mercantile Cooperative Bank to launch numerous investment schemes for education, marriage-related expenses, agriculture, and home. The compassionate leader emphasizes women empowerment and has also been working rigorously for women empowerment through focused programs across Bangladesh. Additionally, under his direction, the bank has introduced investment schemes for assisting and inspiring women entrepreneurs in Bangladesh. What's more, he also offers financial assistance for the treatment of cancer patients living below the poverty line.

Over the years, he has moulded the Dhaka Mercantile Cooperative Bank into a socially responsible financial institution for reaching out to more unbanked people in Bangladesh. The bank has also been instrumental in reducing banking exclusion across Bangladesh. The values-driven leader aspires to provide the greatest financial products and services to its customers that are both affordable and effective. To that end, he aspires to make the greatest among the top cooperative financial institutions in the country, with over 3031 enthusiastic and motivated employees.

GIVING BACK TO SOCIETY

Mr. Chowdhury has always dreamed and aimed to build a poverty-free Bangladesh through co-operative themes. He is celebrated not only for his valour but also his philanthropic activities. He has contributed a substantial amount to differently-abled child organization 'Proyas' in different cantonments. Additionally, he has built houses for the deprived communities in Bangladesh. He has also built a stunning mosque in his village, where hundreds of devoted Muslims pray five times a day. Additionally, he has built a Jakat Fund for the poor people in his village.

The leader believes in fostering community spirit to make the world a better place for each individual. The valiant freedom fighter has been honoured with the BIZZ AWARD-2019 by the US-based multinational firm –World Confederation of Business, in recognition of his work in the sphere of CSR, creative schemes, high–quality service, outstanding governance, and distinctive management methods.

As a benevolent leader, he has always driven the bank towards CSR (Corporate Social Responsibility) activities for making a substantial impact on the lives of socially and economically challenged communities. He credits the Dhaka Mercantile Cooperative Bank's success to its highly regarded management, healthy corporate culture, motivated staff, and solid customer relationships have all contributed to the company's enormous success. In a nutshell, the visionary leader strives to create positive social change through community work that is based on fairness and inclusion.

A simple man of simple tastes, he leads a disciplined and balanced life. His wife is a highly qualified lady who holds the position of the Managing Director of the Dhaka Mercantile Cooperative Bank. He has a highly educated son and daughterin-law, as well as a lovely grandson who adds charm to his life.

POWERFUL

ver the years, Mr. Poddar has spearheaded Environics' growth and has taken the company to international prominence. Under his stewardship, Environics has evolved into one of the leading wellness essentials providers, empowering people to lead healthy and happy lives. Currently, the seasoned entrepreneur is responsible for creating a roadmap and vision for the 14+ year old company, aligning teams, and heading up Research and Development activities. In the coming years, the goaloriented entrepreneur aspires to make Environics one of the most important players in the immunity and wellness space by enabling protection against invisible threats surrounding humans, such as hazardous electro-smog, Geopathic stress, viruses & microbes, and so on.

Mr. Poddar emphasizes that the firm's goal is to deliver real value and enhance customer satisfaction. With this objective, the high-achieving visionary intends to improve the lives of 10 crore people around the world by 2023.

A GLORIOUS BEGINNING

Mr. Poddar graduated from the hallowed portals of IIT Delhi with a B.Tech in Civil Engineering in 1976. During his more than 4 decades in business, the veteran leader has run several interesting enterprises. Over the course of his career, he pioneered supply and installation of mechanical automated multi-level parking systems, manufacturing prestressed concrete products, and bottling and marketing LPG under the Brand "Suvidha". His strategic leadership enabled the brand to become the eighth-most well- known brand in the country by the mid-90s.

A TRUE VISIONARY

Mr. Poddar founded Environics in 2007 for enhancing the health of people, and the productivity of businesses. When discussing Environics and its role, Mr. Poddar states that the company was founded to improve people's quality of life. Internet-enabled devices produce certain emissions which are hazardous to living beings. It's no surprise that exposure to such emissions is bound to only increase in this digital age. To address this situation, the visionary founded Environics as a significant step toward eliminating dangerous invisible energies emanating from our daily gadgets. Environics' health protection solutionsare known

for improving certain health parameters of the body when fixed on an internetenabled device.

An avid researcher, he has been working dedicatedly towards finding a better understanding of Geopathic Stress, over the years. Geopathic Stress is the natural negative emission form the Earth, affecting almost 20% of its surface, which can lead to serious health problems. This inspired him to create the Environics Services solution for spaces, which utilizes a blend of traditional knowledge and contemporary scientific techniques to address this issue.

The company's flagship products Envirochip and Enviroglobe neutralize the damaging effects of electromagnetic emissions, preventing biological harm without degrading signal strength and quality. EnviroChip, for example, converts the constant waveform of EMR to a random waveform that harmonizes with the human body. Additionally the company's services have been executed in over 2500 locations, including airports, refineries, steel and power plants, offices, and residences. Today, over 6 million people in 13 countries use these wellness solutions to protect themselves from the adverse effects of electromagnetic waves emitted by personal and public EMR sources.

Other wellness products by Environics include Gadget Disinfectants and EnviroCare that provide protection against bacterial and viral attacks/infections by enhancing our natural bio frequency.

Environics' electrosmog neutralizing technology has been scientifically tested and certified by leading medical institutions including AIIMS, Max Healthcare and Medanta in India, and DB Technology in the UK (Cambridge). The findings from the clinical research have been published in the MIT Technology Review and the Journal of Biomedical Science and Engineering in the US. The Indian Green Building Council (IGBC) has also recognized the company's services under its "health & well-being" rating system.

BRIMMING WITH OPTIMISM

Mr. Poddar believes that pessimism results in disinterest, while optimism leads to empowerment. Recounting his entrepreneurial experience and explaining the methods that helped him become a successful corporate leader, he says that his positive outlook and resilience helped him get where he is today. In his opinion, entrepreneurs should be optimistic

"MR. PODDAR IS OF THE VIEW THAT IT IS VITAL TO KEEP A POSITIVE ATTITUDE REGARDLESS OF CHALLENGES AS ENTREPRENEURS NEED A SPECIAL KIND OF SPIRIT IN ORDER TO STAY MOTIVATED DESPITE CHALLENGES AND VICTORIES" andkeep their firm grip on the vision for their business to stand out from the crowd. Mr. Poddar is of the view that it is vital to keep a positive attitude regardless of challenges as entrepreneurs need a special kind of spirit in order to stay motivated despite challenges and victories.

DONNING MANY HATS

Aside from being the driving force behind Environics, Mr. Poddar has has served as member of Managing Committee of PHD Chamber of Commerce & Industry and served as President of Federation of Indian Industry.

An excellent orator, having extensive industry knowledge, he has spoken at National Chambers and International Forums on a variety of subjects in over 15 countries. He generally speaks on subjects pertaining to wellness, sustainability, innovation, to name a few. The self-made leader has also led business delegations to over 18 countries.

Mr. Poddar is also an accomplished author. He has received excellent reviews for his book 'Empower Yourself: New Life Solutions for Health and Wellbeing,' published by Penguin. The book focuses on promoting health and wellbeing. It emphasizes on the ways in which colours affect our mental wellbeing and delineates the concept of color deficiencies. Furthermore, his writings have appeared in a number of well-known newspapers, including the Economic Times, The Financial Times, The Telegraph, and many others. The leader has also co- authored many research articles that have been featured in publications such as MIT's Technology Review, the Journal of Biomedical Science & Engineering, and Landmark Research Journals, among others.

MAKING A DIFFERENCE

Mr. Poddar is one of the Founder Members of The Indian Green Building Council – a non-profit organization dedicated to enabling a sustainable environment for all and assisting India in becoming a global leader in sustainable building by the year 2025. The proactive entrepreneur is also the Chairman of SIDH, an NGO founded to provide high-quality education to local children and youth in Uttarakhand's Tehri Garhwal district (India). It currently operates 11 schools ranging from preprimary to high school, serving hundreds of students from 40 villages in the surrounding area.

While he continues to shine as an entrepreneur, he leaves no stone unturned in striking a perfect work-life balance. The multitalented entrepreneur enjoys writing, composing music, practicing yoga, chanting, meditation, and listening to music in his leisure time.



AJAY PODDAR

Mr. Ajay Poddar is the Acting Chairman, Managing Director, and Co-founder of Syenergy Environics Ltd., an Indian health protection solutions firm. In addition to being an active researcher, he is also an innovator who has donned an entrepreneur's hat to find a way to spread awareness about the harmful effects of emissions

DR. G.S. MATHAROO LEADING THE WAY IN THE REALM OF EDUCATION

DR. G.S. MATHAROO, THE CHAIRMAN OF THE PRUDENCE GROUP OF SCHOOLS, A CHAIN OF PRESTIGIOUS EDUCATIONAL INSTITUTIONS, IS KNOWN FOR HIS VISION, DYNAMISM AND PERSEVERANCE. A FORMER INDIAN BUREAUCRAT, DR. MATHAROO HAS BEEN INSTRUMENTAL IN TRANSFORMING SCHOOL EDUCATION THROUGH HIS EXEMPLARY LEADERSHIP



FOLLOWING HIS HEART

Dr. G.S. Matharoo's commitment to the cause of education is unparalleled with a dream for an educated and self– sufficient nation. For him, true education is that which teaches one to learn, unlearn and relearn. His endeavour is through this process every child who comes to the portals of Prudence Schools ultimately becomes a fine human being and contributes positively to society.

As a leader of the organisation, ever since he decided to steer the Prudence Group of Schools to a newer horizon, he has been working tirelessly for its growth and development, bringing innovation, revitalization and a sea change in the standards of school education. This well envisaged, well recognized, co-educational chain of schools affiliated to the Central Board of School Education, has established itself as one of the most prestigious upcoming schools in Delhi and NCR. Dr. G.S. Matharoo, a dynamic visionary, Chairman of the Prudence Group a former Civil Servant, joined the Education Sector about 15 years ago, carrying a passion for creating a new paradigm in the school education system. He always had a great passion for providing the right education system, especially for the school going students.

Even as an officer in the Central Civil Service, there was a deep sense of disquiet within him about several aspects of our educational system, particularly the school system, which he sincerely wished to set right. His ardent desire drove him to voluntarily retire from his successful career when it was at its peak and took upon himself the responsibility to set up schools on the lines of his principles and beliefs.

Dr. Matharoo's core desire has always been to have a school system where children emerge as confident, contributing, prudent, productive citizens who could also contribute as key participants in the nation-building process, take part in the future national discourse and pave way for the growth and development of the country.

Dr. Matharoo believes, it is vital to promote integrity and set sound standards amongst team members. His insight and conviction propelled him to take bold steps and today he has three senior schools and five junior ones in and around Delhi NCR. Prudence Group intends to extend their reach to students and parents in PAN India who crave a better education system.

Dr. Matharoo has a humble, upright and respectable background. With roots so strong, it was but natural for him to work his way up with grit and determination to create his unique legacy, revered, and celebrated by many today.





A MERITORIOUS STUDENT

From a very early in life, Dr. Matharoo had a great interest in studying and learning about new things. He was one of the brightest students in his batch at a government school and following that he walked the corridors of Delhi University with an inquisitive mind. A meritorious student, he always inspired his juniors to work hard and study to learn and not merely get good scores. Further, the genius personality attained his PhD degree in education management from a foreign university, covering an awe-inspiring journey.

UPHILL TASKS

A self-made man with a determination to progress and leave a mark by way of constructive contribution to society, he started his career as a civil servant at the Union Ministry of Home Affairs where he held a variety of charges. His tenure in the North-East Division of the Ministry was a defining one where he proactively contributed a lot towards the development of the region and in bringing control and also removal of insurgency in the area to a great extent.

A PROMISING YOUNG MAN

His seniors were mighty impressed by his outstanding performance and the display of his executive abilities and deputed him to the Municipal Corporation of Delhi (MCD). He was given the responsibility to introduce a reformed system of functioning for the corporation, which was dealing with several messy situations and chronic ailments at that time.

THE CHALLENGES

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Corporation of Delhi, implemented the Unit Area Method for the Computation of House Tax, Privatization of Toll Tax, E-tenders and streamlining of Building Plans etc. During his tenure at MCD, he faced many challenges. But he remained fearless and bold and continued serving his duties with full dedication and honesty. Dr. Matharoo in his entrepreneurial journey, though have been facing all possible challenges, however, he finds ways to mitigate them.

PRUDENCE SCHOOL - A NURTURING PLACE TO METAMORPHOSE INTO BEAUTIFUL HUMAN BEINGS

After attaining a PhD Degree in Education Management from a foreign university, being well equipped, he entered the education sector in the year 2010, and very soon in 2018 he started with his brand of school - PRUDENCE GROUP OF SCHOOLS.

Schools under the Prudence banner have become centres where everyone in the team feels equally responsible to grow together and attain greater heights. In all his schools, each of the team members feels supported, cared for and respected. Learners in Prudence are motivated to think, practice, evolve and develop futuristic skills and metamorphose into holistically beautiful human beings. Dr. Matharoo shares his deep sense of conviction when he says, "Teachers are all very creative persons, needing the freedom and opportunity to discover their hidden strengths, which emerges best, given a congenial climate. A strong culture of learning, constantly striving to introduce better practices, building good camaraderie amongst the team members, open communication and collaboration keep our team energized to do more for the students, for themselves, for the organization and the greater community ultimately." His ways are very refreshing as he relates from real-life situations sharing instances from his own life and leading by example. He dwells on the overall development of the students and emphasizes personalized attention being given to each student.

ENCOURAGES NOT JUST LEARNING BUT THE LOVE OF LEARNING

The education system in Prudence is highly relevant to the present-day needs. Moreover, Dr. Matharoo also challenges students, parents, and teachers to work and think outside the traditional mindset. With a profound understanding and deep respect for the progressive philosophies of education, the knowledgeable and dedicated team is pioneering a new paradigm of excellence in school education, providing to their children developmentally appropriate programmes, encouraging not just learning but also the love of learning.

AN EPITOME OF COMPASSION AND GENEROSITY

Dr. Matharoo is very passionate about extending equal opportunities to all and is working hard to make the education system a more equitable and inclusive entity and realizes that leaders like him will have to contribute towards that. His future is to reach out to a greater number of children and parents so that they have access to facilities and resources that are required for holistic growth and development, and that children have a wholesome curriculum and quality teachers. He wishes the issues of affordability and geographical locations do not stand in their way to quality education. He has a vision for free education for economically lesser but deserving children. In the near future, he intends to open a world-class school for the underprivileged children where free education will be imparted and bright students from financially-constrained families would be groomed as the future engine for the growth of the country.

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When Dr. Buxani joined the

company, it was a small firm that traded in textiles. His

hunger for success prompted

him to explore every single

opportunity that came his

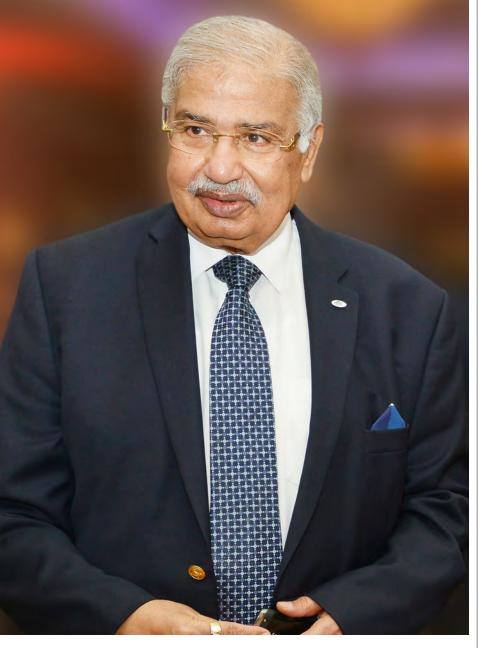
way and the rest is history.

This business legend turned

the company into a massive multi-million dollar empire and eventually went on to become the Chairman of the

DR. RAM BUXANI A SELF-MADE BUSINESS BARON

DR. RAM BUXANI'S STRUGGLE AGAINST THE ODDS AND CONSEQUENT TRIUMPH IS THE STUFF OF LEGEND. THIS STALWART ENTREPRENEUR IS THE CHAIRMAN OF THE ITL COSMOS GROUP AND A PROMINENT FIGURE IN THE INDIAN EXPAT COMMUNITY. THE HEAD OF A DIVERSIFIED BUSINESS CONGLOMERATE, HE HAS BEEN A PARTNER IN THE UAE'S PROGRESS FOR MANY DECADES



THE PASSION TO SUCCEED

Born as Ram Jivatram Buxani into a struggling lower middleclass family at the Sindh region of British India, he set sail for Dubai on a ship at the age of 18. With barely any money and no connections, he arrived in Dubai, which was then a part of the Trucial States. He started his career at the ITL Cosmos Group as an office assistant in the early 1950s. Over the decades, through sheer grit and dedication, he climbed the ranks of the company. ITL Cosmos Group.

Under his guidance, it turned into a diversified business conglomerate through partnerships with global giants like the Sharp Corporation of Japan and expanded its reach into new sectors like Information and Technology, Consumer Electronics, Real Estate and even Banking.

GROWING THE BUSINESS EMPIRE

From the moment he arrived, Dr. Buxani envisioned Dubai's potential to rise into a modern metropolis. His rise as a legendary entrepreneur has mirrored Dubai's development into an economic and cultural capital in the region. Throughout the years, Dr. Buxani has been a partner in the development of Dubai as well as the Indian diaspora residing in the Middle East.

Today, the ITL Cosmos Group is estimated to be worth USD 250 million and Dr. Buxani has played an important role in it. An industry veteran, Forbes Middle East has recognised him as the top Indian leader in 2014, 2016 and 2017.

Dr. Buxani holds a Doctor of Philosophy (Ph.D.) from the Washington International University and has been conferred the Doctor of Letters (D.Litt.) from the D.Y. Patil University of Mumbai.

Throughout his career, Dr. Buxani has played a significant role in the development of several companies including Al Razouki International Exchange Co. LLC, Sanjay - Gulf Industries Ltd. and Cosmos Sanjay Textile Mills. He has also served as a Director of the banking major Induslnd Enterprises and Finance Ltd. Dr. Buxani's journey, which emulates Dubai's exponential growth and evolution, is indeed a rags to riches story made possible due to hard work and clarity of vision.

A CULTURAL AMBASSADOR FOR THE COMMUNITY

A proud Sindhi, Dr. Buxani has been a consistent voice for the community as well as other NRIs in the country. Through his thoughtful intellect and passionate writings about the Sindhi and Indian communities making their living abroad, he has enlightened others and played the role of a cultural ambassador.

He even received a Shield of Honour from the Late Shri Giani Zail Singh, the then President of India, for his contributions to the NRI community and expat diaspora.

An active member of the community, he is the Chairman of institutions like India Club, Dubai and Indian High School, Dubai. Dr. Buxani is the Founding Chairman of the Overseas Indians Economic Forum, a highly reputed NRI organization, which subsequently merged with the Indian Business & Professional Council. He is also actively involved in philanthropy and continues to be a torchbearer of ethics, integrity and compassion.





BEGINNING OF NATURAL REMEDIES

The journey of Natural Remedies began when Mr. Ramlal Agarwal, grandfather of Anurag, channelized his fascination for Ayurveda into treating animals. Eventually, Anurag rebranded this modest unit as Natural Remedies. He studied at St. Joseph's College in Bangalore after completing his undergraduate degree in Chandigarh. When he took over the company, he established a robust and well-trained Research and Development (R&D) team, and he accredits the company's success majorly to the products developed by his team. He followed the 80:20 Pareto principle, to embark upon new endeavors for expanding his business. His humility, adherence to ethics, and honesty in business dealings have contributed a lot to the growth of his empire. Although being a firm decision-maker and an astounding manager are his well-known strengths, but his observations and patience have made him an undefeatable leader.

EMANATING THE SPIRIT TO SERVE

Anurag vehemently believes that growth and profit in an organization come naturally if its customers are served well. In fact, all the products at Natural Remedies are manufactured after thoroughly understanding the customers' needs and requirements. Natural Remedies' excellent products are a testimony to the company's best practices pertaining to the procurement of plants and herbs, quality, safety, and consistency. Anurag has established a solid consumer base to provide solutions to the unmet health needs of animals.

VALUING TALENT

At a very early stage of his life, he understood that taking care of his employees equates to taking care of business, as his employees are the backbone of the company. He found it easy to form relationships and discovered that cooperating is a far better way of life than competing. Therefore, at Natural Remedies, all the employees are recognized, awarded, and appreciated at every step. Several personal transformation groups help employees understand and adapt to the culture of the organization. There are several programs such as the NRPL Talent Development Program to nurture the talents of employees. Identifying, nurturing, developing, and sustaining talent at all levels and business units is the goal of this program. Anurag believes that because of all these initiatives, employees from diverse departments collaborate and work on ideas that help them grow professionally.

EMBRACING TECHNOLOGY

An extremely employee-friendly company, Natural Remedies has efficiently found measures to cope-up with the ongoing pandemic. Its IT team is working continuously to enhance

employees' performance. All the employees have been told to embrace technology and seek benefits from it. NRPL has launched Virtual Connect and Virtual Universe to enable better connectivity for employees all over India. It has helped in enhancing transparency and communication in their working space. Through 'phystical' approach, they have adopted a mix of virtual and physical meet-ups in their offices.

RELYING ON ETHICS

In the past 35 years of his rich career, he has sustained the legacy of ethics followed by his family and won many laurels for himself as well as Natural Remedies. His belief in serving the customers ethically and the philosophy of societal development made his journey so much more fulfilling and rewarding. This revolutionary journey towards everyone's happiness has made him what he is today.



ANURAG AGARWAL Adding value through ayurveda

THE CEO AND MANAGING DIRECTOR OF NATURAL REMEDIES, ANURAG AGARWAL BEGAN HIS JOURNEY IN THE EARLY 1980S TO ESTABLISH AND BUILD THE FAMILY BUSINESS OF HERBAL HEALTHCARE PRODUCTS FOR ANIMALS. CURRENTLY, NATURAL REMEDIES IS A BUSINESS WORTH RS. 375 CRORES AND AIMS TO ADD VALUE TO THE CUSTOMERS' LIFE AND SOCIETY



DILIPSURANA

DELIVERING QUALITY CONSISTENTLY IN THE HEALTHCARE SECTOR

DILIP SURANA, THE CHAIRMAN & MANAGING DIRECTOR OF MICRO LABS LIMITED, IS WELL-KNOWN FOR IMPLEMENTING GLOBAL QUALITY STANDARDS IN THE PHARMACEUTICAL INDUSTRY. TODAY, WHEN MAKING A FAST BUCK SEEMS TO BE THE RULE OF THE GAME, HE GUIDES HIS TEAM TO LEAVE NO STONE UNTURNED FOR DELIVERING QUALITY AND SAFETY



MAKING A MARK

In an address to college students last year, Dilip Surana, pointed out that there are no business secrets left in these Googleable times. So the unique thing that any person can bring to his workplace is his "anubhav (experience)," which can only be acquired through exposure and hard work – to dive right in and learn the hard way. With this principle, he made Micro Labs achieve an annual turnover of INR 4083 crores (2020-2021). Today, it is a multi-faceted healthcare company with an astonishing global presence.

AN EARLY BIRD

During his school and college days, Dilip spent considerable time acquainting himself with the nitty-gritty of the relatively new business that his father, Mr. G.C. Surana, had set up. The Surana paterfamilias had started as a pharmaceutical distributor.

After completing his graduation in Commerce from Bangalore, Dilip formally joined Micro Labs in 1983 at the age of 21 and quickly grasped the nuances of corporate management. Although the pharmaceutical industry was still in a nascent stage, the workload at Micro Labs grew at such a rapid pace that it thwarted Dilip's prospect of taking a break to pursue a formal MBA in Business Administration. In a few years, his younger brother Anand, currently the Director at Micro Labs, too joined the business. Armed with over three decades of experience in the pharmaceutical industry, Dilip, aided by his brother Anand, set up 14 divisions that cater to specialty segments in healthcare and medicine and serve customers globally. In a pioneering effort, as early as in 1994, Micro Labs introduced cardiology, neuropsychiatry, and ophthalmology divisions. Dermatology, pain management, antibiotics, and veterinary sciences are the other prominent divisions at present.

INTERNATIONAL APPROVAL

Mentored by his father, Dilip learnt about exacting quality standards and managed to receive international regulatory approvals from prestigious organisations namely, FDA (U.S.), MHRA (U.K.), MCC (South Africa), Health Canada, WHO, Medsafe (Australia), PAHO (U.S.), and IDA (Netherlands) among many other regulatory bodies in the new emerging markets.

BRANCHING OUT

56-year-old Dilip has also led the diversification plans in pharmaceutical manufacturing and introduced products ranging from oral solids and oral liquids to topicals and injectables. With a deep insight into market realities, Dilip emphasises that his company representatives should regularly interact with medical professionals and doctors across the chain.

It is to Dilip's credit that Micro Labs launches a lot of products at affordable prices. For example, their brand of paracetamol Dolo 650 is a widely prescribed drug by doctors. During a recent airport security check, when a passenger unzipped his bag, Dilip saw two of the drugs manufactured by Micro Labs in it. That, to him, is one of the most satisfying moments of his life.

PRIORTISING ETHICS AND CUSTOMERS

According to Dilip, Quality, Ethics, Customer Focus, and Respect for People are the four pillars that lay the foundation of Micro Labs. These values were deeply ingrained in him by his father and are today embodied by the pharmaceutical major's 11,790 employees. Under his leadership, Micro Labs has won many accolades in the past. It is right to assume that the company will continue to do so because of its steadfastness to quality as the first goal, right from the time of its inception.



AN INSPIRATIONAL CAREER TRAJECTORY

Dr. Abdullah attended a military school and excelled in chess and horse-riding. He started learning entrepreneurial skills when he was in school and also learnt life skills like teamwork, endurance, commitment and responsibility, as well as the leadership abilities necessary for success. Post his education, he joined the Ajman Municipality and Planning where he continued to work for 8 years. During this time, he was appreciated and felicitated for commitment and professionalism that he displayed towards his work, leading to his promotion to the post of Senior Manager.

Based on this success, he decided to start his own company, Bu Abdullah Group of Companies, and started recruiting prominent lawyers and other staff for team and capacity building. Competency is key; that is why Dr. Abdullah embarked on a journey to earn a degree in law to understand the needs of his clients better. His efforts paid off, and his company grew into a renowned business and law solutions company. Since then, he has dealt with more than 200 companies across the Middle East and Asia, and has delivered customized business and law solutions to both big and small-sized corporations.

ACHIEVING GREATER HEIGHTS

Dr. Abdullah has earned a great reputation for being highly competent yet humble. It has helped him build a vast network of clients and well-wishers comprising politically influential individuals in the Middle East and Asia, including India and Pakistan, as well as the royal families of the UAE. He has also been a highly sought after speaker at high-profile business forums and conferences around the world.

He has received several awards including the Dynamic Emirati Entrepreneur Award, the Young Emirati Entrepreneur of the Year Award, Appreciation Award at the Society of Acknowledgement in Work Excellence, the World Business Arab Icon Award and the Most Iconic Emirati Business Personality of the Year Award in 2019, and the Young Businessman Award in 2020.

Currently, he has been working on expanding his business, to make his mark in numerous other areas, such as fashion, lifestyle and entertainment.

PHILANTHROPICALLY INCLINED

Dr. Abdullah strongly believes in giving back to society, and has undertaken several philanthropic endeavours. He plays a critical role in ensuring the well-being of non-resident Indians in his country. He also emphasizes the idea of a diaspora community among the NRIs living in the Gulf Region. He was at the frontline during the pandemic as well, and believes that serving people is above business and profit. He actively reached

out to people in need, provided them with food material, and spread awareness about how they can become a part of the government's plan to combat COVID-19.

His social work and philanthropy have not escaped notice, earning him several accolades. He was the first Emirati to visit the Lok Sabha in India during the Atalbihari Vajpayee Awards in 2019, and was honoured for his selfless contribution towards business and humanitarian services for the NRI community. He was also awarded the Humanitarian and Tolerance Summit and Awards by the Minister of Tolerance for Dubai – Sheikh Mubarak Al Nahyan. Further, he has been given an Honorary Certificate by the Guinness Book of World Records for his Humanitarian Works during the pandemic.

He also holds an honorary doctorate in Business Administration, Humanity and Services from the Global Triumph Virtual University for his contribution to the development of the UAE and humanitarian service.



DR. BUABDULLAH DRIVING SOCIAL IMPACT THROUGH BUSINESS

DR. BU ABDULLAH IS A PROMINENT BUSINESSMAN FROM THE UNITED ARAB EMIRATES (UAE). HE OWNS MORE THAN 270 COMPANIES IN THE MIDDLE EAST, ASIA AND OTHER PARTS OF THE WORLD AS PART OF THE BU ABDULLAH GROUP OF COMPANIES, CATERING TO THE DIVERSE FIELDS OF REAL ESTATE, LAW, AND BUSINESS CONSULTANCY



DR. G. V. DIVAK A FORCE TO RECKON WITH IN THE HEALTHCARE SECTOR

DR. DIVAKAR HAS OVER 36 YEARS OF EXPERIENCE IN THE FIELD OF HEALTHCARE AND IS A RENOWNED OPHTHALMOLOGIST, CURRENTLY SERVING AS THE MANAGING DIRECTOR OF DIVAKAR SPECIALTY HOSPITAL, BENGALURU. UNDER HIS GUIDANCE, THE INSTITUTION HAS BEEN EFFICIENTLY CATERING TO ALL THE HEALTHCARE NEEDS OF WOMEN



A CHAMPION OF HEALTHCARE

Dr. Divakar has more than 3 decades of experience in the field of healthcare and is a renowned ophthalmologist with expertise in general ophthalmology, retina treatments, cornea and diabetic eye check as well as glaucoma treatment. He has previously worked at major hospitals such as Vasan Eye Care Hospital and provides his services as consultant ophthalmologist to Dr. Malathi Manipal Hospital, Bengaluru.

He is currently the Managing Director of Divakar Specialty

Hospital, Bengaluru and his keen dedication to the institution since its inception in 1990 has led to it becoming a premier centre for excellence in women's healthcare. His immense knowledge in the field of clinical trials, strategy and planning, medical education and research as well as surgery have greatly contributed to the success of

Divakar Specialty Hospital.

He has ensured that the centre provides customized treatments suited to the healthcare needs of all its women patients with unwavering focus on service quality. He is dedicated to alerting and educating women about health, as well as guide and support them through the treatment process.

Today, the hospital is one of the leading providers of treatments for health issues such as diabetes in pregnancy, fetal abnormalities, fibroid in pregnancy and multiple/IVF pregnancy care.

DEDICATED TO QUALITY SERVICE

Dr. G.V.Divakarisabest Ophthalmologistin Jp Nagar, Bangalore. He has over 37 years of experience as Ophthalmologist. He has done DOMS, MBBS, MD - Ophthalmology. He is a member of Bangalore Ophthalmic Society, Indian Medical Association (IMA), Karnataka Ophthalmic Society, A.I.O.S, F.O.R.C.E. Dr. G. V. Divakar currently practicing at Divakars Speciality Hospital in JP Nagar, Bangalore.

Doctor best way communicates in English, Hindi and kannada with their patients. Dr. G. V. Divakar offers a number of medical services including Eye Muscle Surgery, Cataract Surgery, Eye Checkup - General, Corneal Ulcer Treatment, Diabetic Eye Checkup and many more.

For Dr. G.V. Divakar, providing a quality service has always been a top-most priority. For Dr. G.V. Divakar, providing a quality service has always been a top-most priority. As far as the standards are concerned, the hospital, under the supervision of the leader, regularly updates to meet the new challenges of the healthcare sector. The standards offered by the speciality hospital are not confined to the services or pattern of serving patients but also cover the efficient tools and equipment used from diagnoses to treatments.

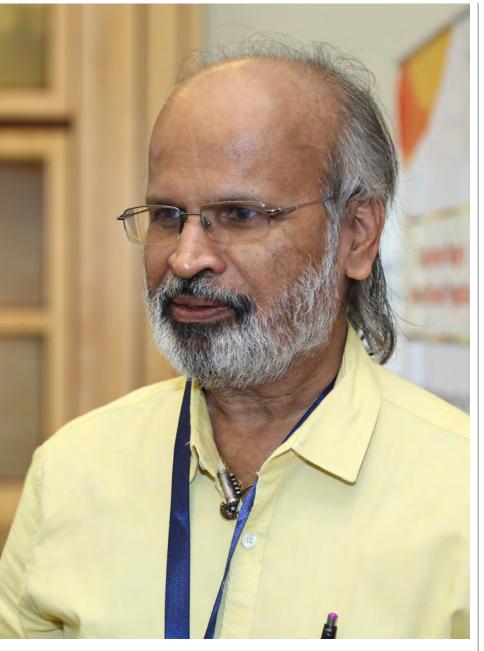
Other than in Ophthalmic practice, he is Managing Director of ARTIST(Asian Research and Training Institute for Skill Transfer), a Prime training and research center in Bangalore, Dr G V Divakar is Managing Trustee of Divakars Service Trust, the service wing of Divakars Speciality Hospital where in number of Free Health care activities are done in rural areas in and around Bangalore. He is Secretary of PHANA, (Private Hospitals and Nursing Homes Association) in Bangalore, which has a membership of more than 500 private hospitals in Bangalore. Recently he has done YIC(Yoga Instructors course) and conducting online Yoga training classes, which is good for overall health and wellness of all in the society.

Dr. Divakar's focus on ensuring quality service and the wellbeing of his patients has enabled Divakar Specialty Hospital to emerge as the first private hospital in the state of Karnataka to receive ISO certification in the year 1998, only 8 years after its inception.



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AN ENRICHING JOURNEY

Dr. Nawab Shafi Ul Mulk completed his medical qualifications from 2 prestigious universities in India - the highly competitive Kurnool Medical College for his undergraduate degree and the renowned Kasturba Medical college where he earned his MD in Diagnostic Radiology and Imaging. He then went on to complete his fellow ships at Milton Keynes Hospital in the UK and in Michigan Hospital, USA, before embarking on his true course. Being a cricket enthusiast he made a trip to Sharjah, UAE in the early nineties, which completely changed his perspective career and destiny. He served for many years working as a Specialist Radiologist in various private sector hospitals. In 10 years, he had assessed the changes that were required to improve the healthcare system in the region leading to the development of his 1st platform Global Hawk Teleradiology (GHT). This original idea morphed with time and demands in the healthcare industry to develop into Mulk Healthcare Enterprises comprising of Medical trading unit, Medibyte Enterprises (the medical data management & consultancy), Mulk Influx HR, Mulk E-health (the First & largest GCC Telehealth ecosystem licensed by Dubai Health Authority).

SUCCESS AND GROWTH OF GLOBAL HAWK

When the idea of teleradiology was first introduced by Dr. Mulk in the region back in 2008, it was originally met with much skepticism. But this resistance was soon replaced by an equally strong acceptance when the first volumes of radiographs, CT & MRI scans were read with a turn around that beat the conventional on site system at half the cost.

After GHT's significant success, establishment of multiple Global Hawk Imaging & Diagnostics Centers followed which catered to the volumes of reference diagnostic requirements from various local hospitals & clinics that required quick and quality diagnostic procedures. The pandemic and the restrictions and upheavals that came with it meant quick and innovative ideas were once again the need of the hour. This acute necessity led to the birth of Dr. Mulk's latest brain child - Mulk E-health. Mulk E-health is a literally a hybrid hospital service which encompasses all the functions of a hospital system on a virtual platform. Patients all over the world can benefit from this service without having to leave the comfort of their homes. Distance and time constraints will now become a thing of the past while maintaining quality and cutting costs for every sector involved.

Mulk Healthcare will extend its positive disruptive foray into various niche segments of healthcare from Medical tourism to virtual ICUs and ease the complex red tape around Organ transplants, helping many desperate patients worldwide.

REWARDS AND RECOGNITION

Dr. Mulk won the 'Distinguished Achiever Award' in Healthcare & Innovative Technology at the Annual Health Awards in the UAE and the Global Association of Physicians of Indian Origin felicitated him as the 'World Healthcare Innovative Entrepreneur of the Year' 2017. He also bagged Indian Business Excellence Award from HH Sheikh Nahyan Bin Mubarak Al Nahyan. His dream project Mulk E-Health bagged the most Innovative Healthcare category award in 2020-21. He has been ranked among the "Forbes Top 100 Indian Entrepreneurs and Leader in the Middle East" for 3 consecutive years – 2016, 2017 and 2018.

CO-OWNER OF THE KERALA KINGS T10 TEAM

A keen sports enthusiast, Dr. Mulk is the co-owner of the Kerala Kings T10 team. He also manages the Abu Dhabi T10, a cricket league in the UAE owned and launched by T10 Sports Management.



DR. NAWAB Shafi ul mulk

REVOLUTIONIZING HEALTHCARE THROUGH TELERADIOLOGY & TELEMEDICINE

DR. MULK IS A HEALTHCARE ENTREPRENEUR AND HAS CONTRIBUTED TO MEDICAL INNOVATION, ESPECIALLY IN TELERADIOLOGY. HIS COMPANY GLOBAL HAWK TELEMEDICINE HAS BEEN BRINGING GROUND-BREAKING CHANGES IN REMOTE MEDICAL CARE. HE IS BUILDING A VIRTUAL HOSPITAL ECOSYSTEM WITH HIS DREAM PROJECT MULK E-HEALTH



DR. NITESH KUMAR STRIVING FOR EXCELLENCE THROUGH INNOVATION AND QUALITY

WITH A SUCCESSFUL CAREER SPANNING OVER 28 YEARS, DR. NITESH KUMAR IS A NAME TO RECKON WITH IN THE REALTY SECTOR. HE HAS WORKED WITH MANY TOP CORPORATE FIRMS SUCH AS INDIABULLS REAL ESTATE LTD. AS THE MANAGING DIRECTOR & CEO OF EMAMI REALTY LTD., HE HAS MADE THE COMPANY SYNONYMOUS WITH QUALITY & INNOVATION



A PARAGON OF EXPERTISE

Dr. Kumar has a nearly three decade-long illustrious career that inspires many. He holds a double masters and a doctorate in the field of management. His experience and educational qualifications have made him an expert in several fields namely, real estate development, strategic planning, mergers and acquisitions as well as marketing and branding.

His career has seen him work with renowned companies, including Indiabulls Real Estate Ltd., and currently serves

as the Managing Director and CEO of Emami Realty Limited.

He specializes in turnkey management, and successfully brings to life the visions laid out for each real estate development project.

ENCOURAGING IDEAS & INNOVATION

Dr. Kumar is a meticulous planner and strategist, with a knack for successfully ideating and introducing innovative products. His working style is hands-on, which allows him to stay continually apprised of the market conditions in order to evolve and develop new and innovative business strategies.

Dr. Kumar lays great emphasis on the necessity of continuous innovation to achieve sustained growth, and has recently developed a new business model that ensures optimal usage of corporate resources. This is based on the latest up-todate business information, through a multi-way information structure. As a result of this innovation, he has revolutionized Emami Realty's corporate structure and reporting system to maximize revenue.

Another innovative step taken by Dr. Kumar is the introduction of the experience centres at each Emami Realty real estate project. This allows potential buyers to experience first-hand how it would be to live in the home they are considering to buy. It is similar to the test drives consumers take while buying automobiles.

EXEMPLIFYING EFFECTIVE LEADERSHIP

Dr. Kumar is a true believer in the importance of team spirit, and encourages camaraderie and cooperation among his employees. He simultaneously guides them to maintain high quality standards across projects and adopt consumer-centric values. This is to ensure that each interaction with a customer is personalized and tailored to their needs, and is backed by transparency and quality.

Under his dynamic leadership, Emami Realty has achieved new heights by maintaining strong annual EPS, revenue and profit growth, as well as high return on capital. Even as the pandemic ravaged the world, Emami Realty was able to generate net cash and improve their cash flow.

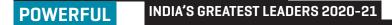
Dr. Kumar has ensured the completion of all ongoing projects, and also launched several new ones, including large townships and business hubs.

AWARDS AND ACCOLADES

Dr. Kumar's admirable work has gained recognition far and wide. He was recently awarded the CXO of the Year at the Real Estate Awards in 2021, organized by the Global Real Estate Council.

For his outstanding contribution to the real estate sector, he was awarded the Most Enterprising CXO of the Year 2020 at the 12th Annual Estate Awards, and the Best CEO of the Year 2015 at the Construction Times Builders Award.

In addition, he has also received the title of Most Enterprising COO of the Year (Real Estate) at the World Achievers Real Estate Awards. Last but not the least, his name was included in the list of 25 Best Real Estate Professionals by Estate World in the year 2012.



STELLAR EDUCATIONAL BACKGROUND

Dr. Sodani has greatly contributed to setting up the Indian Public Health Education Institutions Network (IndiaPHEIN) and he holds the position of Secretary in IndiaPHEIN today. His career at IIHMR University is marked by an immensely progressive approach. He created a corporate culture at the university that has allowed it to evolve and benefit thousands of students.

Dr. Sodani earned his Ph.D. in Economics, with a focus on Health Economics, from the University of North Carolina, US. Thereafter, he obtained a Master's degree in Public Health. He went on to gain immense experience, which has helped him serve more people with greater proficiency. With over 2 decades of experience in the education sector, he set up the Centre for Health Economics at the University and is also the Founder Director of the Centre. Dr. Sodani has served in several roles including that of the Officiating President, Acting President, and Dean Training. His work does not restrict him to teaching at IIHMR but he has engaged himself in different assignments for the World Bank, WHO, BMGF, GAIN, UNFPA, UNICEF, Development Partners, and various governments.

Dr. Sodani's top-notch experience in tertiary-level teaching is unmatched. He believes in constructing a substantial learner-based educational and professional environment. He has achieved immense success in all verticals and teaches the MPH program with the Department of International Health at the Johns Hopkins Bloomberg School of Public Health, USA. He has extensively contributed towards the consulting and networking areas along with training, research, and education on Indian and global platforms.

CROWNING ACHIEVEMENT

Dr. Sodani has recently published a book on Managing Quality in Healthcare that has been widely distributed in India and abroad for public health courses. He is the Associate Editor of the Journal of Health Management, a peer-reviewed international journal published by SAGE. Dr. Sodani's quest to be the best is made evident by his various pursuits. He has joined hands with the South-East Asia Public Health Education Institutions Network (SEAPHEIN) as a Secretary-General. Dr. Sodani's remarkable entrepreneurial qualities have helped him in organizing numerous national and international programmes. He endorses and updates health professionals in popularising Public Health Leadership, Strategic Management, Public Health Education, Health Economics, Health Financing, and Hospital Management Education.

GARNERING GLORY

Dr. Sodani's dedication and commitment to the betterment of

society and contribution towards promoting food fortification in Rajasthan has been recognized by the Global Alliance for Improved Nutrition (GAIN). He has been awarded the Outstanding Achievement Award for the same. For lending a helping hand to promote Public Health Education in the WHO South-East Asia Region, he was honoured with the Public Health Education Leadership Award by SEAPHEIN. One of the most decorated awards received by the professor is 'Dr. APJ Abdul Kalam Life-Time Achievement Nation Award' for his phenomenal achievement in teaching, research, and publication.

He has been adeptly guiding institutions as well as for educational policy creation and practice development in a range of countries including Afghanistan, Bangladesh, Bhutan, DPR Korea, France, Indonesia, Kenya, Myanmar, Nepal, Sri Lanka, Tanzania, Thailand, UK, USA, and India.





A PUBLIC HEALTH SPECIALIST WITH A DOCTORATE IN HEALTH ECONOMICS, DR. SODANI HAS RECENTLY STARTED HIS TENURE AS THE PRESIDENT OF IIHMR UNIVERSITY, JAIPUR. A VISIONARY IN THE FIELD OF EDUCATION, HE HAS BEEN CREATING A POSITIVE IMPACT THROUGH TRAINING & RESEARCH ALONG WITH HIS OUTSTANDING SERVICES AS A CONSULTANT





R. PRASHANT ZADE

SOWING SEEDS OF SUCCESS IN THE AGRICULTURAL SECTOR

DR. PRASHANT ZADE HAS TRANSFORMED THE AGRICULTURAL ECOSYSTEM IN INDIA BY INTRODUCING HI-TECH SOIL-BASED VERTICAL FARMING. KNOWN AS THE KING OF TURMERIC VERTICAL FARMING, HIS AGRI-TECH SOLUTIONS COMPANY HAS MADE ITS PRESENCE KNOWN OVERSEAS AS WELL



EXPLORING THE AGRICULTURAL SECTOR

Dr. Prashant pursued his engineering degree in Electronics and Telecommunications from the University of Marathwada, India, in 1999. As a Technical Delegate, he got an opportunity to attend Prime Minister Shri Narendra Modi's address at Wembley Stadium, UK. The experience inspired him to quit his 20-year-old corporate career in Media and Broadcasting Technology and explore the agriculture sector.

Dr. Prashant wanted to have hands-on experience in turmeric

farming and so he spent 45 days in Sangli's turmeric market trying to understand what he can do differently. He realized farmers sold only half of their turmeric yield. They saved the remaining half to sow them back, as the new seeds were expensive. He invested his time and money in cloning and making good seeds for the first three years.

Finally, he made good quality seeds and eventually ventured into aquaculture.

ENTREPRENEURSHIP VENTURE

Dr. Prashant focused on soil-based vertical farming and aquaculture from 2014 to 2017. His research and development paved the way for AS AGRI AND AQUA LLP. As the Chairman, he has been dedicatedly working for many years to make it a successful enterprise in the agricultural sector. His leadership, diagonal thinking, and critical analysis of business skills have turned it into a renowned world-class company globally. While the company's head office is in Thane, Maharashtra, it has a presence in Qatar, the UK, the US, Oman, Sri Lanka, and the UAE. Under his leadership, the AS Group of Companies has expanded to 10+ business lines with more than 500 employees in India.

REVOLUTIONIZING **SOIL-BASED** VERTICAL FARMING

Increasing population and rapid urbanization are the key reasons for decline in the availability of fertile land for agriculture. Vertical farming is an answer to this problem. India has already witnessed Hydroponic and Aquaponic vertical farming. Dr. Prashant's efforts have made his company a pioneer in hi-tech soil-based vertical farming in India. This hi-tech innovative technique helps in offering more yield in terms of quality and quantity. It requires 85% less water, 99% less land, and 85% less labour. Thus, one can do year-round cultivation and enjoy 100 times more yield per acre. The risk of pests and changing weather patterns also gets reduced.

AWARDS AND RECOGNITION

Dr. Prashant and his company have won numerous awards for transforming the stagnant Indian agriculture sector lacking in technology and innovation into a sustainable and vibrant sector. Some of the notable awards and accolades received by him are 'Business Leader of the Year Award for Best Innovative & Environment Management Practices' at World Leadership Congress (India) in 2021; 'India's Top Mind' and 'India's Most Admirable Brand' Award by The Brand Story in 2021; Fellowship granted by Royal Society of Arts and Commerce London, the UK, in January 2020; 'World Icon Award' by Dushyant Corporation in Sri Lanka in 2019; 'Product Innovation' Award by the Dubai Entrepreneur Forum for Agriculture and Aquaculture in 2019; and 'The Innovation Agriculture' by Amhi Parivar Ajman India Group in 2019.

Dr. Prashant is committed to ensuring good living standards, viable income, and a sustainable future for the Indian farmers. He wants to develop the agri-tech sector so that it becomes an aspiring career option in the future. He also intends to get his company listed on the New York Stock Exchange.



AN INSPIRATIONAL JOURNEY

Mr. Arora is a firm believer in the positively life-changing nature of adversities. To him, each failure has a valuable lesson to teach, and can take us one step closer to glory. This is exemplified through his journey. An entrepreneur at heart, he did not give up even when his initial start-up ideas did not take off. He went on to establish Vertex Group in a garage in Florida. To ensure that Vertex succeeded, Mr. Arora left his secured and well-paying job and functioned with minimal liquidity.

His perseverance and dedication paid off, and today Vertex Group has a strong global presence in the USA, India, UK, Philippines, Nepal, UAE and Africa. His company works on the core principles of thinking big, innovation and practicality to aid the world's biggest organizations. Vertex Group functions as a business optimization partner to streamline business operations, right from hiring to using artificial intelligence for better results and increasing efficiency through automation of repetitive manual tasks.

SCALING GREATER HEIGHTS

Mr. Arora has always emphasized thinking outside the box. It has enabled Vertex to carve a niche for itself through its unique offerings that ensure its clients receive end-toend solutions under a single canopy. These include Global Staffing, Managed Services, Performance Marketing, Artificial Intelligence, E-Learning, Staff Augmentation, Events and Conferences, Software as a Service, Talent as a Service, E-Commerce Management, Revenue Generation and Digital Marketing.

He has spearheaded unique solutions for his clients, leading to significant cost-saving and greater profits. This includes the deployment of a chatbot for a leading e-commerce client, which handles over 5000 chats a day, leading to overall savings of USD 15 million. Another example is the deployment of smart IVR for a key player in the telecom sector, leading to savings of USD 2 million and an increase in CSAT score by 5 percent.

GLOBAL ACCOLADES

Mr. Arora's work has been widely recognized, and he has been awarded with the Great People Managers by Great Manager Institute in association with Forbes India two times in a row. In addition, he has received the CEO of The Year Award seven times in a row, and has also been appointed as the Senator for India and is set to represent the country at the Grand Assembly of the World Business Angels Investment Forum.

Under his helm, Vertex Group has been ranked 19th amongst the Top 50 Innovative Companies worldwide and was named 'Best Place to Work" by the Best Place to Work Institute for its best practices with ESAT at 94% and Global Score 92%.

The pioneer in human experience and service delivery has been named as 'Best MSME 2021', 'Company of the Year 2021,' by a leading magazine.

GROUNDED BY COMPASSION

During the pandemic, Mr. Arora launched Vertex's corporate responsibility campaign called 'Citizen of the Globe.' The initiative was to build a platform for job-seekers, learners, and potential employers to match with each other, and generate greater employment.

He donated over USD 40,000 to various NGOs and helped over 5000 people secure

jobs. Having started out with just a team of two, today, Mr. Arora aims at expanding Vertex by adding 2000 more people by the end of 2023.



GAGAN ARORA DRIVING GROWTH THROUGH INNOVATION

MR. GAGAN ARORA IS THE FOUNDER & PRESIDENT FOR VERTEX GROUP, A BUSINESS OPTIMIZATION PARTNER, ASSISTING BUSINESSES IN OPTIMIZING THEIR OPERATIONS WITH A WIDE PORTFOLIO OF CRITICAL FUNCTIONS. UNDER HIS LEADERSHIP, IT HAS GROWN TO CONDUCT OPERATIONS ACROSS 6 CONTINENTS AND EMPLOYS 1500+ PEOPLE



GAUTAM BODA <u>A NAME TO RECKON WITH IN THE INSURANCE SECTOR</u>

THE VICE CHAIRMAN & MANAGING DIRECTOR OF THE J.B. BODA GROUP, GAUTAM BODA IS A PROMINENT FIGURE IN THE INSURANCE INDUSTRY. A LEADER WITH VAST EXPERIENCE, HE HAS ACHIEVED NOTEWORTHY MILESTONES IN RAISING AWARENESS ABOUT THE SIGNIFICANCE OF INSURANCE AND RISK MANAGEMENT FOR ENTERPRISES



SIGNIFICANT CONTRIBUTIONS

Gautam Boda hails from Mumbai, Maharashtra. He ensures sustainable growth for the business by devising group strategy, exploring new areas of opportunity, building awareness and recognition in the international market, creating value for stakeholders, and providing guidance throughout all the levels of the organization. He has over 27 years of experience in the insurance & reinsurance broking field and related services like risk management and dealing with multinational corporations. A dynamic entrepreneur, Mr. Boda has utilized his creativity, leadership and excellent management skills to design execute solutions and to establish powerful customer relationship management as well as create customer value. An entrepreneur with commercial acumen, he manages the branding initiatives and tight professional

global relationships for the organization. He has contributed to maintaining an exclusive relationship with Travellers, one of the leading reinsurers in the world for the P&T Segment for future investments in the sector.

CARRYING FORWARD THE LEGACY OF EXCELLENCE

J.B. Boda Group began as a first Reinsurance Broking operation in Mumbai, the commercial hub of India. The organization was founded by the late Chairman Jagmohandas Bhagwandas Boda and his brother, the late Dhirajlal Bhagwandas Boda, in 1943. Late Bharatkumar Jagmohandas Boda took the helm of the J.B. Boda Group as a Chairman from 2000. Their high standards of conduct and impeccable reputation helped the founders build the organization with modest beginnings into a reputable institution. It is the largest and oldest Multinational Reinsurance Broking House operating successfully for over seven decades. It has expanded its branches to countries in Asia, Africa, and the Middle East. Bharatkumar J. Boda was appointed the first President of the Insurance Brokers Association of India in 2001. After demise of Bharatkumar J. Boda in September 2011, Gautam Boda took office as the as Vice-Chairman, and since then he has been efficiently carrying forward the legacy of excellence. Under the current Management, the Group has expanded its services to Protection and Indemnity Insurance, Fire, Marine & Engineering Surveys, as well as technical offshore and onshore surveys related to oil and energy, etc. These expansions have further boosted its geographical presence in over 9 countries and associated with over 525+ insurance and reinsurance companies with working relationships in more than 90 countries. It has an established presence with 25 offices in India.

PROFESSIONAL MILESTONES

Mr. Boda's outstanding abilities saw him being invited as the first Indian broker to partner with the German insurance industry. He was also invited as a guest speaker at the GVNW Symposium (Germany), RIMS & CIAB (USA). He has hosted the first RIMS event in India to share his knowledge on Enterprise Risk Management. His articles have appeared in publications like Median, WHEALTH, and Tenet. Mr. Boda has been appointed to the Board of Directors of Assurex Global, the largest independent insurance broker network in over 100 countries and has served as the Chairman for the Asia Pacific region for over 12 years. The Confederation of Indian Industry (CII) has invited him to start a constructive dialogue with the government and the regulators to create a conducive environment for promoting the insurance and pension sectors. He has been given the CNA Award as a valued partner of the International Solutions 2019. Besides reaching great heights within the J. B. Boda Group and elevating his achievements on personal grounds, he has also ensured wholehearted support to some of the Indian charitable institutions during the pandemic.

CONNECTING INDIA

Pune-based private firm, Rajpath Infracon Private Ltd. has been involved in building the nation since 1987. The organization has successfully completed projects ranging from building dams, canals to highways and bridges. With Mr. Kadam at the centre, the company has made noteworthy contributions to the nation's development.

The firm is known for bagging several projects sanctioned by the central and state governments and other prominent organizations. In addition to the "BBB+" rating by CRISIL Ratings, the firm has received many awards for superior quality of work. Mr. Kadam's perseverance, passion and firm belief in delivering quality work well within the stipulated time has earned high reputation for the organization at the global level.

With Mr. Kadam at the helm of affairs, the company earned recognition from the World Bank in 2006 for building 148 kilometres- long stretch for the Mula Canal. It was a joint initiative between the World Bank and the Maharashtra Water Resource Department. The organization also received a certificate of excellence from National Highway Authority of India (NHAI) in 2016 for completing the construction of the critical Nagpur-Hyderabad highway project.

SCALING NEW HEIGHTS, SETTING NEW BENCHMARKS

An alumnus of the prestigious Government College of Engineering in Pune, Mr. Kadam believes in turning challenges into opportunities. The three and a half metres wide and 39.5 kilometres long single-lane road between Pusegaon to Mhasurne, in the Satara district of Maharashtra is one such example of a dream turned to reality.

By doing the unthinkable, he gave the country a glitter of hope in dark times. For Mr. Kadam the idea of setting a world record was a way to deal with the widespread fear and anxiety across many sectors of the Indian economy.

By accomplishing the Herculean task, Mr. Kadam was hopeful of spreading positivity in the road construction industry and reinforce the values of dedication and goodwill.

Under Mr. Kadam's able leadership, the team comprising of fifteen Civil Engineers of PWD, sixty Civil Engineers of Rajpath Infracon Pvt. Ltd., forty-seven Supervisors, twentythree Quality Control Engineers, 150 Drivers and 110 laborers were able to complete the road in 24 hours.

They started working at 7 am on Sunday (May 30) and completed the road by 7 am on Monday (May 31). Despite the difficulties posed by the pandemic, every piece of work was carried out in compliance with the rules laid down by the central and state governments regarding Covid-19. Mr.

Kadam undertook meticulous planning and took into account all the possible challenges that may arise given the scale of operation.

The massive project was completed in three shifts and at six locations. Besides taking care of the hygiene and safety of all the staff involved and the unpredictable weather during monsoon, Mr. Kadam managed logistics that included the smooth movement of materials from the plants to the actual site.

From deploying task forces and quick response teams at wherever required to honoring the collaboration with TATA Motors and Public Works Department (PWD), Mr. Kadam proved his expertise at every step.

Mr. Kadam with his maniacal focus on execution despite the adversities showed everyone a ray of hope in bleak times. With dedicated leaders like Mr. Kadam undertaking ambitious projects, India is surely on the path to successful future.



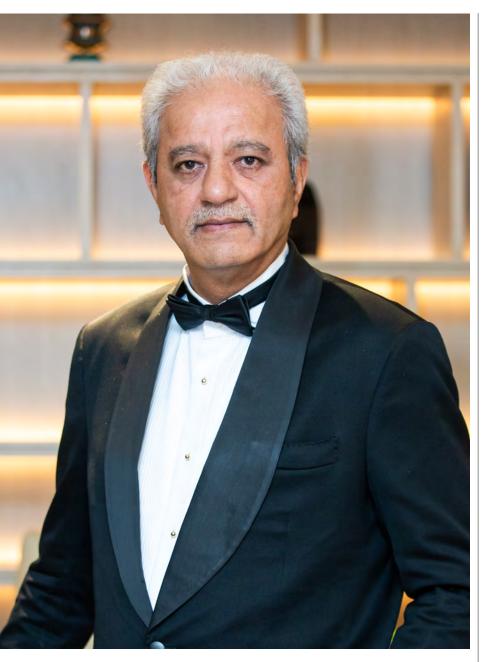


PLAYING THE DUAL ROLE AS CHAIRMAN AND MANAGING DIRECTOR OF RAJ PATH INFRACON PRIVATE LIMITED, A MAJOR PLAYER SPECIALIZING IN INFRASTRUCTURE DEVELOPMENT, MR. KADAM HAS LED THE FIRM INTO ACHIEVING A RARE FEAT OF BUILDING A WORLD RECORD OF CONSTRUCTING 39.5 KM ROAD IN ONE DAY!



JAYDEV MODY TAPPING INTO THE POTENTIAL OF DIFFERENT INDUSTRIES

JAYDEV MODY IS THE FOUNDER OF THE DELTA CORP LIMITED, A HIGHLY SUCCESSFUL FIRM IN THE INDIAN GAMING & HOSPITALITY INDUSTRY. HE OWNS HIGH-PROFILE CASINOS AND HOTELS IN INDIA AND HAS RECENTLY STARTED CASINO OPERATIONS IN NEPAL. DELTA CORP HAS EMERGED AS A BUSINESS EMPIRE WORTH INR 1000 CRORE UNDER HIS ABLE LEADERSHIP



TAKING CALCULATED RISKS

Mr. Mody has always been a risk-taker, and his calculated moves have helped him reach where he is today. At the age of 16, after the untimely demise of his father, he entered the real estate business by redeveloping and selling his mother's ancestral property in Baroda.

At 25, he started a factory in Nasik for printed labels, which is known as Arrow Textiles today. In the mid-1990s, he started working with the Piramal Group of Companies, and over the next 15 years pioneered the transformation of central Mumbai's crumbling mill district. However, when the Piramal group split, Mr. Mody opted to retire.

TURNING PASSION INTO PROFITS

After two years, he began investing in the construction and real estate businesses in

Africa. Over the course of business travel, he was often seen at casinos in Nairobi and Goa, driven by his long-term passion for gambling.

Mr. Mody's affinity and passion for gambling are rooted in his forty years of association with the Mumbai's Royal Western India Turf Club. He started out as a rider, and today owns about 60 horses and has been a member of the club's managing committee for many years now.

He sensed an opportunity in the casino space, and undertook extensive research on the casino business to form his company Delta Corp Limited. In the next 15 years, he built a gaming empire. Today he owns a trio of casino ships operating on the Mandovi river in Goa, with the first being the Deltin Jaqk. In 2010, he took a big risk and bought the Advani Hotels' gaming license, to expand his business, despite the poor state of the gambling industry. He refurbished the old Caravela ship, and brought the MV Horsheshoe from North America and renamed it as the Deltin Royale. The Deltin Royale is now the largest ship on the Mandovi river. In addition, Delta also operates one casino in Sikkim, and two hotels, one in Goa and the other in Daman.

SCALING GREATER HEIGHTS

In 2020, Delta inaugurated its first casino abroad, as part of the Marriott Hotel in Kathmandu. Mr. Mody aims to grow his brand and become the leading casino brand in Nepal in the next three to four years. Mr. Mody is also planning to build an electronic casino along with three hotels and a water park, banquet halls and other retail facilities on the land Delta has acquired in Goa.

In addition, Mr. Mody also recognized the growing popularity of online gaming in India. To increase presence in this growing market, Mr. Mody acquired Adda52.com, which is India's largest online poker platform. He also acquired a significant stake of 19.5% in HalaPlay, a popular fantasy sports platform.

CHANGING THE CASINO BUSINESS FOR THE BETTER

Mr. Mody very well understands the negative connotations associated with the gambling business, and is aware of the fact that gambling has brought the downfall of many. He, however, believes that as long as one is responsible, gambling can be enjoyable as well as profitable. He follows the same philosophy for casino operations too - the casino staff keeps close vigil over patrons and customers, looking for the first sign of stress. The casinos are equipped with cameras surveilling the guests and the staff. The teams are also on the lookout for cheats, or those players that show signs of putting more than what they have at stake, or those who are consistently losing. All these measures ensure that the Deltin casinos have a cheerful ambience, where guests can kick back and enjoy the food, music, and gaming.





STREETS TO SUITES

Mr. Reddy's story begins from the rural streets of his village, Ramakrishnapuram – where he used to walk barefoot to attend a school that was 8 km away. Hailing from a poor agricultural family, he toiled day and night to support his family. With the burning desire to prosper, and the determination to be successful, he set up a side business of pesticides. Unfortunately, despite his best efforts, the business didn't do well. So he completed his studies and decided to take up a job in Hyderabad to make up for the loss. He started working in a real estate company. Owing to his dedication and the will to learn, he progressed fast and soon ventured into this field with his own company – Shathabdhi Townships Private Limited. His is an inspiring rags-to-riches story laden with inspiration.

WALLS ON THE ROAD

However, the following years threw numerous challenges at Mr. Reddy. There were several issues he had to resolve to make his business work. For instance, a severe recession posed major economic problems. In addition, the Telangana Movement slowed down the movement of his projects. To top it all, the tragic demise of then Chief Minister, Shri Y. S. Rajasekhara Reddy ensued a major blow to the real estate sector. But his strong spirit, strategic mindset, and vision ensured his smooth sailing.

BORN TOUGH

Mr. Reddy never lost hope despite these tough circumstances. He kept on working tenaciously to grow the business. But the one thing that ensured his turnaround was his inspiring leadership. During tough times, he kept his team together and continued to uplift them.

Irrespective of the state of the business, he ensured that his people were taken care of. Starting with a humble count of 12 marketing employees in 2007, they soon grew to a team of 100 in 4 years. And today, in 2022, they are a team of 850. His tough spirit ensured that he continued to work hard and grow immensely to emerge as one of the finest real estate professionals.

BUILDING DREAMS

One of Mr. Reddy's dreams was integrating a disciplined work culture and avant-garde technology in the real-estate sector to ensure top-notch solutions for clients. His mission included offering affordable and high-quality housing solutions by building modern townships that provide quality lifestyle to the customers. Operational excellence, sustainable solutions and a 'people-over-profit' approach in business have helped him achieve this goal. His incredible planning and strategies led the

company to grow as one of the largest diversified real-estate companies offering 360-degree solutions. Today they have completed six projects in Shamshabad and Kothu, and rank first for deals related to government-approved plots like HMDA, DTCP.

CEMENTING SUCCESS

Mr. Reddy prioritizes building strong relationships as much as building townships. He values his employees and customers alike. The company has over 10,000 delighted customers, a feat which they take pride in. The company focuses on individual happiness as well as happiness of the society. His life mantra is to encash every opportunity that comes his way as he feels that opportunities are too rare in today's competitive environment. Hence, he advocates that one should make the best of them and simultaneously prepare oneself to be strong to face whatever comes one's way.



K SRINVAS REDDY THE KINGPIN OF THE REAL ESTATE INDUSTRY

K SRINIVAS REDDY, THE FOUNDER AND MANAGING DIRECTOR OF SHATHABDHI TOWNSHIPS PRIVATE LIMITED IS A ROBUST LEADER WHO IS NOT ONLY BUILDING HOMES AND TOWNSHIPS, BUT PEOPLE'S FUTURE AND CAREERS TOO. HIS FARSIGHTED VISION TURNED THE FIRM INTO ONE OF THE LARGEST PLAYERS IN THE INDUSTRY



MANOJ KUMAR JAN Making India Financially Secure

MR. MANOJ KUMAR JAIN IS THE MANAGING DIRECTOR OF SHRIRAM LIFE INSURANCE LIMITED. HE HAS OVER 20 YEARS OF EXPERIENCE IN THE LIFE INSURANCE SECTOR AND OVER 30 YEARS OF EXPERIENCE IN FINANCIAL SERVICES. MR. JAIN HAS EFFECTIVELY LED THE COMPANY'S SUCCESS OVER THE YEARS AND EXPANDED ITS OPERATIONS ALL ACROSS INDIA



A CELEBRATED PROFESSIONAL

Manoj has worked with various financial institutions such as Tata Motor Finance, 20th Century Finance Group, and HDFC Standard Life. He has attended several Management Development Programs both in India and abroad. His travels to several international destinations including the USA, UK, South Africa, Singapore, Australia, and Europe in the last 10 years have helped him learn the emerging trends in the life insurance business and financial markets that are playing a significant role in revolutionizing the sector.

Manoj has served as a member in the CII Committee on Pension and Insurance during 2014 -2019 and on the various committees formed by IRDAI and Life Council to implement insurance reforms introduced between 2012 and 2020.

He is currently on the Board of some well-known bodies/institutions as an advisory member, namely, Indore Management Association (IMA), AIMA (All India Management Association - India), Bharti Vidya Peeth (Indore), and Institute of Insurance and Risk Management (IIRM - Hyderabad).

PIONEER OF INNOVATIVE FINANCIAL SOLUTIONS

Manoj is renowned for his exceptional business acumen. He focuses on customer centricity, integrity, team spirit, and operational efficiency to create cost-effective and high-quality products and services that fulfil a common man's financial needs. Manoj's guidance led the company to grow its domestic presence and register a double digit CAGR growth on all key business parameters. He is highly empathetic about his sales force and lays emphasis on sales maximization. His extensive insights and experiences have been respected throughout the insurance industry as well.

Apart from geographical expansion, Manoj stresses on the use of technology for distributing life Insurance products. For example, the company offered Life Insurance cover for mobile phone subscribers of Telenor (first of its kind initiative) in India and more than 20 million lives were covered under this initiative. Under his leadership, telecom and technology are leveraged for life cover issuance and death claim settlements at Shriram Life Insurance. Manoj has facilitated financial inclusion for socioeconomically weaker sections by partnering with several organizations including micro finance institutions. With his strong people skills, he has been able to keep business relationships strong and work with the key distribution partners for more than a decade.

AWARDS AND WORLDWIDE RECOGNITION

Manoj has received multiple awards and accolades for his laudable contribution to the life insurance industry. Some notable mentions include 'The Game Changer Award' by the Economic Times in September 2019, 'World Leader Business Person Award' by the World Confederation of Business (Amsterdam) in May 2019, and the 'Excellence in Business Leadership Award' by the World Confederation of Business (Washington D.C.) in July 2016. His unwavering efforts to provide life insurance services in the rural and social sector have also been acknowledged and applauded.

Manoj has also been instrumental in Shriram Life Insurance winning laurels in India and abroad. Under his able guidance, Shriram Life Insurance has won 'The Golden Globe Tigers International Award in Malaysia for being the 'Best Non-urban Presence & Penetrated Life Insurance Company' in 2018, 'International Quality Crown Award London' by the Business Initiative Directions (BID) in November 2017, and the 'India Insurance Award' as 'The Insurer with Best Nonurban Coverage' in 2015 & 2016 among many others.



A BORN LEADER

A successful entrepreneur, Mr. Chowdhury has an amazing sense of perception and has great qualities to identify viable business opportunities and determine how they can be converted into high-growth business models. FMCDL, which he launched in 2006, now has approximately BDT 1000 crore annual sales turnover.

Furthermore, with over 2500 skilled and semi-skilled workforce, the enterprise is recognized globally as Bangladesh's largest shipyard and one of Southeast Asia's major shipyards.

EARLY LIFE

A first-class first graduate of the University of Chittagong, Mr. Chowdhury holds a Master's degree in Applied Chemistry. As a young boy, he aspired to be a teacher.

He has earned all the necessary qualifications to become one, including numerous publications on polymer chemistry in a renowned international science journal. However, despite his educational excellence and other required qualifications, he was unable to pursue a career in the field of academics.

In fact it was his late father, Mr. Muzzaffar Ahmed Chowdhury, and his thesis supervisor, Dr. Abdul Majid, who motivated him to step forward and explore new opportunities. He subsequently decided to enter the business world and turned the tide to establish himself as one of Bangladesh's most successful business magnates.

AIMING HIGH

In his enthusiastic efforts, Mr. Chowdhury always aims to create new markets for Bangladesh. Due to his tenacious efforts, Bangladesh has gained a new market in Africa to export stateof-the-art vessels. Moreover, FMCDL has already built a highly sophisticated ASD Tugboat for the Sudanese Government and is also in line to receive other projects from this country. This indicates that, even though most Bangladeshi shipyards are struggling in the present circumstances, FMCDL has managed to secure its growth.

LEADING WITH COMPASSION

He is concerned about the lack of employment opportunities in Bangladesh. Thus, the socially-responsible leader shaped FMCDL into a labor-intensive organization to help create employment opportunities in the nation. His company is the first maritime services provider to establish a shipyard in BowalKhali Upazilla, a remote village near his own.

Under his direction, the company recruited employees predominantly from the surrounding communities. Affirming its aim to convert unskilled labor into skilled labor, FMCDL trained up local people for shipbuilding operations, resulting in a substantial improvement in the living

standards of the people of this community. Mr. Chowdhury is a sports enthusiast who

has established "FMC Sports" to inspire and promote young players. The "FMC Sports" players demonstrate their athletic abilities in Cricket, Football, Volleyball, Handball, Hockey, Kabaddi, among others.

Additionally, the generous leader frequently donates an ample amount to charitable organizations that work to raise the standard of living of Bangladeshi citizens. Serving the nation has always been his top priority.

GLORIOUS ACHIEVEMENTS

Mr. Chowdhury's business acumen has earned the organization several awards and honours,

including the 9th Sea Trade Maritime Award in 2016. It is the flagship award scheme for the maritime and shipping industry within the Middle East, Indian Subcontinent, and Africa.



MOHAMMADYASIN CHOWDHURY Pursuing excellence relentlessly

MOHAMMAD YASIN CHOWDHURY, THE CHAIRMAN OF CHATTOGRAM (BANGLADESH)-BASED FMC DOCKYARD LIMITED (FMCDL), IS AN ACCOMPLISHED BUSINESS LEADER WITH AN OUTSTANDING WORK HISTORY. UNDER HIS ABLE LEADERSHIP, THE COMPANY HAS SOLIDIFIED ITS POSITION IN THE SHIPBUILDING INDUSTRY



NITIN SETH TOPPING THE CHARTS

THE SECOND-GENERATION ENTREPRENEUR, NITIN SETH IS THE BEDROCK OF TOPS INDIA. HE STARTED WORKING FOR THE FAMILY FIRM SHORTLY AFTER TAKING HIS CLASS 10 EXAMINATIONS. HE GRADUATED FROM THE SYMBIOSIS UNIVERSITY WITH A BACHELOR'S DEGREE, AND EARNED A POST-GRADUATE DIPLOMA IN SALES & MARKETING in 1996, eventually becoming the Vice Chairman of Tops.

Under his exemplary leadership, the company tapped into the market for a variety of different sauces in 2003, which made it popular worldwide. In fact, Australia is the company's bestperforming market. It plans to expand to the UAE, using the capacity of its existing

<image>

EXPLORING THE UNEXPLORED

The intriguing journey of Tops began when an entirely new vertical of instant foods started growing in the Indian food market. When Indians began exploring newer cuisines within the comfort of their homes, Tops launched its first product-Tops Noodles. It stood out against all the multinational brands because of its unique taste.

Since then, innovation in the company has never stopped. Nitin ascended through the ranks of the firm after joining

operations.

CONQUERING EVERY MARKET

A visionary, Nitin aims to increase the company's revenue from 300 crores to 1,000 crores by making Tops one of India's top three food and beverage enterprises. Currently, more than 1.5 lakh retail touch points are working with Tops, wherein its India operations account for 90% of income, with the rest coming from exports and e-commerce sales.

All the products of Tops are also available in international supermarkets. The company follows a unique strategy to determine the viability of its products. Select groups, which include families in India, share their feedback on new products.

The team at Tops improves the flavor, ingredients, and packaging accordingly before releasing new products in the market. Nitin emphasizes executing ideas as planned and adhering to the timeline of launching new products. He believes that a product is in demand in the off-season, therefore he adjusts the strategies accordingly when peak season begins.

CARRYING FORWARD THE LEGACY OF EXCELLENCE

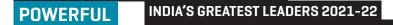
Nitin's father established Tops as a tribute to the former's late grandfather. Carrying forward the legacy of innovation and hard work, Nitin has been working tirelessly to achieve his father's dream of making Tops one of the top F&B brands in the world by 2030. He cherishes the privilege of getting valuable life lessons from his elders in his formative years.

MAKING A POSITIVE DIFFERENCE IN THE LIVES OF MANY

Under Nitin's quintessential leadership, Tops has provided a source of income to many women since its establishment. In fact, it employs several women across India and empowers them to fulfil their dreams and aspirations.

Seth family has always dreamed of starting a large company that would positively change the lives of many families across the country. Through Tops the dream is being lived. Therefore, the biggest driving force of Nitin's success has always been his family values.

Since the beginning of his career, he has had an intention of working day and night towards providing society with highquality and easy-to-cook foods at reasonable prices. One of Nitin's pet peeve is the inadequate harnessing of natural resources, which leads to the scarcity of processing facilities. A lot of agricultural produce gets wasted because of it. Establishing more processing units is one of his aims to serve the nation on a larger scale. His multiple visions motivate him to do more and do things differently every day.





A PRODIGIOUS EDUCATIONIST

Prof. Reddy has an exemplary contribution to higher education. His endowments to the Government of Andhra Pradesh, the Government of India's High-Level Committees, the Association of Management Development Institutions in South Asia (AMDISA) and ICFAI are discernible. Moreover, his path breaking ideas for FICCI Higher Education Committee and the Governing Council of the Association of Indian Universities in New Delhi have served well in the development of higher education. He has made a substantial contribution to the establishment of a research culture and good leadership as the Vice-Chancellor, making the institution receive an 'A+' mark from the National Assessment and Accreditation Council (NAAC).

BENT ON REVITALISING EDUCATION

Prof. Reddy is a veteran in the field of education. His stints at the University of Alberta and Saint Peter's College in the U.S. are a testimony to his stellar teaching career and academic excellence. After returning to India, he continued teaching at the Administrative Staff College of India. He also taught at the Osmania University for over thirty years. Thanks to his vast experience and knowledge, the ICFAI Foundation for Higher Education (IFHE) today delivers top-of-the-class research. It innovates programme designs and adopts novel ideas and technologies for academic content delivery.

CARRYING FORWARD THE LEGACY OF EXCELLENCE

The Institute of Chartered Financial Analysts of India (ICFAI) was founded by the late N. J. Yasaswy in 1984. He envisioned an institute that provides education and teaches professional ethics. A chain of ICFAI Business Schools was launched at 9 locations across the country in 1995, with adherence to academic rigour and a differentiated curriculum being a few of the primary objectives. Prof. Reddy was the Founder Principal when ICFAI Institute for Management Teachers was established in 2002 in Hyderabad. He went on to hold that position up to 2008. He was the Vice-Chancellor of The Institute of Chartered Financial Analysts of India, University of Tripura, from 2004 to 2008. Later on, from 2014 to 2017, Prof. Reddy was the Chancellor of ICFAI University in Raipur and the Chancellor of the ICFAI University in Tripura from 2014 to 2018. ICFAI focuses on significant research areas that impact people across the countries. Environmental sustainability, health policies, financial economics, agricultural economics and intellectual property rights are some of the research areas. Through groundbreaking research and high-quality publications, ICFAI has set new benchmarks of excellence under his exemplary leadership. Today, it is the third-largest provider for The Case Centre, after Harvard and INSEAD.

STRIVING FOR EXCELLENCE

Prof. Reddy says that high-quality management education comprises consistent efforts, skilful teaching and a focus on research and innovation. According to him, centres of excellence with case research and case methods should be set up to quickly incorporate the latest business trends into the classroom. Prof. Reddy emphasizes using technology for making human resources more efficient and forming modern leadership strategies. He believes that analysis is usually conducted to revise and redefine various business insights.

He advises management students to keep up with the employability demands of companies

through internships, courses and placements. He also draws attention to the need for entrepreneurship workshops to help students keep up with the changing trends. He is of the view that firms should focus on future market demands and sustainability requirements.



PROF.J. MAHENDERREDDY REVAMPING HIGHER EDUCATION

THE PRESENT VICE-CHANCELLOR OF THE ICFAI FOUNDATION FOR HIGHER EDUCATION, PROF. J MAHENDER REDDY IS AN EXTRAORDINARY ACADEMIC LEADER. HE WAS AN OUTSTANDING STUDENT OF THE DELHI SCHOOL OF ECONOMICS AND COMPLETED HIS PHD IN ECONOMICS FROM THE UNIVERSITY OF ALBERTA IN EDMONTON, CANADA, IN 1970



PROF. SASMITA SAMANTA

LAYING THE FOUNDATION FOR A BETTER TOMORROW

A PERCEPTIVE ACADEMICIAN WITH AN INCISIVE APPROACH, VICE-CHANCELLOR PROF. SASMITA SAMANTA HAS ENRICHED THE KALINGA INSTITUTE OF INDUSTRIAL TECHNOLOGY (KIIT) WITH HER PEDAGOGICAL EXCELLENCE, INNOVATIVE PRAGMATISM, AND RELENTLESS PASSION FOR RESEARCH

centric ambiance in the campus. Her vision is to create an ecosystem that supports researches for finding effective solutions to social issues. She is working dedicatedly towards making KIIT rank amongst the top 100 universities in the world. She is gearing up to introduce online certification courses to expand the horizon of KIIT.



POSSESSING A FAR-REACHING VISION

Prof. Sasmita has undertaken several initiatives and business innovations in congruence with her belief that 'Leadership is the responsibility to contribute for the success of others.' She launched the 'Education for All' programme that supported one million students to participate in higher education. Recognising the psychological impact of socio-economic disadvantages, she organised the 'Lead For Life' confidence-building exercise for underprivileged children. She strives to maintain a student-

UPHOLDING SOCIAL RESPONSIBILITY

She has been vehemently advocating social welfare through education. A voracious public speaker, Prof. Sasmita has participated in various conferences, and even organised an international webinar on National Education Policy 2020. It was presided by Dr. Ramesh Pokhriyal 'Nishank,' the former Minister of Education, and had more than 25000 participants globally. Under her counsel, KIIT has been taking active part in outreach activities. They conduct programmes for holistic development, provide free medical services, hold awareness camps and occupational safety and health workshops for agricultural and construction workers at Kandhamal and other rural areas. Moreover, they facilitate Rural Capacity Building by conducting skill set training programmes on behalf of the Department of Science and Technology, the Government of India.

EFFICIENTLY BATTLING THE PANDEMIC

Under her guidance, KIIT managed its academic calendar without any disruption by conducting virtual lessons and COVID-19 awareness programs on TV and other mass media channels to reach remote parts of the state. They aided the healthcare infrastructure by distributing 50,000 PPE kits amongst healthcare workers and, setting up 4 specialized COVID-19 hospitals in Bhubaneswar, and in the districts of Balangir, Mayurbhanj and Kandhamal. Along with 1250 hospital beds in total, they have also built quarantine centres, isolation and post-COVID care facilities. Under her leadership, KIIT distributed dry and essential food items, groceries, sanitizers, masks and sanitary napkins to 3 lakh + people, and set up a tele-counseling cell to provide support for stress management and emotional wellness during the pandemic. Their tele-medicine facility also made online healthcare consultancy available to the public. KIIT has also started the initiative to provide free education to children who lost their guardians to COVID-19 in Odisha. For all their contribution, KIIT was awarded the Utkrisht Sansthan Vishwakarma Award-2020 by the AICTE, Ministry of Human Resource Development, for post COVID-19 redevelopment and rehabilitation plan and 'Leadership and Management Team of the Year' by THE Awards Asia 2021.

A DYNAMIC CAREER

She is the ambassador of UGC Paramarsh Scheme, KIIT-DU, which helps many institutes to get NAAC accreditation and good ranking nationally. She is the Assessor and Committee Member, NAAC. She is the Founder-President of World Leadership Academy, which serves as a platform for global leaders to address issues from diverse domains. She has immensely contributed to professional bodies such as the Indian Science Congress, Indian Academy of Social Sciences, Indian Commerce Association, Odisha Commerce Association, and others.



A STRONG FOUNDATION

Armed with a Bachelor's degree in Electrical & Electronics Engineering from Gandhi Institute of Technology and Management, she took her first steps in the pharmaceutical industry with Armour Chemicals Ltd. as an Export Manager. Ms. Vadlamani also worked at Ajanta Pharma Ltd. until she left in 1997 to set up Murli Krishna Exports.

Ms. Vadlamani's thirst for knowledge comes from her family. Her father was a professor at IIT Bombay, and her mother was a teacher. Becoming an engineer had always been her dream and the intellectual environment of IIT Bombay gave her just what she needed to grow. She established Murli Krishna Pharmaceuticals Pvt. Ltd. along with Dr. Vijay Shastri in 2004. Currently, it is a seven million dollar manufacturing firm and one of the best drug delivery system companies in India.

A GREAT ATTITUDE

A leader with 22 years of experience, Ms. Vadlamani feels success never comes easy. Her strong beliefs, calculated risktaking approach, powerful mental balance, and relentless attitude have placed her amongst the top entrepreneurs. To her, the company means passion, time, and life. She had to face obstacles of enormous magnitude in her journey but she has maintained her courage and positivity throughout. She has strived to give her best to every goal, and as a result, she has attained remarkable success.

BRINGING ABOUT A CHANGE

Ms. Vadlamani has always been inclined to contribute to the betterment of society. She understands how important it is to plan and realize a healthy India, which will eventually result in a prosperous nation. At Murli Krishna Pharmaceuticals Pvt. Ltd., active participation in social welfare is encouraged. Teams have endeavoured to provide potable drinking water to several communities in the rural areas. They have installed water filters in hand pumps at Waghale village and near the schools in Hingani Dumala, one of the significant rural communities. Ms. Vadlamani ensured that the area around every hand pump was thoroughly cleaned up and leveled by the team. As a result, the hygiene conditions for all the village residents improved drastically and clean drinking water was made available for over a thousand beneficiaries in the village, including 150 school children. A conscious leader, she gladly pursues social initiatives and derives satisfaction from serving the people.

GARNERING ADMIRATION FROM ALL QUARTERS

Thanks to her outstanding intellect, unparalleled experience, and admirable personality, Ms. Vadlamani is recognized as a prominent leader and an excellent orator in the business world.

She has been the guest speaker at several events for Sakal Media Group, FICCI FLO, IBN Lokmat, and Transnational Cooperation in Drug Development and Clinical Research. Her journey as an entrepreneur will be a part of the documentary titled 'Making Medicine In A Man's World,' produced by BBC.

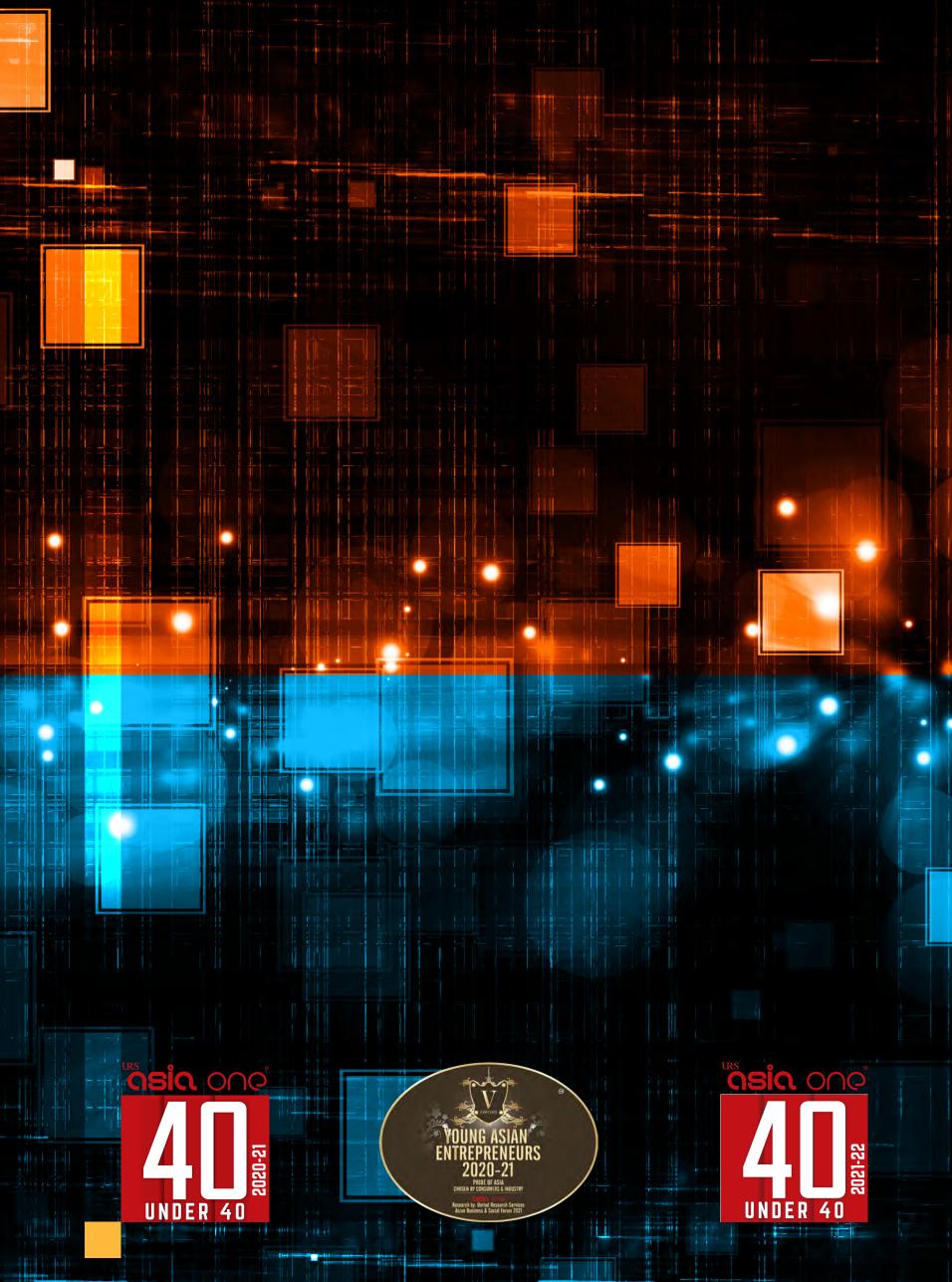
A book titled 'Follow Every Rainbow' recognizes her as one of the leading female entrepreneurs in India. Apart from these, she has earned several accolades that serve as a testament to her entrepreneurial skills. Ms. Vadlamani was awarded the Best Women Entrepreneur at WiSTEM by the Meera Kaul Foundation in 2016. She also became one of the top five finalists at the CPhI Pharma Awards held in Barcelona, Spain, in the

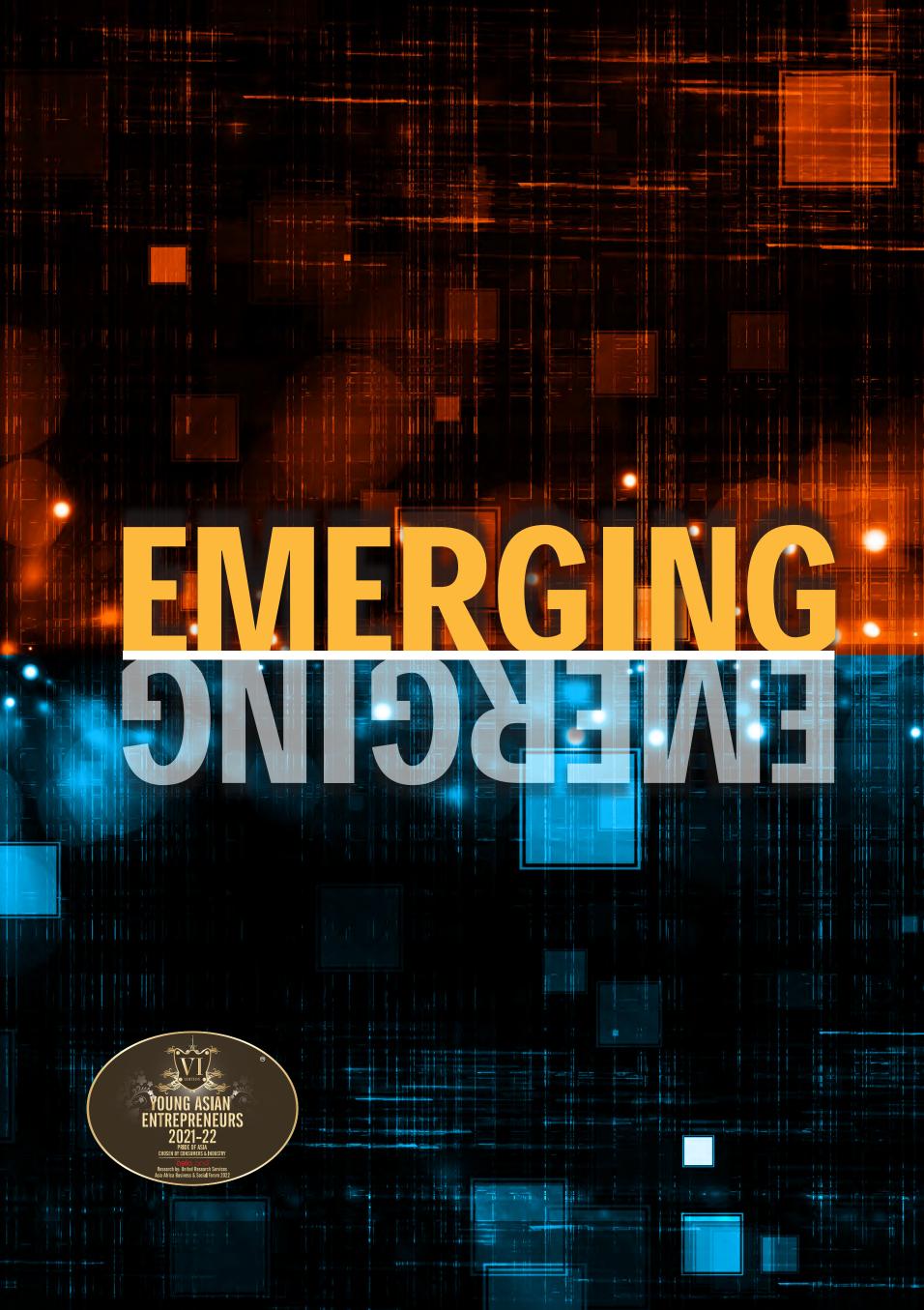
same year. These achievements are an indication of the level of excellence Ms. Vadlamani has developed over the years through diligence and unswerving dedication. With an eye on the future, she continues to fulfil her goals.



SATYA VADLAMANI THE EPITOME OF PASSION & PERSEVERANCE

THE CHAIRPERSON AND MANAGING DIRECTOR OF MURLI KRISHNA PHARMACEUTICALS PVT. LTD., MS. SATYA VADLAMANI IS AN INSPIRATIONAL LEADER. SHE IS NOT ONLY PROPELLING THE REPUTED ORGANIZATION TOWARDS HEIGHTS OF SUCCESS BUT ALSO PLAYING A SIGNIFICANT ROLE IN GIVING BACK TO SOCIETY







ANANT GOENKA Charting his own route to success

MR. ANANT GOENKA, EXECUTIVE DIRECTOR OF THE INDIAN EXPRESS GROUP, IS AN ENTREPRENEUR PAR EXCELLENCE AND A KEY FIGURE IN THE FIELD OF JOURNALISM. THE INFLUENTIAL LEADER HAS A HIGH DEGREE OF INTELLECTUAL INTEGRITY AND STANDS BY HIS CONVICTIONS



Anant has been fascinated with journalism since he was a child. During his college years, he was a noted blogger on The Huffington Post. The passionate leader graduated from the Marshall School of Business at the University of Southern California. He earned his Master's Degree from the Annenberg School for Journalism, USC, with Dean's scholarship. He has been efficiently carrying forward the legacy of excellence established by his father, Mr. Viveck Goenka and his grandfather, the Late Shri Ramnath Goenka, the Founder of The Indian Express Group.

A SUCCESSFUL PROFESSIONAL JOURNEY

Anant worked at Spenta Multimedia and with Bloomberg's commercial

division in the UK before joining The Indian Express Group in January 2012 as the Head of New Media. He was appointed as Executive Director in July 2016. Since then, the tenacious leader has focused relentlessly on retaining the legacy of The Indian Express Group's uncompromising, independent journalism and growing its reach across print and digital media.

KEEPING THE LEGACY ALIVE

Anant has been guiding The Indian Express Group's digital growth following its enduring values of fairness, accuracy, and courage in a news environment dominated by political activism and yellow journalism. These values instilled by his grandfather continue to shape the group's investigative journalism even today. Under his leadership, The Indian Express Group has become one of the largest digital news groups in the world, with 190 million unique readers per month. It is now publishing in 6 languages including Malayalam, Tamil and Bengali. Mumbai's Loksatta has emerged as the most popular Marathi website in the country, surpassing the dominant regional media organizations. In the first week of its launch, Loksatta's Android app was downloaded 10000 times, which is quite an incredible feat. Additionally, Jansatta. com, India's largest Hindi news site, is also operated by The Indian Express Group. In 2017, Anant spearheaded the launch of ieMalayalam.com, a website dedicated to bringing quality journalism to Kerala. It was quickly followed by ieTamil. The Indian Express Group is a rapidly growing digital-first news entity with ambitious plans to grow in new markets both in India and globally along with a slate of exciting new products launching in emerging content formats. Anant's goal is to use technology as a catalyst to help perpetuate Ramnath Goenka's legacy of fearless and ethical journalism around the world. He's enthusiastic about expanding The Indian Express Group's reach into new markets and formats as he envisions the emergence of three distinct types of news media in India over the next decade.

A BORN LEADER

Like his grandfather, Anant is also one of the most vocal advocates of investigative journalism. A series of investigations conducted by The Indian Express Group under his direction, including the Panama Papers, Videocon-ICICI transactions, WhatsApp lynchings across India, and vacant engineering colleges, have shaped public discourse and sparked policy reforms.

STRIKING THE PERFECT WORK-LIFE BALANCE

Having been a teaching assistant in college to the course "History of News Media in America," Anant has a rare hobby of collecting old newspapers and magazines from around the world. He is also an aviation buff, flies propeller aircrafts recreationally. He makes time to play the drums and other percussion instruments and cherishes the time he spends with his 20-month old son Aarav Raam.





LEADING FROM THE FRONT

NEC Corporation, the technology behemoth, a world leader in biometrics, ORAN, AI, and a plethora of technologies, has touched the lives of a billion+ Indians with its ICT-based social infrastructure solutions. NEC is strategically placed to drive innovation in India and enable it to realize its Digital India Vision owing to its vast domain experience and understanding of the Indian landscape. For the past seven decades, NEC Corporation India's (or NEC India) technological solutions have been at the core of India's infrastructural development. Its recent prestigious award wins at ET Best Brands, World Leadership Congress, Stevie Awards, and ten others simply embellish the strides the company has made in transforming the digital landscape in the country. At the heart of this turnaround is the soft-spoken, no-nonsense, humble to a fault, delivery-focused Aalok Kumar. In the two and a half years that Kumar walked into the corner room of the country's long-standing digital transformation partner - NEC, the firm has not only expanded business with impressive numbers by overcoming the turbulence of the Covid-19 pandemic but also implemented a paradigm shift in its workplace embracing the new dynamics.

ENTERPRISING VISIONARY

Aalok's journey with the Fortune 500 IT giant NEC began in March 2020 when India imposed its first national lockdown due to the COVID-19 pandemic. As soon as he visited NEC's Noida office, he took on the challenges head on, exemplifying how he is 'a master at his work.' With a global experience spanning 26 years in Indian and international markets, including Japan, APAC, and EMEA, Aalok has relentlessly focused on core operating profits, organic growth, and a people-centric approach. A brief recap of his journey, portrays his result-oriented approach and deep expertise in performance improvement, margin expansion, and overall business transformation. A St. Stephens College (Delhi) graduate, Aalok secured a seat in the prestigious Indian Institute of Management, Ahmedabad (IIM-A) to pursue his dream career. His first job was with Castrol India Limited as a Sales Manager and since then there has been no looking back. His stellar track record reflects phenomenal performance in various roles like VP - Marketing, CMO & Head of Strategic Initiatives, Chief Strategy Officer, Senior VP, and others.

SETTING THE BAR HIGHER

For Aalok, NEC's primary anchor is its people – customers, partners, employees, and end-users. Connecting people with innovation ensures NEC India's forward movement, impacting society and expanding NEC's global footprint with India as the engine. As the ship captain, Aalok firmly believes in democratizing innovation, changing its workforce's mindset, and removing any kind of bigs from the

and removing any kind of bias from the system, thereby accelerating the company's continuous transformation journey. Hence, it wasn't a surprise when NEC India partnered with the government and businesses to deliver life-saving solutions achieving an accelerated growth curve even during the pandemic.

MAN WITH A PLAN

Aalok, a strong advocate of emerging technologies for human benefit, has set high standards & ambitions for NEC Corporation India for the following many years. In his opinion, NEC India isn't a company but an institution that has been relevant for more than 70 years and will be at India's service for at least more than 100 years. In his mind, he is crystal clear about the mark NEC India will carve in India's Smart City, telecommunications, transportation, logistics, and public infrastructure journey. He remains bullish on India's next stage of the digital transformation revolution with 5G rollout, and his determination is unmistakable.



AALOK KUMAR Betting big on India

AALOK KUMAR IS THE PRESIDENT AND CEO OF NEC CORPORATION INDIA, A LEADING IT SERVICE PROVIDER. HE IS A DYNAMIC AND PASSIONATE LEADER KNOWN FOR HIS RESULT-ORIENTED WORK APPROACH, SPECIALIZED KNOWLEDGE IN BUSINESS TRANSFORMATION, MARGIN EXPANSION, AND PERFORMANCE ENHANCEMENT



LEADING FROM THE FRONT

NEC Corporation, the technology behemoth, a world leader in biometrics, 5G ORAN, AI, and a plethora of technologies, has touched the lives of a billion+ Indians with its ICT-based social infrastructure solutions. NEC is strategically placed to drive innovation in India and enable it to realize its Digital India Vision by partnering with government and large enterprises. For the past seven decades, NEC corporation India's (or NEC India) technological solutions have been at the core of India's infrastructural development, cutting across sectors like telecommunications, transportation, logistics, public safety, smart city, manufacturing, and more. NEC India has empowered a billion Indians through technology with a recalibrated business strategy especially in the 'New Normal.' Its recent prestigious award wins at ET Best Brands, World Leadership Congress, Stevie Awards, and many others simply embellish the strides the company has made in transforming the digital landscape in the country. At the heart of this turnaround is the humble, self-effacing visionary leader, Aalok. In the two and a half years that Aalok walked into the corner room of the country's longstanding digital transformation partner - NEC, the firm has not only expanded business with impressive numbers by overcoming the turbulence of the Covid-19 pandemic but also implemented a paradigm shift in its workplace embracing the new dynamics.

ENTERPRISING VISIONARY

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SETTING THE BAR HIGHER

For Aalok, NEC's primary anchor is its people – customers, partners, employees, and endusers. Connecting people with innovation ensures firm's forward movement, impacting society and expanding NEC's global footprint with India as the engine. He firmly believes in "democratizing innovation", changing its workforce's mindset by creating a transparent and meritocratic firm, thereby accelerating the company's continuous transformation journey

WEAVING IT TOGETHER

Aalok, a strong advocate of emerging technologies for human benefit, has set high standards and ambitions for NEC India for the following many years. In his opinion, NEC India isn't a company but a digital transformation partner for the country and its citizens since last 70 + years. He remains bullish on India's next stage of the digital transformation revolution and with his unmatched determination, vision and zeal to take people along, he is going to take NEC to greater heights.



AALOK KUMAR Betting big on India

AALOK KUMAR IS THE PRESIDENT AND CEO OF NEC CORPORATION INDIA, A LEADING IT SERVICE PROVIDER. HE IS A DYNAMIC AND PASSIONATE LEADER KNOWN FOR HIS RESULT-ORIENTED WORK APPROACH, SPECIALIZED KNOWLEDGE IN BUSINESS TRANSFORMATION, MARGIN EXPANSION, AND PERFORMANCE ENHANCEMENT



AMIT TANDON PUSHING BOUNDARIES TO STAND OUT

THE MANAGING DIRECTOR OF ASIA SHIPPING INTERNATIONAL TRANSPORT PVT LTD, AMIT TANDON EXUDES CONFIDENCE & DRIVE TO ACHIEVE SUCCESS IN ALL HE DOES. THE ENTHUSIASM OF THIS YOUNG & DYNAMIC LEADER FOR SEIZING EVERY OPPORTUNITY THAT COMES HIS WAY HAS KEPT HIM GOING STRONG THROUGHOUT HIS ENTREPRENEURIAL JOURNEY



VISION TO OFFER INVALUABLE SERVICES

Known for his charismatic personality, Amit is a prominent name in the logistics industry. A graduate from the University of Delhi, Amit earned his Master's degree in Business Management in 2004. He has worked for well-established and reputable companies which have helped him gain a wealth of experience and exposure in the field of logistics.

Asia Shipping was established by Amit in 2012 in New Delhi with branch offices in major export centres in India. As part of its

efforts to provide its customers with the best services at the most competitive rates, it offers advanced shipping services, customs clearance, warehouse management, and other logistics support products.

DEMONSTRATES AN INNOVATION-DRIVEN MINDSET

Amit's dynamic leadership approach and innovative business development policies have helped Asia Shipping achieve and surpass all its targets over the years. In a short span of nine years, the organisation has grown from a simple start in freight forwarding services from India to Latin America, to one offering a wide array of logistics services from the Indian sub-continent to the rest of the world.

In addition to being registered with the Federal Maritime Commission, USA and CBSA, Canada, the organisation has membership in several international associations, including IATA, WCA, EAN, and FIATA.

The AEO (Authorised Economic Operator) and GDP(Good Distribution Practices) certified company was launched in collaboration with M/s Asia Shipping, Brazil [Asia Shipping Transportes Internacionais Ltda], a multinational logistics provider, which has been ranked the number one logistics organisation in Brazil for over 17 years, and operates through its 40 branches in 12 countries. Currently, it is rated among the top 30 logistics companies in the world.

ON AN EXPANSION SPREE

Under Amit's stewardship, Asia Shipping, India has expanded its footprint across several cities in India, including New Delhi, Mumbai, Chennai, Kolkata, Pune, Gandhidham, Ludhiana, Jamshedpur, and in the India sub-continent, Bangladesh and Dubai . Besides developing its own international network of agents and correspondents around the globe, the organisation, under his leadership, has been active in exporting and importing across all major trade lanes worldwide.

The ambitious leader also plans to continue expanding his organisation by strengthening the existing branches as well as opening new ones. Additionally, he is already involved in expanding the organisation's international network to strengthen its global presence.

Also, he plans on adding new products and verticals to his organisation's inventory in the coming years. Moreover, he hopes to be able to capitalize on the newly emerging opportunities that are arising from the change in the international trading environment resulting from the opening up of world markets following the after-effects of the COVID-19 pandemic.

A FUTURE-FOCUSED LEADER

Amit is a visionary leader who is always ready to face the uncertainties of the future. International cargo movement has been adversely affected by the COVID-19-induced pandemic in a variety of ways, including decline in production, inland transport constraints, storage capacity constraints and limited loading/ unloading capacity at ports as well as airports.

His creative strategies and out-of-the-box thinking and proactive approach have helped his organisation to persevere and progress through the COVID-19 crisis also.



DR. AMIT ANDRE TRANSFORMING THE WORLD WITH TECHNOLOGY

THE FOUNDER & CEO OF THE DATATECH LABS INC. (TDTL), DR. AMIT ANDRE HAS EARNED A DOCTORATE IN DATA SCIENCE & ARTIFICIAL INTELLIGENCE. AN ACE TECHPRENEUR, HE HAS A VISION TO MAXIMISE ORGANISATIONAL GROWTH. A RENOWNED INNOVATION CATALYST, HE IS ONE OF THE TOP 10 RECIPIENTS OF THE MAHAUDYOJAK AWARDS 2021



TECH-TONIC RESULTS

A tech savant, Dr. Andre's passion for applying his profound knowledge to design innovative problem-solving tech solutions led him to start a global tech company – TDTL. In fact he has travelled worldwide to gain a multidimensional perspective on different technologies, which he imbibes to create strategic business solutions for major global companies in the Middle East, US, Singapore, Philippines, etc. A leader and true-blue techie, his innovative initiatives are directed towards improving organizational growth, profithiking strategies, and keeping technological pace with Owing advancements. to his dedicated efforts, his reached cumulative firm revenue of over \$235M within just 9 years. His excellent leadership qualities and wealth of experience of 20+years ensured that despite the recession, his company

amassed the highest sales of average \$5.5M.

THE NEW-AGE LEADER

Dr. Andre believes that the key to successful leadership is influence, not authority. He has led a team of 2,728 members across Dubai, Saudi Arabia, Oman, India, and East Africa. His democratic leadership style catalyses a conducive work culture for his team, wherein it can maximise its potential. He has also created a strong learning environment for the teams where they are provided training and opportunities to enhance their skills. In the post-pandemic era, when people are struggling to maintain a remote work-life balance, Dr. Andre has been a staunch support for them. He regularly maintains a rapport with them to ensure a high mojo. For instance, he shares the organisational goals amongst the employees to give them a clear direction and encourage participative decision-making.

THE LEARNING CURVE

Though he is already a Doctor in Data Science and AI, Dr. Andre is a perennial learner. He strongly follows his father's belief that learning is never-ending. This has served as a guide to achieving his dreams of learning and training. One of his goals is to provide a learning platform on AI and emotional intelligence to people to help them upgrade their knowledge for professional or personal growth. To implement this vision, the TDTL has executed various research-based innovations.

Besides being a learner, he is a passionate trainer as well who believes that knowledge is a treasure that must be shared. He has a proven track record of training over 32,000 IT professionals from top-notch organisations across 82 countries in a plethora of technological domains like Project Management, CAPM, PMP and ITIL v3 Foundation, which has led to an increase in organisational profit. His high-end tech qualifications including several certifications from AWS and Microsoft, his ability to solve complex problems in real-time and sharp business acumen with a result-oriented approach make him a super trainer.

SIGNIFICANT ACHIEVEMENTS

In his rich 20-year career, Dr. Andre has achieved some remarkable milestones including The Best Innovation Award 2017, wherein he was selected from 1400 participants from 21 countries. He is a global-level speaker invited by renowned institutions across 87 countries. He has been recognised for his expertise in business and sales growth, excellent leadership skills, decision-making abilities for effective strategy implementation, and up-to-date skills in AI & Data that make him a digital transformation expert. Dr. Andre has carved a niche for himself in the dynamic digital world and emerged as a true transformer. He also believes in giving back to society and invests in children's education.



COMPREHENSIVE PRODUCT RANGE

Asheet's complete bouquet of passive fire protection offers wooden fire doors, steel fire doors, glazed fire doors, bullet and blast proof doors, lead line doors, hi-technology doors for hospitals, fire curtains and many more products to ensure safety.

THE STEPPING STONE

The company was established by Asheet's father after he retired from the defense forces in 1982. Eighteen years down the line, Asheet lost his father and entered the business in 2000 when he was only 16. At that point, there was no professional guidance to help him move forward with the company. While overcoming such a phase was not easy, he believes time and experience teach you that no matter what happens, life goes on.

EXPANSION AND PROGRESS

With Asheet's strategic moves and sincere leadership skills, Navair International has expanded to 17 offices and 4 factories sprawling over 9000 Sq mtrs of production facility, exporting products to 14 countries, with staff strength of about 400. Striving to meet market requirements and upgrading, testing and developing products according to the latest international standards at the best and leading labs in the world help the company grow. Information events are conducted to educate the community, and community stakeholders like architects, consultants and government officials to make the Indian Standard Codes at par with the global standards. Asheet, with such a strong vision and planning, is expecting to achieve higher revenue and make the company completely self sustainable (one of the goals for 2025) along with expanding its global footprints to 75 countries.

COMING BACK STRONGER

Despite where the company stands today, its path to glory was not a bed of roses. The company encountered instabilities quite a few times, and was at its lowest during 2002-03. But with strong will, strategic planning, and bold decisions, Asheet and his team turned the fortune of the company.

A true leader, Asheet vouches for the significance of the great core team within the firm. He proudly acknowledges that the innovative approach and consistent efforts of teams working collaboratively are leading the company forward. As the firm completes 40 glorious years, it is considered to be a leading passive fire protection company in India and one of the top 3 in the Asian market.

FOOTPRINTS OF RECOGNITION

Asheet feels ecstatic about all the recognition and appreciation the company receives. It has been a great factor of motivation

for the entire team. The firm has been awarded by many prestigious organisations. Having been felicitated by the Indian Government, with their first National Award, was really a moment of pride for the entire team of Navair International. Asheet attributes receiving the first international award celebrating his leadership skills to his team members. He considers this award to be a testimony to their consistent diligence and the consequent growth. He feels elated for this prestigious recognition on the global stage, which is counted to be the first international award received. He firmly believes the award to be of the team's and it serves to be a privilege for him to acknowledge their consistent effort and perseverance, which are the building blocks of

the company.

Navair International is among the handful of ventures across the globe offering such a wide range of fire safety solutions under the same roof. He strives to go miles down the road while consolidating and strengthening the company's position globally.



ASHEET TANEJA OFFERING WORLD-CLASS PASSIVE FIRE PROTECTION SERVICES

CEO OF NAVAIR INTERNATIONAL PRIVATE LIMITED, A DELHI-BASED PASSIVE FIRE PROTECTION COMPANY, MR. ASHEET TANEJA ENSURES TO DELIVER COMPLETE FIRE PROTECTION SOLUTIONS UNDER THE SAME ROOF. UNDER HIS INSIGHTFUL GUIDANCE, THE COMPANY HAS BEEN SETTING NEW BENCHMARKS OF EXCELLENCE SINCE ITS INCEPTION



DR. DIPAK HARKE PROMOTING SPIRITUALITY FOR GLOBAL PEACE & HARMONY

BRAHMAKUMAR DR. DIPAK IS A STRONG ADVOCATE OF SPIRITUALITY & MEDITATION FOR WELL-BEING. HE IS WELL-KNOWN FOR HIS PIONEERING WORK IN INSPIRING PEOPLE TO FOCUS ON THEIR MENTAL, SPIRITUAL, EMOTIONAL, & ENVIRONMENTAL WELL-BEING. HE HAS BEEN PROMOTING PEACE & HUMANITY TO MAKE THE WORLD A BETTER PLACE



A WELL-VERSED LEADER

Dr. Dipak was born and raised in Bhingar, Ahmednagar, Maharashtra, and completed his schooling there. He earned a Bachelor of Commerce degree from BP Hiwale's Ahmednagar College in Ahmednagar. Because of his extensive knowledge and experience, he was awarded a honorary PhD by the University of California, Berkeley. He also received a honorary D Litt from Commonwealth Vocational.

Dr. Dipak has been associated with the international

organisation 'Brahmakumaris' for over 30 years. He also has over 30 years of experience in spiritual meditation.

He is deeply interested in spirituality and promotes meditation as a means of achieving happiness. His approach focuses on spiritual enrichment for millennials, helping them build their selfresources and channelize

their inner thoughts.

Meditation, according to him, is a practice in which an individual focuses his mind on a specific object, thought, or behaviour in order to attain peace and tranquillity. Meditation or Dhyana, he claims, can be used to alleviate anxiety, stress, depressed mood, and distress.

SPECIALISES IN RAJA YOGA

Dr. Dipak is an expert in Raja Yoga, an ancient meditation and divine understanding system. This form of meditation has been practiced in a variety of religious traditions and beliefs since ancient times. Having originated in India, it has spread to various Western cultures over time where it has become a common practice in the lives of people. Anyone anywhere can use this technique of open-eyed meditation. What's more, it is said that Raja Yoga can serve the purpose for anyone who wants to relax, be more creative and focused or find personal enlightenment.

Through Raja Yoga, Dr. Dipak attempts to enable people reclaim their inner calm, self-confidence, and self-worth by reawakening the soul's original qualities and virtues.

In addition to answering age-old questions about one's identity and purpose, this type of meditation also provides the way to a natural state of happiness and peace of mind. According to him, many people have a desire to achieve something important in life, but to achieve that goal they must have tremendous willpower. With Raja Yoga, individuals gain a clear understanding of themselves spiritually. It also enables them to re-discover and activate the positive qualities already present within them.

During the past three decades, Dr. Dipak's contribution to Brahmakumaris has been exceptional in promoting spirituality, peace and humanity. Together with Brahmakumaris, he established world records in furthering universal peace and harmony for the benefit of humanity.

REMARKABLE ACHIEVEMENTS

Dr. Dipak is noted for his contribution to the art of meditation and for being the first Indian to attain 174 individual records. The spiritual guide has received numerous awards and accolades, including Bharat Gaurav Award 2021 and the India Excellence Award from the World Book of Records. In the year 2019, he received the International Achievement Award, the Pune Festival Award and the International Glory Award.

Additionally, renowned national and international magazines such as Forbes and Fortune India and Exchange Magazine have applauded the work done by Dr. Dipak for spreading the ancient Raja Yoga of India.

In its March 2020 issue, Forbes magazine emphasized the role Dr. Dipak has played in promoting India's ancient Raja Yoga.



FUELING MARKET EXPANSION

A management graduate from Asia's finest business school, Divyashikha has always dreamt of setting milestones in domestic and international markets. Consequently, she launched Stalwart World, a top-notch, people-centric organization that caters to all its partners and stakeholders through state-of-the-art business models. To ensure diversity of ideas, she collaborated with like-minded entrepreneurs to create self-empowering, technology-driven innovative business solutions. Stalwart World's services cover 4 business segments through Stalwart Business Consortium LLP (SBCL), a division to collaborate with food and beverages (F&B) and fast-moving consumer goods (FMCG) brands for increasing their sales, marketing, and distribution network and facilitating them with more accessible, affordable, and hassle-free market entry. Outsourcing the brands' sales, marketing, distribution, and revenue solutions to SBCL's sales partner enables these brands to completely focus on streamlining and strengthening their manufacturing/sourcing and product portfolio. The company's second business division is the Stalwart Management Consulting (SMC) that provides cost-effective and impactful human resource solutions to help build sustainable and competitive teams for clients.

Stalwart Wellness, the third business segment works to ensure the all-around wellness of partner businesses' employees. Few such initiatives appreciated by Stalwart Wellness's clients include "Wonder Woman" for helping working women excel in their respective professional fields and "Fit for Life" for cardiac care, weight loss, and diabetes management. Similarly, Stalwart–YOU 7.0 is a platform for facilitating upskilling through experiential learning that includes concepts from films, music, and dramas and links business objectives to outcomes.

DELIVERING EFFECTIVE BUSINESS SOLUTIONS

Divyashikha firmly believes that the overall success of a business depends on 6 basic tenets — corporate governance, independence, transparency, professionalism, accountability, and code of ethics. In the initial phase of her entrepreneurial journey, Divyashikha realized that as an industrialist, she would have to assume multiple roles ranging from sales and accounts management and marketing to operations and human resource management. The challenge of managing the company's finances on a day-to-day basis inculcated in her a habit of scrutinizing the expenses and channelizing operations for better outcomes. A more nuanced understanding of different aspects of her business operations has helped her organize them to achieve business objectives efficiently.

Her deep knowledge and insight into various businesses have enabled her to choose the right members for the core team

of experts and the ancillary team of efficient employees who stand by her in times of business uncertainty. A good communicator, Divyashikha believes that effective leadership involves two-way communication and listening to constructive feedback from clients, teams, and various stakeholders. Both help devise and adopt new business strategies to enhance individual and group performance.

ENSURING CUSTOMER SATISFACTION

Divyashikha believes in maintaining a strong relationship with her clients and providing them with in-depth market intelligence to support their 360-degree growth. Therefore, she emphasizes uniformity in the quality of service for all clients across any stage of the entrepreneurial journey. This has enabled her to establish her organization as a trusted and time-tested partner of many businesses by helping them to scale new heights of growth and success.



DIVYASHIKHA GUPTA TRANSFORMING BUSINESSES WITH UNSWERVING DEDICATION

DIVYASHIKHA GAVE UP HER REWARDING CORPORATE CAREER TO PURSUE HER LONG-CHERISHED ENTREPRENEURIAL DREAM AND LAUNCHED THE STALWART WORLD IN 2009. SHE HAS SUCCESSFULLY ESTABLISHED THE COMPANY AS A TRUSTED GO-TO-BRAND FOR SCALING GROWTH AND EXPANSION OF VARIOUS F&B AND FMCG COMPANIES



AMIT TANDON PUSHING BOUNDARIES TO STAND OUT

THE MANAGING DIRECTOR OF ASIA SHIPPING INTERNATIONAL TRANSPORT PVT LTD, AMIT TANDON EXUDES CONFIDENCE & DRIVE TO ACHIEVE SUCCESS IN ALL HE DOES. THE ENTHUSIASM OF THIS YOUNG & DYNAMIC LEADER FOR SEIZING EVERY OPPORTUNITY THAT COMES HIS WAY HAS KEPT HIM GOING STRONG THROUGHOUT HIS ENTREPRENEURIAL JOURNEY



VISION TO OFFER INVALUABLE SERVICES

Known for his charismatic personality, Amit is a prominent name in the logistics industry. A graduate from the University of Delhi, Amit earned his Master's degree in Business Management in 2004. He has worked for well-established and reputable companies which have helped him gain a wealth of experience and exposure in the field of logistics.

Asia Shipping was established by Amit in 2012 in New Delhi with branch offices in major export centres in India. As part of its efforts to provide its customers with the best services at the most competitive rates, it offers advanced shipping services, customs clearance, warehouse management, and other logistics support products.

DEMONSTRATES AN INNOVATION-DRIVEN MINDSET

Amit's dynamic leadership approach and innovative business development policies have helped Asia Shipping achieve and surpass all its targets over the years. In a short span of nine years, the organisation has grown from a simple start in freight forwarding services from India to Latin America, to one offering a wide array of logistics services from the Indian sub-continent to the rest of the world.

In addition to being registered with the Federal Maritime Commission, USA and CBSA, Canada, the organisation has membership in several international associations, including IATA, WCA, EAN, and FIATA.

The AEO (Authorised Economic Operator) and GDP(Good Distribution Practices) certified company was launched in collaboration with M/s Asia Shipping, Brazil [Asia Shipping Transportes Internacionais Ltda], a multinational logistics provider, which has been ranked the number one logistics organisation in Brazil for over 17 years, and operates through its 40 branches in 12 countries. Currently, it is rated among the top 30 logistics companies in the world.

ON AN EXPANSION SPREE

Under Amit's stewardship, Asia Shipping, India has expanded its footprint across several cities in India, including New Delhi, Mumbai, Chennai, Kolkata, Pune, Gandhidham, Ludhiana, Jamshedpur, and in the India sub-continent, Bangladesh and Dubai . Besides developing its own international network of agents and correspondents around the globe, the organisation, under his leadership, has been active in exporting and importing across all major trade lanes worldwide.

The ambitious leader also plans to continue expanding his organisation by strengthening the existing branches as well as opening new ones. Additionally, he is already involved in expanding the organisation's international network to strengthen its global presence.

Also, he plans on adding new products and verticals to his organisation's inventory in the coming years. Moreover, he hopes to be able to capitalize on the newly emerging opportunities that are arising from the change in the international trading environment resulting from the opening up of world markets following the after-effects of the COVID-19 pandemic.

A FUTURE-FOCUSED LEADER

Amit is a visionary leader who is always ready to face the uncertainties of the future. International cargo movement has been adversely affected by the COVID-19-induced pandemic in a variety of ways, including decline in production, inland transport constraints, storage capacity constraints and limited loading/ unloading capacity at ports as well as airports.

His creative strategies and out-of-the-box thinking and proactive approach have helped his organisation to persevere and progress through the COVID-19 crisis also.



DR. AMIT ANDRE TRANSFORMING THE WORLD WITH TECHNOLOGY

THE FOUNDER & CEO OF THE DATATECH LABS INC. (TDTL), DR. AMIT ANDRE HAS EARNED A DOCTORATE IN DATA SCIENCE & ARTIFICIAL INTELLIGENCE. AN ACE TECHPRENEUR, HE HAS A VISION TO MAXIMISE ORGANISATIONAL GROWTH. A RENOWNED INNOVATION CATALYST, HE IS ONE OF THE TOP 10 RECIPIENTS OF THE MAHAUDYOJAK AWARDS 2021



TECH-TONIC RESULTS

A tech savant, Dr. Andre's passion for applying his profound knowledge to design innovative problem-solving tech solutions led him to start a global tech company – TDTL. In fact he has travelled worldwide to gain a multidimensional perspective on different technologies, which he imbibes to create strategic business solutions for major global companies in the Middle East, US, Singapore, Philippines, etc. A leader and true-blue techie, his innovative initiatives are directed towards improving organizational growth, profithiking strategies, and keeping technological pace with Owing advancements. to his dedicated efforts, his reached cumulative firm revenue of over \$235M within just 9 years. His excellent leadership qualities and wealth of experience of 20+years ensured that despite the recession, his company

amassed the highest sales of average \$5.5M.

THE NEW-AGE LEADER

Dr. Andre believes that the key to successful leadership is influence, not authority. He has led a team of 2,728 members across Dubai, Saudi Arabia, Oman, India, and East Africa. His democratic leadership style catalyses a conducive work culture for his team, wherein it can maximise its potential. He has also created a strong learning environment for the teams where they are provided training and opportunities to enhance their skills. In the post-pandemic era, when people are struggling to maintain a remote work-life balance, Dr. Andre has been a staunch support for them. He regularly maintains a rapport with them to ensure a high mojo. For instance, he shares the organisational goals amongst the employees to give them a clear direction and encourage participative decision-making.

THE LEARNING CURVE

Though he is already a Doctor in Data Science and AI, Dr. Andre is a perennial learner. He strongly follows his father's belief that learning is never-ending. This has served as a guide to achieving his dreams of learning and training. One of his goals is to provide a learning platform on AI and emotional intelligence to people to help them upgrade their knowledge for professional or personal growth. To implement this vision, the TDTL has executed various research-based innovations.

Besides being a learner, he is a passionate trainer as well who believes that knowledge is a treasure that must be shared. He has a proven track record of training over 32,000 IT professionals from top-notch organisations across 82 countries in a plethora of technological domains like Project Management, CAPM, PMP and ITIL v3 Foundation, which has led to an increase in organisational profit. His high-end tech qualifications including several certifications from AWS and Microsoft, his ability to solve complex problems in real-time and sharp business acumen with a result-oriented approach make him a super trainer.

SIGNIFICANT ACHIEVEMENTS

In his rich 20-year career, Dr. Andre has achieved some remarkable milestones including The Best Innovation Award 2017, wherein he was selected from 1400 participants from 21 countries. He is a global-level speaker invited by renowned institutions across 87 countries. He has been recognised for his expertise in business and sales growth, excellent leadership skills, decision-making abilities for effective strategy implementation, and up-to-date skills in AI & Data that make him a digital transformation expert. Dr. Andre has carved a niche for himself in the dynamic digital world and emerged as a true transformer. He also believes in giving back to society and invests in children's education.



LIVING HIS DREAM

After completing his pre-university from K.L.E College in Bengaluru, Dr. Chethan Kumar took admission at the SDM College of Naturopathy and Yogic Sciences to pursue his dream career in the field of naturopathy. He later enrolled and completed his Doctor of Medicine in Clinical Yoga from the same institute to further his knowledge and expertise. After completing his education, Dr. Chethan Kumar worked at SDM Yoga and Nature Cure Hospital as a Medical Officer, where he achieved several milestones. He grew the patient volume to over 200 patients per day and proved his mettle by successfully handling both hospital administration and general administration. He even became the camp director to spread education about naturopathy among the public.

A TRAILBLAZER IN NATUROPATHY

Dr. Chethan Kumar feels there is no dearth of disease treatment mediums, especially in the Allopathy sector, in the country yet the death rate is showing no signs of slowing down. According to him, a downside of Allopathy is the associated side-effects that some people experience during the treatment. The high treatment cost is also a cause of concern, he feels. After reviewing the current medical scenario in the country, Dr. Chethan Kumar decided to tackle the fast-growing lifestyle-induced healthcare problems at the grassroots level. This is when he came up with the idea to start MRR Nature Cure Hospital in Bengaluru. This hospital offers Acupuncture, Physiotherapy, Hydrotherapy, Manipulative Therapy, Diet Therapy, Therapeutic Yoga, and Aromatherapy as effective treatment options.

OFFERING WORLD-CLASS TRAINING

Dr. Chethan Kumar believes that one needs a team that shares the same level of passion, dedication, and the required skills to make an impact. This is why he personally evaluates every individual before hiring them for MRR Nature Cure Hospital. Besides assessing the candidates on metrics like skills, passion, and dedication, he also places special emphasis on work ethics. He ensures the right people join the team from the beginning, and their skills are further enhanced by offering them advanced training and workshops on campus. Motivational classes are also provided to all team members to keep them going through thick and thin.

A REMARKABLE ACHIEVER

The desire to make India a drug-free nation and his contribution towards this goal has earned Dr. Chethan Kumar various accolades. Mother Teresa National Award 2018, the Global Icon of the Year Award in Naturopathy Sector 2019, Achievers of Karnataka, Doctors Special Award 2019, Pride of Karnataka

in Healthcare Sector 2019, Best CMO Award from CEO Insights of India 2020, and Business Achiever 40 Under 40 from Times Group and ET in 2021 are some of the awards Dr. Chethan Kumar has earned over the years. He was also facilitated by the Orissa government in 2018 as a youth icon and 'The Best Doctor in Naturopathy'.

A VISION WORTH CHERISHING

Dr. Chethan Kumar wants people to understand the impact a poor lifestyle has on health. He believes knowing how to eat, what to eat, and when to eat, is a simple technique that works wonders on health in a natural way. He wants people to live a drug-free life through his proven naturopathy treatment methods. He aims to make the country a drug-free nation in the coming years with the help of yoga and diet. It is a challenging goal, but Dr. Chethan Kumar seems to be on a mission to fulfil his goal.



DR. CHETHAN KUMAR ON A MISSION TO MAKE INDIA A DRUG-FREE NATION

THE MEDICAL DIRECTOR & CHIEF EXECUTIVE OFFICER OF MRR NATURE CURE HOSPITAL, DR. CHETHAN KUMAR IS A PASSIONATE HEALTHCARE LEADER DEDICATED TO THE CAUSE OF BUILDING A DRUG-FREE NATION THROUGH YOGA AND BALANCED DIET. HE IS AN EXTREMELY ABLE LEADER, WHOSE FORTE LIES IN NATUROPATHY



DEEPAK SHANBHAG

DEEPAK SHANBHAG, THE CEO OF PROPERTY SOLUTIONS INDIA PRIVATE LIMITED (PSIPL), HAS OVER TWO DECADES OF EXPERIENCE IN HIGHER-LEVEL MANAGEMENT POSITIONS IN THE FACILITIES MANAGEMENT INDUSTRY. FOR HIS OUTSTANDING ACHIEVEMENTS IN THE SPHERE, HE HAS GARNERED NUMEROUS AWARDS & ACCOLADES



MAKING HIS WAY TO THE TOP

Mr. Shanbhag began his career in service delivery maintenance and progressed to major operational responsibilities for Sodexo India, a recognized multinational corporation in the country. He subsequently moved onto an APAC-based global role headquartered in Singapore at Sodexo Asia Pacific Pte. Ltd. This move helped him in significantly broadening his facilities management corporate outlook by focusing on a holistic view of service delivery matched with international best practices.

FOSTERING BRILLIANT INTEGRATION OF TECHNOLOGY AND INNOVATION

An engineering graduate, Mr. Shanbhag has enjoyed a successful career and honed his skills before transitioning to the CEO role at PSIPL. He is currently managing PSIPL's

transformation into a future-ready integrative solution supplier.

Mr. Shanbhag, who established the company in 2000, believes that the future of facilities management will not be defined by the services that businesses can generate and provide to prospective consumers. Instead, he has hypothesized that the future will be defined by the value that businesses can provide to prospective customers and the experiences that they are able to create. Furthermore, he feels that value will be created by the solutions born through the consolidation of willing participants, inventive operations, and innovative technology. He has effectively secured PSIPL's robust and upward Compound Annual Growth Rate (CAGR) development. This has been strongly motivated by his desire to incorporate and leverage the power of technology while keeping human participants at the forefront.

Through the outstanding governance systems that Mr. Shanbhag has established, he maintains a close connection to the ground-level. His innovative approach to the flow of information from sites to the headquarters has been a defining moment in how PSIPL responds to any circumstance. He always maintains a firm grip on the key site data points, ensuring PSIPL is always one step ahead of the competition.

A VISION FOR THE FUTURE

An astute leader, Mr. Shanbhag has chalked out numerous income sources as part of PSIPL's revenue plan offerings in line with his long-term vision for the company. Starting with low-value pest control services, the company has progressed to high-value profits from innovative technology energy products with facilities management in the interim.

Mr. Shanbhag is eager to enter new specialized markets to make PSIPL a household name over the next few years. Providing value to prospective consumers, from his perspective, is inadequate for long-term success.

He also believes that PSIPL should provide clients with the ability to objectively assess the value delivered. Through this creative operational strategy, he has spearheaded the creation of a unique index that offers customers a clear framework for understanding PSIPL's overall performance. This metric also assists PSIPL in determining how the company can best serve its clients.

RESOURCEFULNESS AT THE CORE

Facility management is a people-intensive industry, and hence managing this extensive organizational resource requires a large amount of effort. Mr. Shanbhag believes that an organization's greatest asset is people.

As a result of this, the leader is known for his unmatched ability to manage and recognize talented organizational human resources.



AN EDUCATIONIST AT HEART

Dr. Mathur has over 25 years of experience in the education sector, and has greatly contributed to the fields of medicine, dentistry, pure sciences, aviation, nursing, engineering, management, arts, architecture, hospitality, fashion, law, research, and journalism, through his various endeavours. He is a trained dentist, and holds a BDS from JSS, Dental College and Hospital in Mysore, and is also a Fellow of the Academy of Dentistry International. Currently, he serves as the President of the Saraswati Group of Educational Institutions.

He conceptualized and helmed the establishment of Saraswati, which has a dental college, a 100-bed hospital, engineering and management colleges, and an aviation academy.

Dr. Mathur's purpose and drive stem from his passion for helping the less fortunate and alleviating their suffering and burden. He firmly believes that education is the precursor to growth and improvements in quality of life; and therefore provides affordable education to the less privileged.

A STELLAR CAREER PATH

Dr. Mathur has been running the Saraswati Group of Institutions since 23 years. It's no mean feat as the organization comprises 5 colleges, 300 teachers, 500 staff personnel, and 2000 students. However, Dr. Mathur has been managing everything efficiently, and leaves no stone unturned to improve the lives of the students.

He is also the President of Saraswati Dental College, which has been rated amongst the top 10 dental colleges in India for 3 years consecutively. The college also been recognized as the 'Best Private College in North India' and Dr. Mathur was felicitated by Dr. Shashi Tharoor at the Brands Academy Education Excellence Award function in 2012, 2013 and 2014. Dr. Mathur also heads the Saraswati Medical College as its President. The institution has a 400-bed hospital with specialized departments and 5 operation theatres, 200 doctors, 300 nurses, 400 paramedics and 400 staff personnel. In addition, he is also the Chancellor of APJ Shimla University. As a recognition of his work and career, he has also been felicitated with two prestigious awards for exemplary contribution to healthcare by the Indian Medical Association.

AN ASSET TO THE SOCIETY

Dr. Mathur strongly believes in giving back to the community, and has been at the helm of various activities for uplifting the underprivileged over the last 23 years. He has adopted 20 villages around Chinhut, Lucknow, Ashakera, and Unnao with the aim to educate children and adults and improve their quality of life. He organizes medical and dental camps, blood

donation drives and distributes included und clothes in these villages. He has treated over 18 lakh patients for free at the dental college. He has also played a significant role in raising funds for the organizations working to improve the lives of physically challenged children. Besides, he has been a part of the pan-India initiative by RTI named 'Taare Zameen Par' aimed at improving the lives of these children.

BUILDING A SUSTAINABLE FUTURE

In addition to humanitarian causes, Dr. Mathur is also a champion of the environment. He has organized various tree plantation drives in collaboration with the Rotary Club in Lucknow, as well as been a key player in the tree plantation drive by the Uttar Pradesh Forest Department that aimed to plant 1 million trees in a single day. Till date, he has planted 20,000+ trees in Lucknow and Unnao and continues to work towards ensuring sustainable growth.



DR. RAJAT MATHUR DRIVING CHANGE THROUGH EDUCATION

DR. RAJAT MATHUR IS THE PRESIDENT OF THE ACCLAIMED SARASWATI GROUP OF EDUCATIONAL INSTITUTIONS, WHICH OFFERS COURSES IN MEDICINE, ENGINEERING, MANAGEMENT, & AVIATION AMONG OTHERS. DR. MATHUR FIRMLY BELIEVES IN THE TRANSFORMATIVE POWER OF EDUCATION AND AIMS TO PROVIDE AFFORDABLE EDUCATION TO ALL SECTIONS OF SOCIETY



DRRITIMAN BORAAH REDEFINING EXCELLENCE IN THE IT SECTOR

CO-FOUNDER AND CHIEF CUSTOMER OFFICER AT LAVELLE NETWORKS, MR. BORAAH HAS BEEN AT THE FOREFRONT IN ENSURING THE DELIVERY OF THE BEST ENTERPRISE NETWORK EXPERIENCE FOR EVERY CUSTOMER. HIS EFFORTS HAVE LED TO THE COMPANY'S CUSTOMER BASE EXPANDING EXPONENTIALLY



A DISTINGUISHED CAREER

An alumnus of Dibrugarh University, Assam, Mr. Boraah has been instrumental in the success of many leading global telecom and data networking product companies. He has held the reigns in both engineering as well as management capacity. An exceptionally talented leader, he has been the part of growth stories of Lucent Technologies, Motorola, Nokia Siemens and Juniper Networks in the past. Extensive travel around the world has helped him develop a deep insight into understanding the customer needs in diversified business segments. At Lavelle Networks, he has been described as a leader with an unmatched dedication, instrumental in helping build the company's loyal customer base. The niche that Lavelle Networks has created for itself today is the result of Mr. Boraah's dedicated efforts. He introduced integrating

customer product marketing strategy into the enterprise segment. As a co-founder at Lavelle Networks, he has proved his mettle, both as a team player and an individual, taking up multifarious roles crucial to the company's growth.

KEY TO SUCCESS

Mr. Boraah believes that no dream is too big, and no ambition is too formidable to chase. With this belief in mind, he has passionately worked, starting as one of the founding members of the team to emerging as an indispensable part of the company today. Six years ago, he embarked on the journey to build a world-class networking product company. Since then, he has been working tirelessly to help Lavelle Networks create a significant reputation for itself in the global networking space. Lavelle Networks is a market leader in providing affordable, reliable, and dynamic connectivity.

With SD-WAN solutions, the company is helping enterprises that use hybrid WAN or cloud applications adopt digital transformation effortlessly.

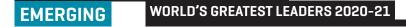
ACHIEVEMENTS GALORE

Mr. Boraah attributes the success of his company to the customers. He feels that customers are the best brand ambassadors, giving pertinent references and feedback that add tremendous value to the way the company builds networking solutions. He ensures that customer's needs are prioritized by the team at Lavelle Networks. He has built a team of fiercely passionate engineers who use technology, tools, knowledge and sheer willpower, to focus on every reported customer network issue – big or small.

He has earned a top spot for himself with his 'Customer Experience,' an umbrella organization that has been hosting several business vertices including engineering, quality assurance, customer success, post-sales and finance. Implementing the insights into the customer behavior and needs has made Lavelle Networks a trusted name among India's largest banking and eCommerce firms.

Mr. Boraah's guidance helped conceptualize a digitalized platform to bring on board more than ten thousand vendors across India under one umbrella. The strong ecosystem supported by these 10,000 partners and vendors has helped the company overcome diverse geographical challenges in rolling out the solutions for PSU BFSI segment in the difficult terrains of Andaman Nicobar Islands, Himachal Pradesh and North East India's remote villages. Adhering to all government norms, Lavelle Networks further successfully rolled out solutions in thousands of remote branches of PSU BFSI segment even during the peak of the pandemic.

Mr. Boraah has also helped provide a professional work environment conducive to nurturing new talent at Lavelle Networks as part of the Lavelle Networks' People Council.





Mr. Aggarwal is a creative thinker with high energy and the enthusiasm to drive innovative and disruptive digital technologies. A business leader who has played multiple roles successfully, he has been leading a large team of Architects, and has gained considerable experience in pre-sales, management, partner business development, and consulting. He has gained wide industry recognition for his consistent success in achieving sustained revenue and profit gains. Currently, as the Principal Strategist, he drives a portfolio worth \$1 billion in the pipeline for Cloud and Application Modernization business. Prior to this, as a Modern Application and Application Outsourcing Business Lead for Asia & LATAM, he has delivered 30%+ YOY growth for the Cloud and Application business worth \$250 million. As the Director, Technical Sales at Microsoft, Singapore & India, he was instrumental in developing innovative Cloud solutions & Cloud practices with the Microsoft Global SI and National SI partner ecosystem. As Co-founder and Chief Architect for Partner Enterprise Architect Team (PEAT) at Microsoft, he established a Global SI-led \$400M Azure consumption business for Microsoft. He also built and led a large global team of Cloud Solution Architects and aspiring Solution Architects. As Senior Architect at Microsoft India, he has been involved in the solution architecture for first-of-its-kind projects like Direct Benefits Transfer Scheme, BangaloreOne, e-District, Rural ICT, Nemmadi, etc.

GLORIOUS ACHIEVEMENTS

Mr. Aggarwal is known for his customer-partner obsession and is recognized as a leader in the field of Solution Architecture by both Microsoft and the International Association of Software Architects (IASA). He was globally the first Architect to get certified as Microsoft Certified Architect - Databases and Microsoft Certified Architect - Solutions. He is also a Certified IT Architect - Distinguished (CITA-Distinguished) by IASA, Prosci Change Management Practitioner, TOGAF 8 Certified Enterprise Architect, and Six Sigma Green Belt. He has served on the review boards of MCA and IASA Architect Certification Programs. Mr. Aggarwal is a prominent industry expert and a well-known voice in leading Cloud and Digital Transformation, Application Modernization and Outsourcing, Solution-offering and GTM strategy development, Partner Business Development programs, Solution Architecture, Azure, SQL Server, IoT, AI, Building, and leading high-performance teams. He has worked extensively on Organizational Development and Integration, and is a domain expert in ITES, Retail, and Public Sector.

LESSONS IN SUSTAINABILITY

Mr. Aggarwal believes the mantra for success today includes a

healthy mix of innovation with thoughtfulness and corporate social responsibility. He feels to stay relevant; organizations must embrace the power of sustainable business solutions. The pressures around improved environmental, social and governance efforts are an outcome of the increasing expectations of diverse stakeholders. He points to migration to cloud computing as one of the ways businesses can achieve their sustainability goals and experience substantial net energy and carbon savings.

With every company making the move to cloud computing, it will help in reducing global carbon emissions, drive circularity, and result in more sustainable products and services. He has time and again highlighted that ensuring sustainability has become an integral part of corporate strategy, which can be achieved only by harnessing the power of environment-friendly IT practices. He firmly believes that by combining cloud with the 4th Industrial Revolution technologies, firms can drive better customer outcomes.



GAURAV AGGARWAL DRIVING DIGITAL TRANSFORMATION

GAURAV AGGARWAL IS THE SENIOR VICE PRESIDENT AND GLOBAL LEAD ON AZURE SOLUTION STRATEGY AND GTM AT AVANADE. MR. AGGARWAL IS A THOUGHT LEADER AND STRATEGIST IN CLOUD AND DIGITAL TRANSFORMATION WITH MORE THAN 26 YEARS OF EXPERIENCE IN THE IT SECTOR





J. SUNDEEPANAND TRANSFORMING LIVES WITH EXTRAORDINARY VISION AND INCLUSIVE LEADERSHIP

A RENOWNED ENTREPRENEUR, EDUCATIONIST, & PHILANTHROPIST, MR. ANAND IS AN ABLE ADMINISTRATOR. HE HAS ESTABLISHED THE ACCORD & BHARATH GROUP AMONG THE LEADING PLAYERS IN SOUTH INDIA WITH BUSINESS VERTICALS IN HOSPITALITY, HEALTHCARE, EDUCATION, BEVERAGES, MEDIA, PHARMACEUTICALS, DEFENCE, & OTHER SECTORS



A MULTIFACETED LEADER

After completing his bachelor's degree in Mechanical Engineering, Mr. Anand went abroad for masters in Software Engineering with a plan to settle there. His father inspired him to build a business in India and do something for his country. Mr. Anand started with the education sector and soon expanded into the hospitality and healthcare sectors.

In the hospitality sector, the Accord group is renowned for its high-quality service and great facilities with a five star hotel each in Chennai, Ooty, and Puducherry. He has further plans to establish eight more hotels in tier-2 cities in India and a four star hotel in South East Asia. He also plans to open hotels in Jaipur, Dubai, Malaysia, and London. In the educational field, his initiative, Bharath Institute of Higher Education and Research, is a highly ranked university in

India that offers multi-stream, multi-cultural and high-quality education offering various undergraduate and postgraduate courses ranging from MBBS to MBA.

He was deeply affected with the disaster caused by the COVID pandemic and felt the need to produce more medical institutions and launched Bharath Medical College and Hospital and Sri Lakshmi Narayana Institute of Medical Sciences to offer more healthcare professionals to the service of the nation. Presently, he has extended his reach into power generation, Greenfield seaport, pharmaceuticals and neutraceuticals, manufacturing space, distilleries, media, cement, electric vehicle, and aerospace and defence, with major focus on developing anti-drone assault rifles and systems.

CONTRIBUTION TO SOCIAL CAUSE

He has taken various initiatives toward eradicating poverty, empowering women, and facilitating healthcare. He offers scholarships with full-free education program to meritorious girl students who need financial assistance. Under the program, an annual scholarship of up to Rs. 3 crores is offered that has benefitted more than 6000 meritorious B.Tech students. He also introduced "Claw Back" program in his hospitals for healthcare assistance to low-income families with limited resources. Under this program, free medical check-up, telemedicine, dental care, cancer diagnosis and treatment, social care, and maternity services are offered. Blood donation camps and AIDS/HIV awareness campaigns are also held. The program has benefitted more than 2 lakh economically weaker patients. He launched Bharath Foundation/self-help groups to provide the necessary diagnosis and treatment to young men with mental conditions, such as maniac depression and schizophrenia, in the 15-35 age group. He has been creating religious/spiritual awareness and values among people with the knowledge of Vaishnavism through his foundation Aazhwargal Aaivu Maiyyam. He offers free education to the economically weaker sections and has conducted more than 1000 weddings. Under his able leadership, the foundation renovated temples in Tamil Nadu and honoured eminent scholars of various religious and spiritual faiths.

GARNERING GLORY

Under his leadership, Bharath Group of Educational Institutions has been ranked by the National Institutional Ranking Framework 2017 & 2018, Ministry of Human Resource Development, Government of India, as number 1 in 2017 and number 2 in 2018 among all institutions in India for outreach and inclusivity. For his remarkable contribution in the fields of Industry and Education, Mr. Anand has been conferred with various awards, including Bharat Ratna Dr APJ Abdul Kalam Excellence Award, Entrepreneur Award of the Year 2015 by Trinity Mirror, Entrepreneur Award of the Year 2016 by Elets, New Delhi, and Entrepreneur of the Year Award 2021 by ASSOCHAM.

WORLD'S GREATEST LEADERS 2020-21 with the out of the men

LAYING THE FOUNDATIONS OF SUCCESS

Mr. Vasani is indebted to his father, a successful manufacturing executive, for an early introduction to business concepts. He grew up listening to stories about hitting or missing quarterly turnover targets, negotiating tough procurement deals, and managing complex personnel issues with labour unions. This early initiation sowed in him the seeds of ambition in building and running a successful business. The formative years he spent growing up in a middle-class family in Mumbai provided a fertile ground for building a solid work ethic and a strong moral compass.

THE VERSATILE EXECUTIVE

Equipped with a Master's degree in Management Technology and Computer Science from the University of Minnesota, Mr. Vasani has a proven track record in bringing new technologies to the market as well as managing large businesses and product P&L groups. His core leadership strength is excelling at defining and shaping corporate strategy to driving it all the way through operational execution.

At Infoblox. he has been at the forefront of leading the transformation of the company and its product portfolio from an on-premises network appliance business to a modern SaaS and software subscription business. Additionally, he has helped the company expand into newer domains such as security, analytics, and the cloud. He has held key leadership roles spanning from strategy and corporate/business development, product management and marketing to general management and R&D in a variety of organisations. He has to his credit several complex transformational initiatives such as setting up the SaaS business at Infoblox, reshaping the core networking market at Juniper Networks, and spearheading the restructuring of the business at Terayon, a small cap public company, early in his career.

The one experience that Mr. Vasani cherishes as a high point in his career was his promotion as the General Manager of the cable data business unit at Terayon. Recognising the challenges in maintaining their market leadership, and the potential in the small but rapidly exploding digital video market, they made a strategic decision to pivot the company to digital video. It was a risky strategy fraught with challenges, but over an intense nine months he successfully restructured the business while safeguarding the interests of all stakeholders. Customers bought into the vision and stayed with the company; partners and employees embraced and supported the transition. Thereafter, he assumed leadership for Marketing and Business Development at the company and relaunched it as a leader in digital video solutions, which paved the way for its future success.

WORDS OF WISDOM

His formula for successfully leading technology organisations is a combination of developing a compelling vision with strong focus on execution. Given the accelerating pace of technological innovation, Mr. Vasani lays emphasis on setting clear progress markers for the organisation to translate the vision into an actionable execution plan. He believes in developing and empowering a crew of 'Team 2' leaders for executing at scale. Technology companies are constantly faced with the challenge to reinvent themselves to stay ahead in the race. Recognizing this aspect, Mr. Vasani stresses on the need to prioritize and wisely manage tough trade-offs while simultaneously striking a balance between sustaining the core business and investing in breakthrough innovation. He has never shied away from taking up challenging tasks, which has landed him in the eye of the storm several times. And yet, it is these experiences that have shaped his growth as a leader.





HOLDING THE REINS AS THE EXECUTIVE VICE PRESIDENT, PRODUCTS & CORPORATE DEVELOPMENT, AT INFOBLOX, INC., KANAIYA VASANI HAS BEEN A CRITICAL DRIVING FORCE BEHIND THE FIRM'S TRANSFORMATION TO THE LEADER IN CLOUD-FIRST DNS MANAGEMENT AND SECURITY. HE HAS BEEN INSTRUMENTAL IN DOUBLING ITS BUSINESS IN FOUR YEARS



KESHAV MAHESHWARI

THE MANAGING DIRECTOR OF ALLEN OVERSEAS, KESHAV MAHESHWARI IS A NEW AGE EDU PROFESSIONAL. AN INITIATIVE BY INDIA'S LEADING COACHING FIRM - ALLEN CAREER INSTITUTE - ALLEN OVERSEAS HAS BEEN PROVIDING OVERSEAS STUDENTS WITH HIGH-QUALITY EDUCATION, UNDER HIS EXEMPLARY LEADERSHIP



NURTURING TALENT

During his stay in Dubai, Keshav witnessed many Indian students struggling to prepare for engineering and medical entrance exams. He found out that the differences between the education systems of the two countries posed learning-related challenges for the Indian students. To lend a helping hand, he established ALLEN Career Institute to train students and help them realize their academic potential. The institute was built to benefit overseas students, majorly in the Gulf. Keshav expanded the dimensions of the brand within just a year with his exquisite marketing and business strategies.

COACHING AS A SUPPLEMENT TO SCHOOL EDUCATION

More than 15 million students prepare for big exams like IIT, JEE, NEET, CAT, etc., every year. It is evident that the

preparation for such competitive exams is quite challenging and may get easier with support. Keshav believes that test preparation coaching is one of the most lucrative business models in today's world as the Indian coaching industry is growing at almost 15% per year. Considering the fact that the ongoing pandemic has paved the way for Digital online sessions, a platform that may be accessed through mobile phone, desktop or laptop; ALLEN Career Institute Overseas has also embraced this form to enhance the students' potential.

Keshav believes that the National Education Policy 2020 (NEP 2020) is a revolutionary introduction that can catapult the level of Indian students to compete with students from other countries. He suggests that coaching has been a supplement to schools' educational curriculum but is usually unnoticed. He requests the government to consider involving the coaching fraternity while discussing the educational policy to get the complete perspective of the educational outcomes that make the nation proud. The primary motive of the ALLEN Career Institute Overseas is to make the coaching services attainable to each and every student across the country in both the rural and urban regions. With hundreds of coaching sample papers, experts to clear doubts, and highly qualified tutors, the institution is catering to the online platform after dominating the offline coaching industry.

SPREADING FAR AND WIDE

Keshav is of the view that coaching institute have the potential to make a meaningful difference to the lives of students and it will be in high demand in near future as well. Moreover, the pandemic has established that online coaching is the next educational frontline. The primary goal is to help students learn meritoriously by assessing their respective situations according to their needs and goals. He feels that the digital version of coaching is a great investment. It is convenient, resourceful, accessible and beneficial to students to have unlimited access to extra help and best academic support.

With Keshav's entry in 2014, the scales of the ALLEN Career Institute have immensely elevated. In 2018-2019 it had 1.56 lakh students from 18 cities in six states with over 100 study centers. In 2020, it had more than 2 lakh students in the classroom coaching and 1.5 lakh students joined its long-distance programs. He has successfully established the institution's roots in countries such as Saudi Arabia, Oman, Kuwait, Bahrain, and Qatar and is exploring new geographies within the foreign market. Keshav suggests that taking smart and calculated risks by weighing the pros and cons of your actions alongside your leap of faith has a high chance of success rather than unnecessary risks. As a successful entrepreneur and a visionary leader in the education sector, he aims to equip students to conquer some of the biggest mountains with some extra help and quality academic support.





AIMING FOR GREATNESS

Armed with an MBA in Supply Chain Management from the Penn State University, Mr. Sharma comes across as a leader who is a master of his craft. Within just six months of spearheading growth and expansion at Decimal Technologies, he launched Saarathi, a digital marketplace consisting of more than 50 lenders and 3,000 channel partners across 5 cities of the nation. It aims to bring financial institutions and intermediaries on a single cutting-edge technology platform that enables frictionless flow for any financial product.

Mr. Sharma's major achievements at Decimal Technologies include the addition of new lending products and quick scaleup of disbursements. His ingenious GTM strategy to focus on direct selling agents (DSAs) has unlocked the lending market for the organization. Along with this, integrating an AI/MLbased recommendation engine has helped lenders and channel partners to attain more efficiency.

LEARNING FROM EXPERIENCE

Mr. Sharma believes that every individual in the team has untapped potential. He accounts himself for inspiring people to deliver their best and driving everyone towards success with new ideas and ways.

He proudly credits his leadership roles at companies like Microsoft, Honda, Genentech, Blackberry and Apple to his expertise in the industry. According to him, spending time to understand all aspects and deeply investing oneself in the growth of business partners and employees are the core principles that helped his team achieve enormous success.

For him, collaboration and teamwork are the ways to joint wins. With a passion for bringing talented and successhungry people together, his team develops products that solve customer-centric problems efficiently, thus adding value to customers' lives.

SHORTENING THE CREDIT GAP

Mr. Sharma is of the view that true success will be attained by Saarathi when no borrower goes without. The organization functions as a matchmaker that helps borrowers find best lenders. It aims to shorten the credit gap in India by creating a marketplace for DSAs and lenders. This community needs digital empowerment through upskilling and training, certifications. It will also attract more individuals to pursue this profession. As Saarathi expands its operation, it strives to play a vital role in achieving financial inclusion. A true visionary, Mr. Sharma makes his best effort to make the business effective and transparent.

Teams at Saarathi strive to make DSAs and business correspondents future-ready. In the post-covid era, a digital

platform can provide much-needed business continuity by facilitating a paperless process to reach borrowers and lenders alike. He is confident about Saarathi's growth and its critical role in financial inclusion in India.

FOSTERING TEAMWORK

Mr. Sharma is a team player and he is the biggest driving force of his team. He always finds a way to cheer his team up. He ensures that each and every team member builds a collective belief to identify and achieve new milestones.

He is an amazing leader who believes in relationships and partnerships. He singlehandedly manages to keep the energy high in the group and believes in the power of teamwork. He opines that there is no mission, no battle that can be achieved alone. That is why he vehemently emphasizes upon utilizing his innate potential to do the best every day.



MANISH SHARMA PROMOTING FINANCIAL INCLUSION

THE CHIEF BUSINESS OFFICER AT DECIMAL TECHNOLOGIES, MR. SHARMA, IS A ROLE MODEL FOR THOSE WHO BELIEVE SUCCESS HAS NO SHORTCUTS. HIS RICH EXPERIENCE OF 22+ YEARS & KNOWLEDGE OF PARTNER STRATEGY, INNOVATION, & CUSTOMER DEMAND MANAGEMENT HAVE PLACED HIM AT THE PINNACLE IN THE WORLD OF BUSINESS



MANOJ SONI CARVING A NICHE IN THE POWER SOLUTIONS SPACE

MANOJ SONI, THE CEO OF HARMONIZER INDIA, IS A RESILIENT LEADER WHO HAS BEEN EFFICIENTLY OFFERING TOP-NOTCH POWER SOLUTIONS AND SERVICES TO TRANSFORM THE ELECTRICAL NETWORK INDUSTRY. UNDER HIS ABLE LEADERSHIP, THE COMPANY HAS MADE ITS PRESENCE FELT IN INDIA, THE UAE, CANADA, AND SINGAPORE



A LEADER WITH UNPARALLELED FORESIGHT

An electrical and electronics engineer with a Master's in Business Administration from Strathclyde University, Glasgow, Manoj began his entrepreneurial journey in the electric power industry in 2020. He founded Harmonizer India, a company that is driven by futuristic vision and innovation. With cutting-edge knowledge in the technical domain and an unwavering focus on delivering quality products, Manoj has established Harmonizer India as a next-level power solution brand in a short time span. His core competence in manufacturing and management is easily reflected in the business growth. His highly competent team of professionals has expertise in power quality, electromagnetic interference, harmonic audit and solutions, energy audits and solutions, software for power quality simulation and Internet of things (IoT) solutions, agile

software development, machine learning (ML) algorithm, and artificial intelligence (AI) algorithm for engineering domain.

STRIVING FOR EXCELLENCE

As the Founder and CEO of the organization, Manoj plays multiple roles to unite and motivate the employees to deliver world-class products for the customers. Under his able supervision, Harmonizer India has produced 14 patent products in the subjects of AI, ML, and IoT that provide an edge over the competitors. He has added next generation products to his fleet and offers a diverse portfolio to the customer. He is responsible for manufacturing an extensive range of products, including the most advanced active harmonic filters with AI algorithm (HSine-I), EL EXE with AI algorithm to enhance customers' performance, automatic power factor control panels, power capacitors, detuned reactors, dynamic voltage regulators, load balancer, static voltage-ampere reactive generator, AI-based software for energy and buildings, CANNY - the intelligent switchboard, and iLabs - a curriculum-oriented platform for learning, upgradation and innovation.

CUSTOMER-ORIENTED APPROACH

At Harmonizer, Manoj ensures that the customers receive sustainable, reliable, and productive power solutions. He believes in a customer-first approach wherein a team is always willing to solve customer grievances through quick response and solutions. He has developed an efficient business model with a deep understanding of the electric power network and products as per the customers' requirement. During the lockdown, Manoj engaged his team in Research and Development (R&D) work and invested its time in filing patents and innovations. He is instrumental in providing online sessions and presentations to his clients to fill the communication gap generated due to the lockdown. Under his able leadership, his team is in the process of developing a virtual tool to come closer to its customers and provide quality power solutions.

DELIVERING SUSTAINABLE SOLUTIONS

The foresighted entrepreneur is delivering sustainable quality power solutions with a focus on transforming the electricity tariff from kWh to kVAh, reducing energy cost, increasing reliability of electrical network and assets, adopting enhanced techniques and features for safety concerns, and emphasizing on reducing production downtime caused due to power quality problems. His expertise in offering patented products with customization as a core competence has led Harmonizer India to earn a stellar reputation and appreciation from its wide customer base. His futuristic approach and innovative strategies in the power sector have impressed and drawn many influential people to associate with Harmonizer India, including the great cricketer Kapil Dev who is an investor in the firm.



HUMBLE BEGINNINGS

Md Akkas Uddin began his career as a trainee waiter in 1997, and since then has persevered and achieved immense success. In 2020, he reached new milestones of success as an entrepreneur in the restaurant business. Besides being a cofounder, Md Akkas Uddin, is also the Director of Operations at Bonjour. In addition, he is also the Managing Director of La Mensa restaurant in Khulshi, Chittagong and President of the Night Shadow Club in Chittagong.

AN UPWARD LEARNING CURVE

Md Akkas Uddin had dreamt of setting up his own business since he was in college. He had a serendipitous twist after enrolling for a Diploma in Food and Beverage Services offered by the Bangladesh Tourism Corporation. It changed the course of his life for the better. After completing his Diploma in 1997, he took a job as a trainee waiter at the then Serina Restaurant in Chittagong (now the famous Serena Hotel in Dhaka), where he learned the daily insights of a restaurant business.

In 2001, Md Akkas Uddin joined Agrabad Silver Spoon Chinese Restaurant in Chittagong as a Captain. After working at the Silver Spoon until August 2005, he joined The Peninsula, a five star hotel in Chittagong, in September of the same year. Thereafter, he was promoted to assistant manager in 2008 and to manager of the Peninsula Food and Beverage Department in 2011. Due to his talent, hard effort, honesty, and dedication to work, Md Akkas Uddin's name became well-known in Chittagong's restaurant scene. After working continuously as the Food and Beverage Manager of Peninsula Chittagong till 2019, he put the skills and training he received through his education and experience in the industry into an entrepreneurial aspiration. He wanted to bring a unique and glamorous buffet experience to the beautiful port city, and so, Md Akkas Uddin embarked on his dream to set up a flourishing Food & Beverage luxury business. Thus, 'La Mensa' was born, it is a restaurant at the Khulshi in the city.

The 'La Mensa' establishment is the spot for haute cuisine and a gourmet buffet experience. It is an incomparable luxurious, multi cuisine experience for anyone with a global palate. La Mensa, as a flourishing business, has a staff of over 100 members, including 10 internationally trained chefs.

PAVING THE PATH TO SUCCESS

Md Akkas Uddin regards the integrity with which he poured out his talent and hard work into the business, the primary reasons for his success. He puts emphasis on regarding all kinds of work as an important and fruitful learning experience. It is because of these principles that Md Akkas Uddin, who once

worked as a trainee waiter in a restaurant, has now become a successful and celebrated entrepreneur. His approach to reaching the zenith of success is truly paved by dedicated and consistent efforts and unswerving focus on his goals. Md Akkas Uddin believes that as long as one is self motivated and chasing their passion, they can achieve what they set their mind to. He also dedicates his success to his loving family consisting of his wife Nilufar, two sons, and a daughter. They have been his biggest supporters, standing by him through thick and thin and showering their love and encouragement on him.

VISION AHEAD

Md Akkas Uddin continues to be passionate

and innovative in the realm of Food & Beverage sector.

Md Akkas Uddin future plans include building a five star boutique hotel in Chittagong, the second-largest city in Bangladesh.



MDAKKAS UDDIN THRIVING WITH HAUTE CUISINE

MD AKKAS UDDIN IS ONE OF THE FOUNDERS OF LA MENSA RESTAURANT, A LUXURY RESTAURANT IN CHITTAGONG CITY, BANGLADESH. THE DEDICATED EFFORTS OF ITS FOUNDERS, AND THE QUALITY OF SERVICE, HOSPITALITY, AND INTERNATIONAL CUISINES HAVE MADE LA MENSA EVERY FOOD CONNOISSEUR'S FIRST CHOICE



NIKHILESH TIWARI EMPOWERING RURAL POPULATION TO LIVE IN A CASHLESS ECONOMY

MR. NIKHILESH TIWARI STARTED SPAY INDIA IN 2018. IT IS NOT JUST ANOTHER MOBILE PAYMENT APP BUT CATERS TO THE UNDERSERVED - THE RURAL MARKET. IT IS MEANT TO BRING ABOUT A CERTAIN EQUILIBRIUM IN THE MOBILE PAYMENTS SECTOR AND HELP THE RURAL POPULATION ENJOY THE PERKS OF GOING CASHLESS



HUMBLE BEGINNINGS

Born and brought up in Kanpur, Nikhilesh set foot in Delhi to start his professional journey. He started as a Sales Manager in Suvidha Infoserve – a fintech organisation. From then on he started his journey to gain all the experience in Fintech. He also worked with Vodafone for some time. Although entrepreneurship was always on his mind, he decided to wait till the market is ready for what he was proposing.

After working for around 15 years, he decided to take the

plunge and started Spay India.

DREAM TURNED INTO REALITY

The journey of Spay India had to wait for the market to be digitized and online payments to become mainstream. As soon as Nikhilesh sensed that the time is right, he started building Spay India piece by

piece. He and his Co-founder Mr. Sandeep Dhawan started building Spay India with only one goal – to be the best service provider in the fintech industry.

Nikhilesh and his team decided to focus on empowering the migrant population and other underserved sections of the Indian economy. Spay India is a growing B2B portal that offers a range of services like online money transfer, Aadhar enabled payment system, utility bill payment, travel, bus ticket booking recharge, insurance, and other services.

Nikhilesh has one rule – to offer services where the customers need them, when they need them and in whatever manner they need them. Thanks to his years of working in the field, he knows that getting the pulse of the customer is the first step, rest follows automatically.

At Spay India, Nikhilesh has trained his team to speak the consumers' language. He has built a network of agents and merchants to be present at as many locations as possible and provide a hassle-free platform for all financial services to his customers.

The biggest strength of Nikhilesh is that he knows his market and his goals are set. He wants to use fintech to bring about equality. He wants everyone to enjoy digital payments and feel empowered. This is also reflected in the kind of targeted products he has in his suite – micro-ATMs, domestic money transfers, POS, and many more.

SHARP, STEADY & CONSISTENT

Nikhilesh's immense focus and sharp vision played a major role in building this organisation from the ground up. Under his leadership, the company has been growing at a rapid pace and now has an annual revenue of INR 100 crores.

He managed to build a core team and roped in some very experienced people from the industry to help him make Spay Technology a reality. Despite no background in business, no IVY league, or IIM degrees, Nikhilesh has managed to build something that many can only dream of.

He was dismissed as an underdog when he started his journey, but he took it upon himself to work tirelessly to achieve his goal. Today, Spay India is slowly and steadily carving its own distinct niche in this huge Fintech industry. Nikhilesh's message to all aspiring entrepreneurs is to be patient but stern and face competition with grounded aggression, without losing focus.

As for Spay India, the journey has just begun. Nikhilesh and his team are looking at a bright and action-packed future. Nikhilesh envisions Spay India to reach every nook and corner of India's tier-4 & 5 cities, towns, and rural areas.

He wants to build a network of millions of exclusive stores – each of them operating as a mini bank for his customers. While it's all a vision, for now, that's how every journey begins – with a dream.



BEING A LEADER, NOT A BOSS

Nirvik aims to be a leader that others can rely on. Two principles have defined his career trajectory. One, to accept that to err is human but learning from mistakes as it is quintessential to growth in life, personally as well as professionally. The second principle is to respect elders as mentors because learning from their experiences helps ease the path to success. He learnt it from his elder brother, his inspiration and anchor since childhood. Nirvik believes that a bright and cheerful persona is one of the prerequisites for creating a welcoming and comfortable ambience for guests. At ISHM, the faculty considers these factors. Therefore, they not only focus on academics, training and exposure but also on imparting soft skills to students and refining their personalities. The Director believes that the students and those colleagues working in ISHM are the ones who have made ISHM the brand today, a leading institute in the field of hospitality education. He thinks it is the educators' encouragement, guidance and improvised approach to education that has nurtured not just the passion of its students but also the brand of the International School of Hospitality Management.

TRAILBLAZERS IN HOSPITALITY EDUCATION

Under the aegis of Nirvik, the International School of Hospitality and Management sets itself apart from any other institute or formal training of its kind. They have a wide range of training modules, many exclusive to ISHM and not provided by others. ISHM holds an excursion to the Nashik Sula and Chaddon wineries where the students are chaperoned for a wine tasting and making experience. The ISHM also offers 'Professional Hotelier Training', it is an observational and methodological approach to learning, where students experience and learn from the exemplary hospitality and customer service provided to guests at meritable hotels such as Marriott, Hvatt, etc. Through real life exposure, they imbibe the nuances of ensuring a flawless hotel stay for the guest. The ISHM is proud of its multicultural pedagogy and student body. Students from all across India and beyond, such as Bhutan, Nepal, Bangladesh, and also from across the continent, from African countries like Kenya, Zimbabwe, and others study at the institute for its remarkable modules and hands-on experience. In addition to that, the International School of Hospitality Management often conducts international study tours, thus equipping students with an exposure beyond the horizon.

CONSISTENT SOCIAL WELFARE

Nirvik and ISHM are deeply invested in CSR initiatives. The institute has a team who take steps on this matter every year, so far they have supported social issues like orphan

education, food distribution, blood notation camp and many more. While continuing their international and experiential modules was extremely challenging during the Covid-19 pandemic, they strived to cope, and continued to impart education with caution and safety as their priority.

REACHING REWARDING MILESTONES

During his career, Nirvik played a crucial role as the Director in the institute, bagging many accolades. They were awarded Best International Institute for Aviation & Hospitality Management in Kolkata by Merit Awards & Market Research, Delhi; Best International Institute for Aviation, Tourism & Hospitality Management in India by Education Pioneer Awards. The ISHM was also listed in the Top 10 Ranked Hotel Management Institute in India by Higher Education Review, and The 10 Must Watch Hotel Management Institute in India by Higher Education Digest.



NIRVIK SAHA NURTURING YOUNG MINDS WITH PEDAGOGICAL EXCELLENCE

THE DIRECTOR AT THE INTERNATIONAL SCHOOL OF HOSPITALITY MANAGEMENT (ISHM), NIRVIK SAHA HAS LED THE INSTITUTE INTO BEING RECOGNISED AS ONE OF THE GREATEST BRANDS OF HOSPITALITY AND MANAGEMENT EDUCATION. NIRVIK SAHA HAS IMMENSE EXPERIENCE AS AN EDUCATIONIST IN THE HOSPITALITY INDUSTRY



PRAKASH JAINDANI HARNESSING SUSTAINABLE RESOURCES TO TRANSFORM LIVES

A PROMINENT INDUSTRIALIST OF THE INDIAN ORIGIN, PRAKASH JAINDANI HAS THRIVING BUSINESSES IN THE MIDDLE EAST, ASIA, AND AFRICA. HE OWNS THE SGGS GROUP OF COMPANIES THAT INTERNATIONALLY TRADES IN COMMODITIES, AGRICULTURAL PRODUCTS, INDUSTRIAL RAW MATERIALS, CHEMICALS, BULLION, AND FOREX



A MAN OF GREAT INTERPERSONAL SKILLS

A commerce graduate of CHM College, Mumbai, India, Mr. Jaindani ventured into entrepreneurship and founded SGGS Group of companies in early 2000s. In a short span of time, he has achieved great success and extended the company's portfolio with multiple growing businesses in diverse sectors, ranging from grocery to finance services, TMT to real estate and oil and gas to blockchain. His vast, strong network and eloquence have been instrumental in the rapid growth of his organization in Africa, Gulf and Asia.

A visionary businessman, he adopts a congenial approach to building rapport with numerous clients. His sound business acumen, judicious use of the technology, focus on customer satisfaction, and astute leadership have earned him a great reputation in multiple industries.

KEEPING AN EYE ON THE FUTURE

Mr. Jaindani's futuristic vision drives him to explore new opportunities in the global and domestic market. Consequently, the SGGS Group of companies in Africa, Middle East and Asia has achieved new heights in different segments. The organization has become the fastest-growing conglomerate trading in the import and export of Industrial raw products, textiles, teakwood, incense sticks, rice, high-quality biscuits, beverages, confectionaries, bullion and forex, petroleum derivatives namely, base oils, and highly re-refined base oils, group I, group II, group III, group IV, and group V. The group also deals in automotive lubricants from India, China, Vietnam, Nigeria, United Arab Emirates (UAE), and Uganda. Mr. Jaindani aims to unite different supermarkets under one umbrella to provide customers a variety of products top-quality grocery, fast-moving consumer goods, bakery, household, and butchery products at affordable prices. The Save More Supermarket is a step towards this direction. In addition, he has established a chain of distributors in the UAE for the sale of Empire Basmati Rice of Shri Lal Mahal Agro Products to offer the best quality rice to all his customers.

UTILIZING UNTAPPED POTENTIAL

To harness the immense potential of the African continent and provide the African clients with satisfactory packaging solutions, Mr. Jaindani came up with TMT Industrial Plants LLC. The company offers comprehensive engineering, procurement, and construction (EPC) services. His reputation and people skills have earned him a vast network of suppliers across Asia and Africa.

His organization supports its partners in trading services in smelters and refractory materials, blast furnaces, heavy equipment, and spare parts. He also makes conscious efforts toward the preservation of the environment by utilizing sustainable energy resources, especially solar energy, and thus entered into another business venture with the Blue Earth Real Estate LLC, a Dubai-based independent real estate firm with specialization in residential, commercial sales, and rental of properties with innovative smart home technology and sustainable energy concepts in the UAE. Mr. Jaindani also offers exceptional services in the interior designing and home furnishing sector. The business tycoon is also one of the Digital Financial Exchange board's advisors (DIFX).

Mr. Jaindani always desired to be associated with a gamechanging platform where he could watch his niche verticals being cross-traded. Therefore, he decided to associate with DIFX to share profound insights into varied sectors like oil and gas, bullion, and currency swaps to develop necessary tools for quality industry research that could be a great source of information for trading in digital assets.





TORCHBEARER OF A LEGACY

A commerce graduate, Pranav holds a diploma in business management and a postgraduate degree in law. The wellversed leader also has interests in a variety of fields, including financial services and solar module manufacturing. As Pranav hails from a family of businessmen, business leadership is in his blood. After his grandfather opened the doors for entrepreneurship to the family, his father founded the Samarth group in 1963, which currently boasts of a portfolio of multiple businesses. Over the years, the company has built a specialised market for critical care and life-saving medical products. With his ambitious endeavours, Pranav has been carrying the family legacy forward and actively leading the family business towards a more sustainable future. He believes that the group has undergone a major transformation due to the changing times over the years. Pranav's passion for innovation has kept the company at the forefront over the last 25 years. Since he took over, the company has grown by more than 20% every year.

ON AN EXPANSION SPREE

Pranav has guided Samarth Life Sciences since its inception. He now oversees operations at the four cuttingedge manufacturing facilities across the country. Currently, the company offers medtech products for Critical Care, Anaesthesia, Oncology, Gastroenterology, Ophthalmology, Urology, IVF, Gynecology, and Animal Health. Pranav has also established a world-class facility in Bengaluru (Karnataka) for the production of Biosimilars and Biological API's. Blood products manufacturing facility is also in the pipeline, which will begin operations shortly. In addition, the company is in the process of setting up a dedicated oncology factory for advanced liposomal and microsphere technologies in Malaysia.

Furthermore, Samarth's global footprint is now in 70 countries, and Pranav plans to increase its presence across all continents to make quality, medicines more accessible and affordable. As a goal-oriented entrepreneur, Pranav believes that setting ambitious and yet realistic company goals are important. In terms of future business plans, he aims to triple the company's sales in the next five years

GIVING BACK TO SOCIETY

Pranav is very active in philanthropy and involved with a variety of social and business organisations. Through the corporate social responsibility initiatives of his company, he supports a wide range of research institutes engaged in cutting-edge research on biologics. Additionally, he contributes significantly to the wellbeing of the people through the Sohini Foundation, founded by his mother. It offers free medical aid to the needy and educational support to deserving students.

Since the beginning of the pandemic, Pranav's entire focus has been on manufacturing to ensure the availability of quality medications for patients across the country. Although supply chain and logistics presented significant challenges amidst the lockdowns and recurrent curfews, he has managed to serve patients during the critical period. This service and commitment reflects the company's purpose and motto, "Adding Life to Life."

GLORIOUS ACHIEVEMENTS

Pranav's unwavering commitment has earned Samarth some of the country's most prestigious awards, including the President of India award in the year 2009 for the "Technically & Scientifically Most Advanced Biotech Company." The firm was also awarded by the Maharashtra Governor as an "Emerging Pharmaceutical Company of the Year" in 2010.



PRANAV SHAH Speeding towards success

PRANAV SHAH, THE PROMOTER OF SAMARTH LIFE SCIENCES PRIVATE LIMITED IS A SECOND-GENERATION ENTREPRENEUR KNOWN FOR HIS BUSINESS ACUMEN. UNDER HIS STEWARDSHIP, SAMARTH LIFE SCIENCES HAS RISEN AS AN INNOVATIVE COMPANY THAT DEVELOPS, MANUFACTURES, AND PROMOTES A VARIETY OF LIFESAVING CRITICAL CARE DRUGS



PROF. MAHESH PURANDARE

CREATING IMPACT THROUGH EDUCATION

PROF. MAHESH PURANDARE'S RICH CAREER IN EDUCATION SPANS OVER 37 YEARS. HE IS THE FOUNDER OF THE ESTEEMED AND WIDELY RECOGNIZED MAHESH PURANDARE CLASSES, WHICH WAS STARTED IN 1986. TODAY, PROFESSOR PURANDARE'S INSTITUTE OFFERS 16 CAREER-ORIENTED PROGRAMS



PASSION FOR EDUCATION

Prof. Purandare had an excellent academic record when he was a student. He secured the first rank in Advanced Costing when he was pursuing B.Com from the Pune University. In addition, he ranked first in Advanced Statistics while studying M.Com. He also ranked third in the merit list of the Diploma in Taxation Law at the Pune University. An excellent academic record presented him with the opportunity to join any cushy white-collar job in India or abroad. However, he decided against it and devoted his life to educating others.

Prof. Purandare had humble beginnings when he started teaching to 2 students in a small room when he was himself a final year student. Owing to his dedicated efforts, today thousands of students are enrolled at Mahesh Purandare Classes.

COMMITMENT TO EXCELLENCE

Today, numerous students owe their careers to Prof. Purandare. He teaches 14 hours a day, covering a range of subjects including Accounts, Costing, and Mathematics. He teaches students from class 11 to M.Com level, as well as those preparing for C.A., C.M.A. and C.S.

He believes in holistic education, and has structured his classes to impart education that goes beyond textbooks and rote learning. He has authored books on Mathematics, Accounts and Taxation Laws, which have helped many students excel. His constant drive to stay updated has made him attuned to the hurdles students face during education and exams, as well as in finding jobs. He endeavours to stay updated with any new development in the field of education to constantly improve his teaching methods. These efforts have led to the recognition of his exceptional service for students.

GIVING BACK TO SOCIETY

Prof. Purandare is a proponent of the right to education, and strongly believes that socioeconomic hurdles should not stand in the way of education at any stage. As a result, he provides free education to a large number of poor students every year. He ensures equal attention to every student, timely completion of syllabus, and regular sessions for clearing doubts to help students achieve their true potential.

APPLAUSE AND RECOGNITION

Prof. Purandare's contribution to society has gained wide applause and recognition. In recognition of his individual achievements and commendable contribution to the nation, he has been awarded the National Achievement Award for Academic Excellence, and was felicitated by Padmashree Anup Jalota and Padmashree Suresh Wadkar.

Recently, he received the Excellence in Education Award from Padmashree Prataprao Pawar. In addition, he has been listed in the World Book of Records for teaching 16 subjects for 30 years, dedicating 1,10,000 hours to teaching. Mahesh Purandare Classes has also garnered awards for the quality standards adopted.

Some of the prestigious awards include the National Achievement Award for Academic Excellence, Excellence in Innovative Education Award and the title of Most Trusted Coaching Institute in Pune, under Asia's Education Excellence Award, Best Higher Education Classes in India under International Talent Awards, as well as the Best Coaching Institute in Pune under the Pride of Indian Educational Awards. The institute has also received the Best CA and CS Institute in Maharashtra and the Best Commerce Coaching Institute in Maharashtra awards. Besides, Prof. Purandare has been given the Best Professor in Mathematics (Maharashtra) Award.





A PROGRESSIVE LEADER

Mr. Chodankar, an eminent physicist and the CEO and Chairman of an innovation-rich brand, RRPS4E Innovation Private Limited, has been contributing significantly to the nation's cause by developing advanced thermal imaging equipment for the Indian defense sector. Having started his entrepreneurial journey in 1990, Mr. Chodankar was instrumental in setting up an exclusive nano-machining facility in 2001. The nano industry was at a nascent stage at that time in India, and thus began his entrepreneurial journey in the electro-optics domain. In 2014, his partnership with an Israeli company turned out to be fruitful for the Indian Army and a significant stepping stone for the Make in India campaign. His company manufactured all the optical elements used in the thermal imaging fire control system that were to be installed on a tank. With his deep understanding of the emerging market trends and a keen eye for identifying potential business opportunities, the determined and futuristic entrepreneur soon ventured into the healthcare sector. By integrating thermal technology and camera in collaboration with a Japanese company, he came up with advanced thermal scanners that detect fever in no time.

PROMOTING IDDM TO ATTAIN SELF-SUFFICIENCY

Mr. Chodankar is a die-hard supporter of Indian-IDDM (Indigenously Designed, Developed and Manufactured), and has global tie-ups and collaborations with technological giants that allow 50 percent of components to be built in India in the IDDM category. The visionary leader is committed to make the nation sustainable in thermal domain and is associated with many prominent brands and Indian economic influencers including Bharat Dynamics Ltd., HFCL Group, IIT Bombay, Indian Ordinance Factories. Due to his core competence and wealth of experience in electro-optics space, global brands prefer him over other competitors. Under his able guidance, the brand manufactures products related to sight, sensor, and surveillance. It includes muti-sensory surveillance systems and AI-based intelligence systems that enable positioning, tracking, identification and tracking of target. These features help ensure security at airports, strategic military locations, chemical industry premises, borders, and coastal areas. These feature-loaded and impressive defense equipments include VIRAJ 28CCD-25 long-range pan-tilt-zoom surveillance system cooled detector, AP37 telescopic sight assault rifles, S4E PR-110 hand-held binoculars, and AR 64 thermal and low light level fusion binoculars. Another incredible product is AEREM 100 air purifier that frees the air from bacteria and viruses.

PRIORITIZING CUSTOMER SATISFACTION

Mr. Chodankar ensures that his products go through extensive

trials, stringent quality checks, are tested and approved by specialists, and offer excellent features that live up to the expectations of his esteemed customers, including the Indian Army. A patriot, he painstakingly puts in efforts to offer innovative, user-friendly, and costeffective solutions to all soldier modernization programs. The organization is also certified by the relevant certification bodies for its exclusive and innovative product range.

GARNERING AWARDS AND RECOGNITION

Mr. Chodankar is an adept physicist bestowed with the prestigious C.V. Raman Award in Maharashtra for his contribution to nanomachining in the country. He is also conferred with the Institute of Materials Research (IMR) Award for contributions to thermal imaging, and has been listed among 100 Inspiring Indians.



RAJ CHODANKAR THE FARSIGHTED FLAGBEARER OF SUSTAINABILITY

MR. CHODANKAR HAS BEEN LEADING A TECH-DRIVEN BRAND RRPS4E INNOVATION PVT. LTD. AS AN 'ATMANIRBHAR BHARAT' INITIATIVE IN THE ELECTRO-OPTICS & HEALTHCARE SECTOR. HIS RICH EXPERIENCE IN INNOVATION ENGINEERING HAS BEEN INSTRUMENTAL IN TRANSFORMING THE INDIAN ARMY WITH EXCLUSIVE ADVANCED DEFENSE PRODUCTS



RAJESH DEMBLA

THE SUCCESS SAGA OF RAJESH DEMBLA IS NOTHING SHORT OF REMARKABLE. HE IS RENOWNED FOR HIS EXCEPTIONAL PERSEVERANCE, EXTRAORDINARY GRIT, & NEVER-SAY-DIE ATTITUDE. IN HIS STRUGGLE TO FIND SUCCESS, HE HAS DEMONSTRATED THAT ANYTHING IS POSSIBLE IF YOU HAVE THE WILL TO SUCCEED



LEADING FROM THE FRONT

Rajesh is a self-made man who has earned a reputation for himself through sheer hard work and talent. The career-driven, detail-oriented, and dynamic individual has extensive leadership experience in several renowned corporations. His specialities include strategy, product, revenue and brand building. He had also worked for Justdial Ltd. as the Group Vice President for Global Operations. During his tenure Justdial went from being a start-up to a VC-backed corporation to becoming a public company. 2 other companies he was involved with have listed on stock exchanges in India and USA.

THRIVING IN THE FACE OF ADVERSITY

Having lost his father when he was only 12, Rajesh received very little education as his family was not well off financially. At the age of

16, he moved out of his home and spent 3 months living at a railway station. To survive, he used to take up odd assignments like serving as an office boy, washing horses at the racecourse, garment factories, fibre glass units, working as a waiter and so on. He did manage to go to college with his small earnings, but could never manage to complete his education. The realization that he needs education, but not necessarily from a university or college, came early to him. Life was teaching him every day by throwing challenges that were far bigger than a young boy could handle. At the Railway station he started borrowing books and learning for himself. When people got off trains, he would request them to donate him books if they had. Rajesh always dreamt and believed that despite all the hardship he was going through, one day, he would become a person that the entire world would recognize and respect. It was his dream to own a big house, drive a Mercedes car, travel the world, employ people in all places, and be loved by all. His hard work, dedication, focus, and honesty have enabled him to achieve his dreams and more.

MATERIALIZING HIS DREAM

Rajesh started his first full-time employment with Getit Yellow Pages, which was still a startup at the time. His decision to join the company shaped the next 30 years of his life. Later, he decided to join Justdial, where he was responsible for establishing a sales channel as a consultant. Soon after, he was offered a position at Indya.com, India's first horizontal portal, he became the first Indyan to set up a Yellow Pages on the internet. After a successful stint at Indya.com, he rejoined Justdial in 2002 and played a key role in the growth of the company. He also launched the Justdial Yellow Pages which went on to become a huge success. Rajesh was involved in Justdial attempting to launch in the USA. Although his career was at its peak, he wanted to do something more meaningful. That's when the idea of Xelpmoc started evolving. His idea became a reality in 2016 with the launch of Xelpmoc Design & Tech, which is now listed on the stock exchange. It was one of the many ventures he has started. In 2017, Rajesh exited Xelpmoc to pursue setting up or investing in multiple other ventures in Gaming, ecommerce, fintech, hyperlocal logistics, food, real estate, prop tech etc.

A BENEVOLENT SOUL

Rajesh regularly participates in a variety of activities to encourage deserving youngsters, as he feels that he should give back to society. Hundreds of young people have been hired into his companies and he has played a key role in them achieving their dreams. He has also mentored several young entrepreneurs who have launched their own enterprises very early in life. He prefers watching movies when he is not working. He enjoys comedies, especially slapstick flicks. Aside from watching movies, he enjoys paragliding and skydiving. He is passionate about driving around the world and has already driven parts of 4 continents.





BREAKING THE MOULD

The banking technology solutions provider, Maveric Systems, is an upcoming organization creating a big impact. The company has recently embarked on an employee expansion drive to fuel growth. Mr. Reddy believes that the role of HR lies in driving business growth. Maveric Systems was able to crack the code last year with 20% CAGR. In a distributed work environment, mapping employees and leaders to the company culture requires HR attention. Its policies typically help maintain discipline and provide a streamlined and sustainable way of working. He strongly believes in nurturing leadership by placing leaders in complex situations. The rest of the organization plays a key role in supporting the emerging leaders. This makes the entire process more effective.

CREATING VALUE THROUGH INCREMENTAL INNOVATIONS

The year 2021 was one for recovery, reimagining, and reinnovating. Even in these trying times, Maveric Systems made continuous enhancements in key processes, including but not limited to client stakeholder management, project quality delivery, and IT infrastructure to support associates.

Mr. Reddy and the team have been bolstering significant investments, boosting leadership attention, encouraging new thinking, innovating on hiring, focusing on learning and development, as well as facilitating more employee engagement with a focus on building a great culture. Most importantly, the company has been continuously transforming employee wellbeing practices by adopting wellness initiatives to re-energize all associates. In line with its growth strategy, the company has implemented management by objectives, wherein KRAs/KPIs have been clearly defined for functional and cross-functional teams to enable them to work with the desired intensity. It has adopted measures to fight against functional silos, reorganizing teams to focus on strategic objectives. The company considered leadership changes as part of its realignment efforts. Crossfunctional leaders helped the team focus on realizing business objectives and functional leaders helped team members drive results. The company conducted quarterly reviews to monitor teams' progress with emphasis on their achievements compared to that of individual contributors.

CREATING NEXT GENERATION LEADERS

As part of the company's future growth journey as a banking technology transformation major, Maveric Systems has a defined roadmap for top talent priorities. Under Mr. Reddy's able leadership, to maximize growth opportunities for customers, the company is looking to expand its leadership footprint across functions, including but not limited to technical

engagement, customer engagement, and delivery transformation. These opportunities are part of key competencies like DataTech, Quality Engineering, Digital Transformation, and Temenos.

Banking domain knowledge has long been the company's core strength. To further enhance the skill, Maveric Systems is seeking leaders who are dedicated to conceptualizing new learning architecture and building newage learning platforms. Mr. Reddy aims to hire leaders with specialization in program delivery across the banking value chain of retail, corporate, and wealth management digital ecosystem. Customer commitment is at the core of the company's operations. The team, under Mr. Reddy's guidance, focuses on consistently maintaining its exceptional service standards. Maveric Systems has already built its international presence in Singapore, Mexico City, London, Dubai, and Bahrain. However, Mr. Reddy wants to further expand the organization's footprint. It boasts of some of the leading banks in the Middle East like Samba, Saudi Holland, Al-Rajhi, and Bank Al Bilad as part of its clientele.





MR. RANGA REDDY, CEO OF MAVERIC SYSTEMS, HAS WORKED AS A MANAGEMENT CONSULTANT AT TOP-NOTCH FIRMS LIKE RECKITT & COLMAN, WORLD BANK, AMERICAN EXPRESS, ARTHUR ANDERSEN, NDDB, EY, AND THE GOVERNMENT OF INDIA. HE HAS MASTERED THE ART OF BUSINESS STRATEGY, PEOPLE MANAGEMENT & CHANGE MANAGEMENT



S. GANESH PRASAD TRANSFORMING THE INDIAN HEALTHCARE ECOSYSTEM

THE FOUNDER, MD & CEO OF GENWORKS HEALTH, MR. S. GANESH PRASAD PROCEEDS WITH A WHOLEHEARTED MISSION TO MAKE END-TO-END QUALITY HEALTHCARE SOLUTIONS ACCESSIBLE & AFFORDABLE FOR THE UNDERPRIVILEGED. HE STRIVES TO BRING IN TECHNOLOGICAL ADVANCEMENTS IN THE HEALTHCARE SECTOR



BEGINNING OF A JOURNEY TO TOUCH LIVES

Ganesh envisioned GenWorks as an organization that will help bridge the gap in the Indian healthcare system and make India healthier by increasing the accessibility of quality healthcare throughout the country. Before GenWorks, Ganesh efficiently led various leadership roles at GE Healthcare for 18 years. He developed several technological solutions in healthcare and built GE's business leadership, thus creating an impactful presence in India. Under his capable leadership, GE gained a significant customer adoption rate in the T2/T3 geography.

MISSION FOR A 'HEALTHIER INDIA'

Ganesh noticed the abysmal lack of specialists and preventive care facilities throughout the country and decided to address the healthcare needs of the under-served Indians in

635 districts. He started with providing screening facilities to detect health problems as early as possible. He also laid emphasis on preventive healthcare to help eliminate diseases before their progression. Ganesh has been working relentlessly towards achieving the mission of a 'Healthier India.' Under his supervision, GenWorks has positively changed 25 million lives in the first four years of 'Mission Healthier India.'

FOOTPRINTS OF LEADERSHIP

With over 30 years of remarkable experience and contribution, Ganesh is a noteworthy name in the healthcare industry. His career as a Sales and Applications Specialist at ATL India Limited, significant positions at GM, and then being the Vice President, Director and Senior Director at GE Healthcare's South Asian Division contributed to his rich and inspiring experience in healthcare systems. Ganesh focuses on employee success, one of the priorities at GenWorks as their employees provide the company's solutions to the customers. To him, financial or business success are the outcomes of staying committed to personal and company values, which eventually paves the path towards success.

ROADMAP AFTER THE PANDEMIC

Tough times test the endurance of leaders who wish to bring a lasting change. The intensified pressure on the healthcare system during the pandemic seemed too challenging for the entire healthcare fraternity. However, Ganesh was among the few who took a step ahead to build solutions for improving access to affordable healthcare during this time. Ganesh ardently believes that the healthcare system requires visionary and impactful delivery models to address the wide gap between the haves and the have-nots. To bridge this gap in availability of timely and quality healthcare, Ganesh initiated healthcare digitalization for early screening, diagnosis and treatment of people living in remote areas.

With a noble vision and the will to transform the Indian healthcare ecosystem backed by decades of expertise and profound leadership calibre, Ganesh has been constantly working towards ensuring better accessibility and affordability throughout the healthcare sector. He has been leading GenWorks with a patient-centric outlook and aims to change many lives positively through advanced medtech and efficient management of the healthcare system.

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SALAUDDINAL RAISING THE BAR FOR HEALTHCARE IN BANGLADESH

DURING TRYING TIMES, STRONG LEADERSHIP CAN TURN THE TABLES. SALAUDDIN ALI, AS HEAD OF AN AFFORDABLE, ALL-ROUND DIAGNOSTIC FACILITY, ASIAN SPECIALISED HOSPITAL AND DIAGNOSTIC CENTRE, HAS BEEN WORKING ROUND THE CLOCK TO BRING QUALITY HEALTHCARE TO PEOPLE WHILE SUPPORTING HIS STAFF AT THE HOSPITAL



DEDICATED TO THE SERVICE OF HUMANITY

If life had to offer him a second chance, Salauddin Ali of Asian Specialized Hospital, Bangladesh, would tread the same path again. A civil engineer by training, Salauddin today owns and manages two of Bangladesh's most well-known healthcare facilities — Chittagong Health Point Hospital and Asian Specialised Hospital and Diagnostic Centre.

FOCUSING ON QUALITY AND AFFORDABILITY

Calm of tone and temperament, Salauddin is an accomplished business leader. After establishing the Chittagong Health Point Hospital and making it the prime example of modern medicine in the city, Salauddin wasn't the one to rest on his laurels and was off searching for his next big idea.

He embarked on the journey to set up a healthcare facility that would serve as a 360-degree diagnostic center. The hospital started its activities in 2018. With sincere effort and unparalleled care for all patients, Salauddin and his team's mantra is to always offer quality healthcare at affordable rates.

ON A MISSION TO ENSURE HEALTH FOR ALL

In absence of affordable care, those who do not have coverage tend to suffer more declines in health. The result of no or little preventive care and even delays in care can cause more severe health issues and even hospitalizations. Asian Specialised Hospital & Diagnostic Centre, Salauddin's new brainchild, is a facility designed to meet the ever-evolving demands of a modern healthcare system. The 100-bed super-speciality hospital in Chattagram is a unique and holistic diagnostic facility that provides advanced diagnostics and treatments to patients from all walks of life.

A HOSPITAL THAT DELIVERS WITH CARE

Under his visionary leadership, Asian Specialised Hospital and Diagnostic Centre is transforming into a one-stop healthcare destination for patients. The hospital stands out for its excellent doctors, unmatched patient care, and advanced facilities. A futuristic entrepreneur, Salauddin wants to turn the hospital into a leading healthcare institution to boost medical infrastructure in Bangladesh. The hospital has super-speciality units, with experts from various parts of the country joining hands with doctors here.

Salauddin is eager to support healthcare professionals who possess the right skills for patient care in every way possible. Under his tutelage, the facility has labs for biochemistry, microbiology, pathology, and hematology. It also has a state-of-the-art radiology and imaging center besides two well-equipped operation theaters. In the near future, Asian Specialised Hospital and Diagnostic Centre seeks to provide speciality services such as Pediatrics Care, NICU, Pre-NICU, and Coronary Care Unit (CCU), Intensive Care Unit (ICU), and High Dependency Unit (HDU) along with a Dialysis Unit, Gastroenterology Unit, and Modern Maternity Center.

Its greenfield hospital project is expected to be operational in 18 months from the date of commencement. However, the outpatient clinic will be operational within 3-6 months. Being well aware of the fact that improving the quality of maternal and newborn care is the need of the hour, Salauddin's team is working relentlessly to make the dreams of a modern maternal and child care hospital come to life. Salauddin pledges to stand by the guiding principle of selfless service to humanity. He intends to continue working with specialists to ensure that everyone receives the high-quality care they need and deserve.

WELL-DESERVED RECOGNITION

For his far-sighted entrepreneurial missions and tireless efforts to provide unmatched and affordable healthcare facilities to the local community, Salauddin has been honoured with the 'Best Entrepreneur' Award by the World Confederation of Business.



SANJAY CHOUDHARY EMPOWERING STARTUPS WITH SELF-SUSTAINABLE OFFICE ECOSYSTEM

THE UK-BASED RENOWNED ENTREPRENEUR, SANJAY CHOUDHARY HAS BEEN DEVELOPING A MODEL ECOSYSTEM FOR NEW-AGE START-UPS SINCE 2016. HE HAS COME UP WITH INCUSPAZE, A PREMIUM CO-WORKING SPACE THAT OFFERS A COMPLETE SELF-SUSTAINABLE ECOSYSTEM TO STARTUPS AND HELPS THEM REACH NEW HEIGHTS



FUELLING THE STARTUP GROWTH

A startup enthusiast, Sanjay has rich and diverse experiences across small and medium-sized enterprises and startups in the UK and India. Realizing the need for well-equipped, economically viable, and eco-friendly office spaces, he launched Incuspaze. It is a chain of more than 30 premium enterprise-managed offices and co-working spaces in 10 cities namely, Ahmedabad, Gurugram, Noida, New Delhi, Indore, Kochi, Lucknow, Mumbai, Trivandrum, and Vadodara. Sanjay's experience in the commercial real estate and proptech helped him anticipate the exponential growth opportunity in coworking spaces with flexible and affordable infrastructure. He identified that the lack of a co-working space as a onestop solution for work-related needs was a hindrance to new entrepreneurs working

individually or with their teams. Alongside managing work, they had to manage day-to-day logistics and operations within a defined budget. Hence, he started Incuspaze, managed office and co-working spaces to help SMEs, startups, and large enterprises achieve their goals.

OPTIMIZING GROWTH WITH INNOVATION

Sanjay has started comprehensive peak performance programmes to increase the productivity of new ventures associated with Incuspaze. The programmes comprise associated programmes like Investor connect, Mentor Connect, Startup Connect, and Partner Connect to optimize the startups' overall performances and help them grow. Moreover, he offers the "Collaborate and Benefit" programme, mutually beneficial information exchange sessions for similar enterprises and like-minded associates who work at Incuspaze's facilities.

He guides his team of experts to search for properties and build the space as per the clients' space requirements and specifications, with end-to-end management solutions. Showing prudence, he has also collaborated with the Small Industries Development Bank of India (SIDBI) to facilitate a hassle-free co-working environment for startups and micro, small, and medium enterprises associated with SIDBI and to provide them with necessary resources to build strong networks with other industries, helps them develop innovative ideas, and grow their business.

He ensures that all the small businesses associated with his firm get access to various co-working solutions like meeting rooms, private rooms, conference rooms, and event spaces, as per the plans chosen by them. He has also partnered with reputed brands, including Oyo, Ola, Medlife, and Google Cloud Platform to offer extended offers and discounts to his clients. He has established a work culture where the associated startup organisations are offered the first level of mentoring and are further connected with relevant investors and mentors who help them grow further to achieve new heights of success.

SETTING NEW MILESTONES

The managed workspace sector is booming with opportunities as more large and medium enterprises have started expanding their footprint in the country through workspace providers like Incuspaze that have a strong foothold across the nation. In light of this, the visionary leader has been on a robust expansion spree and has added 2900+ seats in NCR. Adding to their portfolio in Noida and Gurgaon, Incuspaze recently acquired an 800+ seater space at The Corenthum, Sector 62 in Noida, and 2100+ Seater Space in Udyog Vihar, Phase 4, Gurgaon. Incuspaze is the largest workspace provider in Kerala and has begun Phase 2 expansion in the state due to the high demand. New centers in Ahmedabad & Jaipur are also underway. Incuspaze has also customized workplaces for Byjus in Ahmedabad and Lucknow.



AFFORDABLE AND WORLD-CLASS REAL-ESTATE SOLUTIONS

A gritty and enthusiastic entrepreneur, Shankar has been offering world-class housing solutions to people with varied income groups through his innovative initiative, The Nest. He, along with a team of architects and technical experts, laid its foundation in 2008. His zeal to deliver top-notch products and services has set high standards for all stakeholders in the real estate industry. Under his able guidance, the organization has completed eight projects, and is working on several others. Up till now, they have delivered quality homes to thousands of satisfied customers. In a bid to change the standard of living in urban areas, he lays great emphasis on high-quality construction, premier locations, in-time handover, and affordable prices. The projects are well-built and located at prime locations where civic facilities including schools, colleges, hospitals, and IT parks are easily accessible.

CUSTOMER-FRIENDLY HOUSING SCHEMES

Committed to providing quality construction and efficient customer services, Shankar has introduced several customeroriented schemes to make house ownership affordable for all. He has also introduced a win-win offer where customers can enjoy monthly rental without buying a home. The offer allows customers to book a property by just paying 5% of the total cost and earn Rs. 10/- per sq. ft. until possession. This extraordinary scheme has helped him attract a huge clientele. He ensures 24/7 customer care services before and after the sale of the units. Ganesh has also collaborated with prominent banks and other financial institutions including SBI, HDFC and LIC to make home loan process hassle-free for customers.

VALUE-BASED CONSTRUCTION MODEL

Shankar follows a value-based business model and ensures intime delivery of the units to the customer. Every construction under his supervision has a check list that includes excellence, quality, and perfection. The final result leaves the customers awestruck with the state-of-the-art design and incomparable quality. Through his real-estate venture, he has created a world of modern amenities for the new-age customers. The projects offer a lifestyle like never before and include children's play area, leisure sit-out, intercom facility, compound wall light, automatic elevator, security room, power back-up, closedcircuit television (CCTV) and sewage treatment facility.

He instills impeccable design in every nook and corner of the property. He ensures RCC (reinforced cement concrete) framed structures designed by structural engineers based on soil test report, branded and durable tiles, walls painted with emulsion, royal paint for perfection, and smart wood work

with anti-termite treatment. All the houses are equipped with supreme quality granite flooring, anti-skid tiles for bathrooms, branded electric wires, switches, and PVC pipes.

ECO-FRIENDLY & SUSTAINABLE CONSTRUCTION

The futuristic leader offers projects loaded with attractive features and embedded with nextgen facilities and cost-effective plans. His deep insight of the real-estate sector has opened up a new window of housing solutions that not only ensures spacious rooms, abundant air flow, safety and privacy, but also emphasizes environment-friendly construction.

The builder ensures that all his projects include significant features such as sewage

treatment plants, rain water harvesting facilities, and autoclaved aerated concrete (AAC) blocks for brick work for sustainable construction. His efforts are also certified as green building initiative by the Indian Green Building Council (IGBC).



SHANKAR GANESH TRANSFORMING URBAN LIVING WITH NEW-AGE HOUSING SOLUTIONS

A VISIONARY REAL-ESTATE DEVELOPER, SHANKAR GANESH IS THE CEO OF THE NEST, A PROMINENT COMPANY IN THE CONSTRUCTION INDUSTRY. WITH FOOTPRINTS PREDOMINANTLY IN THE SOUTHERN INDIA, THE NEST OFFERS EXCLUSIVE HOUSING SOLUTIONS AND HAS BEEN THRIVING BECAUSE OF GANESH'S GROUND-BREAKING PLANS AND STRATEGIES



UMESH MOHANAN Adding glitter to your life

UMESH MOHANAN IS THE EXECUTIVE DIRECTOR AND CEO AT KOCHI-BASED NBFC, INDEL MONEY. HE IS AN EXPERT INVESTMENT PROFESSIONAL WITH MORE THAN 2 DECADES OF EXPERIENCE IN MANAGING INVESTMENT VERTICALS OF RENOWNED MULTINATIONAL MULTIBILLION CONGLOMERATES OF DIVERSE PORTFOLIOS IN THE MIDDLE EAST



CARRYING THE FAMILY LEGACY AHEAD

An MBA in Finance from the InterContinental University in the US, MBA in Financial Engineering from the London School of Economics, a certified public accountant (CPA) from the State of Delaware, USA, and a seasoned investment professional, Umesh inherited his grandfather's entrepreneurial spirit and joined the family-owned business in 2013. He along with his father, Mr. Mohanan Gopalakrishnan, a banking professional with an experience of 37 years, have since

worked diligently to expand his grandfather's legacy and increased the firms' network to 191 branches spread in the states of Kerala, Tamil Nadu, Karnataka, Andhra Pradesh and Telangana, and the Union Territory of Puducherry. Umesh's grandfather, Mr. Palliyil Janardhanan Nair, fondly known as Pee Jay, founded Indel Money in 1986.

A Gulf-returned former pilot, he established the lending firm to help farmers and small businesses get an easy access to loans. Started as a small lending firm with one branch in Cochin (erstwhile Kochi), the company has transformed into a leading NBFC with AUM (Assets Under Management) worth nearly Rs. 700 crores. This incredible success is attributed to the modern approaches introduced by Umesh.

SCALING NEW HEIGHTS

For as late as 2011, the company's customer base primarily comprised the stakeholders in the agricultural sector spread in and around Kochi. Umesh systematically ramped up operations and scaled up the business. First, he converted the license issued by the state government to his grandfather into an RBI governed non-banking finance company (NBFC) license and bought in a paid-up capital of approximately INR 85 crore to maintain the trust of all the stakeholders. Thereafter, Umesh strategized and introduced innovative ideas which have led to Indel Money excelling in the gold loans sector today. Some of his notable achievements include entering into a first-ofits-kind conventional gold loan co-lending partnership with IndusInd Bank. It offers gold loans at competitive rates to a bigger and diverse segment of borrowers based on mutually formulated credit parameters and eligibility criteria. He has also introduced the Indel Money app, which allows customers to check their loan account balance, make partial or complete payments as part of the digitalization of financial services. Similarly, the Indel E Connect helps make fast and secure online payments. Another unique product introduced by him are the long-term gold loans, which means borrowers get financial support for up to two years in lieu of their gold. The 2-year gold loan makes Indel the first NBFC that provides the longest gold loan tenure in India. Umesh's efforts have resulted in Indel Money mushrooming into a financial supermarket offering a wide range of financial services to a significant clientele including HNI, business institutions, retail investors, and the common populace. Building trust and transparency, considering the customer as the king and service as the queen, and commitment to the betterment of the society, these are the core values that define Umesh's unique leadership style.

STRATEGIES FOR A GOLDEN FUTURE

With strong business acumen, he has set his eyes on setting up at least 200 branches and expanding the company's presence to North India. His next major milestone is INR 1000-crore book size and hybrid business model combining the brick-andmortar financial service spaces with digital financial services and creating Indel's virtual branches at home. Aiming to make his company a systematically important NBFC, he is developing specialized agriculture and educational loan and numerous other products to cater to the growing market for gold loans.





UNCOMMON RESOLUTE FOR BUSINESS

Vaibhav possesses a rare combination of entrepreneurial skills that makes him stand out. Born in Kolkata and raised in Delhi, he studied in New Delhi and Mumbai before he moved abroad to pursue higher education. Besides earning a PG Diploma in Global Business from Oxford University, the young leader has a Bachelor of Science from Carnegie Mellon University. Vaibhav has been with the Enso Group since 2005. Over the years, he has seen the Group through ups and downs. As a result of his relentless efforts, the company's valuation and revenues grew significantly, placing it among the top companies in India. This is the best position the company has been in so far. Having seen his organization grow from nothing to become a reliable, collaborative organization is one of the greatest achievements of his career. As a forward-thinking leader, Vaibhav thinks locally yet acts globally. His long-term goal for the Enso Group is to make it a significant force in the global market. While he understands that competing on the global stage will be difficult due to the weak rupee, he is confident he can reach his goal of working internationally with dedication and hard work.

UNIQUE LEADERSHIP STYLE

Vaibhav's leadership style prioritizes strong teamwork, respect for people, and positive purpose and culture. When a team member is working with him, he ensures they don't feel inferior or subordinate. He believes in the inner power of every human being and the ability to harness it. In addition to being a valuedriven leader, Vaibhav is committed to transparency and above board practices. It is for this reason he founded the Enso Advisory Board (consisting of advisors to the group) that reviews the company annually.

LEADING WITH COMPASSION

Vaibhav is incredibly passionate about the importance of corporate social responsibility (CSR). His charitable projects include the Enso Foundation to contribute to charitable causes, and Enso Care, an alumni group of past and current employees. The socially responsible leader plans to set aside ample funding for CSR activities during the next few years. Under his leadership, the Group regularly incorporates sustainability aspects into its operations. During the COVID-19 pandemic, the Enso Group paid its employees full salaries and allowed them to work from home.

A SUSTAINABILITY ADVOCATE

Additionally, Vaibhav has been dealing with the sustainability aspect of the business of late. He has also enabled significant transformations throughout the organization by introducing best sustainability practices, incorporating diversity, and keeping an

eye on sustainability. As the thoughtful leader points out, this planet was bequeathed to us by previous generations; therefore, it should be protected and handed down to the next generation with value addition rather than depleted.

NOTEWORTHY ACHIEVEMENTS

Vaibhav's leadership qualities have earned him several awards and accolades. The CEO Insights Magazine selected him as one of the '10 Best Leaders in Oil & Gas' for his unique leadership skills. Additionally, the enthusiastic leader has been honored with the Indian Achievers' Award for Business Leadership 2021 by the Indian Achievers' Forum. Aside from his professional duties, Vaibhav is passionate about writing as a hobby. The multi-talented leader has contributed to the BW Businessworld magazine as a guest author. He has published several articles on issues related to economics, regulation, and business.



VAIBHAV MALOO CHALKING OUT WINNING STRATEGIES

AS THE MANAGING DIRECTOR OF MUMBAI-BASED CONGLOMERATE, THE ENSO GROUP, MR. VAIBHAV MALOO EXEMPLIFIES THE TRAITS OF AN EFFECTIVE LEADER. UNDER HIS DIRECTION, THE GROUP IS MAKING WAVES IN HEALTHCARE, NATURAL RESOURCES, AND REAL ESTATE SECTOR



digital transformation. Besides, digital transformation done

right is not only about the money invested. It needs

leadership of a specific kind,

the 'methodical innovators."

After all, digital winners don't keep building improved

intranets and better websites, they re-imagine products and

VIJIT GHATGE SPEARHEADING DIGITAL TRANSFORMATION

AS THE HEAD – EUROPE/UK AT XEBIA, MR. GHATGE HAS BEEN SHOWING COMMENDABLE LEADERSHIP IN BRINGING ABOUT DIGITAL TRANSFORMATION & SIMULTANEOUSLY ENSURING THAT THE CHANGES ARE SUSTAINABLE & LONG-LASTING. HE POSSESSES OVER 2 DECADES OF RICH EXPERIENCE IN THE SPHERE OF SOFTWARE PRODUCTS & SERVICES INDUSTRY



ROADMAP FOR DIGITAL SUCCESS

To stay competitive and viable in these trying times, going digital is a necessity and not a luxury. But aside from the questions of what technology to use and how to implement it, the most critical question is: who is going to implement the changes? The people — employees, at all levels, have to interact with and utilise the new technologies. It is critical to commit to a people-first approach to introducing next-gen technologies and identifying the behaviour changes workers need to adopt for sustainable

A PEOPLE-FIRST APPROACH

Wise leaders are aware that the power that drives any transformation is people. So, only a people-first approach can boost lasting, meaningful behavior change. Mr. Ghatge is one such leader. He has embarked on a mission to transform traditional enterprises into digital winners. He is also keen on building an inspirational culture that unleashes the power of people to satisfy customers with disruptive technologies, which help solve critical issues and spur breakthrough innovations. He is dedicated to building strong relationships, with businesses experiencing unprecedented challenges and looking for strategic technology partners, by empowering them to deliver on goals while improving business outcomes. Mr. Ghatge brings experience spanning close to two decades in the software products and services industry, where he worked with a host of companies including small, mid-sized, and large enterprises. A leader with great vision, he has also worked with start-ups and has collaboratively defined the Go-To-Market (GTM) strategy across markets and industry verticals.

services.

DRIVING DIGITAL TRANSFORMATIONS ACROSS INDUSTRIES

Founded in 2001, Xebia was the first organization that adopted the agile way of working. Since then, the company has grown from a Java company into a full-service digital consulting firm that nurtures a worldwide ambition. A global Full Stack Software Engineering, IT Strategy and Digital consulting company, enabling digital transformation of enterprises using the latest technology and methodologies. It boasts of teams with a great deal of knowledge and experience within a range of fields such as agile, cloud, DevOps, data and AI, low code, software engineering. . Xebia helps the top 250 enterprises and category leaders in the world get over digital challenges, adopt new technologies, embrace innovation, and deploy new business models. Besides high-quality consulting, the company also provides nearshoring and offshoring services.

We are all aware that change of any kind comes with risks, and as you increase the number of people and the stakes involved in the change, the risk keeps growing. Therefore, precise planning and expectation-mapping are compulsory from the start. It is also essential to set people up for success in making the changes. By understanding the human and behavioural side of technologies, you can avoid regression and pitfalls. Xebia, has been supporting its clientele in accelerated growth, introducing new business models when delivering exceptional experiences and achieving data-driven disruptions. Mr. Ghatge plays a significant role in overall operations with his experience and know-how. With more than 20 years of experience, Xebia's global network of pioneering craftsmen and passionate. technologists has delivered cuttingedge technologies and game-changing consulting to enterprises on the brink of massive transformation.

ENGINEERING ELECTRIFICATION

A qualified CA, CS, and CMA with more than two-and a-half decades of experience in accounts, finance, compliance, and business management, Vikas Gupta supervises operations and finance in the organization. He collaborates with other business heads to strategize functions and boost growth. Before setting up e-Ashwa Automotive Private Limited, Mr. Gupta was instrumental in establishing many other start-up organizations and departments and running them seamlessly. He has also played a vital role in implementing crucial processes, practices, and policies.

RISING IN THE SPHERE OF ELECTRIC VEHICLES

Since their invention in the late 19th century, electric vehicles (EVs) have passed through phases both high and low. Initially, these were hailed as the more efficient alternative to the traditional vehicles that possessed cumbersome internal combustion engines. But with advancements in technology and mass production of motorcars by Ford, EVs soon fell by the wayside. Interest in EVs as a contender for mobility solutions was revived in the last decade. EVs have progressed rapidly ever since and are poised to usher in a revolution in the future of transportation. Today, e-Ashwa Automotive Private Limited is one of the fastest-growing and leading electric vehicle manufacturing companies in India. It has enhanced its presence with the launch of 12 electric two-wheeler models. These electric scooters and motorcycles can be charged within 4 hours if they have a lithium battery and within 8 hours if powered with a lead battery. These low-speed two-wheelers can run at 25km/hour with 70 km to 100 km mileage. A unique fact about e-Ashwa Automotive Private Limited is that all currently operative 500 stores of the company look alike. Mr. Gupta and his team envisioned offering multiple products categories (two-wheelers and three-wheelers) to dealers. Historically, it has been challenging to sell the two product types from the same store. It demanded hard work, dedication, and balance. So far, it has been successful in striking the optimum balance as the company is experiencing similar sales for both product categories.

ACHIEVING NEW MILESTONES

Under Mr. Gupta's guidance, e-Ashwa Automotive Private Limited achieved a milestone by gaining 200+ stores in the country on the eve of World EV Day in 2021. The company has successfully won 100 dealership stores in about two years. It took e-Ashwa Automotive Private Limited only two months to open the next 100 stores. Thus, the firm has been consistently achieving new milestones under his exemplary leadership.

CHARTING ROADMAP FOR A GREEN FUTURE

Recently, e-Ashwa Automotive Private Limited announced the launch of electric two-wheelers and three-wheelers in the market under its brand name. e-Ashwa has inaugurated electric passenger three-wheelers and electric cargo three-wheelers for auto drivers, small business owners, and other entrepreneurs. During the past three years, e-Ashwa had been selling its EV products in the two-wheeler segment via a strategic collaboration. Under its brand name 'e-Ashwa,' the company was only selling products in the three-wheeler segment. Recently, it set up a manufacturing facility in Ghaziabad with over 150 staff from research and technical backgrounds. Up until now, the company has sold more than 6,000 EV products in several categories such as e-rickshaws,

e-auto, e-garbage vehicle, e-scooters, e-motorbikes, e-loaders, and e-food cart vehicles. Through e-Ashwa, Mr. Gupta and his team have pledged to offer hassle-free last-mile connectivity to people and businesses while contributing to making India the EV hub of the world by aligning with the government's 'Make-in India' mission.





VIKAS GUPTA, THE FOUNDER, CFO & CEO OF E-ASHWA AUTOMOTIVE PRIVATE LIMITED, HAS BEEN INSTRUMENTAL IN LAUNCHING AND STEERING THE COMPANY IN THE RELATIVELY UNEXPLORED, BUT HIGH POTENTIAL GROWTH SECTOR OF ELECTROMOBILITY, WHICH IS EMERGING AS ONE OF THE SIGNIFICANT CONTRIBUTORS TO SUSTAINABLE DEVELOPMENT





Gender equality is a precondition for the prosperity of societies, industries and economies. By receiving equal opportunities; women, today, are taking lead in every sphere of life. No wonder, their equitable and beneficial participation and meaningful and significant contributions have transformed communities, societies, economies, and countries around the globe. Every successful woman inspires the entire womankind to break barriers and move and think freely to achieve what was unattainable or unthinkable hitherto. AsiaOne Magazine celebrates the commitment, passion, courage, and confidence of some of the exceptional women who charted their unique route to success and acknowledges the invincible potential of these exemplary changemakers

Making World-Class Healthcare Accessible to All

One of the best and most known Gynaecologists in India, Dr. Hema Divakar has an innate sense of healing and a strong passion for medicine. After pursuing her education at some of the best institutions in the world, she has been serving at the Divakar Specialty Hospital. Her brainchild Asian Research and Training Institute for Skill Transfer (ARTIST) has been a gamechanger in the healthcare sector. It has led many revolutionary healthcare movements and programs that have made a difference even at policy level – such is the vision of Dr. Divakar

r. Divakar is a name synonymous with an unending passion to heal. In the medical fraternity not only in India but the world over, she is a force to reckon with. She has dedicated her life to healing and making healthcare accessible to the underserved. She is an Obstetrician and Gynaecologist with over 3 decades of experience and expertise in women's healthcare in India. All through her medical career, she has worked hard to improve healthcare and the welfare of women. She has over the last two-and-a-half decades, been a game-changer in healthcare, establishing new benchmarks, and standards and touching women's lives in the process.

Dr. Divakar completed her MD at Wadia Hospital in Mumbai in 1989 and soon after that, she started Divakar Speciality Hospital in Bangalore with her husband Dr. GV. Divakar - a well-renowned ophthalmologist. The hospital is a dedicated center of excellence for women's healthcare. It was established with the aim to be a single-window solution for women's healthcare. It offers a range of services for new-borns, girls, and women of all ages. Under her leadership, the hospital has become synonymous with the best quality care. But she didn't stop there. With the kind of impact that she wanted to make, Dr. Divakar wanted to establish something bigger and reach out to more people. She is deeply passionate about the inadequacies in the Indian healthcare system especially when it comes to young girls.

ARTIST AT WORK

A growing child or a young girl faces a lot of physical changes and it renders a lot of confusion. They want answers and they need trusted sources for that. However, there aren't enough healthcare providers who are available to give the right guidance. Add to that the stigma attached to even asking questions about one's physical body and you've got a confused girl probably going to the wrong resources for

information. Dr. Divakar wanted to change this. In order to foster adequate adolescent care, she launched Asian Research and Training Institute for Skill Transfer - ARTIST. Through ARTIST, Dr. Divakar has been training all the frontline healthcare providers to provide well-researched and medically correct information. Under this program, O&G specialists are trained and upskilled through short and smart modules. Also, the postgraduates, medical officers, staff nurses, health counsellors, health educators, and general womenfolk of all ages and given trainings and knowledgebased seminars to make them more aware. It imparts skill transfer trainings throughout the country in various phases. Dr. Divakar has brought together a solid team of expert healthcare professionals, leaders of professional organisations, key opinion makers, researchers, and academicians, leading clinicians in practice – a mix of the best resources under one umbrella to design and impart these trainings. It is a one-of-akind program that is helping adolescent girls all across the country.

There is also an institute namely ARTIST Skill Gurukul in Bangalore that aims to improve the capabilities and competencies Obstetrics & Gynaecologists and of healthcare providers in India. Under Dr. Divakar's guidance the specialists at ARTIST have extensively surveyed the Knowledge, Attitudes & Practices (KAPs) amongst the ObGyns across India, and have been able to gather startling facts and identify the gaps in KAPs. They use this well-versed knowledge to design trainings, programs and modules that imparts education wherever there is a gap. Trainers at ARTIST ensure that the training is not just about the certificates but it is about the competency. One can be ensured that a certified professional from ARTIST is competent in that particular skill before the end of the course because the training and retraining and the role-plays and the mock drills and rehearsals and



everything that involves in order to make sure that the skill is adequately and completely transferred without compromising the quality of the training. The spectrum of training encompasses basic ObGyn skills to recent advances inclusive of endoscopy, ultrasound, and infertility with a foundation of evidence-based protocols.

ARTIST also gives out emergency care and medical aid to women during childbirth. In association with Federation of Obstetric and Gynaecological Societies of India (FOGSI), ARTIST has been working to implement 'Manyata,' an initiative that brings together local health practitioners to improve their ability to deliver better, respectful, and quality care services to pregnant mothers during and after childbirth. From the first stage of enrolling manpower to conducting skill transfer (onsite and digital) to getting caregivers up to speed to apply for certifications provided by FOGSI, ARTIST handles everything. It is an ambitious project that has already certified over 800 centers for following clinical protocol and having skilled staff and others.

AWARDS AND RECOGNITION

Visionary and professional par excellence, Dr. Divakar has been awarded time and again for her unparallel work. In 2015, she was awarded FIGO Women Achievers Award 2015 in recognition of her international and domestic contribution to promoting the development of science and scientific research in the fields of gynaecology and obstetrics. She has also been awarded the very prestigious 'Life Time Achievement' Award from the Governing Council of Diabetes in Pregnancy Study Group India (DIPSI).

She is also the recipient of Global Award for Music Therapy by Medscape India award for her outstanding service to women's health. She was conferred the social entrepreneurship award by USAIDS and MSD for Mothers. However, her work is way beyond her awards and recognition. She has held a number of senior and esteemed positions at multiple institutions and medical centers and has been the guiding light to teach the best practices in healthcare.

She has played a lead role in conducting outreach services including anaemia detection and treatment, deworming, menstrual hygiene, health awareness camps for 50,000 girls every year for the last 10 years. Apart from this, she has also been instrumental in extending community services to Primary Health Care Centers in collaboration with State Government and Karuna Trust to provide healthcare facilities in rural India. "SHE HAS COLLABORATED WITH MANY LEADING UNIVERSITIES LIKE COLUMBIA UNIVERSITY, IIM, INDIAN COLLEGE OF 0&G TO PIONEER NEW SYSTEMS & METHODOLOGIES FOR MULTIPLE CAUSES"

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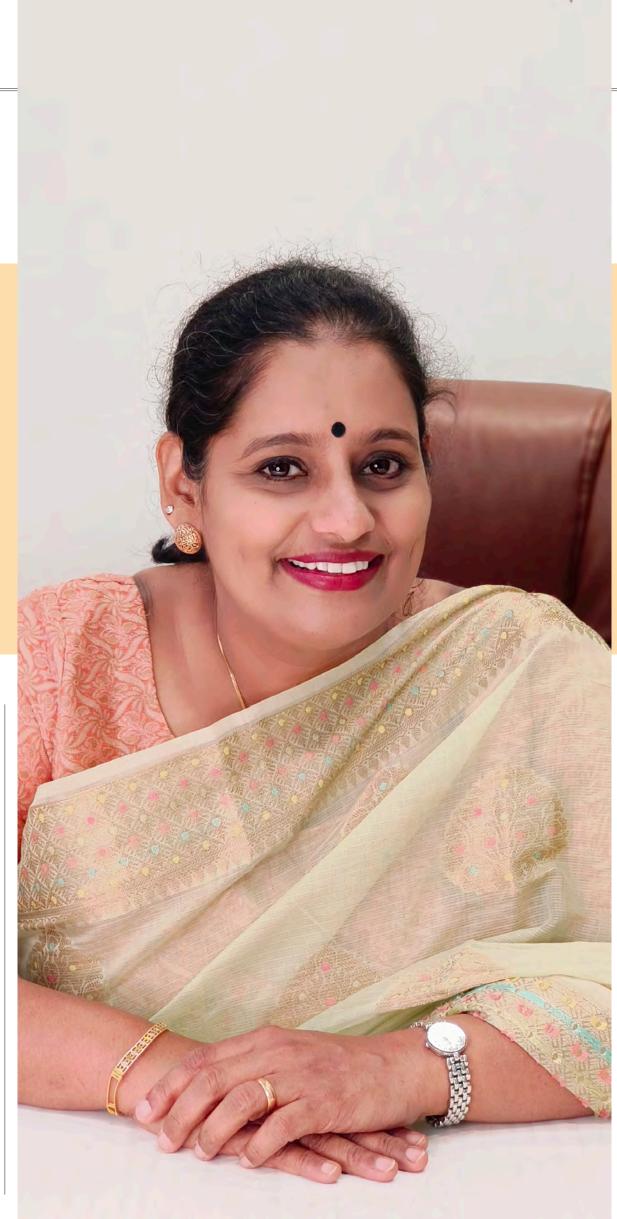


After working as a Microbiologist for 4 years, Dr. Roopa Viswanathan Iyer started her own diagnostics lab as a means to provide quality laboratory services to small and medium healthcare centres. Apart from providing best-in class services to the underserved, she also worked tirelessly to educate healthcare workers about the importance of good quality diagnostics. For the past decade she has been leading a movement to raise awareness and make better quality services available to all

ince she was a child, Dr. Iver wanted to become a doctor. To fulfil this dream of hers, she worked really hard. She completed her MBBS from Grant Medical College, Mumbai and pursued MD from Lokmanya Tilak Municipal Medical College in Mumbai. After that she worked as a lecturer for 3 years. Later, she joined Bombay Hospital, where she headed the Microbiology section for 4 years. Even though Microbiology was not in her plan, she ended up there by accident which went on to become her destiny. It was during this phase that she also acquired DNB and Diploma in Health administration. She then moved to Brunei Darussalam where she worked as a Clinical Microbiologist and Infection Control Officer for the Ministry of Health. She spent a few years there and, during that time, she also received her FRCPath from the UK. Dr. Iyer wanted to serve her own country and it is this patriotic fervour that brought her back to India.

STARTING FROM THE GROUND UP

Dr. Iyer was looking for a fresh start once she came back to India. Amidst all the chaos she came to the realization that entrepreneurship is the best way forward. Her father, Mr. V Gopinathan advised her to create jobs instead of looking for one – and



DR. ROOPA VISWANATHAN IYER

CHANGING THE FACE OF HEALTHCARE SECTOR

that is exactly what she did. That is how Qualilife Diagnostics came to being in the year 2010. She started Qualilife with a vision to provide top quality diagnostic services for infectious diseases focussing on areas where it was not adequately available like smaller cities and rural places. Diagnostics in India is world-class but accessible only to urban population. There is also a major lack of awareness amongst the healthcare workers in smaller institutions regarding the importance of microbiological services. Through Qualilife, Dr. Iyer intended to fill this gap and provide good quality microbiological diagnostic services for small nursing homes and laboratories. She is also proactively changing mindsets by raising awareness about diagnostics and its importance for a robust healthcare system.

KEEPING IT SIMPLE

Dr. Iyer's entrepreneurial journey has been full of many achievements but for her the biggest milestone is the job opportunities that Qualilife was able to create. For Dr. Iyer her team is the most important asset she has built. She ensures that all the team members are kept motivated with the help of periodic in-house trainings and skill enhancing programs. Their health and safety are given prime importance and one simple

motto is followed – 'happy and healthy staff leads to happy customers.' The work is also kept interesting and challenging by introducing new technologies.

As an entrepreneur, Dr. Iyer's vision was to develop services that were of top-notch quality. It was pertinent to think about sustainability, saleability and scalability – the long-term goals. The market may have been over crowded with diagnostic labs but there was a tremendous scope as well due to lack of quality services. Keeping all of this in her mind, Dr. Iyer began her journey with simple goals. She focused on building a great team, improving quality of services and serving the underserved – and she managed to create a brand name that reflects her hard work and efforts.

She gives credit to all her achievements to her committed team. "Success was a contribution of team effort and each team member had a significant part in the glory achieved."

When the pandemic struck, it was like a litmus test for Dr. Iyer and Qualilife. Suddenly, diagnostic labs became a necessity for common man as well. Dr. Iyer's world-class services helped thousands of patients during the peak of pandemic. With the help of timely interventions Dr. Iyer was able to save lives through her venture. Also, they managed to create jobs even during the pandemic by giving work to people when they needed it the most and when the economy was suffering.

WINNING HEARTS WITH TRUST & COMPASSION

The healthcare sector many times lacks the faith that is needed to run it. A common person wouldn't be very keen to go to a medical practitioner and many times lab tests are considered an added expense. In such a scenario, Dr. Iyer is winning hearts with the help of her transparent policies at Qualilife. "We have our customers coming back to us after one experience and they refer their relatives and friends too.' People, who have experienced the services at Qualilife, value the opinions given to them and have faith that they won't be cheated or wronged. This is the kind of venture Dr. Iyer leads. It is all about trust and compassion for her and her whole team.

Under Dr. Iyer's guidance Qualilife focused on timely reports combined with top quality services that were in line with the latest guidelines. Dr. Iyer ensured that the lab was always updated with the latest technologies as per need. She also supported locallymade technologies and equipment and exploited the resources to the maximum. "Our main aim was to provide a point of contact where the communication to the health provider was prompt for effective patient management." "IT IS DR. IYER'S CONSISTENT EFFORTS THAT HAVE EARNED HER AND QUALILIFE THE TRUST OF HER CUSTOMERS. OFTEN REFERRED TO AS THE 'MOST ADMIRED' AND 'MOST RELIABLE' DIAGNOSTIC CENTRE – QUALILIFE IS FAST BECOMING THE PREFERRED DESTINATION FOR ALL KINDS OF DIAGNOSTICS UNDER THE LEADERSHIP OF DR. IYER"

It is not surprising then that the lab that started with a meagre 2 samples a day now has hundreds of samples processing every single day. With its unmatched service, attention to detail and excellence the lab has gained immense word-of-mouth publicity.

A VISIONARY

Dr. Iyer is a well-known name in the fraternity. Apart from building Qualilife to be one of the best laboratories in the country, she also teaches dental and medical students, handles the infection control activities in many institutions and guides the hospital management for effective implementation of protocols. She is a leader in various validation studies. A keen academician, she is also a founder member of Society of Clinical Microbiologists. She conducts a lot of academic sessions for peers and juniors. Dr. Iyer also has many publications to her credit in peer reviewed National and International Journals. She is a keen academic and always finds time to attend and deliver talks at meetings.

It is Dr. Iyer's consistent efforts that have earned her and Qualilife the trust of her customers. Often referred to as the 'most admired' and 'most reliable' diagnostic centre – Qualilife is fast becoming the preferred destination for all kinds of diagnostics under the able leadership of Dr. Iyer.

Her goal is simple yet thoughtful; with her continued efforts at Qualilife she just wants a better quality of life for everyone. Good diagnostics are quite underrated and it is changemakers like Dr. Iyer who work tirelessly to redefine the whole sector. She is an inspiration and role model for women everywhere. Despite many challenges that came her way she didn't deter because she took it one day, one goal at a time. "Every night is followed by sunlit morning" is what keeps her going. **JENNIFER SUTTON**

CAPITALISING ON HER STRENGTHS

Jennifer (Jenny) Sutton, the Managing Director and Founder of Greenlight Ventures NZ, is a dynamic leader with outstanding leadership qualities and clearly defined goals. She founded Greenlight Ventures NZ, a self-funded entity in 2015 after a highly successful career in international law, where she held various leadership roles that were unprecedented for women. Over the years, Jenny has carved out a niche for herself as a venture investor and venture philanthropist. A graduate of the University of Canterbury with a LLB Honors in Law, Jennifer has experience working on matters of high-level complexity in a broad range of industries. She started her professional journey in 1988 becoming a Senior Litigation Partner at MinterEllisonRuddWatts ith over 3 decades of experience, Jenny brings a wealth of knowledge to the table. With Greenlight Ventures NZ, the founder backs and seeds game-changing ventures globally. Her enormous breadth of experience is reflected in the range of ventures she has backed.

To date, she has seeded or backed more than 50 early stage companies in a variety of industries, including clean technology, deep technology, finance, medtech, sustainability, and space. Greenlight Ventures NZ founded by her has backed ventures with headquarters in countries spanning New Zealand, Australia, the UK, Africa, Europe, and the US.

A unique aspect of Greenlight is its deliberate combination of venture philanthropy, commercial technology investments, and thought leadership. A part of her work involves ensuring the growth of impact entrepreneurs and supporting ventures that dismantle inequalities in sectors that have long been deprived of access to funds and resources. At the same time, she encourages bold new initiatives in sectors not typically targeted by seed investments.

The decision to start Greenlight Ventures NZ was a pivotal moment in her career, and she sees it as one of her career highlights. The decision was not made overnight, according to her, and the ethos behind Greenlight is based on her experiences in a variety of different fields.

She says, "I was fortunate to have had an extraordinarily rewarding and expansive career in law, and it certainly had many firsts and high points. But from a retrospective point of view, establishing Greenlight Ventures NZ is a decision I view as a high point as it has allowed me to pursue the many diverse areas I support and enables me to support innovation and change in areas where there is a need." All of the ventures she backs have global reach.

A LEADER PAR EXCELLENCE

Jenny is a dynamic thinker who actively encourages others. Her ability to think creatively makes her stand out of the crowd. She has a profound understanding of several industries, which allows her to lead effectively. Throughout her career she has developed several unique leadership qualities which have come to the fore as a venture investor and as a philanthropist. Among her many strengths is her incisive and intuitive nature - she is able to identify issues and solutions which may not be apparent to others.

Jenny is a fearless leader who is prepared to take new uncharted routes, using her experience and judgment to take steps others may find daunting. "Integrity and

ethics are the cornerstones of my leadership and I strongly believe in the importance of global conversations," says Jenny. Jenny is also tech-savvy with a deep understanding of what technology can accomplish. According to her, "Technology and the growth of globalisation have helped solve many pivotal and significant issues." She adds, "Technological advancements offer a fantastic platform for enabling change in many different situations."

In addition to being tech-savvy, she is a strong supporter of the arts and a patron of several arts organisations. She has long held the view that there are striking similarities between entrepreneurs and artists: both are open to new ideas and are curious about their surroundings and the future. The visionary also believes businesses can be creative vehicles benefiting society.

Jenny's vision for Greenlight Ventures NZ is for it to continue her work as a global venture investor, venture philanthropist, and thought leader - enabling evolution, innovation, and transformation in areas where change had been difficult in the past or where solutions were hard to find. She will continue to focus on areas such as sustainability, medtech, climate, and

EMPHASISES SOCIAL ENTREPRENEURSHIP

When Jenny founded Greenlight Ventures NZ, she conducted research both in New Zealand and overseas. A priority was to ensure social enterprises were part of the focus. For her, it was important to emphasise social entrepreneurship and to encourage young entrepreneurs. Through Greenlight Ventures NZ, she makes venture philanthropy one of the cornerstones of venture investment. Additionally, self-funding ensures the independence and agility of Greenlight's work, which takes a social and ethical stance and sees venture philanthropy as a vital part of its mission.

GIVING BACK TO THE COMMUNITY

Jenny is a socially responsible leader who never hesitates to give back to the community. She believes those who have been fortunate, have a responsibility to give back to the community and contribute as they can. Therefore, venture philanthropy plays an important role in her work. The benevolent leader asserts, "Everyone should strive to be a good citizen, regardless of their position. It has been encouraging to witness corporate social responsibility and impact

"EVERYONE SHOULD STRIVE TO BE A GOOD CITIZEN, REGARDLESS OF THEIR POSITION. IT HAS BEEN ENCOURAGING TO WITNESS CORPORATE SOCIAL RESPONSIBILITY AND IMPACT INVESTING BECOME MAINSTREAM"

democratising access in areas such as justice.

Over the coming years, she intends to be more involved in some of the global conversations, initiatives, and summits she has been a part of, such as tackling global issues of access to justice and encouraging green and sustainable finance.

MANY FIRSTS FOR A WOMAN TO HER CREDIT

Jenny has a lot of firsts for a woman to her credit, such as being Chair of the NZ branch of the Maritime Law Association and as the NZ representative of the North Americabased International Insolvency Institute. As a senior partner of a top law firm and then as a leading barrister in New Zealand, she rose rapidly through the ranks at a time when women were rare in positions of leadership in commercial litigation.

A proactive leader, Jenny is extremely curious by nature. Her drive to succeed propels her to try new things, follow her instincts, and be open to new opportunities. She believes that these traits have helped her achieve success throughout her career.

investing become mainstream."

As she sees it, social responsibility encompasses several aspects: support for humanity, the environment, the economy, and philanthropic endeavours. She says these aspects are instilled in Greenlight's vision. Impact endeavours have been at the heart of Greenlight's work from the beginning as she has been supporting impact entrepreneurship initiatives since 2015. For several years, Jenny was an active backer of impact awards.

She has encouraged a greater understanding of wider social and economic issues, including funding and advising on a study by two economists to assess what ambition means to New Zealanders, and facilitating platforms to enhance policy debates.

GLORIOUS ACHIEVEMENTS

Throughout her career, Jenny has earned immense recognition for her unwavering efforts. In 2021, she was named as Woman Entrepreneur of the year 2021 (Venture Capital and Private Equity) by APAC Entrepreneur.



SRI PREETHAJI

Sri Preethaji, the Founder and Co-Creator of Ekam (a world centre for enlightenment) is a spiritual philosopher, enlightened mystic, and a transformational leader with millions of followers worldwide. In 2008, she, along with her husband Sri Krishna, founded Ekam, headquartered in Chennai, so that dedicated people seeking self-awakening could become a part of a blissful transcendental experience. Her spiritual journey has helped countless people climb the spiritual ladder and progress towards a state of love and peace which is ever evolving

ri Preethaji's spiritual journey began at the age of 9. When she was 17, she made a significant evolutionary breakthrough when she began to experience spontaneous states of the timeless and boundless levels of consciousness. In those divine experiences, she experienced reality without mental commentaries, where there was no judgement or chatter of the mind. As a result, she experienced a deep state of inner stillness. Additionally, there were days when the individual self completely disappeared, leaving only the experience, but not the experiencer. Her state was that of causeless bliss, where the defined boundaries of the past, present, and future disappeared. She felt as if her consciousness was in sync with the universal flow.

A SELFLESS LEADER

When asked about her career highpoint, the selfless leader says, "I don't pursue a career, I live a mission." She explains, "Every person I guide into a state of enlightenment beyond division and suffering is my greatest

believes that leadership is a fundamental human trait; therefore, everyone has the potential to be a leader if he or she can awaken to the state of connectedness and oneness with the ecosystem in which they live. She says, "I have built 4000 selfless leaders around the world working towards our vision of transforming humanity." She adds, "Every member who is a part of our organisation is a volunteer inspired by the change they see in themselves and the potential this work has for transforming their world."

TRAINING MINDS TO SEE THE BIG **PICTURE**

The spiritual leader is troubled by the fact that human minds can only see immediate consequences, thus always seeking shortterm gains. She holds that the ordinary mind lacks the training and ability to see the big picture, let alone to see the consequences in the long-term. The spiritual philosopher also believes that in essence, life on earth is interconnected, and what happens accomplishment." The enlightened sage in one part of the world automatically

affects and impacts other parts of it. Her life and her functioning are based on the realisation that, though each one of us operates as individuals in this world, we all are part of a unified consciousness. In order to enlighten people with her spiritual intelligence, the modern-day sage travels more than 200 days around the globe in a year. The wisdom, meditations, and unique processes she offers to enlighten the world are the result of her state of compassion and oneness.

A GOAL-ORIENTED LEADER

Sri Preethaji adds that her long-term goal is to transform 0.001% of humanity into enlightened beings who are actively engaged with the world, which now totals 78000 individuals. To that end, she provides online and live programmes in major cities around the world. In India, for example, she leads a three-day spiritual retreat called Bodhi, which draws thousands of people who want to have a direct personal experience of spiritual awakening, conscious wealth creation, relationship healing, and moving beyond childhood trauma. Such programs, according to her, serve as a starting point for thousands of people to begin their spiritual awakening journeys.

A CELEBRATED AUTHOR

Sri Preethaji is also a renowned author who has developed courses, processes, and



retreats that have helped millions of people along their transformational journeys. Together, the couple has authored their book, 'The Four Sacred Secrets,' which is a bestseller in many countries to be an inner journey for any seeker. Furthermore, she is also noted for her oratory skills. Over the past two decades, Sri Preethaji has delivered keynote speeches at major gatherings of conscious world leaders, including WME IMG, FIESP, Fudan University, CEISB, Flagship Summit in Los Angeles, Sun Valley Wellness Festival in Idaho, TEDx Kansas City, and TEDx Shanghai. In addition, she has been featured in publications such as Forbes, Authority, and The Huffington Post, and has been interviewed by major web platforms such as Goop, Marie Forleo, and Commune

GIVING BACK TO SOCIETY

Social responsibility Corporate is deeply ingrained in her spirit. She says, "Corporate social responsibility is not just a concept or idea at our organisation, but a shared vision. As individuals, we are mindful of the impact of our actions on our fellow humans on physical, mental, spiritual levels, as well as our collective impact on the planet. Every level of our organisation recognises, addresses, and contributes to the well-being of each other and the millions of people it serves." As a part of her efforts to transform Indian

"CORPORATE SOCIAL RESPONSIBILITY IS NOT JUST A CONCEPT OR IDEA AT OUR FIRM, BUT A SHARED VISION. AS INDIVIDUALS, WE ARE MINDFUL OF THE IMPACT OF OUR ACTIONS ON OUR FELLOW HUMANS ON PHYSICAL, MENTAL, SPIRITUAL LEVELS, AS WELL AS OUR IMPACT ON THE PLANET"

villages into self-sustaining ecosystems where humanity and the natural world are able to live in harmony, Sri Preethaji and her husband developed the Lokaa Foundation. The foundation has adopted 1000 villages in southern India. Moreover, through Lokaa Foundation's drinking water project, safe water is provided to 22650 families daily through a network of 70 RO water purification plants. Additionally, her 'Creating Forests' project has planted 150 species of trees over 20 acres and boasts a multi-species ecosystem. The Foundation also organises medical camps in 1000 villages with a total of 33,000 beneficiaries. Such philanthropic projects have inspired a lot of young Indians to participate and contribute to the improvement of the underprivileged section of society.

During the COVID-19 outbreak, Sri Preethaji and her daughter and husband launched 'BLESS INDIA,' a social initiative to save a hundred thousand COVID-29affected lives in India. More than 50000 people who tested positive for a COVID-19

infection received a free kit consisting of four kinds of essential vitamins, an antiviral mask, steam vaporizer, and a face shield. With each safety kit costing 10 USD, the compassionate leader inspired the national and international community to aid in distributing 50000 kits to COVID-19-infected villagers as well as frontline volunteers. What's more, she was able to mobilise thousands of people online to meditate for two weeks to heal India and bring blessings to those who were suffering from the most tragic impacts of the deadly coronavirus.

Additionally, with Oneness Change Makers, another non-profit initiative by the transformational leader, she offers a life-changing education program that transforms young people into transformative leaders to help them make a positive impact on schools, colleges, and neighbourhoods. Such selfless initiatives, as well as her vision of enlightenment, bear witness to Sri Preethaji's efforts to make the world a better place.

SUDHA REDDY An Epitome of Strong Leadership and Empowerment

Renowned for her excellent leadership qualities and philanthropic activities, the Managing Director of the Megha Engineering and Infrastructure Ltd. (MEIL) Sudha Reddy is the perfect example of a strong and empowered woman. She is passionately driven towards social welfare, and channels the profits of the organization towards social work through the CSR initiatives of MEIL and her very own Sudha Reddy Foundation

orn in Hyderabad, Telangana, Mrs. Reddy grew up with an interest in fashion. She nurtured this interest over the years and eventually went on to attain a degree in fashion designing. She is also a graduate in Microbiology. Mrs. Reddy became an active participant in the social and philanthropic spheres after her marriage to prominent industrialist Mr. Megha Krishna Reddy. Over time, she became a connoisseur of art and fashion and was the first Hyderabad-based nonfilm luminary to attend the prestigious MET Gala event.

EXEMPLARY LEADERSHIP

As the Director of Megha Engineering and Infrastructure Ltd., Ms. Reddy has taken several steps for the inclusive growth of her company. Being a big fan of Lady Diana, she tries to follow in her footsteps of philanthropy and community service and wants to set an example for women. She consistently encourages her team to work towards economic development and personal growth. She also motivates the women in her team to realize their potential and strive towards success and economic independence.

As the Head of the CSR division of MEIL, she has led many social development projects across India. She plays a salient role in the MEIL CSR initiatives, especially their campaigns for the empowerment of young girls. Through their CSR initiatives, MEIL actively participates in providing equitable academic opportunities and

healthcare to these young girls and also contributes to charities organised around the welfare of women and children. Some of its other social welfare drives are the delivery initiative to the New Life Society, an organization supporting children suffering from HIV since 2013, a clean drinking water initiative in a small village of Andhra Pradesh in 2019 and the construction of the oncology wing at Nizam Institute of Medical Sciences, Hyderabad in 2021. During the coronavirus pandemic, Mrs. Reddy initiated the construction of thousands of oxygen beds and oxygen tanks to aid in the government's efforts in fighting the disease.

Mrs. Reddy's penchant for social work led her to start her foundation to look after the social welfare of the deprived section of society. Her endeavour contributes to society in many ways. She also collaborated with many famous global personalities for social welfare campaigns and initiatives. As the Editor of the onboard TruJet magazine, she also follows her passion for travel and lifestyle. An influential and lively personality, Ms. Reddy has taken a keen interest in interior designing and has modeled her home in the classical European style.

COMMITTED TOWARDS GROWTH & WELFARE

Having led MEIL in the role of Director for several years, Mrs. Reddy has always kept collective welfare in mind. As a leader, she has set an example by being humble and democratic, allowing the inputs and suggestions of her employees, and encouraging their active participation in the organization. Mrs. Reddy's inclusive brand of leadership has inspired hundreds towards excellence at MEIL, and continues to drive productivity and growth on a holistic level. Ms. Reddy firmly believes that happy employees lead to happy customers. As a philanthropist, humanitarian, and social worker, Ms. Reddy understands the importance of empowering her employees and making them pro-active and capable of taking important decisions for the company. She believes that this will lead to the cumulative growth of the organization. As Mrs. Reddy once quoted, "a company that cares for employee welfare, boosts its image and grows as a brand." She also believes in motivating employees to generate innovative and sustainable solutions for the company.

She is currently implementing digital mediums to improve transparency and encourage and reform core principles of ethical and sustainable corporate governance of corporate governance procedures. Additionally, she is focusing on being accountable to the shareholders, reviewing the policies made for the employees in the company, and incorporating good working ethics in the organization. Instituting a professional board to overlook shareholder relationships, review internal policies, and improve MEIL's work culture.

MEIL actively participates in providing she has set an example by being humble **MAKING THE WORLD A BETTER PLACE** equitable academic opportunities and and democratic, allowing the inputs Her social approach showcases her benevolent character and has played a significant role in enhancing her organization's reputation worldwide. She feels proud that a major chunk of her company's profit goes for social welfare via the Sudha Reddy Foundation and CSR division of MEIL, as she measures the success of a business by its social initiatives towards the betterment of society.

Under her exemplary leadership, Megha Engineering and Infrastructure Ltd. mainly concerns itself the indigenization and innovation of ground-breaking technologies to build environment-friendly technological solutions. Currently, they are venturing out into the green energy space which promises to further India's national mission of cutting on its carbon emissions.

Apart from rendering a great amount of community service through MEIL's CSR initiatives, she often collaborates with several known entities and companies for social welfare. She has collaborated with the famous English actress Elizabeth Hurley in a campaign for the Breast Cancer Research Foundation, Paris. She also came together with popular American actress Eva Longoria to raise founds for underprivileged children suffering from major chronic diseases in the Global Gift Gala Event that took place in 2019.

She has joined hands with several charitable organizations including Action Against Hunger, Fight Hunger Foundation, and The Mother Teresa Foundation. In 2017, the dedicated philanthropist also contributed a huge amount to the 'Action Contre La Faim.'

GARNERING AWARDS & RECOGNITION FROM ALL ACROSS THE GLOBE

Ms. Reddy has received several prestigious awards for her notable contributions in the field of business, technology, and social development. She recently received the Young Indian Women Achievers under 45 Award at Young FICCI Ladies Foundation 2021. She was nominated for the Global Gift Empowerment of Women Award. Apart from these awards, she has several other achievements. Being a young, intelligent, and passionate billionaire, she has become the face of many magazines including several editions of 'You and was the showstopper of 10th anniversary celebration of the show organised by the 'You and I' magazine. At the prestigious MET Gala in 2021, she amazed everyone with her Falguni Shane Peacock haute couture outfit inspired by the American Revolution. Conducted by the Metropolitan Museum of Art, The Met Gala is known to be one of the most successful charity events dedicated to art and fashion. The diligence, dedication, focus, experiences, achievements, and humanitarianism of Ms. Reddy make her an exemplary leader. She is a great example for young women across the globe, who hope to one day balance their professional aspirations with their passions and dreams.

"BEING A PHILANTHROPIST, HUMANITARIAN, AND SOCIAL WORKER, MS. REDDY KNOWS THE IMPORTANCE OF EMPOWERING HER EMPLOYEES AND MAKING THEM PRO-ACTIVE AND CAPABLE OF TAKING SOME IMPORTANT DECISIONS FOR THE COMPANY"



"SHE EXEMPLIFIES THE COURAGE TO LET GO OF THE COMFORT ZONE & PURSUE ONE'S DREAMS BY WORKING HARD"



ANANYA BIRLA

The multifaceted personality, Ananya Birla is not only a successful entrepreneur, singer & songwriter but also a quite popular youth icon as well. Besides successfully launching her first start-up Svatantra Microfin, she has been making great strides in the international music industry

part from being a karmayogi, who is living the dream, she is driven by the vision to bring about a positive change in society. Her venture Svatantra Microfin supports women entrepreneurs in the rural areas to grow and become financially more secure.

PLAYING PLEASANT NOTES

Ananya always chose to do things differently. A quiet, observant and introspective child, she had an interest in music since an early age. She learnt to play santoor when she was just 11 years old. As she grew, so did her interest in music. She taught herself to play the guitar with the help of video tutorials on the web. This was the beginning of a passion that continues to grow even today. She is an acclaimed singer who writes her own songs. 'I Don't Want to Love' is her much acclaimed song which first brought her to the music scene. She was signed as an artiste by the Universal Music Group (India). Her debut single 'Livin the Life'was launched worldwide in November 2016. 'Meant to

Be' is the second international single to be released in July 2017 & has been certified 'PLATINUM' as per the standards followed by the Indian music industry, which makes her the first Indian artist to go Platinum.

EMBRACING LEARNING FROM ALL DIRECTIONS

Ananya studied at the Oxford University, UK, where she pursued degrees in Economics & Management. As a student, she developed keen interest in music & started singing & playing the guitar; while still managing her microfinance venture Svatantra over Skype calls with a capable team back home in India. During her stay in London, Ananya also worked as a counsellor for a student welfare charity. She met & interacted with many young people of her age who were suffering from anxiety & depression. This experience shook her from within & after returning to India, she set up a mental health initiative called MPower along with her mother Neerja Birla. MPower works to stamp out the stigma towards people with

mental illness in India. It also sensitizes people towards mental illnesses like anxiety & depression that are so common in our society today & can be controlled with family's cooperation. She felt a greater need to start Mpower because in India, it is difficult to change perceptions related to mental health, so she decided to take up the challenge of repairing the innate conditioning of the people which perceive mental illness as an evilHer venture MPower is a timely step in this direction as it is high time to fight for rights of people with mental illness & help them to be understood & treated supportively like any other person who is unwell. Under her able leadership, The MPower centre provides holistic mental health care solutions to children, young people, and adolescents, & their families. The foundation helps people with psychological difficulties lead meaningful lives without social exclusion. It also helps create awareness by organising workshops for the youth. Ananya's entrepreneurial instincts led her to start an e-commerce platform - Curo Carte - which is a global ecommerce platform that provides handmade & high-end luxury products, curated from nine countries. The online portal is an amalgamation of design, beauty and lifestyle & offers around 1500 products across 70 categories. An inspiration to today's youth, Ananya Birla exemplifies the courage to let go of the comfort zone and pursue one's dreams by working hard to be the best at each & every endeavour, and light up the way for others simultaneously.

haitra's curiosity in technology prompted her to choose technology as a career after almost deciding to begin a postgraduate music degree. Though it was a major shift, her love for technology led her to Microsoft, where she worked on billion-dollar ideas, which shaped her thinking and made her aware of the endless possibilities surrounding her. The experience she gained from working with high-powered executives Safra Catz, Jacqueline Woods, and Bronwyn Hastings was unique in that it made her aware that the sky's the limit in technology. She worked at Microsoft for eight years before moving on in 2013 to co-found and lead marketing at Issaquah-based Meylah, Microsoft gold partner that help companies to transform their marketing and technologies with Cloud Solutions. She founded Women in Cloud in 2018 as an economic development platform to create \$1B in economic access for female founders and professionals in the enterprise sector. The platform helps create access to business growth and alliances by partnering with innovative companies, such as Microsoft, Accenture, Hitachi, Insight, Teradata, M12 and much more.

BOOSTING WOMEN'S PARTICIPATION IN TECHNOLOGY FIELDS

Chaitra has been outspoken about the challenges she has faced in the maledominated IT industry. There was a clear gender bias that was affecting many women business owners in the tech sector since women were underrepresented. Making decisions or contributing to shaping narratives around equity and access was difficult or impossible. To solve the problem, she founded Women in Cloud, a network of female tech entrepreneurs that aims to stimulate societal impact with the lofty objective to creating access to \$1 billion by 2030. Inclusion, Collective Action, and Economic Access serve as the platform's foundation, contributing to the UN Sustainable Development Goals.

POWERING SOCIAL PROGRESS

Chaitra has always believed that giving back to the community has a far-reaching impact. Thus, the solutions and programs offered by Women in Cloud are all designed to foster a sense of community and achieve a broader social impact. The values-driven leader instills her principles and beliefs in the organization by personally conveying them to her employees so that they can grow professionally as well as personally. Collective action and inclusion are her guiding principles. Under her leadership, #EmpowHERaccess, the Women in Cloud team's pandemic response campaign, successfully reached 1.4M women and focused attention on the disruptions faced by women in the early stages of COVID-19 and sought to offer access and opportunities for recovery. In addition, the Women in Cloud

launched the #Fortune100 Initiative to bring together the top 100 Fortune Brands to combat the global crisis of representation and supplier inclusion during the pandemic. What's more. The compassionate leader also leads #EmpowHERFamily, a cross-sector economic relief initiative to empower 1M women in India to have an effective future by curating actionable digital solutions to provide economic relief.

GLORIOUS ACHIEVEMENTS

Chaitra's dedication has earned her several prestigious awards, including the Cloud Revolution Awards, Microsoft Supplier Diversity Award, and Q13 Women of Influence Award. The proactive leader also serves on the boards of several corporations and facilitates global discussions with the United Nations and major corporations. The Women in Cloud community has helped Ms. Vedullapalli accomplish ambitious visions and astounding missions that are set to improve the world. The visionary leader seeks to build an industry where everyone has equal opportunity to create a positive economic impact and build sustainable solutions.

CHAITRA VEDULLAPALLI

MAKING A MARK IN THE DIGITAL WORLD

Ms. Chaitra Vedullapalli, Co-Founder & President of Women in Cloud & Meylah Corporation, is a distinguished business leader dedicated to ensuring digital equality and fostering economic prosperity in the community. Over the years, she has carved a niche for herself in the field of Cloud Technology





"She seeks to build an Industry where Everyone has a chance to create A positive Economic Impact"



"SHE HAS ALWAYS STRIVED TO ENSURE AFFORDABLE HEALTHCARE TO CONTRIBUTE FOR THE UPLIFTMENT OF SOCIETY"



DR. CH. PREETI REDDY IMPACTING LIVES THROUGH HEALTHCARE

The Director of Malla Reddy Narayana Multispeciality Hospital, a leading multispecialty hospital located in the heart of Hyderabad (India), Dr. Preeti is a dynamic and results-oriented professional with a proven track record of outstanding performance. Her noble vision is to make healthcare accessible and affordable

ver the years, Dr. Preeti has successfully led her organization to achieve an overall organizational culture centered on individual and team contributions. A lot of Malla Reddy Health City's success is attributed to her thoughtful decision-making ability and strategies for standardizing and streamlining the organization's future prospects. There has been no end to her efforts, whether it is the launch of the Malla Reddy kit for poor pregnant women or the announcement of special offers for cardiovascular health checks.

As the Director of Malla Reddy Medical Sciences, a 750-bed teaching hospital with outstanding infrastructure facilities, Dr. Preeti has outlined a variety of diversified paramedical courses and various opportunities in the pharmaceutical and healthcare sectors. With her rational approach, she goes to great lengths to mould the future path of the student community by providing quality medical education in a welcoming environment, thus motivating them to successfully meet the evolving demands of the healthcare sector.

A FITNESS FREAK

In addition to being a fitness freak, Dr. Preeti is a Yoga enthusiast. According to the young leader, physical fitness is the key to her success. Her hectic schedule doesn't stop her from starting the day with early morning yoga. This keeps her active and motivated all day long. According to her, each yoga session keeps her focused and purposeful and also provides her with a deep sense of satisfaction.

She holds that taking health for granted can result in short-term and long-term problems.

In order to counteract the effects of stress in the human body, she suggests that everyone should engage in Yoga since it relaxes the parasympathetic nervous system, which, in turn, brings about relaxation by reducing the effects of stress and anxiety.

GETTING THE WORK-LIFE BALANCE RIGHT

Dr. Preeti believes that maintaining a work-life balance is a necessary tool to be productive. Despite her busy schedule, the accomplished doctor manages to maintain a

perfect work-life balance.

Being open-minded about everything helps her ease the pressure and keeps her going. The dedicated doctor enjoys traveling and dancing, as well as spending time with her family.

GIVING BACK TO SOCIETY

Throughout her professional career, Dr. Preeti has been a fervent advocate of social welfare. The compassionate leader has always strived to ensure affordable healthcare through holistic methods to contribute to the upliftment of society. She has been awarded numerous accolades and awards due to her tireless contribution to society. For instance, she actively participated in Malla Reddy Health City's provision of free COVID treatment during the second wave of the pandemic. Under her exemplary leadership, Malla Reddy Narayana Multispeciality Hospital provides free outpatient and inpatient services with minimally-priced procedures and surgeries and even carries out caesarean deliveries for free. Likewise, the Malla Reddy Institute of Dental Sciences, launched in 2013, provides free dental services to over 250 outpatients every day. Additionally, Dr. Preeti is an advocate of the Green India movement and regularly participates in tree plantation drives. She also believes in giving back to society as a thought leader, and has delivered keynote speeches at various platforms on the aspects of the healthcare industry. Dr. Preeti is the better half of Dr. Bhadra Reddy, the Chairman of Malla Reddy Health City and a well-known medical professional.

German Board-certified specialist in Obstetrics and Gynaecology, Dr. Souda is a renowned figure in her profession. After years of hard work and an impeccable record in medical practice, she is now the Medical Director, Founder, and CEO of the Dr. Leila Soudah Clinic.

BRILLIANT ACADEMIC PROWESS

After moulding her career for nearly 20 years in Germany and Dubai, Dr. Soudah has become an established name in her field of expertise. She received her Doctor of Medicine degree from the distinguished Berlin University. Later, she completed her post-graduation from Hanover University in Germany. To expand her horizons, she had also graduated in Anti-Ageing and Regenerative Medicines from the US. In 2015, she obtained another post-graduate degree in Metabolic and Nutrition Medicine from Las Vegas, USA.

AN ILLUSTRIOUS CAREER

Dr. Soudah's career has been rich, inspirational, and rewarding. After starting her clinic, she has been able to expand her career significantly and explore new frontiers. The medical professional is an expert in anti-ageing. Her clinic also deals with research and studies on functional and regenerative medicines. Dr. Soudah had set up a panel of laboratory investigations to detect and determine the risk of breast cancer and its recurrence. Her spirit of inquiry and contributions has earned her a membership of the American Academy of Anti-Ageing Medicine. One of her significant accomplishments, Dr. Leila Soudah Clinic has also moved forward by leaps and bounds. Located in the UAE, it is an ISO certified organization and the first to pass and comply with Medical Laboratory Accreditation. Dr. Soudah has conducted extensive research and studies on gaining weight. She has gone on to explore the medical reason behind the same. Her studies in this area have resulted in the launch of the DLS Weight Loss Programme. To add a personal touch to the programme, she has tailor-made the comprehensive investigation to incorporate every patient's requirement.

TOWERING ACHIEVEMENTS

Dr. Soudah has been recognized with many awards and accolades for her outstanding contribution to the healthcare sector. In 2017, she earned a place among the 50 Outstanding Women in Healthcare by the World Health and Wellness Congress Awards. She has also received the Women Leadership Awards by GCC Women Leaders. She was listed as one of the 50 Most Talented Healthcare Leaders in the Middle East and the 100 Most Impactful Healthcare Leaders under global listings. The years 2018 and 2019 also brought her several honours and achievements.

She won the Emirates Women Award and special recognition from the International Cosmetic Gynaecology Conference. In 2020, she was honoured with an award for the 'Best Women-Run Obstetrics and Gynaecology' practice and won the Prestige Awards in the UAE. Recently, the management of the Sheikh Mohammed bin Khalid Al Nahyan Cultural Center recognized Dr. Leila Soudah with the 'Emirates Women Award' for presenting a working paper on the challenges faced by women in confronting violence, titled 'Why are women being violated? Why do women accept that?' through the Women's Forum on November 25, 2021.

COMMITTED TO WOMEN'S HEALTH

Dr. Soudah had dedicated and committed her life to the cause of improving women's health. From a woman healthcare professional to a mother, her journey has been truly exhilarating. She also works as an active community-based doctor at The City Hospital, where she conducts operations and deliveries.

DR. LEILA SOUDAH

MAKING WOMEN'S HEALTH HER PRIORITY

With an undeniable dedication towards a healthy tomorrow, Dr Leila Soudah has been contributing to women's health through her proficiency in advanced healthcare practices and research. Her spellbinding seminars across different forums have made her one of the most influential persons in her field





"LEADING INNOVATION IN THE EDUCATION SECTOR, MS. MAURYA AIMS TO MAKE A LASTING IMPACT ON SOCIETY'



EETA MAUR ON A MISSION TO DEMOCRATIZE THE LEARNING ECOSYSTEM

An excellent teacher with exceptional calibre, Ms. Geeta Maurya established Studi. Live to materialize her ideas and vision for transforming the education system in India. Giving wings to her passion for providing quality education using inventive methods, she has been a mentor to numerous students for over 2 decades

s. Maurya is a renowned leader in the field of education. With a rich experience of more than 25 years in the sector, she has been leaving no stone unturned in making education more multifaceted and inclusive. In the past, she has contributed as a faculty member at the physics department at NES College, Mumbai.

BRIDGING THE GAPS IN LEARNING

Ms. Maurya has made pedagogy her strength, and with the same tool, she desires to meet bigger aspirations. She stepped into the world of entrepreneurship by helping students find out their passion. For 15 years, she has been passionately following her beliefs by imparting education. She understood the lack of educational resources and their reach, and therefore, envisioned a digital learning ecosystem to bridge the gaps in learning. For Ms. Maurya and her adept team members, the objective was to make learning easily accessible to all students irrespective of their backgrounds.

THE DAWN OF STUDI.LIVE

Following her vision, Ms. Maurya established Studi.Live in Mumbai. Her decades of experience as a teacher helped her come up with a step by step plan to facilitate learning digitally and to make it affordable for students. She brought the best teachers on board, emphasized content quality and lucidity, and deployed the latest technology for seamless delivery of lectures. Studi. Live became a ground for an excellent and innovative learning experience. With live and interactive sessions, the platform has provided sundry preparatory courses for prestigious competitive exams like IIT JEE, NEET, and Olympiads. It also offers online live lectures for middle and high school students. Her long-term goal has been to reach the lengths and breadths of the country by supporting the students in achieving their goals. Tutoring the students across the states with less cost has been the challenge taken up by her and the team. Studi.Live also offers free lectures, demo classes, and study material to ensure participation of students from underprivileged backgrounds.

LEADING EFFORTLESSLY

Ms. Maurya believes that a good leader always focuses on growth, communication, adaptability, and team members. She has always endeavoured to create a sense of unity and belongingness among the staff, teachers, and students. Her leadership skills were put to test during the pandemic, which has pushed teachers to adapt to newer ways of imparting education, however without any preparation. Keeping her promise to creating a change in society by supporting education, she provided ample job opportunities for teachers to enhance and support their careers through her venture. To sail through the lowest point of her career in the pandemic, Ms. Maurya wanted to generate employment opportunities for those who had lost their jobs.

BEATING THE ODDS

With time, Ms. Maurya had to face numerous challenges to achieve her goals. However, she not only overcame the odds but also thrived amidst them. To start Studi.Live, a new training format had to be developed to make teachers adapt to digital teaching and learning. Besides, a robust technical infrastructure was essential. These were money-intensive requirements that proved to be a challenge for her. However, her spirit to work harder and conquer the hurdles made sure that the resources were available. Today, she is immensely proud of herself and her team, who moved heaven and earth to achieve empowering goals. Thus, she has been creating learning opportunities for not only students and but aspiring teachers as well by setting up examples.

yotsna is a passionate and ingenious entrepreneur who has brought together the finest beauty brands with a quest for innovative products and breakthrough solutions. The young entrepreneur has enabled the beauty and personal care industry to become more inclusive. She has already made a mark in this challenging industry due to her systematic approach. As a professional, she believes in putting all of her energy into one project and coming up with creative solutions to problems. Using a pragmatic approach, Jyotsna leads the creative wing of Avercurate Group, a dynamic group of brands that curates novel products that meet trends and needs in the spheres of beauty, lifestyle, and wellness. Furthermore, it offers a range of supply chain capabilities to enable brands under its umbrella to access a global distribution network.

A RESEARCH-DRIVEN MIND

As a leading expert in Cosmeceutical science, Jyotsna has extensive experience in conducting research on personal care products at several reputed organizations. A true visionary, Jyotsna has been the pioneer in incubating and transforming brands into new portfolios based on innovative technology and community needs. Additionally, the determined entrepreneur has partnered with top research institutions and creative agencies to stay on top of the latest developments that can make her products stand out. She believes that the synthesis of science and technology can only unleash a revolution in

the beauty industry. As an artist, she has designed products that utilise intricate mechanisms to create an engaging experience for consumers. Additionally, her exclusive accelerator program, Avercurate, leverages expertise, partnerships, and professional guidance to entrepreneurs in the personal care space.

REDEFINING PRODUCT DYNAMICS

Jyotsna has successfully redefined product dynamics for inclusivity and empowerment. Her curiosity and perseverance bring her to the forefront of exploring and experimenting with innovative ideas. She serves Gen Z and millennial markets through her portfolio of multi-category brands that encompass colour cosmetics, skincare, body care, hair care, and health & wellness products. She carefully selects, acquires, or designs each brand portfolio with the help of artists and founders.

AN OPTIMISTIC PERSON

Jyotsna is optimistic and resilient enough to overcome setbacks. In her role as an inspiring leader, she seeks to inspire and empower multi-cultural teams at work to pursue innovative solutions through outof-the-box thinking and perseverance. Dedicated to growth, communication, adaptability, and teamwork, her philosophy is to always try new things, and to never give up. Known as the beauty mogul of India, she has been featured on several fashion runways.

A BENEVOLENT SOUL

She has made a remarkable impact on the world through her dedicated efforts. She strives to bring about change and transformation in society. As a feminist, she takes great pride in leading initiatives that benefit women and children, who she believes are the changemakers of tomorrow. In her view, voice and identity play a vital role in shaping equality.

To address the physical challenges posed by the pandemic, she also enabled students' learning spaces to be digitised across the country. In recognition of her outstanding contribution and service to society, she became the youngest recipient of the Champions of Change award.

JYOTSNA REDDY

RULING OVER THE REALM OF BEAUTY

The ED & CEO of Avercurate Group, Jyotsna Reddy is revolutionising the entire Beauty & Personal Care industry with her innovative products. Over the years, she has earned a stellar reputation and has positioned Indian beauty brands as global competitors in terms of performance & efficiency in the global retail landscape





"HER CLEAR VISION FOR THE FUTURE HAS HELPED THE FIRM DEAL WITH THE HURDLES POSED BY THE PANDEMIC

Δ PROVIDING A FILLIP TO MEDICAL TOURISM

The CEO and Founder of Ortil Healthcare, Ms. Kaveri Amal has carved a niche for the organization in the medical tourism sector. Under her leadership, the firm has emerged as an affordable, reliable, and impeccable service provider, which has been helping people far and wide to get access to the best medical care

n Electronics and Telecommunication engineer equipped with an MBA from the University of Northampton, Ms. Amal is on a mission to deliver excellent and economical medical healthcare via medical tourism. She founded Ortil Healthcare with the vision to establish a holistic medical service ecosystem encompassing a range of categories be it surgeries, Avurveda, transplants, or cosmetology. Ortil Healthcare ensures effortless and seamless experiences to its clients across all the business verticals beginning with transportation, hospitalization, medical procedures, aftercare, and outpatient procedures along with local sightseeing to the journey back home with minimal expenses, all the while maintaining service quality. As a committed entrepreneur, Ms. Amal, also holding the position of Executive Director in one of the renowned companies in UAE - Al Zaabi Group, has consistently overcome all sorts of challenging bottlenecks, be it the government rules and regulations in the medical sector or COVID-induced lockdowns.

LEADING BY EXAMPLE

Award 2021, Ms. Amal has a unique leadership style. She is a firm believer in leading by example, as that inspires one's team members the most. She is an openminded leader who always encourages and nurtures her team to come up with out-ofthe-box ideas. Her greatest attribute as a leader lies in her ability to harness the power of motivation. Ms. Amal attributes the success of Ortil Healthcare to the motivation and nudge that her husband Mr. Amal Vijayakumar provided her. She feels that even a little motivation can be a strong driving force. Transparent communication, a holistic corporate policy, well-defined and reasonable ground rules for workplace ethics and human resource management, as well as ensuring accountability at all organizational levels are the hallmarks of her governance policy.

STRIKING THE RIGHT BALANCE

Her family have been a consistent source of inspiration for her. Their unflinching support has helped her reach such great heights today. In fact, she herself has been beautifully juggling her roles both A recipient of the Women Entrepreneur | as a successful entrepreneur and a loving |

mother. She believes in maintaining worklife balance and is of the view that it is not the quantity of time but the quality of time that one spends with their family is what matters the most. The key to her success, in fulfilling both professional as well as family obligations, lies in controlling and managing her time well.

A VISIONARY ENTREPRENEUR

Ms. Amal's clear vision for the future has helped the company evolve and deal with the hurdles posed by the pandemic. Not one to shrug off her responsibilities, Ms. Amal launched a telemedicine facility to deal with the unexpected pressures that the pandemic and lockdowns brought with them. Telemedicine allowed the patients to receive timely expert medical attention and counseling without any hassle. She strategically reallocated her limited resources, conveyed critical insights to all her stakeholders, and set up a roadmap to revamp her business infrastructure to cater to the new reality of the pandemic. She has a crystal-clear approach for the future and plans to digitize and automate operations to streamline the entire process for all stakeholders.

Empathy, understanding client requirements, and developing professional relationships with a humanist approach have been her mantra as a leader in the medical tourism sector. She aims to leverage innovative and advanced technologies to put in place a diverse set of social welfare activities and environment-friendly operations, to make quality healthcare and medical treatments easily accessible for all.

n less than a decade of working at the trusted global supply chain solutions provider, Consus Global, Madhuri Govilkar, managing partner – APAC has turned around the company's fortune. Under her leadership, Consus Global has been recognised as a Top 10 procurement services provider by CIO Asia.

Madhuri has been an integral part of Consus Global's growth in Asia. With Madhuri at the helm, Consus Global has shown year-on-year growth in South East Asian market, including India. The procurement and supply chain consulting firm today has customers in over 20 countries.

DIVERSIFICATION LEADING TO MAGICAL RESULTS

Holding a Bachelors of Engineering in Electronics and Communications from the Pune University, Madhuri has put together a very gender and race diversified team in APAC. She ensures that 90 per cent of the work force at Consus Global consists of the locals, and 50 per cent of them are women employees. To Madhuri's credit, this propelled productivity at Consus Global, increased employee retention, and created a diversified and unique culture within the organisation. All of this has ultimately translated into a much higher customer success rate and long-term customer partnerships in Asia.

ALWAYS READY TO MENTOR

Madhuri believes in mentorship and creating more leaders in the market. She never fails

to take time out of her schedule to guide aspiring supply chain and procurement students in Malaysia-based universities. She has trained students and professionals in latest procurement methods, sustainable supply chain management, and the techniques of procurement cost reduction. With only positive results to show on her report card, can the awards and recognition be far behind? Madhuri was feted with the Executive of the Year award at the prestigious Malaysia Management Excellence Awards 2021 by SBR Malaysia.

TEAMWORK IS DREAMWORK

Madhuri believes you are only as good as the team that works with you. She prides herself on being blessed with a go-getter team, which constantly pushes the envelope. Being able to make a mark for Consus Global in the Asia region, she cherishes contributing to the growth of what she loves. She further believes in creating opportunities for her team and letting them lead.

Madhuri is savvy to realise that you cannot always do it all by yourself. Rightly so, she

never shies to reach out to customers or external partners to drive the best results for their customers.

Her role demands travelling across Asia. Over the years, she has built a team which leads customer Support, business growth and successful project execution with efficiency and enthusiasm. Watching her team work together in different roles is the ultimate satisfaction for the boss lady.

AMBITIOUS PLANS

She feels that she is fortunate to be at Consus Global and is excited about helping hundreds of other organisations globally by using her domain expertise. She has been able to maximise adoption and deliver measurable ROI in the supply chain domain.

In the next 2-3 years, she envisions Consus Global to be in the top 3 players in the platform driven procurement services space. Under her leadership, Consus Global is looking at 50 per cent CAGR year-onyear, delivering value to their customers. One thing is certain that she will always put customer interest first, delivering what is promised!

MADHURI GOVILKAR HELPING BUSINESSES SCALE GREATER HEIGHTS

An accomplished businesswoman, Madhuri Govilkar is the Managing Partner of Consus Global, APAC. She leads some of the largest multi-country accounts in her region and has delivered over \$200M procurement savings for the company. Her strategic direction led the company to expand in the South-East Asian and Indian markets



"HER MANTRA IS 'IF YOU EMPOWER YOUR TEAM, SUCCESS FOLLOWS'AS HIGHLY MOTIVATED TEAMS STAY LONGER"





"MANDHIRA BELIEVES THAT PEOPLE, PROCESSES, & VALUES ARE PILLARS OF AN ORGANIZATION'S SUCCESS"



MANDHIRA KAPUR STRIDING TOWARDS THE PINNACLE OF SUCCESS

Mandhira Kapur, the Chairperson & Managing Director of Sona Mandhira Private Limited (SMPL), is a leader par excellence who has been efficiently carving her unique path to success. Her bold and positive approach to life and her unique business perspective makes her a great source of inspiration

ith extensive experience in formulating marketing and branding strategies for numerous national and global brands, Mandhira has been efficiently spearheading SMPL as Chairman & Managing Director. The company, located in Gurugram (Harvana), is one of the leading automobile spare parts brand in India. Her adept leadership has spurred 100% growth for SMPL, which is indeed a remarkable achievement. She is currently driving the organization's transformational initiatives to make the brand shine bright in the aftermarket segment by creating unparalleled value for the consumers.

Mandhira is known for her dynamic skills and charismatic persona. Despite the fact that the Indian automotive market suffered a severe blow due to the onset of the pandemic in 2020, she never lost hope and stayed strong. When even the most powerful leaders in the country struggled to deal with the ongoing pandemic, she was able to guide SMPL to expand beyond its current geographic scope and cater to a broader audience during lockdown 2.0.

ENCOURAGING TEAM SPIRIT

As a leader, Mandhira exemplifies incredible team spirit. Growth in SMPL was stagnant when she took reins of the company. To combat this situation, the determined leader rallied her enthusiastic team and got SMPL back on track, eventually achieving the highest sales figure in the company.

Moreover, during the outbreak of the COVID-19 pandemic, her primary concern was her team's well-being. In addition to implementing standard operating procedures to secure employee safety, she ensured that employees attending duty adhered to all safety protocols, social distancing norms, and hygiene requirements. Similarly, vaccination campaigns were also conducted in collaboration with local health authorities.

powerful leaders in the country struggled
to deal with the ongoing pandemic, she
was able to guide SMPL to expand beyond
its current geographic scope and cater toMandhira believes that people, processes,
and values are the foundation of an
organization's success. She believes that,
in order for any organization to succeed,

all employees must feel empowered and motivated to assume ownership of the tasks assigned to them. SMPL has open door policy where every employee is free to provide their inputs. The company treats them equally and considers them as a family, "Sona Mandhira Parivaar." She regularly engages with her employees and guides them and they also put their trust in her leadership and direction.

HER ROLE MODEL

Mandhira credits most of her accomplishments to her father, the Late Dr. Surinder Kapur, who instilled in her the spirit of integrity, commitment, and hard work in life.

He propounded that success is not a coincidence, but the result of striving and hard work. He believed that success only favors those who are true to their dreams. As a daughter, Mandhira seeks to uphold her father's glorious legacy by following his priceless ideologies.

TRANSPARENT AND RESPONSIBLE GOVERNANCE

Mandhira believes in promoting employees of her organization which has added a lot of confidence within the "SMPL Parivaar." Each employee is treated as the owner of his respective function and is rewarded to improve the same.

Similarly, the heads of each function are directly involved with the decision making processes. The proactive leader is hands on with various processes and her involvement leads to faster decision making and turnaround. s. Sharma was born in Myanmar and later moved to Delhi at a very young age. After completing her education in Jaipur, she moved to the United States with her husband, Dr. Samin Sharma, a renowned cardiologist. An encounter with the then Chief Minister of Rajasthan, Smt. Vasundhara Raje led to the inception of Eternal Hospital in 2007.

While the ground was allotted for the hospital's building soon after, in 2009, Dr. Samin Sharma could not leave his medical practice in the US to move to India and oversee the construction. Ms. Sharma volunteered to shoulder this responsibility and ensured that the hospital was being constructed successfully.

She faced opposition from her family and friends, who were skeptical of her move – especially because she had been living in the US for the past 35 years and had not spent much time in India, nor did she have any experience supervising construction projects. This, however, did not deter Ms. Sharma. Her unwavering commitment combined with her mother's support helped set up Eternal Hospital and achieve resounding success.

AN EPITOME OF PERSEVERANCE

Ms. Sharma is a strong advocate of believing in oneself and having confidence in one's own abilities, ideas and principles, which eventually leads to success. Thus, despite the loss of her biggest supporter, her mother, Ms. Sharma persevered to make Eternal Hospital the success it is today simply because she believed that she could do it. The hospital has a knowledge sharing agreement with the renowned Mount Sinai Hospital in New York and provides world-class medical facilities to the citizens of Jaipur. Today, it is ranked among the leading healthcare and research institutions not only in Jaipur but entire Rajasthan.

Under her leadership, Eternal Hospital has grown by leaps and bounds. It has established a new tertiary care center, which comprises state-of-the-art infrastructure, advanced technology, and a well-structured and comprehensive information system. The Hospital also focuses keenly on research on developing new therapies and improving the existing treatment modalities.

ACCOLADES AND APPRECIATION

Ms. Sharma has been widely recognized for her contribution to the healthcare sector and was awarded the Leadership, Compassion, and Creativity Award by the Rajasthan Association of North America, New York, recognizing her work towards ensuring quality healthcare in Rajasthan. She was also bestowed with the Shaksiyat Awards in 2014 for her exemplary performance in the medical field. Furthermore, she received the Business Rankers Women Achievers

Award in 2017 for being an extraordinary businesswoman in the health and wellness sector. In addition, she was also nominated in the 'Icons of Health' category and has been awarded the Business Leader of Rajasthan 2019 Award by the Economic Times for her achievements in business and entrepreneurship.

Additionally, in January 2019, Eternal Hospital was granted the prestigious accreditation for international standard healthcare for patients and organizational management by the Joint Commission International. Today, Eternal Hospital is 'India's foremost Centre for Excellence according to the American College of Cardiology.

THE ROAD AHEAD

Today, Ms. Sharma focuses on providing easily accessible and equitable healthcare to the less privileged. She believes that Eternal Hospital's best legacy would be to identify and deliver quality healthcare to those that the medical sector has so far underserved – such as those living in rural areas, still lacking access to good healthcare.

MANJU SHARMA

ACHIEVING SUCCESS THROUGH SHEER DILIGENCE

Ms. Manju Sharma is the Co-chairperson and Managing Director of Eternal Hospital in Jaipur. It is Rajasthan's only hospital with USA's Joint Commission International accreditation. Under her leadership, Eternal Hospital has scaled great heights and is ranked among the leading healthcare and medical research facilities in Rajasthan





"UNDER HER LEADERSHIP, THE BANK MADE HUGE PROFITS IN 2020, THE HIGHEST EVER IN ITS ENTIRE HISTORY"



MUKWANDI Chibesakunda

REVOLUTIONIZING THE BANKING SECTOR

The CEO of Zambia National Commercial Bank, Mukwandi Chibesakunda is scaling greater heights in the financial services space with innovative initiatives and excellent leadership skills. Her strategic policies and developments for the bank have catapulted its growth despite the COVID-19 pandemic

eing well-experienced in the banking and financial industry, Mukwandi is well rounded to lead the bank in the right manner to yield maximum economic benefit. Since her appointment in 2020 as the CEO of Zambia National Commercial Bank, she has led many strategic developments for the bank, especially in response to the pandemic.

Her focus has revolved around bringing and implementing global advancements in the banking sector, especially the developments in digital banking, to the Zambia National Commercial Bank. The bank hostsan innovation lab where new digital technologies and innovations are tested before being implemented by the Bank for proven results.

AN INNATE LEADER

As far as her leadership values and her life principles are concerned, Mukwandi is a compassionate leader with a futuristic vision. She also believes in standing by her team and creating a democratic working environment, where all her team members

have input and can grow individually, as well as a team. She believes in creating a culture of trust that can make her teams thrive and empowers them in several ways for their professional and personal growth.

AN ENTERPRISING VISIONARY LEADER

Her focus is on ensuring that the company's strategies are agile in order to quickly adapt to the changing environment brought about by the COVID-19 pandemic and still remain a profitable and leading financial service institution. In the long run, her focus is on driving a digital strategy that will see Zanaco become the top transactional financial institution in Zambia. This will mean increasing its digital footprint, enhancing its already existing digital platforms and driving a culture of innovation.

GLORIOUS ACHIEVEMENTS

Being the CEO of the Zambia Commercial Bank has contributed to Mukwandi's multifold growth as a leader and innovator.

She has deliveredvarious achievements for the bank, and also made her mark in the financial services and banking industry as a leader. With her dedication and hard work, the bank has continued to exceed its strategic targets even amidst the COVID-19 pandemic.

She has done a tremendous job by introducing the necessary changes in the management system and her team, which has enhanced the base of the organization.

In the long term Mukwandi wishes to focus on delivering the Banks digital first strategy, to enhance usage of the digital technologies offered by Zambia National Commercial Bank to make banking easier for its customers and also delivering on green finance innovations.

Her commendable leadership style and impressive persona have led her to win several awards, such as the prestigious 'Business Excellence Leadership Award hosted by African Leadership Awards' in 2019 and CEO of the year 2021by the CEO monthly, an internationally renowned magazine, by publishing house AI Global Media.

Mukwandi is one of the few global leaders who have realized the potential of digital space and is making a steady progress to revolutionize the financial sector with digital technologies. She is also a firm believer of the importance of CSR, and has spearheaded many initiatives towards the betterment of the Zambian society. Under her guidance, the bank constantly strives to spread financial literacy among the citizens of Zambia, and also works to provide potable water to the deprived communities. B orn at Cuttack in Odisha, Ms. Patnaik completed her schooling from Sonabera HAL VSV School in Koraput (Odisha) in 1979 and moved to Bhubaneswar to study Humanities at the BJB College. She also completed Post Graduation in Teacher's Training from the State Council of Educational Research and Training (SCERT) in Bhubaneswar from 1981 to 1985. She chose this course by SCERT to realise her childhood dream of establishing a school some day.

Within a few months, Ms. Patnaik got married to a well-known Bhubaneshwarbased interior designer and joined Kamala Nehru College in 1987, where she taught Psychology for a few years. She then returned to Koraput and started working as a primary class teacher in the same school where she had studied.

TURNING HER CHILDHOOD DREAM INTO A REALITY

With a marked sense of purpose and determination, Ms. Patnaik turned her childhood dream into reality. In 1991, she laid the foundation of the preschool called 'Prakrit,' with an initial investment of INR 30000, strength of 14 students in the age group of 2-9 years, and 5 teachers only. Ms. Patnaik initially worked as a lecturer in a college and then put all her earnings into the running of the school. Over the years, Prakrit provided preschoolers with an intellectually and creatively stimulating social and educational environment, and was eventually restructured into Mother's Public School (Senior Secondary School). The school now boasts of a total strength of 2000 students who have been proving their mettle in academics year after year. With a good return on investment from the school, Ms. Patnaik opened Mother's Public School's first branch in Puri in 2015. Over the years, she also managed to set up 3 more branches in Rourkela, Pahal (Bhubaneswar) and Khandagiri (Bhubaneswar).

FOCUSING ON HOLISTIC EDUCATION

Ms. Patnaik believes that Mother's Public School is a sanctum where curious and creative minds are allowed to blossom in a system governed by educational equity. With a blend of theoretical learning, unique pedagogical methods including tutorials, and extra-curricular activities, Ms. Patnaik and her team of hardworking and dedicated faculties have managed to create a loving community of purposeful and constructive learning that focuses on the development of every child's mind, body and spirit. As the school Principal, Ms. Patnaik is approachable to the students, parents, and the staff alike. She is a great listener and resolves their issues in a calm and composed way.

INCLINATION TOWARDS SOCIAL CAUSES Ms. Patnaik is keenly inclined towards

certain social causes.

She ensures that the students actively participate in social activities regularly to get sensitized to the needs of the society in good and bad times. Besides, the school employs uneducated and poor single women and widows and helps them live a dignified life.

It also includes their children in the mainstream education to help improve their future.

PRESTIGIOUS AWARDS AND ACCOLADES

Ms. Patnaik has been bestowed with numerous awards and accolades for her pathbreaking contribution and constant endeavors in the field of school education.

Some of them are 'Global Principal Award 2021' by Star Global Awards, 'Times Power Odisha Award 2021,' 'CBSE Teacher's Award 2009' by Kapil Sibal (Former HRD Minister), 'National Award for Teachers 2012' by Shri Pranab Mukherjee (Former President of India), and the 'Rajiv Gandhi Rashtriya Ekta Samman' in New Delhi on the 70th birth anniversary celebration of Late Shri Rajiv Gandhi.

POLY PATNAIK REDEFINING EDUCATION

The Founder and Principal of Mother's Public School, Bhubaneshwar, Ms. Patnaik has been the torchbearer for transforming education in Odisha. She has played a major role in making the school as one of the best educational institutions in the state. It provides holistic education by focusing on academics as well as co-curricular activities





"SHE TRULY ABIDES BY THE PRINCIPLE THAT FOCUS & DRIVE ARE WHAT YOU NEED TO BUILD A COMPANY "



SHAGUN MALHOTRA

CHALLENGING STEREOTYPES AND CHANGING MINDSETS

Shagun Malhotra started SkyStem to find solutions to problems she had personally encountered in the corporate world and has worked tirelessly for well over a decade to help mid-sized companies transform the month-end close process

Prior to starting SkyStem, Ms. Malhotra had a thriving career in corporate America. She had worked in Fortune 100 companies such as Marriott and Freddie Mac. Eventually, she felt ready to take a leap and create a solution that would help accounting teams shorten and automate their month-end closing process- a challenge she faced regularly as an accountant.

Thus was born SkyStem, a SaaS provider aimed to create an affordable solution to help simplify the month-end close. Today, SkyStem's flagship solution, ART, is considered one of the most user-friendly solutions of its kind and has helped accountants in over 10 countries improve the way they work.

SETTING THE TONE RIGHT

A female entrepreneur has an added responsibility of paving the way for more women to come forward and Ms. Malhotra has taken this commitment seriously. She continually promotes diversity and equal opportunity at her company. The teams at SkyStem consist of diverse women in all departments. Ms. Malhotra has also created many powerful marketing campaigns with bold messages for women.

As the industry that SkyStem belongs to is also predominantly male-oriented, Ms. Malhotra wants to ensure that more and more women are represented in the FinTech space.

AN UNCONVENTIAL UPBRINGING

Generally, it is more challenging for a female entrepreneur to build a company in a male dominated industry. It is important to stay the course even with these challenging situations. Ms. Malhotra, who has an unconventional background, spent the first few years of her childhood on a ship, as her father was a captain in the merchant navy.

Ms. Malhotra shares, "My mother homeschooled me at sea until we settled in Egypt when I was about seven years old. That was actually the first time I stepped into a traditional classroom.

I finished my primary, secondary, and

university studies in several different countries, and upon graduation, I fell into the world of accounting."

LEADERSHIP REDEFINED

Ms. Malhotra believes that there are no magic recipes for success. According to her, passion, patience and a strong commitment to customer satisfaction and colleagues help make visions a reality. She abides by the principle that focus and drive are what you need to build a company from scratch. At the end of the day, it's the people who count. Ms. Malhotra hires people who share the same focus and passion to build something lasting. She believes that sometimes one can accomplish more with a passionate, smaller team than with an army of staff. It is due to these values that SkyStem has won many accolades, and she has also been recognized all over the world for her achievements. In 2019, she was named 'Woman of the Year at the 16th Annual International Business Awards.

The same year, SkyStem won 'Software Company of the Year' at the Stevie Awards. Recently, in 2021, she was named the 'FinTech CEO of the year USA 2021' by the World Business Outlook Awards. These are just a few of the awards the company and she have been honored with over the years. Strategic vision, commitment to innovation, and a progressive leadership approach have been the key to Ms. Malhotra's success. Her vision gave birth to SkyStem and her passion and perseverance have made it a top-level company. leader with many feathers in her cap, Ms. Sasmal completed her studies in fashion designing from the New York School of Design in the US. A philanthropist and a fashion and lifestyle enthusiast, Ms. Sasmal has 15 years of experience in several areas including IT, retail, and the fashion industry. She was also the finalist at the Mrs. India Earth 2021 Beauty Pageant. Owing to her dedicated efforts in empowering women through the means of education, she has emerged as a torchbearer for women empowerment.

FOCUSING ON EDUCATION

A leader with a strong sense of self-worth, she works towards enabling women with the ability and determination to make their own choices by primarily educating them. She believes that education is the key to empowering women and fighting the ageold shackles of patriarchy and exploitation, especially in rural India.

The accepted norms about women that hold them back can only be mitigated when they are educated and empowered. Ms. Sasmal is an ardent advocate of the rights of the girl child and works incessantly to give children what's best for them.

A modern woman who uses her knowledge, passion, and determination to reach out to the poor, she makes a difference in the lives of those who are deprived. Boosting the status of women through literacy, education, training, and awareness creation, she believes that a woman has the capability of changing her entire household if she is empowered.

According to her, a woman needs to have the ability to make strategic life choices. In fact Ms. Sasmal has left no stone unturned in making a difference in the lives of the needy and deprived.

CARING FOR THE NEEDY

Ms. Sasmal's NGO Sampurti has been active in many social programs aimed at empowering women, including the distribution of educational material. It also conducts sapling planting drives as well as health and hygiene training programs for young girls.

In natural disaster situations, like the recent floods in East Midnapore District of West Bengal, the team distributed all essential items and greatly contributed to rebuilding the homes of the affected families.

'Be Self Dependent' is the motto of the NGO that has launched several programs for rural women in the country.

A woman of substance, Ms. Sasmal is constantly striving to make a change towards empowering women. A perfectionist by nature, she travels to the remotest of villages to reach out to the people who are most in need and address the root cause of every problem.

A born leader, she infuses enthusiasm in her team members and keeps them motivated. Strengthening women remains her primary motive as she believes that this will help to achieve gender equality and would lead the country on the path of progress and prosperity.

She feels education plays a key role in making a woman an earning member of her family and further enhances her position in her household. A crusader for the rights of women, she works tirelessly to better the lives of people around her.

MERIT RECOGNIZED

Ms. Sasmal's contribution to women empowerment and her extraordinary efforts towards welfare of society have been recognized at various platforms. She is an exceptional woman who has been efficiently using her experience and knowledge to address the issues of the deprived children and women in rural India.

SMITA BANERJEE SASMAL

EMPOWERING WOMEN THROUGH EDUCATION

Ms. Sasmal, the Founder & Chairperson of Sampurti – a non-profit organization that focuses on women empowerment, water conservation & green revolution, is a woman of many credentials. She has made significant strides in improving the plight of women in rural areas by actively working on improving their access to education





"MS. Sonto has Successfully taken smes to global platforms to exhibit their services"

SONTO MAYISE

TURNING THINGS AROUND WITH HER ZEAL

Ms. Sonto Mayise, the acting Chief Convention Bureau Officer of Durban KZN Convention Bureau, has made a big impact in the MICE tourism industry. With her relentless grit, she scaled Mount Kilimanjaro in 2019. The zealous leader continues to inspire countless people around her with her relentless determination and passion to excel

world traveler and a career specialist, Ms. Sonto is a cut above the rest. Her academic background includes a Bachelor of Tourism, a Post Graduate Diploma in Recreation & Tourism, a Masters of Tourism, an MBA from Universitas Europea de Madrid (Spain), and various short-term courses. In addition to managing international relations, government relations, marketing & brand actives, and community relations, the versatile leader also has expertise in community outreach programs

A DYNAMIC LEADER

Ms. Sonto's leadership brilliance sets her apart from others. Her current job is overseeing and spearheading four avenues - coordinating meetings, incentives, conferences, and exhibitions to attract potential visitors to the KwaZulu-Natal Convention Bureau in Durban, which was established to promote meetings and business tourism in the province. Her high energy, creative thinking, and problemsolving style have enabled her to excel at these tasks. Outstanding relationship-

building skills and a knack for identifying strategic partnership issues are her forte. Known for her stellar event organizing skills, Ms. Sonto has put KZN on the international map by bringing international events that showcase the province to tourists and investors alike. By hosting major international MICE events, such as the UN International Telecommunications Conference 2018, the BRICS Business Council 2018, the World Economic Forum on Africa 2017, and many more, she welcomed over 20 000 delegates to the province and contributed immensely to the province's economy.

RAISING EFFORTS TO EMPOWER WOMEN

A pioneer in empowering women in the business events space (MICE), she has contributed significantly to empowering them to be global players in this industry. In her opinion, women today have more opportunities in the industry; thus, they need to break down barriers and encourage each other. In addition to providing training to SMEs, Ms. Sonto has successfully taken them to international platforms for market access

and to demonstrate their services. This initiative has opened up jobs for previously disadvantaged women and SMEs in the province. As an effective leader, she is driven by two main principles — transparency and trust. In her role as a leader, she consistently operates with integrity as she is honest and open about the processes and operations.

GLORIOUS ACHIEVEMENTS

Ms. Sonto has received several awards for her work, including The Golden Globe Tiger Awards/The Future of Tech Congress and Awards 2020 for the Most Influential General Manager in MICE, Business Leader of the Year 2021 for The Outstanding Contribution to MICE Industry and The Most Influential Woman Leader in MICE Industry, and the recent awards at the World Leadership Congress and Awards. Moreover, the leader has earned the Convention Bureau a prestigious award - the Oliver Top Empowerment Award 2020 - in the public services category. Her career highlight was when she was awarded the Premier's Discretionary Award in recognition of the value that she adds to the province and her contribution to Canadian GDP.

THE EPITOME OF BENEVOLENCE

To foster a positive and more productive workplace, Ms. Sonto believes it makes business sense to operate sustainably. During the COVID-19 outbreak, she actively participated in various CSR activities to fight against the virus. The leader drew inspiration from her late mother, who loved everyone and always smiled no matter how hard she worked.



ESHA DEOL

THE EPITOME OF BEAUTY, GRACE, AND FEMININITY

With her beauty and charming persona, actress Esha Deol has mesmerized her fans for years. Besides efficiently carrying forward the legacy of her iconic parents as an established actress, she has also been carving her own route to success as a producer and author

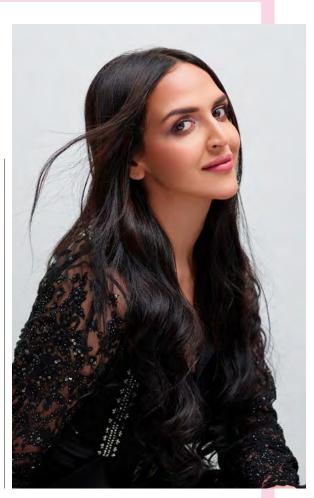
elonging to the family of famous actors who were known for their remarkable acting and great achievements, Esha knew from the very beginning that she could not settle for less. After completing her education at the University of Oxford, she decided to act in films. She began her career in Bollywood with the film 'Koi Mere Dil Se Puche' in 2002 for which she won the prestigious Filmfare award for best female debut and the IIFA awards for Star Debut of the Year - Female. After her first movie, she was highly appreciated for her acting skills in the Bollywood industry and gained a massive fan following. She also did some commendable roles in famous movies such as Dhoom which was an ultra-hit, Shaadi No.1, Tell Me O Khuda, Pyare Mohan, Hijack, and No Entry. She did a

number of films in other languages too such as Kannada, Telugu, and Tamil, and received much admiration in South India as well.

NEW RESPONSIBILITIES AND ROLES

Having considerable experience in films, Esha has successfully ventured into production. She recently opened up her own production house under the banner 'Bharat Esha Films' and her first project was the film 'Ek Duaa,' directed by Ramkamal Mukherjee. She not only produced the film but also acted as the protagonist. Esha felt really connected with the script, and therefore, she decided to help the film on a more personal level as its producer so that she could take the film to higher levels of success.

A mother of two, she is ready to take up multiple roles at a time and prove to the world that women are capable of everything.





ISHA KOPPIKAR

AN ASTOUNDING BEAUTY AND AN ARDENT PROFESSIONAL

Having given a number of hit songs and films to the Indian cinema, the heartthrob beauty Isha Koppikar decided to work towards her passion for Naturopathy and Animal welfare. She is also President of Women wing of a leading political party and dedicated to giving back to society

orn and brought up in the city of dreams, Mumbai, Isha always wanted to make her career in the entertainment industry which she succeeded in achieving. She participated in the Miss India contest in 1995 and won Miss Talent Crown. She did a number of films and gave many hit Bollywood songs for which she also won awards and accolades a number of times. In 1995, she won the prestigious Filmfare Award in the best debut category for her Tamil film Kaadhal Kavidai. In 2003, she won the famous Stardust Award in the most exciting new face category for her famous song "Khallas." She did roles in a number of hit films like Krishna Cottage, Pinjar and Don starring the superstars Shahrukh Khan and Priyanka Chopra.

She made a mark not only in the Indian cinema but also as a social worker and has raised her voice for animal welfare. She received the esteemed Humanitarian Award in 2009 for her valuable contributions to PETA (Peoples for Ethical Treatment to Animals). From time and again, she has been an active voice behind ending the cruelty and ill-treatment towards the animals which shows her humanitarian values and dedication to social change.

She has a deep passion for Naturopathy. She has made several contributions to the field of naturopathy. She is currently the Brand Ambassador of the International Naturopathy Association. She actively promotes the importance of yoga and naturopathy for a healthy lifestyle and also shares on the social media some of the ways to practice it.

She is also a fitness enthusiast and motivates others to take up the fitness route by working out and leading a healthy lifestyle. In a nutshell, she is a multitalented leader who is bent on giving back to society.



LARA DUTTA

CHANNELIZING MULTIFARIOUS STREAMS OF SUCCESS

The former Miss Universe, Lara Dutta who is renowned for her marvellous acting and exceptional oratory skills has ventured into the skincare and beauty industry with her brand Arias

aving an eventful career and busy life, Lara wonderfully manages all roles from modelling and acting to being a mother. The talented actress who has won several accolades like the Filmfare and IIFA awards to name a few decided to step into the skincare industry with Arias. The former Miss Universe wants every woman to focus on her skincare routine and embrace her true beauty.

All through her days from modelling to acting and then to being a mother, Lara has first-hand observed the challenges women tackle while taking care of their skin. With her brand, Arias, Lara does not target a specific group but rather goes head-on against the convention by providing a solution for all skin types, so that every woman may embrace her own beauty.

VENTURING INTO SKINCARE

Lara learnt a lot about beauty and skincare during her career in acting, and decided to bring all her experiences and expertise in skincare products to her brand. She envisioned that she would bring affordable, safe and chemical-free skincare solutions to the Indian women. She realised that Indian skin type is different and needs products that are carefully formulated to cater to its needs and therefore, she came up with her own skincare line.

Dr Gitanjali Shetty, who has collaborated with Lara to develop Arias, adds that all the products, consisting of facial toners, face washes, masks, serums and day and night creams, are free of harmful chemicals and are developed keeping in mind Lara's vision of a product. They are vegan, cruelty-free & paraben-free as per her vision of providing safe skincare to a wide range of women.





MALAIKA ARORA

CARVING HER OWN DISTINCT ROUTE TO SUCCESS

Known for her accomplished talents and confident personality, the famous show India's Got Talent's judge and popular face in the wellness and lifestyle industry, Malaika Arora is an inspiration for umpteen women to excel in their chosen spheres

B orn in Thane, Maharashtra, Malaika, and her sister were raised solely by their mother after their parent's separation at an early age. Her career struggles started at a much younger age even before she completed her graduation, due to which, she had to drop out of college to fulfil her professional commitments. She began initially as a VJ and an interviewer. She got her first big break in 1998 with the famous song 'Chhaiya Chhaiya' that became a big hit leading to her further fame in the industry. She met the Director and Producer Arbaaz Khan the same year and got married to him soon after.

Thereafter, she appeared in many music albums and did roles in movies such as Happy New Year. Her firm expertise in fashion, modeling, and beauty, led her to global fame in these industries. She was the Taiwan Excellence Celebrity Endorser in 2012 and also endorsed Dabur's 30 plus event. Apart from that she also came up as the judge of many famous reality shows such as Nach Baliye, Zara Nachke Dikha, Jhalak Dikhla Ja, India's Got Talent, and MTV Supermodel of the Year.

EXCELLING AS AN ENTREPRENEUR

She recently launched her own business by the name Mailaka Arora Ventures through which she would partner up and invest in new start-ups related to beauty, lifestyle, and healthcare industries. This business venture will further increase her reputation in the beauty and wellness sector and also give a push to young entrepreneurs to establish their businesses in these industries and come up with a great line of products for the customers.

Her balanced approach to life and never give up attitude makes her worthy of appreciation and respect.

RIDDHIMA KAPOOR SAHNI

SHINING BRIGHT IN THE REALM OF GEMS & JEWELLERY

Riddhima Kapoor Sahni is a fashion designer with major expertise in jewellery design. She decided to step into the jewellery business with her venture 'R Jewellery' in 2016 and has been launching an extensive line of unique and mesmerising jewellery pieces since then

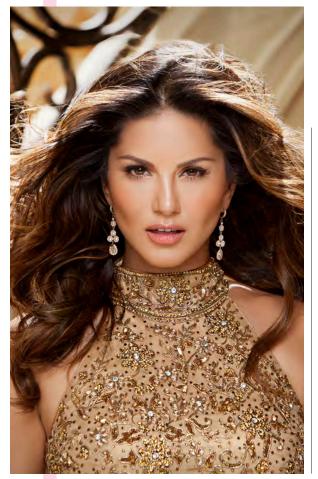
aving come from the famous Kapoor family with the legendary Rishi Kapoor as her father and talented Neetu Kapoor as her mother, Riddhima has many blessings to count. Rather than becoming an actress, she decided to carve her own route to success and pursued her passion for fashion designing. After completing her formal education in design and marketing from a university in London, she came back to India to begin her career. She started with Notandas, a jewellery brand for which she used to model with her mother Neetu Kapoor. While working for them, she realised her passion for the jewellery industry and that's when she decided to open up her own jewellery business. She started her own jewellery venture 'R Jewellery' with her friend Anuj Kapoor, the owner of

Punjab Jewellers. Her jewellery designs are known for their uniqueness and creativity. Through this brand, she is fulfilling her vision of making affordable, simple, yet classy jewellery that could be worn for any occasion and by anyone fond of accessories. She designed pieces of jewellery for many celebrities such as Goldie Hawn and Justin Beiber. In 2018, she decided to move into the clothing line as well with her brand 'Sam & Friends' named after her daughter Samara.

AWARDS AND ACCOLADES

Riddhima won many awards and accolades for her great contribution to the jewellery industry. She won Femina Power List Award (North) in 2017. She also won the FICCI FLO Delhi award and the Delhiites Lifestyle Award for Jewellery Designer of the Year in 2018. She was named under the top 25 entrepreneurs in New Delhi in 2017.





SUNNY LEONE

BOLLYWOOD'S GLAMOUR GIRL FORAYS IN THE COSMETICS INDUSTRY

Sunny Leone is a name synonymous with oomph, style, and glamour. Being a part of the modeling industry and Bollywood, looking one's best is an indispensable part of Sunny's life. Her inclination towards make-up inspired her to introduce – Star Struck—a cosmetics brand owned by her

nlike other cosmetic brands, Star Struck has brought a paradigm shift in how cosmetics have been used until now. Instead of creating different products, well-rounded products that suit all skin type, tone, and complexion have been introduced. Besides, Sunny along with her husband Daniel Weber has also launched the perfume brand 'Lust.' Star Struck by Sunny is the only brand in India which is 100 percent celebrity-owned. True to its name, the brand reflects the power of make-up in transforming someone's personality and making the others around feel star-struck. Sunny's alluring persona and charisma also account for the name of this brand. Prior knowledge about using cosmetics is certainly helpful but getting involved in the process of manufacturing and marketing as an entrepreneur is a different task. With her firm determination, Sunny opted to get behind the scenes and be a taskmaster to ensure superior quality of the products which carried her name. Her primary focus has been to introduce a cosmetic brand which everyone can use without any worries about its effects on skin.

INTERNATIONAL STANDARDS OF QUALITY

Sunny aims to allay the customers' fears about the harmful effects of cosmetic products on skin and has therefore been a forerunner in ensuring a great quality. As a vegan, she focuses firmly on making the products both skin-friendly and ecofriendly, Sunny supervises all the aspects in the manufacturing process-- be it the formulas, the development, packaging, marketing or sales. No products are tested on animals and all are certified by PETA. This is one of the biggest USPs of the brand which reflects its emphasis on commitment to ethical business.







MOST INFLUENTIAL YOUNG LEADERS 2021-22

Youth are the epitome of boundless energy and new ideas. They are not just a section of society described as a generation, but represent the future of the nation. These changemakers revolutionize national development through their out-of-thebox ideas and creative innovations. It is their grandiose dreams, loftiest aspirations, perpetual beliefs, and noble purposes that drive them to go beyond conventional wisdom, break the established norms and achieve the impossible. These inspiring young leaders usher in an era of transformation for a sustainable future. AsiaOne Magazine presents a list of such coveted, progressive, revolutionary, and exemplary leaders who tasted success in their youth and very well deserve the coveted title of Most Influential Young Leaders 2021-22







MOST INFLUENTIAL YOUNG LEADERS



Mr. Biplab Basu, the brilliant brain behind Kolkata's fine dining restaurant Petuk, has made it one of the highlights of the city with his delicious culinary creations. The devotion which this emerging entrepreneur in the F&B industry shows to run his business is remarkable. His spectacular rise to prominence deserves enormous praise and admiration. A passionate entrepreneur, Biplab holds an MBA in Marketing and Human Resources from Amity University, Noida (UP), India. His business development skills are outstanding, and he has a solid history of working in the marketing and advertising industries

iplab, a Bachelor In Hospitality Management from Pailan College Of Management & Technology, started his career in August 2011 as a Marketing Executive at The Stadel Hotel in Kolkata. In 2013, he joined Bengal Shrachi Venture's Red Cherry Hospitality as Senior Sales Executive. In April 2014, he launched Petuk, a restaurant that specialises in Chinese and Tandoor items. He had his fair share of challenges while running the business, yet his meticulous planning and thoughtful execution have helped him succeed and become one of the most successful foodpreneurs in Kolkata. He says, "Our journey has been tough since we started it. We have experienced failures in every step and we have learnt from it and grown."

In his opinion, everyone fails at some point in their lives, but only those who are brave enough to learn from their failures succeed in life. "Though we failed countless times, we were resilient enough to learn

BPLAB BASU LEADING THROUGH UNCERTAINTY

from them, and we make sure that we learn something new every day", adds the humble entrepreneur.

A FUTURE-ORIENTED ENTREPRENEUR

Biplab is a future-focused entrepreneur who believes in setting the right kind of goals to reach new heights of success. Aside from setting goals, he also discusses the steps to achieve them and accomplish them. He says that future-oriented business planning helps him to be ready to capitalise on chances when they may arise.

While his short-term goal is to perform well consistently, his long-term plan is to establish himself as a pioneer in the hotel industry. He is also hoping to expand his restaurant chain to international markets with the help of investors.

"Currently, the hotel industry is stagnant and facing a lot of hurdles because of the ongoing COVID-19 pandemic. I am nevertheless optimistic that shortly, the level of competition in the market will grow by five times as compared to the pre-pandemic levels." Biplab is currently chalking out a solid strategy to make his business future-ready so that he can adapt and evolve easily and stay ahead of the curve in the face of the new normal.

Biplab is a people-centric leader who takes the initiative to build lasting relationships with his staff in the hope of creating overall success. He works in collaboration with his staff members, cracks jokes with them, and when necessary also gets strict with them.

EMBRACING THE EBBS & FLOWS IN BUSINESS

Biplab's entrepreneurial journey has been really tough. Having seen a lot of failures, he has gained a lot of experience from them. Not long after he opened his restaurant, a fire engulfed the eatery. Despite his efforts to restore the restaurant, he was short of funds to take care of the operations. Despite this tragedy, he did not give up hope and remained optimistic.

After slowly coping with the downturn, he decided to start afresh without looking back. However, demonetisation in India in 2016 was another major blow to his business. Even though sales were low for four to five months during that period, he didn't give up and again came out as a winner.

Another bolt from the blue was the unprecedented COVID-19 pandemic, which had an unpredictable impact on entrepreneurs. After the first lockdown "ENTREPRENEURIAL JOURNEY IS ALWAYS UNCERTAIN AS THERE IS NEVER ANY WAY TO PREDICT WHAT THE FUTURE WILL BRING; THUS, IT IS BETTER TO BE PREPARED FOR IT RATHER THAN GIVING UP. THEREFORE, WHEN YOU FAIL, KEEP A STRONG HEAD AND ALWAYS REMEMBER THAT YOU DID YOUR BEST, BUT THINGS DIDN'T WORK OUT"

was imposed by the government in 2020, all his staff members left and his restaurant was shut down for months. To let the public know that he is still in business, Biplab decided to run the business on his own. He had another restaurant that was closed for almost six months. He eventually reopened the restaurant with the help of his mother and wife. They ran it for six months before things began to settle down, and his staff started rejoining him.

A catering wing was also started by him in 2018, which was running successfully until March 2020; however, due to the coronavirus-induced lockdown, he started losing confirmed events. Still, he stood his ground and survived the wrath of COVID-19. The secret to his success, he says, is hard work paired with smart work.

His message to young entrepreneurs is to follow their hearts instead of giving up due to risk or failure. Although they may fail in the beginning, they shouldn't be demoralized or let other people demoralize them. He asserts, "Entrepreneurial journey is always uncertain as there is never any way to predict what the future will bring; thus, it is better to be prepared for it rather than giving up. Therefore, when you fail, keep a strong head and always remember that you did your best, but things didn't work out." He continues, "one should learn from one's failures, figure out what went wrong, close the gap, and then try again as hard as one can to achieve success."

HIS INSPIRATION

Biplab credits much of his success to his mother who is a renowned gynaecologist. He takes inspiration from his 75-yearold mother Dr. Archana Basu, who works enthusiastically throughout the day without getting exhausted. He says, "She diligently performs all her household chores when she gets home from work. Despite suffering twice from COVID-19, she still works hard and sets an example for others. I believe that if she can work hard at this age, I can work even harder and achieve even greater heights".

GIVING BACK TO SOCIETY

Biplab is a socially conscious leader who aims to make a positive impact on society. With the broad goal of contributing to the well-being of the community in particular and society in general, he ensures his business practices reflect some form of CSR and environmental responsibility. He believes that CSR plays a much more crucial role during the pandemic when people are struggling to survive. To do his bit for the community, he initiated the No-Spitting campaign to discourage people from spitting in public places. The campaign is his attempt to create awareness among citizens of the dangers of spitting, which can also lead to the spread of infectious diseases, including COVID-19. He asserts, "I believe that it is everyone's responsibility to keep the city clean. Spitting in public places not only degrades the aesthetics of a city but also spreads several infectious diseases. We should all stop this practice in order to build a Swachh Bharat?

GLORIOUS ACHIEVEMENTS

Biplab received 45 Under 45 (Indian Edition) 2022 Award from WBR CORP UK Ltd. The Bengal Pride Awards organised by Eventbox in association with Brajvandana Foundation, UNICEF and International Chamber of Commerce awarded him the Best Emerging Entrepreneur 2021 Award in the hotel industry for building a successful business amidst the challenges posed by the COVID-19-induced pandemic. He considers these achievements as his career highpoint and hopes to achieve many more milestones in the years to come.



"THE APPRECIATION WHICH HER BRAND RECEIVES FROM ITS CUSTOMERS MOTIVATES ADDITTI TO ACHIEVE GREATER SUCCESS"



sense inspires her to help style-conscious people adopt a more streamlined style statement through her clothing brand. The strategic entrepreneur focuses her business on women who are looking for international fashion at an affordable price in the Indian market. She ensures that Iki Chic's pieces are handpicked for their exclusive details and best textures in keeping with the latest fashion trends.

A fashion-forward entrepreneur, Additti believes that her brand stands above all others primarily because it caters to all age groups and also offers clothes in plus sizes at rock bottom prices. The jawdropping attires shown on the website are exclusively designed to appeal to the tastes of fashion freaks, something any woman who is fashion-conscious would enjoy wearing. She has also established partnerships with renowned e-commerce platforms, such as Myntra, Amazon Prime, Flipkart, Ajio and Nykaa Fashion to offer outstanding customer care and broaden her customer reach.

ADDITTI JAIN

ENABLING YOU TO PUT YOUR BEST FOOT FORWARD WITH ÉLAN

The Founder of Delhi-based high-end e-commerce fashion label Iki Chic, Ms. Additti Jain, is pushing the boundaries of fashion with her creativity and panache. Under her able leadership, Iki Chic has emerged as a popular fashion brand that helps women to carry themselves with style & confidence

dditti's trendy clothing line offers endless options, including florals, polka dots, tropical prints, checks, plussize dresses, shirts, and blouses. The style diva strives to keep one step ahead of the competition to make her clothing brand a huge success in the fashion industry. She believes that getting ahead is all about getting started. To that end, she works day and night to make her brand a huge success and the pinnacle for women's clothing.

A BOLD BEGINNING

Additti, a graduate of the Pearl Academy (New Delhi, India), was inspired by the Japanese bestseller book "IKIGAI" to launch her clothing line with indo-western flair. The book's title, which means 'finding your life's purpose,' pushed her to pursue her passion and transform the lives of many women by helping them find their persona through their clothing. "IKI CHIC" is the name she chose to honor the book that inspired her to start her career in the fashion industry.

With her online clothing brand, the seasoned entrepreneur is bringing high street fashion to every woman for an affordable price, and she has been garnering glory and popularity in the process. Within a short time, the brand has captured the hearts of its customers with its unique designs.

BEATING ALL THE ODDS

Despite the success of the fashion brand, the path to success was not all roses and sunshine for Additti, given the unexpected pandemic that shrouded the brand in uncertainty. For Additti, manufacturing the clothes and doing photo shoots were the biggest challenges during the COVID-19 pandemic. Furthermore, a large category on the website, party wear, was not in high demand, which posed a significant challenge for the brand.

Nevertheless, Additti was amazed by the enthusiasm with which the Indian women welcomed Iki Chic despite the pandemic and the nationwide lockdown. Her collections have gotten a lot of positive feedback. Additionally, her brand has been praised for its loungewear and activewear, which were in high demand due to tight lockdown restrictions that confined people at home. The continuous appreciation which her brand receives from its customers motivates Additti to strive to achieve greater success.

FOLLOWS A CLIENT-CENTRIC APPROACH

Client loyalty is Additti's number one goal. Her strong fashion



he educational and training ecosystem in India has been greatly impacted by Akshay's initiatives since 2008. He was the Director of Hero Mindmine – the professional skills development venture of the Hero Group – before founding BML Munjal University in 2014 and Hero Vired in 2021. The determined leader has been instrumental in the conception, design, and execution of both education ventures. His stint at Hero Mindmine gave Akshay an inside look at the challenges faced by students in the higher education sector and the difficulties they face in finding meaningful jobs. Both BML Munjal University and Hero Vired were born out of the insight of sharing a common goal of providing a unique, customized, world-class educational experience that places a strong emphasis on measurable outcomes, experience, application, employability, and improving employee productivity.

A FASCINATING PROFESSIONAL ADVENTURE

Akshay graduated from the University of Bradford (UK) with a B.Sc. (Hons.) in Management Studies. He also holds an MBA in Finance from Pepperdine University, California. The dynamic leader started his career at Accenture in New Delhi. During his career at Accenture, he was part of the team responsible for designing the IT infrastructure for Delhi Metro and witnessed the inaugural trip of Delhi's first metro train. Akshay has tried to acquire diverse experiences in diverse business domains, working for companies such as Nestle and American Honda Motors. Akshay has also worked in equity research at Merrill Lynch, New York.

MAKING LEARNERS INDUSTRY-READY

A critical thinker, Akshay founded Hero Vired with the sole purpose of providing learners with skills that will prepare them for careers in Industry 4.1. Through this initiative, the EdTech startup is also actively fulfilling the government's vision of a self-sufficient India. Akshay intends to empower learners with knowledge, skills, and expertise through an engaging and holistic experience that closely matches industry needs. In India's rapidly evolving digital economy, skill-based courses and programs are imperative for learner growth and overall professional development, he says. Individual workers must engage in life-long learning in order to have fulfilling and gratifying jobs, as the labor market's training requirements are continually changing, adds the leader. Hero Vired, therefore, offers a comprehensive range of programs to prepare students for the future, in areas such as Data Science, Artificial Intelligence, Machine Learning, Game Design, Finance & FinTech, Entrepreneurship & Innovation, Full-Stack Engineering, and many more. Akshay's long-term vision is to develop capabilities to offer hybrid degrees; leveraging the assets from BML Munjal University to offer the best of physical classroom learning as well as online education

AKSHAY MUNJAL

Akshay is the Founder of Hero Vired, a learning company from the renowned Hero Group, which offers careerrelevant programs, in partnership with world-class universities. His venture serves to bridge the gap between higher education and employment opportunities for professionals and learners

"AKSHAY INTENDS TO EMPOWER LEARNERS WITH KNOWLEDGE, SKILLS, AND EXPERTISE THROUGH HOLISTIC EXPERIENCE"

AN ALLROUNDER

The focused edupreneur also takes a keen interest in sports. Tennis has been one of his passions for over a decade, and he follows the sport intensely. Additionally, as a marathon runner, he has completed more than half a dozen marathons so far. His altruistic streak complements his business acumen. The benevolent leader has been a member of the Rotary Society of India for many years and has also volunteered for the United Nations.

He reveres the Founder of the Hero Group the late Dr. Brijmohan Lall Munjal as his role model and considers him the biggest influence on his life. He religiously adheres to the success mantra advocated by Dr. Munjal - Focus on the basics, everything will take care of itself.





"UNDER HIS DIRECTION, THE FIRM HAS HANDLED INNUMERABLE FUNDS, & IT CURRENTLY MANAGES \$500,000 FUNDS GLOBALLY"

AMARDEEP SHARMA

GROWING TOGETHER WITH CUSTOMERS

The Senior Executive Officer & Board Member of Dubai-based Greenback Capital Limited, has a vibrant experience and knowledge in several fields of finance. His rich experience spans multiple geographical locations including India, Oman, Indonesia, Colombia, and the UAE

mardeep embarked on his entrepreneurial journey in 2001 after completing his MBA from Saïd Business School, The University of Oxford. The well-versed leader is a Bachelor in Mathematics and holds two MBA degrees from Narsee Monjee Institute of Management Studies and the University of Oxford. Having years of experience in asset management, capital raising, M&A transactions, Investment banking, Amardeep has efficiently dealt in products, such as distressed assets, alternate investments, private equity, joint ventures for the projects, renewable energy, trade finance, fixed income, global equities, and debentures.

He currently serves as the SEO and board member of Greenback Capital Limited, a DIFC-based category 3C licensing firm controlled by the DFSA. He and his founding members conceptualized the company in response to a serious lack of transparency in the financial advisory sector. The proactive leader plays a key role in the company's growth across all verticals – EAM, ECM, DCM, Structured product, Financial Advisory, Corporate Finance, Investment Banking, Capital Raising, and Investments through Fund. Moreover, the experts at Greenback Capital have combined experience of more than 25-30 years in the investment and fund management industry.

As opposed to other financial advisory companies that are either External Asset Managers or purely Investment Banks, Greenback Capital provides a comprehensive range of services under one roof. Amardeep has helped his company become very prominent in the market by bringing in numerous prestigious clients, and investments avenues. Under his stewardship, the company has handled innumerable funds in the Indian market during its fouryear journey, and it currently manages \$500,000 worth of funds internationally. Owing to his dedicated eforts, Greenback Capital aims to further establish its presence in the global arena by setting up offices in London and Singapore.

CUSTOMER IS THE KING

Amardeep ensures that his firm offers his clients the best investment options. His clients are guaranteed unparalleled freedom when it comes to selecting the right investments. Clients also get to invest in long-term equity funds, media & entertainment funds, private equity funds, fixed-income funds, real estate funds, and speciation situation funds to receive maximum returns. Moreover, Greenback experts have a wide range of experience beyond External Asset Management.

Further, the company takes care of its client's needs by taking



a multi-fund approach to fund management. Additionally, it offers a variety of alternative investments solutions, through which clients can invest in different asset classes across the globe. The unmatched flexibility offered to the clients has been possible because of the excellent network of relationships the Greenback experts have developed over decades.

COMMITTED TO INCLUSIVENESS

Amardeep ensures a balanced portfolio of investments for his firm, as well as a gender-balanced roster of employees when it comes to gender representation in the workforce. Women form a major part of the workforce at Greenback. Regarding inclusiveness, the leader explains that his company is not made up of employers and employees, but rather a group of entrepreneurs who work together for achieving the same goal.



"MACHINE, MATERIAL, MANPOWER, & MARKET, IS HIS 4MS FORMULA FOR PURSUING EXCELLENCE"

r. Bagthalia started his career as a National Sales Manager at the Hygiene Research Institute in Mumbai in 1998, where he served for four years. An array of hair care, personal care, and cosmetic products were launched under his able leadership.

REVOLUTIONIZING HYGIENE

Named "Champs," Mr. Bagthalia launched an Indian brand of baby pull-up diapers in 2015. The product was manufactured by Safilo Healthcare, Morvi (Gujarat). With a competent team of 88 sales professionals handling the project, the company produced 1.35 crore baby pull-up diapers in North India in a relatively short span of 45 days. His strong determination to succeed in a highly competitive market made him stronger and more tenacious. After winning the Indian rural market, he ventured into the international arena with another assignment in Doha.

VISION

With a new manufacturing unit that produces world-class absorbent hygiene products in Qatar, Mr. Bagthalia has been innovating and leading the manufacturing process with his expertise. The product range includes baby diapers, wet wipes, sanitary napkins, tampons, lady pants, adult diapers, and tissue papers. The company takes pride in the fact that it has 67 manufacturing units that consistently produce quality products in India.

A LEADER THAT INSPIRES

Mr. Bagthalia believes in working alongside the team and plays various roles. He analyzes products to provide his feedback and guides the team for changes in the product or the use of raw materials. He believes in delivering the best and stays updated about specialties concerning diaper industry trends, auditing, factories, benchmarking, merger and acquisition, patents, worldclass technologies, and innovations. His adroitness has drawn the inventors towards the enterprise, thereby catalyzing revenue generation for the brand. He keenly analyzes the process of reverse engineering wherever required.

A MULTIFACETED PERSONALITY

Since the beginning of his career, he always tried his hand at FMCG segments, and now aims to take it to a higher level. He is all set to launch frozen potatoes, sweet potatoes, banana fries, and various other products in the instant foods market. He invested 100 crores for 35000 MT/year production capacity.

Machine, Material, Manpower, and Market — he abides by this 4Ms formula to pursue excellence and outshine his competitors. Mr.



The Founder of Health2Hygiene, Mr. Bagthalia has introduced remarkable products in the personal healthcare sector. He possesses extensive knowledge of demographics, pyschographics and market geography, and has carved a niche in the domestic and international markets Bagthalia has enabled product launches in India, Qatar, Africa, and Syria. With his multifarious approach, he is now moving towards establishing a consulting services firm, Health2Hygine through which he seeks to provide consulting services to businesses manufacturing disposable and incontinence hygiene products.

GARNERING A PLETHORA OF AWARDS

Mr. Bagthalia's commitment to excellence has been wellacknowledged at domestic and international platforms. He has been awarded by the state ministry, Indian media houses, and also on global platforms for his exceptional innovation. He is a well-known personality awarded for his leadership in disposable hygiene products and his capabilities as a young leader, providing innovative solutions.





"SHE BELIEVES THAT A LEADER'S DISPOSITION SHAPES THE TEAM'S PERSPECTIVE DURING TIMES OF CRISIS"



The Country Manager of luxury retail brand Christian Louboutin, Ms. Gaekwar is an outstanding businesswoman. Her forte lies in balancing strategy and

innovation. She has over a decade of rich experience in the sector and has worked with world-renowned brands like Estee Lauder ϑ others

s. Gaekwar comes from the royal family of Baroda. After completing college, she worked for a leading Indian winery Chateau Indage and launched Red Bull India. Her next move was into the luxury beauty industry, where she was involved in sales, training, and business development and had set up over eight Estee Lauder stores across India. Her unwavering commitment earned her the Best Manager of the Year Award in 2010 at Estee Lauder. Ms. Gaekwar has been at the helm of Christian Louboutin's Indian operation for over eight years. She conceptualized commercially successful trunk shows to tap into the Tier II markets and organized unique concept events at the store to increase customer loyalty by appreciating their patronage. The leader believes luxury is all about personalization. She found that her potential customers had grown affinities for her brand as soon as they realized how an exclusive French brand was striving to be culturally inclusive of them.

A VISION-DRIVEN LEADER

Ms. Gaekwar has a visionary leadership style that inspires as well as brings to life a practical vision of the future. Her goal is to create a seamless and omnichannel retail experience for customers that reflects and bolsters the essence of the brand. Additionally, the luxury retail stalwart places customer satisfaction at the core of all business decisions.

She believes that in the end, it all boils down to the customer. Therefore, the forward-thinking leader seeks to deliver a seamless digital, conventional, and hybrid store experience to ensure comfort and convenience for customers.

ENCOURAGES TEAM SPIRIT AT WORK

Ms. Gaekwar believes that a leader's disposition shapes the team's perspective during times of crisis. Therefore, as a true leader, she always boosts the team's morale when they face adversity. She is also an attentive listener who ensures everyone on her team gets heard. Her approachable nature enables her to gain insight into her team's perspective, which further empowers her to be supportive and accommodating, ultimately facilitating empowerment and fortitude.

GARNERING GLORY

Among her achievements at Christian Louboutin, Ms. Gaekwar developed and carried out three successful collaborations with Sabyasachi Mukherjee creating a distinctive image for Louboutin



India while preserving its international standing. Initial one-year collaboration turned into an extended partnership spanning a global scale for three years. In recognition of her extraordinary achievements, Luxe Book named her one of the most influential people in the Indian luxury sector for 2020.

STRIKING A PERFECT WORK LIFE BALANCE

She believes in maintaining a healthy balance between work and personal life. The style icon is an avid gym-goer and rarely misses her workout sessions. Additionally, she enjoys binge-watching web series and movies on Netflix and Apple TV. She loves to travel as it allows her to escape the comfort of her familiar surroundings and meet new people and situations. She takes two vacations a year to unwind.

An epitome of beauty, intelligence, and compassion, she always seeks new ways to contribute to the community.



"ARVIND'S DEDICATION TO HIS VOCATION HAS TURNED HIM INTO A POPULAR FIGURE IN THE CONSTRUCTION BUSINESS "

rvind, the CEO and the Managing Director of Four Corner Innovation and Construction Limited, has accomplished what very few young entrepreneurs manage to do in a foreign land within a significantly short span. His less-than-adecade-old firm is now the go-to one-stop point for construction management, contract management and project management services in Nigeria.

The 30-something leader, based in Nigeria is armed with a Bachelor's degree in civil engineering from KITS Nagpur University, and has completed the PGPPM from the National Institute of Construction Management and Research. His thirst for learning and knowledge led him to further pursue a certificate programme in Restaurant Design and Management from the Indian Institute of Management, Ahmedabad.

QUALITY ASSURED AT COMPETITIVE PRICES

Today, Four Corner Innovation and Construction Limited is the leading construction and finishing company in Nigeria. Arvind and his company are committed to delivering as well as constructing various top-quality infrastructural projects and contribute to raising the standard of living in the Nigerian cities. The young turk, known for timely completion of his projects, does all of this at remarkably competitive prices.

He has successfully catapulted his firm to become one of the wellrecognised companies in Nigeria. Inspired by Leonardo Da Vinci's maxim 'simplicity is the ultimate sophistication,' Arvind has done wonders for the design & quality of construction. In the last few years, he has planned, designed, and supervised the construction of various civil, commercial and hospitality properties in Nigeria.

A DIVERSE PORTFOLIO

Arvind takes great pride in his company's credibility and calibre in all the aspects of civil construction and finishing work. Through his firm, Arvind shoulders a diverse portfolio of projects, ranging from furnishing and designing projects to renovation and mini private development projects. In a largely capital intensive sector, Arvind has built factories for prominent Nigerian organisations such as the AFL Group, the Vista Group, the Dangote Group, the Darvesh Group. He has helmed housing projects for the Federal Mortgage Bank, built showrooms for the Simba Group and even constructed luxury residences for HNIs in Nigeria.

Arvind has also designed more than 16 restaurants in Nigeria, namely The Vue, Abuja, Cilantro, Abuja, Hard Rock Café Lagos, Cilantro VI, 343 Degree North, Carribbean Knights, Pondicherry, and Jalsa among others. Arvind has also worked on projects as diverse as the Novare shopping mall, Abuja, Cilantro Jabi Lake Mall, Abuja and Jalsa Army Barrack Ikeja, Lagos.

ARVIND SARANGDHAR

THE NEOTERIC LEADER IN THE NIGERIAN CONSTRUCTION INDUSTRY

In a remarkably short time, Arvind Sarangdhar has established Four Corner Innovation and Construction Private Limited as one of the reputable and preferred construction and finishing business companies in Nigeria. Its perpetual growth testifies his pursuit of excellence

AWARDS GALORE

Arvind's steadfast dedication to his vocation has turned him into a sought-after figure in the construction and finishing business in Nigeria. He has been awarded with several honours for his exemplary contribution to the field of construction and design. He has been recognised as the Business Leader of The Year and the Best Real Estate/Project Developer in Luxury Restaurant Business by the World Leadership Congress. The firm's continuous growth is a testimony to his being relentless in his pursuit of excellence, and not resting on his past laurels. When it comes to keeping his customers happy, he leads by example.





"ASHOK'S LONG-TERM PLAN IS TO OPEN CAMPUSES COVERING BOTH NATIONAL AND INTERNATIONAL CURRICULA IN INDIA & GLOBALLY"



responsibility, he believes, helps his organization maintain its values and vision of ensuring "fulfillment of dreams one at a time." Under his direction, his teams participate in various events and create initiatives on a regular basis in order to fulfil their responsibilities towards society. His CSR initiatives have laid the foundation for the future responsible citizens at TIPS.

OUTSTANDING ACCOMPLISHMENTS

Ashok's leadership skills and unique initiatives for revolutionizing the country's education sector have earned him numerous prestigious awards and accolades, including High Performing Human Asset by Forbes India; Edupruneur of the year 2021 by the Centre for Educational Growth and Research, New Delhi; Visionary Leader of the Year 2021 by the Centre for Educational Growth and Research, New Delhi; and Indian Achiever's Award of the year 2021 by the Indian Achievers Forum.

ASHOK KUMAR

Mr. Ashok Kumar, the CMD of The Indian Public School (TIPS Group of Schools), has been taking India's education sector to greater heights. With a strong emphasis on individual learning styles, he strives to provide students with a caring, creative, and open-minded learning environment

shok has truly been the driving force for bringing the first IB World School to Tamil Nadu and Kerala (India). The wellversed leader has a Master's in Engineering and a Master's in Business Administration from the United States. With over 14 years of leadership experience in private education, the visionary leader has made TIPS a leading global centre for child assessment and evaluation.

AN EXEMPLARY LEADER

Ashok's performance as the Chairperson and MD of the Indian Public School has been exemplary. As a true leader, he believes in inspiring others, motivating, setting a vision, communicating, and valuing everyone around him. The greatest satisfaction for him comes from making a difference in other people's lives. Despite his accomplishments, the humble leader believes that he has a lot more to accomplish. However, he is content with what he has done so far and wants to go even further to accomplish his noble goals. He views every day of his life as the high point of his career as he gets to do something new and different every day.

Ashok's eager curiosity has always driven him to learn. Moreover, an undeterred attitude and a willingness to never give up have helped him stay motivated and learn from every situation encountered.

A FOCUSED & GOAL-ORIENTED LEADER

Ashok started his venture in a small room in Coimbatore in a preprimary school. In the last 15 years, he has set up K-12 international and national boards schools in Tamil Nadu, Karnataka, and Kerala in India. Under his direction, a school was also opened in Malaysia that offers an international curriculum. His long-term plan is to open campuses covering both national and international curricula in India and around the world and make them affordable for all.

BUILDING TEAM SPIRIT AT WORK

Ashok's strong sense of teamwork and commitment to motivating his team make him the perfect team player. Being a proactive leader, he constantly demonstrates the importance of taking ownership of the team and stands by his team members to help them achieve their goals. He prefers to delegate tasks and take the lead and enjoys being involved with the task and inspiring his team members by ensuring that he is always there to help them.

A BENEVOLENT LEADER

For Ashok, social responsibility is not a choice, but a necessity. Social



"CHANDAN PUSHES HIS TEAM MEMBERS TO THINK OUT OF THE BOX AND DEVELOP THEIR CORE COMPETENCIES"

ith over 15 years of experience in software development, business analysis, business partner relationships, and client acquisition, Chandan is taking Aracion higher in terms of business achievements and economic benefits. His values, life principles, and leadership qualities make him one of the most influential leaders in India.

AN OPTIMISTIC APPROACH TO WORK

Chandan's approach to work is based on hard work and smart work. He believes that it is important to follow your passion, but one should know the difference between following your passion and losing the sense of proportion. According to him, one should make careful decisions about their career and work hard to achieve them. He is an able leader as he pushes his team members to think out of the box and develop their core competencies. His focus is to provide the most efficient and costeffective technology solutions to global industries, leverage the potential of his teams, and achieve new breakthroughs in the world of innovation and technology. Today, his team is spread all across the globe working on the same project in the UK, China, and India and he successfully leads them remotely and makes sure that everything is in place.

OUTSTANDING BUSINESS ACHIEVEMENTS

He founded Aracion to fulfil his vision of providing the best global IT services and test and measurement equipment to companies and customers. Being the founder of the company, he tries his best to make it successful by constantly bringing innovations and advances. Under his leadership, Aracion has seen enormous success. Within five years of its establishment, he made Aracion a huge business and expanded its presence in the USA, UK, Hong Kong, UAE, Latin America, Singapore, and parts of Europe. It also developed a partner network in China, Mexico, Canada, Australia, and New Zealand. He made several efforts to build a strong network for the company by allying with world-famous IT brands such as Dell, Microsoft, and Amazon. This widened the company's portfolio and offered the customers a technologically superior product line. His company Kivalo is also doing wonders in the IoT wearables industry. It is soon going to launch fitness watches that digitally measure vitals such as heart rate, pulse rate, breathing rate, and body temperature. These products will be much more efficient and cost-effective and have a bright future ahead

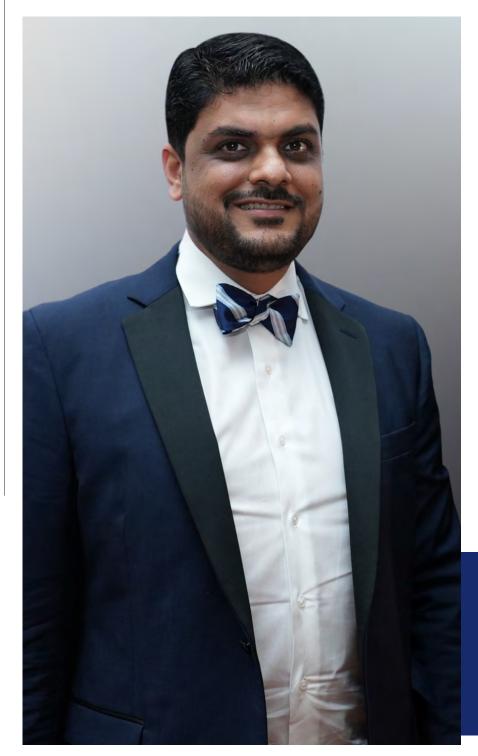
A STRONG PERSONA WITH MYRIAD CAPABILITIES

The fact that Chandan is managing both these companies so tactfully proves that he is not only an accomplished leader but also a multitasker. Since he founded Aracion in 2015, he has been



Known for his dynamic personality & excellent business skills, the Managing Director of Aracion Limited, Chandan Prashar is breaking the boundaries in the IT solutions industry. Recently, he ventured into the IoT space with his new firm Kivalo, which is known for its top-notch IoT wearables working diligently towards achieving his vision for the company. With regard to his other company Kivalo, he constantly drives his team to come up with innovative solutions and technologies that could be different from all the other IoT wearables in the market.

His team is currently working on a six-in-one health device that would connect you to the doctor directly through video calls and transmit all the important health statistics to them remotely. This will be a great solution to cure minor ailments that may not need a visit to the doctor directly. These innovations prove that Chandan is a great visionary. Thus, with his unique enterprising skills, talents, and capabilities, Chandan is surely a force to reckon with.





"BY EMPHASIZING QUALITY, DARSHANA HAS HELPED HER BRAND STAND OUT FROM OTHER BEAUTY PLATFORMS"

DARSHANA BALAGOPAL

BREAKING THE GLASS CEILING

The entrepreneurial journey of Ms. Darshana Balagopal, the Co-Founder of Aardae (meaning Earth, in Dutch) has been both inspiring and motivating. She believes that well thought-out risks are worth taking if they are taken with grit and determination

arshana co-founded Aardae (in 2020), an online platform headquartered in Singapore that promotes cruelty-free, sustainable, non-toxic beauty products. Prior to launching Aardae, she established and led the marketing division of a luxury mall. She later rose through the ranks to become the Indian head of a major international technology brand.

AN INTERESTING ENTREPRENEURIAL START

International beauty brands have always been an obsession for the vibrant and young entrepreneur. The COVID-19-induced pandemic that disrupted lives around the world provided the impetus for the formation of her startup. During the initial phase of the pandemic, Darshana and her business partner – Shweta Gupta struggled to get hold of some of their favourite international beauty brands, which prompted them to source Indian products. They were highly impressed by the effectiveness of a few Indian beauty brands discovered by them. This discovery compelled them to design a platform for such unique homegrown products to gain international recognition. Aardae, under their direction, brings the best of homegrown/indie conscious beauty to the world, actively helping India in becoming a more important player in a thriving industry.

According to them, Indian conscious beauty brands possess all the attributes needed to succeed globally in terms of formulation, processes and effectiveness. However, the only thing they lacked was a robust international distribution platform. With Aardae, they aim to bridge that gap by bringing Indian beauty brands to foreign shores. Additionally, they chose Singapore to launch their brand due to the country's strict quality control policies.

QUALITY COMES FIRST

As a values-driven leader, Darshana prioritizes quality. She ensures the quality of all products in her catalogue through in-house quality testing. Furthermore, all the products have international certifications that indicate various criteria such as cruelty-free, transparency about ingredients used, and so on. Additionally, the carbon footprint of the product is also taken into consideration. By emphasizing quality, she has helped her brand stand out from other beauty platforms.

As a believer in the philosophy of clean beauty, she and Shweta had launched Aardae to help educate others about the same. Aardae presently offers a specially curated catalogue of over 40 highly efficient and indigenous beauty brands specialising in clean, organic, sustainably sourced, and cruelty-free products. These



include popular favourites such as Dot & Key, Juicy Chemistry, OCEGLOW, Earth Rhythm, SoulTree and Omorfee. The proactive entrepreneur intends to add another 15 top brands to her catalogue soon. Additionally, Darshana is a constant learner. She says that it is a privilege each day to learn new nuances of the trade which helps her grow as an entrepreneur.

MARCHING TOWARDS A GLISTENING FUTURE

With regard to her future plans, she hopes to expand her company's presence in South East Asia by making the platform available in additional countries. She further asserts that they are open to securing investor funding soon after they starts thinking about expanding their business. Additionally, they dream of launching an IPO to become a listed company. They will be launching their platform in India soon.



"HIS SUCCESS CAN BE ATTRIBUTED TO HNI INVESTMENTS, WHICH ENABLED HIM TO EXPAND IN DUBAI & SOUTH EAST ASIA"

hruv founded Thriwe (formerly known as GolfLan) in 2011 with the goal of making golf more accessible and affordable to golfers while at the same time helping golf clubs/courses to boost their revenue. Currently, Thriwe connects with more than 2 lakh golfers across India, Middle-East, South-West Asia, US, and South Africa. It has evolved substantially under his leadership to become India's top B2B consumer benefits marketplace, with a 100000+ stakeholder network serving markets nationwide and in 130 countries. Today, it operates across 5 key sectors - travel, wellness, lifestyle, sports, and dining solutions.

RISING ABOVE ADVERSITIES

Dhruv was born into a typical upper middle-class family and attended the finest schools in Delhi. He lost his father, who was a businessman, at the age of 10. This unfortunate incident changed his life immediately and substantially. Even in the face of adversities, his mother, who was a teacher, made sure her children lived a quality life. It was during this difficult time he became entrepreneurial and learned how to make the most of his little pocket money. By sheer force of will power and hard work, the young entrepreneur bought his first home at the age of 22, an age when most people are still pursuing their education.

AN INTERESTING CAREER GRAPH

After pursuing B. Com from Delhi University, Dhruv joined Standard Chartered Bank as a Training Manager. While he enjoyed a successful career in the banking industry, he continued to experiment with various ventures, which helped him learn and grow as a better businessman. His experience as a start-up expert began when he was hired to establish and expand the CPP, UK India operations at the age of 28. When Dhruv started Thriwe, he had only 4 multitasking employees. Moreover, he had to struggle to find the right talent to assist him with scaling the business. The other challenge was to scale the company without burning cash, given that it was self-funded. Despite careful expenditures, his company ran out of money in just 7 months of operation. At this point he decided to sell his house and move his family to a rented apartment. Following the cash infusion, his company was able to survive for a few months. Simultaneously, he constantly tweaked his business model to get a foothold in the market. Moreover, to enhance margins and cash flows, he also ventured into the corporate business, which worked wonders for Thriwe and enabled him to launch innovative technology solutions besides entering new international markets and acquiring 2 companies. His success has been attributed to a few HNI investments, which enabled him to expand across the nation and launch operations in Dubai and Southeast Asia. Consequently, orders and queries poured in from



Mr. Dhruv Verma, The Founder & CEO of Thriwe is known for his innovative and unconventional business ideas. With his creative mindset and broad range of experience in customer acquisition, strategic partnerships, associations, he brings a wealth of knowledge to the table all over the world, including the USA, the UK, South Africa, Europe, Singapore, Australia, and others.

ON A GROWTH SPREE

In 2017, Dhruv entered the US market, the largest golf market in the world, by establishing an office in the Valley and signing the first contract. Thriwe currently serves over 15 million customers across 60 organizations. In this 15 million-strong list are customers from wealth management services, consumer electronics brands, automobile brands, etc. Aside from India, Thriwe has also gained a strong foothold in the Middle East, and South East Asia, and is currently preparing to enter the African market, where it will cover Kenya, Nigeria, and South Africa.





"HE HAS BEEN AN ACTIVE SPEAKER AND CONTRIBUTOR TO GLOBAL ARTIFICIAL INTELLIGENCE EVENTS LIKE AI WORLD AND OPEN AI"

DR. DURGA PRAKASH DEVARAKONDA

A GLOBAL PIONEER IN THE REALM OF ARTIFICIAL INTELLIGENCE

Dr. Durga Prakash began his journey from a small village in the southern part of Andhra Pradesh. He studied in government colleges and completed his graduation from Manipal Academy of Higher Education and pursued executive education program from the Harvard Business School

D r. Durga Prakash has a Doctorate and Master's degree in Information Technology. He attended Harvard Business School's executive education program on 'Managing and Transforming Professional Services Firms in India'. He has over 25 years of experience in global delivery operations related to software development. He has carved a niche for himself in the study, research, and application of Artificial Intelligence (AI). He is currently the Staff Vice President and Head of Technology - Digital and AI - at Legato Health Technologies. The firm is a Global Inhouse Center for Anthem Inc. (a Fortune 23 company), committed to transforming healthcare.

He has always supported functional business units globally, in the areas of digital and advanced analytics, artificial intelligence, and machine learning. Throughout his career, Dr. Durga Prakash has headed large India-based offshore delivery teams that work on software and data. Some of his previous assignments were with Temenos, Tech Mahindra, Oracle, and iGate Global. He has been contributing to India's IT & ITES industry for the last 25 years and has created more than 20,000 jobs in India by working closely with several MNCs, NASSCOM/HYSEA, and other international associations.

TAKING ON DYNAMIC ROLES

Dr. Durga Prakash has contributed to several leadership development programs internally in the past with large employers like Gemini, Oracle, and Accenture. He has been instrumental in building patent pending frameworks in 'Autonomous Health Systems and Personal Health Assistants'. An active speaker and contributor to global Artificial Intelligence events like AI World and Open AI, Dr. Durga Prakash has been thriving in this industry. He has participated in reviewing the UK Government's AI Policy, and UNO's AI Policy for Telecom Standard – ITU-T SG-20.

He has taken part in the Digital and AI Forum hosted by NASSCOM. He plays an active role as an advisory board member at the Indian School of Business (ISB) in Hyderabad and Mohali. He is also the founding member of the AIML Society of India. Actively supporting and fostering entrepreneurship in data analytics and technology, he has been an active member of the New York and Hyderabad chapters of TiE - a global community that provides mentoring, funding, and networking of entrepreneurs.

ACCOLADES ABOUND

Dr. Durga Prakash received the prestigious Mahatma Gandhi



International Leadership Award in 2018 at the Commonwealth Nations HQ London. He received this award from the British MP and Minister at British Parliament, House of Commons and Lords, Preet Kaur Gill (MP), Baroness Verma, and Viren, for his contributions to global healthcare and his area of expertise-Artificial Intelligence. In 2018, he also entered the Guinness Book of the World Records for organizing the world's largest digital event wherein 100,000 people came together on a video conference. He has been a pioneering global expert on AI, covering areas like Machine Learning, Deep Learning, Computer Vision, Semantics, and Ontology. He has won accolades from Bill Gates for achieving the status of 'youngest Indian who completed all possible Microsoft certifications in the year 1998'. In 2004, the Hyderabad Software Exports Association recognised him for establishing the best ODC (data cloud) for Oracle in India.



40 UNDER 40

r. Dhanuka is the Managing Director of GR Dhanuka Group, over a century old, well-renowned and socially acclaimed business house located in Guwahati, Assam. After completing his education from various countries, inspired by his ancestral legacy and armed with sheer determination, he diversified the family business which was already into oils, food grains, and hospitality. Dr. Dhanuka forayed into the Pharmaceuticals, Personal Care, Real Estate, Green Energy business verticals as well as Infrastructural Development. He always believed in "Think Global Act Local" formula and hence focused on empowerment of local people for economic development of the region. His sharp business acumen enabled him to focus his energies on essentials like Pharma and Personal care, contributing to health and wellbeing of fellow beings. With his dedicated efforts, by 2012, GRD Pharma emerged as the prime manufacturer of sanitisation products and became the first company in North-Eastern India to provide Alcohol-Based Handrubs. Today, it holds the largest market share in North East India.

His vision is to take North East India to Global platform, by making Assam a gateway, to all the South East Asian economies, and to become India's expressway to ASEAN.

THE PHILANTHROPIST

Keeping the family tradition alive, Dr. Dhanuka invests his time, emotions, and money in various philanthropic initiatives for medical and educational support. It includes providing free Ayurvedic treatment and medicines under RG Dhanuka Dharmada Trust and free education for underprivileged girls in PS Dhanuka Balika Vidyalaya. During the pandemic, he ensured the execution of several welfare initiatives such as a mega vaccination drive in Guwahati (where more than 50,000 people were vaccinated), distribution of free food and oxygen cylinders, and a contribution of Rs. 12 lakh to the Chief Minister's Relief Fund (CMRF), etc. He also helped to conduct crash courses for the COVID warriors at hospitals in collaboration with the Ministry of Skill Development and Entrepreneurship.

THE DECORATED LEADER

He has been recognised several times in his illustrious career for his massive contribution to society and the industry. The International Business School, Washington, USA, and College de Paris, France, jointly conferred upon him an honorary doctorate as 'Doctor of Business Administration.' He is committed to the business verticals of his group, but at the same time, leadership beyond business, is something that always inspired him. He actively participates, in various organisations, to name a few, as the chairman in YPO Northeast India, as co-chairman in ASSOCHAM North East Council, as secretary of Laghu Udyog Bharati, as General Secretary of

DR. GHANSHYAM DAS DHANUKA

TRANSFORMING HEALTHCARE THROUGH INNOVATION

Dr. Dhanuka, the Chairman of GRD Pharmaceuticals, has been relentlessly working towards making the firm a champion of healthcare in India. He is a trailblazer in the industry with the will to serve the nation. He has received an honorary doctorate in Business Administration and Management

"HIS SHARP BUSINESS ACUMEN ENABLED HIM TO FOCUS ON NEW VENTURES TO PRODUCE & MARKET INNOVATIVE GOODS"

Marwari Hospital, Guwahati and many other social trusts. He is also the founder member of Entrepreneurs' Organisation (EO), Assam. His leadership skills got him the 'Visionary Leader in Assam and North-East' 2020 Award by the TIMES Group and in 2021-22, he was presented with the prestigious "Indian Achievers' Award." He was awarded the Certificate of Appreciation for the Business Excellence Award 2018 by Dr. Reddy's. He also won the Best Performance Certificate by HLL Lifecare Limited for the year 2018-2019 for an uninterrupted supply of affordable medicines to several medical stores in the North Eastern States.

He has a spiritual side too. He firmly believes in the teachings of Bhagwad Geeta. His ideology is to give his best and leave the rest to God.





FEROZE AZEEZ ROOTED IN PURPOSE

Feroze Azeez is the Deputy CEO of Anand Rathi Private Wealth, a leading financial services company headquartered in Mumbai. An ultra-savvy wealth management expert, he has over a decade of experience in capital markets and is known for his groundbreaking financial engineering techniques

qualified Mechanical Engineer from Mysore University in Karnataka (India), Feroze also holds a Post Graduate Diploma in Management, specializing in Derivatives & Finance. Before joining Anand Rathi in 2012, the young leader worked for prominent companies such as Religare Macquarie & RBS for seven years. A bright thinker, several of his product ideas have succeeded in the market linked debenture segment.

THE TORCH BEARER

As the Deputy CEO, Feroze charts the strategic direction for the company, aligning its strategy with the evolving business landscape & building a solid team of leaders to execute its vision. In terms of his future aspirations, the ambitious leader wishes to increase the number of clients by 25% each year. Currently, the firm's AUM amounts to 30,000 crores, and he aims to increase it to one lakh crore in the next 5 years.

ENCOURAGES DEMOCRATIC DECISION MAKING

Feroze is a supporter of democratic decision-making. He believes that democracy engenders ownership in any situation. For that reason, he gives his team members more opportunities to participate in decision-making. Like a true leader, he believes in inspiring his team instead of instructing them. He holds that inspiring people is possible only if you lead from the front & set an example through your hard work. He explains, "It is the easiest to lead a team with words or instructions since you don't have to do much, but effective leadership calls for leading by example, which I prefer." Challenges, he says, are a test that provides an opportunity to thrive. According to him, adversity causes strong leaders to think effectively, ponder more, uncover facts, & communicate more precisely to unite people and resolve issues.

HIS INSPIRATION

Feroze attributes much of his success to his father, a successful industrialist who went through a debt trap and then started from zero. His father's optimism and never say die attitude shaped him into the successful individual he is today. The second person who inspired him was Mr. Anand Rathi himself; who became an entrepreneur at the age of 45, motivates Feroze by assuring him that it's never too late to achieve your goals.

POWERING SOCIAL PROGRESS

Feroze has always been a generous leader who places a high

"LIKE A TRUE LEADER, FEROZE VEHEMENTLY BELIEVES IN INSPIRING HIS TEAM INSTEAD OF INSTRUCTING THEM"



emphasis on Corporate Social Responsibility. "Our general objective has been to help raise funds for cancer patients. As part of this effort, we have partnered with an NGO called Cuddles Foundation," he adds.

"Children who have cancer are highly susceptible to malnutrition. To address this issue, we periodically raise money from wealthy clients so that we can provide aid to children who have cancer," he explains.

BRAGGING RIGHTS

The young leader has earned bragging rights as one of the youngest & most successful Deputy CEOs in the Wealth Management industry.

Moreover, Feroze has also been named one of Fortune magazine's 40 young and vibrant entrepreneurs under the age of 40. A bowling enthusiast, he also has the gift of the gab. Several business schools regularly host him as a lecturer in finance.



"HE ACTIVELY WORKS WITH NONPROFIT ORGANIZATIONS TO EMPOWER VETERANS AND PROMOTE EDUCATION FOR YOUTH"

avi has more than 19 years of experience in developing strategic relationships with key business and technology barons to bring success in the assignments he spearheads. Popular as a business relations expert, Gavi is a staunch believer in continual learning. A former Navy personnel, he switched to the corporate world by virtue of his open-mindedness for lifelong learning and adaptability.

That said, his belief in "never say never" backed by unending support from family members and friends motivated him to make a life-altering switch and attract success. A sales cognoscenti, he has been associated with reputed firms like IBM and Ericsson, after serving as a Lieutenant Commander in the Indian Navy.

TAKING ADVANTAGE OF EVERY OPPORTUNITY

An IIM alumnus, Gavi holds a certification in Disruptive Strategy from the Harvard Business School and Managing Companies of Future from the University of London. He has a double bachelor's in mechanical and marine engineering. Besides, he is a certified Agile Scrum Master, Agile Product Owner, and ITIL. All in all, Gavi is an all-rounder with high-in-demand skills in multiple domains, namely Sales, Strategizing, IT, Program Management, Business Development, and Blockchain. Gavi knew right from the beginning that one day he will take on the responsibility of inaugurating something he would be able to call his own. Currently, that something is at a nascent stage, and soon, he will announce the launch of his first business venture. Like every successful man, Gavi also had to encounter challenges that almost prevented him from being the person he is. But his passion, persistence, commitment, and dedication kept him going. The uniqueness of Gavi's leadership style is learning to trust oneself. He believes in staying true to oneself and showing compassion towards others. Gavi is proud of his team supporting him through thick and thin. Despite being unable to get through a couple of defence services selections, he was determined to prove his persistence, positivity, and merit. No failure could make him look back, and eventually he earned the ranks in the Indian Navy and, was the key member for the India's First Indigenous Aircraft Carrier.

INSPIRING OTHERS TO SUCCEED WITH COMPASSION

Gavi's team was a witness to his compassionate nature during the Tsunami Operations in 2004. Led by Gavi, his team catered to thousands of people with relief materials. The Sri Lankan government recognized him and the team's efforts for serving the people. Gavi is into a lot of other things that keep him on the go. He is a board member of the International Organisation of Educational Development, a body that works to make Indian states more environment-friendly, skilled, empowered, and crime-free. He is



Gavi Kumar is a multifaceted personality who finds bliss in winning relationships, working with passionate individuals, and nurturing new partnerships. He is currently Sales Leader at Kyndryl and also serves as a Board of Director at International Organization for Educational Development

also a board member for Support Our Heroes, an organization dedicated to the well-being of India's veterans and their families. He is a volunteer at Hire Heroes, a firm that works for empowering US Military Officials, and families who are trying to transition into the corporate world. Gavi is also a member of the University of Houston's advisory board and Rotary Club Dallas. His passion to help the community has continued even when he has shifted to the corporate world. He actively works with nonprofit organizations to empower veterans and promote education for youth in India and the United States.





"SHE ENCOURAGES HER TEAM TO FIND THE RIGHT WAYS TO LISTEN AND RESPOND TO THE CUSTOMERS AND MEET THEIR NEEDS"

HARSHA SOLANKI SHINING BRIGHT IN THE TECHNOLOGY SECTOR

With over 16 years of experience in business, Harsha

Solanki is a brilliant leader who is currently serving as the Managing Director of Infobip (India, Bangladesh, Sri Lanka, Nepal), a renowned IT and telecommunications company. Under her leadership, it has expanded all over India, Nepal & Bangladesh

n alumna of the coveted Symbiosis Institute of Management Studies, Pune, where she pursued PGDM in telecommunications and IT management, Ms. Solanki later on received training in computer science from Fergusson College. The brilliant leader uses her expertise in both computer science and leadership to bring positive changes to the field of Application to Person (A2P) messaging space.

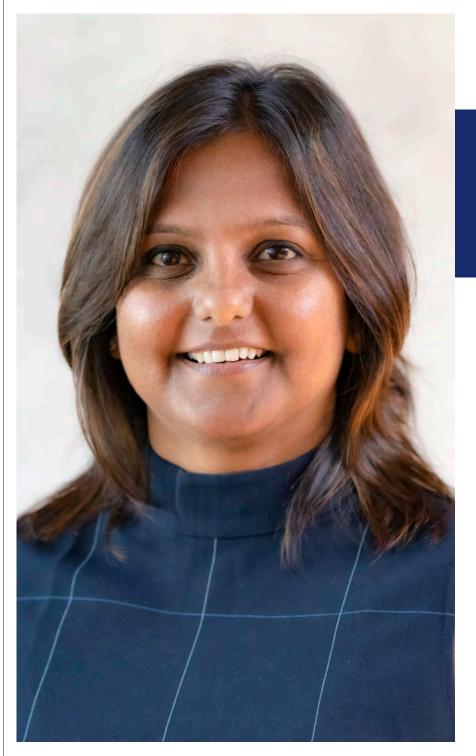
CONQUERING THE BUSINESS WORLD - ONE STEP AT A TIME

Ms. Solanki is a go-getter who knows how to pace her progress smartly to keep going without getting burnt out. She started her career as a marketing and sales manager in 2005 at a company named Starcorp, and has come a long way since then. Today, she is the Managing Director of a reputed multinational company like Infobip, and an inspiration for young professionals. After her first job, within only one year, Ms. Solanki had joined Smart Wireless Private Limited in 2006 as a senior manager of marketing and sales. Her final venture before Infobip was being the Country Head at Bsmart Tech. Right from the beginning of her journey, Ms. Solanki had slowly started working her way to the top.

BALANCING WORK AND HOME

Throughout her career, Ms. Solanki has proven herself to be an extremely capable individual. At Infobip, she has helped quadruple the turnover of the company in only four years. She is an assertive leader who leads with a vision. Her goal is to build Infobip as an engineering giant with the CPaaS infrastructure as its defining feature and an ever-evolving perspective. Right now, she is navigating the ins and outs of strengthening the core leadership at Infobip by channelizing the demand of the 'New Normal' into innovative services and solutions that can help enterprises and individuals communicate better.

She, alongside her team, is working on developing innovative services and solutions that can help enterprises and individuals communicate better in these post-Covid times. Under her administration, the telecommunications giant has launched three trailblazing SaaS products last year. These have the widest range of programmable channels including the omnichannel contact center solution 'Conversations,' customer engagement solution 'Moments,' and bot-building module 'Answers.' Despite her mega success, stellar results, and technical expertise, Ms. Solanki understands the value of work-life balance and self-care. Especially



after the pandemic, Ms. Solanki has become an avid practitioner of yoga, meditation, and other heart-healthy practices like being a proud dog parent. Ms. Solanki believes that the best way to good mental health and happiness is to spend time with your loved ones.

THE WAY TO THE FUTURE

With Infobip trying to enter the US IPO, it is no surprise that Ms. Solanki is leading the way. She is helping the company's employees adjust their internal processes and enhance the "IPO readiness" of the company. She is guiding the team through the massive changes the company is going through in the financial reports and bookkeeping. Like she has done so many times before, Ms. Solanki is all set to win even more laurels in the business world while leading the team at Infobip. With her astute mind and ethical leadership values, the organization is all set to reach new and unfathomable heights.



"HE BELIEVES THAT EDUCATION IS NOT JUST ABOUT CRAMMING BOOKS BUT ALSO AN INTERACTION WITH THE WORLD AROUND US"

arshit is the Director of Lucknow Public Schools & Colleges (LPS). This chain of educational Institutions was established in 1983 by his father Dr. S.P. Singh (Founder and General Manager - LPS), a well-known philanthropist and educationist and a former Member of the Legislative Council (U.P). Harshit completed schooling from an ICSE-affiliated school in 2010 and an ISC-affiliated school in 2012. Thereafter, he pursued BBA followed by an LLB from the Bharati Vidyapeeth Deemed University (Pune) in 2018.

One of Harshit's aims is to turn students into independent critical thinkers. Therefore, he established the Lucknow Public Schools and Colleges to provide global-level education to children.

He believes that quality education benefits humanity as a whole and uplifts the society in several ways. He wants to implement the 21st century educational agenda and emphasize skill development in areas like Administration, Academics, Innovations, Management, and Sports. Alongside, Harshit's mission is to foster an open environment where social, educational, ethical, cultural and emotional needs of students are addressed through worldclass holistic programmes offered partnering with students, staff and the community at large. Under his strong leadership, Lucknow Public Schools & Colleges now has 12 branches spread across New Delhi, Sitapur, Lakhimpur Kheri, and Madhoganj (Hardoi) among other places.

ACHIEVING EXCELLENCE THROUGH WELL-THOUGHT-OUT STRATEGIES

Harshit is a skillful strategist and planner in the education domain. His primary goal is to establish himself as a world-class educational thought leader who is consistently making an impact on students (aka future leaders) by inducting spiritual, emotional and financial strength in them. Harshit conducts motivational sessions and training programmes for teachers as well as students at Lucknow Public Schools and Colleges so that they can learn globally-accepted trends and unleash their potentialities.

He believes that education is not just about cramming content but also an interaction with the world around us and so the theoretical learning also needs to be assisted by practical demonstrations and real-life experiences. Rapid strides in communications and technology have made it possible to enliven education and Harshit has made sure that the school has incorporated all the available aids to make studies more stimulating and exciting.

Harshit advocates the view that building a foundation is a continuous process and in effect, he organises exclusive seminars, international conferences, career talk series (webinars) to

HARSHIT SINGH PRIORITISING QUALITY EDUCATION

For Mr. Harshit Singh, education is a holistic system that facilitates development of children's innate abilities and helps them learn new skills for a brighter future. Besides, the focus on moral and intellectual growth helps students become responsible citizens and sensible human beings disseminate positive thoughts. For example, he has spoken on the 'Importance of Making the Right Career Choices After Completing School Education' (as part of Career Talk Series) with Ms. Heather Wallick, Ms. Anshika and Mr. Vaibhav Chandra in January 2021.

BESTOWED WITH NUMEROUS AWARDS AND ACCOLADES

Harshit has been felicitated by highly esteemed leaders and renowned media houses for his immense contribution to education. The awards he has received include the 'Shiksha Ratna Samman' by the International United Educationists' Fraternity and 'UP Ke Anmol Ratan' by Shri Narayan Rane (Hon'ble Union Minister for MSMEs, Govt. of India) organised by ABP Ganga News Channel in September 2021.





"HE HAS REFORMED THE TRADING INDUSTRY WITH SUPERIOR SERVICES, PERSONALIZED AND QUALITY CUSTOMER CARE"

JAMSHEER CAPSIAN

USHERING IN A NEW ERA OF EFFICIENCY FOR FOREX TRADING

Jamsheer is the Founder of ZaraFX, a leading global technology-integrated Forex broker. With his right decision-making ability, persuasion and strong interpersonal relationship skills, the dynamic leader has established ZaraFX as one of the top brands in the forex industry in a short span

commerce graduate, Jamsheer launched a refreshingly young and unique organization, ZaraFX, in 2020. The gritty strategist led the organization to a record high by creating a valuation of INR 4.3 million in the first year. He inspired his enterprising product team to reorientate the brand's product offering to meet the expectations of their global clients.

INSPIRATIONAL LEADERSHIP

Jamsheer has defined a clear set of priorities for his team to work on to surge ahead of the competitors, and has implemented a few ground rules but without compromising the autonomy to local managers. In a dynamic and demanding scenario, overtly centralized decision-making restricts an organization's ability to respond quickly and effectively. Therefore, he has employed a diversified board of directors with a wide range of expertise, defined their roles, responsibilities, and accountabilities, and consistently evaluates their efforts for the welfare of the organization, employees, and esteemed client base. He ensures that the board practices and holds good business ethics and integrity and consistently improves operations and customer services. Jamsheer has empowered his managers to make the best decisions, bearing in mind a clear set of enterprise priorities including employee safety and business ethics in the interest of clients, employees, and the organization. He draws the best out of his employees to work toward a common vision by consistently encouraging and motivating them, bestowing responsibility and rewarding the target achievers.

Jamsheer knows that leadership comes with great responsibility, but the far-sighted leader enjoys it with exuberance, high competency, hard work, fearless decision-making, and persuasive power to convince clients of his reliability and calibre. Under his supervision, the brand offers exceptional brokerage services to traders all across the globe. The platform integrates the most popular trading solutions into a one-stop solution for hassle-free trading. It offers a wide range of professional services with minimum cost and stateof-the- art technology to both retail and institutional customers, and facilitates them with excellent investment and trading options available with currencies, commodities, and Contract for Differences (CFDs), among others.

INTEGRATING SERVICE WITH AVANT-GARDE TECHNOLOGY

Jamsheer has revolutionized the trading industry with outstanding services, personalized and quality customer care support in different languages, faster execution, and lower spreads. With an objective to



provide his clients the best possible trading environment according to their requirements and investment objectives, he provides his customers the latest version of the much-liked MetaTrader4 or MT4 online trading platform and MetaTrader5 or MT5 to suit their busy lifestyle and enables them to manage their accounts and trade more efficiently with new and unique set of features. He leads the brand with a vision to provide financial freedom to its more than 10000 customers. Under his able leadership, ZaraFX won the award for the Fastest Pay-out at the Forex EXPO Dubai 2021.

THE JOURNEY AHEAD

He is focused on driving ZaraFX to a new path of strategic growth by meeting all targets and deals in 2022, while scaling the business to over 1 million USD trading volume per month. He is working to expand ZaraFX globally by setting up 4 more offices in various international cities.



nlike the leaders who have a certain set of principles and follow them rigorously, Dr. Jha has a slightly different approach when it comes to corporate governance. Rather than making a set of rules for good corporate governance, he chooses all his team members wisely and provides each one their roles and responsibilities as per their unique qualities and talents.

INSPIRING & EMPOWERING HIS TEAM

Dr. Jha has a simple mantra when it comes to making a good team. He hires the right people, coaches them in the right way based on their individual qualities and empowers them to think differently and work diligently. According to him, an able leader should know the true potential of each member of his team and tap into their potential in the most constructive way for the organization. Dr. Jha constantly encourages his team to push the boundaries and think outside the box. He wants them to not just do their job but also look for opportunities and capitalize on them in a way that could turn out to be profitable. He trusts his team members and gives them the freedom to experiment and operate, which ultimately gives them the confidence to succeed. He also believes that self-responsibility and self-discipline could positively impact his organization. He doesn't believe in establishing a certain set of principles for his employees but feels that these qualities should be self-imbibed. He empowers his team members and makes them confident individuals who understand the purpose of their business and accordingly, work for its growth.

INNOVATING HIS WAY TO THE TOP

With his impressive leadership style and focused approach, Dr. Jha has been able to grow his organization and help it succeed in the last few years. His constant experiments and innovations in digitizing the insurance space have brought enormous growth to the organization, with a 100% revenue growth in the last six months, despite the prevalence of the COVID-19 pandemic. Under his leadership, the organization also secured successful POC for enterprise broker micro-insurance solutions in India, South Africa, Kenya, Ghana & Zambia. It has also been approved for a grant by SCBF, Switzerland for an innovative Financial Inclusion Project (SureBuddy). The organization has also won several awards for its achievements including the Top 100 Global Insurtech Award by Fintech Global in 2020.

TAKING SOCIAL RESPONSIBILITY SERIOUSLY

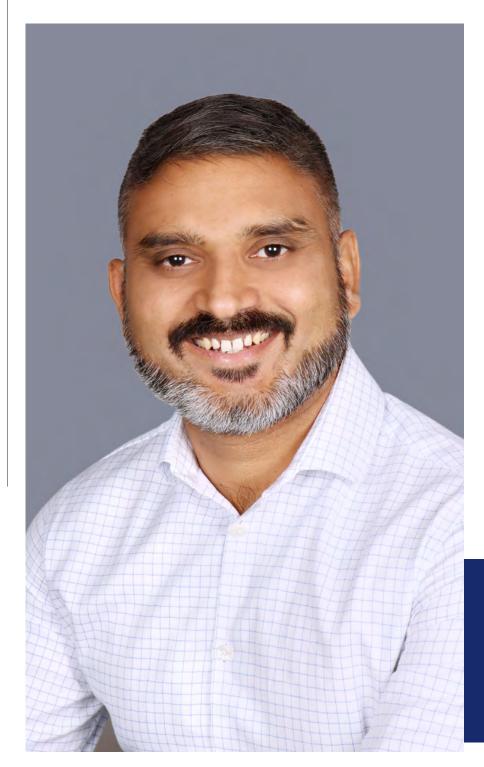
Dr. Jha has done a commendable job in the CSR domain. He introduced alternative innovative distribution programs for lowincome households that complimented various government initiatives in the sector, such as Jan Dhan Yojana and Ayushman

DR. MANISH JHA PAVING A UNIQUE PATH TO EXCELLENCE

A doctorate degree holder in Digital Marketing, Dr. Manish Jha has been transforming the insurance space with his top- notch digital strategies to make it more efficient & accessible to people. He has been efficiently spearheading Briisk Insur-Fintech Company Ltd. with his exceptional leadership abilities

"HIS CONSTANT INNOVATIONS IN DIGITIZING THE INSURANCE SPACE HAVE BROUGHT ENORMOUS GROWTH TO THE COMPANY"

Bharat. His skill development program launched with the aim of bringing about digital literacy in 5 million rural households, has reached the remote areas of India. Thanks to his right leadership approach, great communication skill, and excellent personal qualities, Dr. Jha has a bright future ahead of him. He has the potential to change the insure-tech market in the coming years with his advanced as well as modern techniques and innovations. Today, the world needs leaders like him who can think differently and come up with innovative solutions based on digital technologies as per the evolving needs of the future. Dr. Jha is also passionate about Digital India & Skill India and loves to help millennials on employment, skill development, talks employability & financial inclusion in his leisure time.





40 UNDER 40

"DR. MOHAN BELIEVES THAT THE SECRET TO A SUCCESSFUL ORGANISATION IS A HAPPY AND PRODUCTIVE WORKFORCE"

DR. MANODH MOHAN

LEVERAGING TECHNOLOGY FOR SKYROCKETING SALES

Dr. Mohan, the President & CEO at Skyislimit Technologies Private Limited is known for his laserfocus vision on 'simplifying sales' through his incredible software services. He has also been featured in Forbes for his achievements that prove sky is not the limit in the realm of innovation

ailing from the small town of Adoor, Kerala, Dr. Mohan has built his software empire with hard work, tenacity, and the vision to simplify processes for sales teams across India to increase their profitability. It started with self-funding, financial help from his friends and acquaintances, and a 3- member team. Today, after just 7 years, they are a team of ninety and cater to top brands such as SBI DFHI, CSB Bank, DCB Bank, Saraswat Bank, Manikchand Oxyrich and Godrej among others. After completing an MBA in 2013, Dr. Mohan realised the potential of the Internet Business and initiated a software development company in Elamakkara, Kochi. It helped enhance consumer relations for various organisations. After years of insightful work, he realised unique business challenges and set out to resolve them in his signature innovative style. And thus, in 2019, was born Skyislimit Technologies, a Kochi and Mumbai-based startup. The flagship product of this organisation is a full-suite sales management tool for businesses to manage their sales teams and activities seamlessly.

THE SALES START-UPPER

After gaining expertise in the field of SaaS for over 15 years, Dr. Mohan's acumen led his company to devise a state-of-the-art sales performance management tool called Salesfokuz. This product assists global sales teams to manage mundane, unproductive tasks efficiently, which ultimately leads to better customer management and sales. It promptly automates communication, activity-tracking, performance updates and other critical tasks, resolving time-management problems for the data-driven sales teams. Their extensive product range comprises customised sales management app for different industries such as Leadfokuz, Bankfokuz, Realfokuz, Fastfokuz, Factfokuz, Servicefokuz, Textilefokuz, Vanfokuz, Pharmafokuz, Labfokuz and Dealersapp. He always ensures that Skyislimit stays ahead of the SaaS game. Salesfokuz alone saw a YoY growth of 45 percent and has garnered over 10,000+ tested users within 3 years.

LEADERSHIP-DRIVEN SUCCESS

The growth trajectory of the company is the result of Dr. Mohan's leadership style that has fostered a culture of learning, innovation and passionate perseverance. The teams have forged strong bonds that help them surmount challenges and provide breakthrough solutions. But initially, building the perfect team was a herculean task owing to various constraints. Eventually, he managed to put together talented employees with apt skills. He believes that the secret to



a successful organisation is a happy and productive workforce. When faced with tough situations like systems integration, postimplementation tracking, manpower issues etc., he resolves them like a true professional with a win-win solution along with this wellknit team.

I FOR INNOVATION

His company innovated several software products, especially during the Coronavirus pandemic. They created and launched their video-conferencing platform called Fokuz that helps teams connect virtually and safely, generates automated meeting reports, etc.

In September 2020, the platform received an angel investment of \$2 million from US-based visionaries Mr. Suneel Menon and Ms. Shari Menon. He is a lodestar of the IT industry, providing direction for ingenious development of need-based solutions.



"HIS INNOVATIVE APPROACH IS TRANSFORMING THE WORLD OF MOBILITY INTO A NEW AND MORE VIABLE VERSION OF ITSELF"

arcus is the innovator of MiRA.OS, an industry-first passenger-centric technology that provides for seamless, personalized and secure experience through a network of Laureti vehicles. Very soon, the business world may adapt to Laureti's way of travelling, which will make our journeys to be productive, connected and secure. His London-based company is currently developing an electric vehicle driven by passenger-centric technologies for a personalized and productive journey experience.

THE PRICE AND PRIZE OF INNOVATION

Marcus had experienced his share of hardship in presenting an innovative product whose market hasn't yet existed and those challenges can never be underestimated. "From as early as 2017, the company met a number of legacy companies to explain its vision and the ultimate product experience it envisioned to create. Nonetheless, very few happened to grasp the vision. Being a lone voice on this topic, at times, people thought it was a crazy idea. Being steadfast in anchoring his vision to what he calls "a common sense, a foresight and a deeper understanding of where things are going", has given him a necessary paradigm shift to drive innovation. Marcus's efforts have ultimately paid off as a number of dominant players are appearing to focus on passenger-centric technologies in recent months. InnovateUK's recent whitepaper, Vision 2050, on connectivity and future transportation, has resonated a lot with Laureti's business model which clearly validated their thoughtleadership.

OUR SUCCESS WILL DEPEND ON FUTURE INNOVATION

He believes that the success of his role and his company will be determined by his 'inescapable obligation to deliver continued innovation'. The 37-year old entrepreneur reveals that the path to his innovation success is paved with three key factors. 'Understanding the future YOU', (referring to future consumer base), deeper and broader view for achieving sustainability and being able to think outside-the-car (generally auto industry). Today, the company is leading a long pipeline of patent applications in various indiscernible areas such as women's safety in fleet cars, multiverse applications for in-cabin use, and secure software platform.

LEADERSHIP& PERSPECTIVE

At a glimpse, Marcus is someone who looks to the future with a sense of optimism and a deep commitment to making a difference in the world through entrepreneurship. But what makes him unique? "It's the ability to engage right people to right causes" he says. "I pay close attention to understand people's hunger (motivations). I seek to establish from the start if and how our purpose could empower

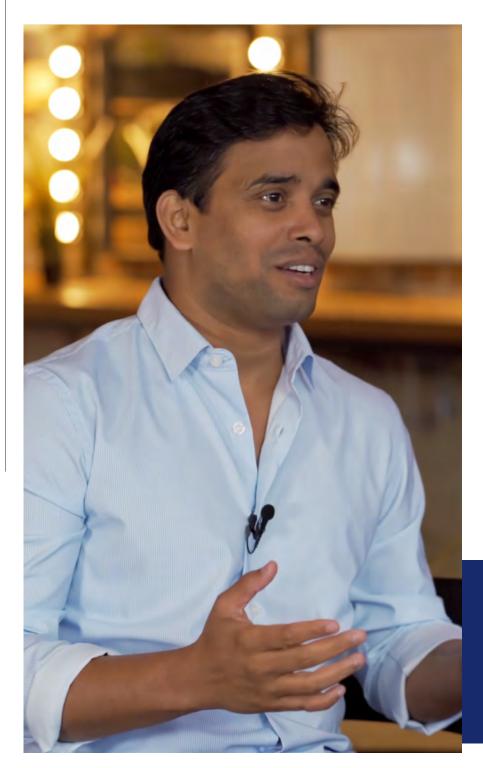
MARCUS PALETI

BRINGING OUT INNOVATIONS IN MOBILITY TECH SPACE

A bold futurist with a mission to change the future of mobility, Mr. Paleti is the founder CEO of Laureti Group, a mobility tech company that is building a global ecosystem for business travel. Racing towards electrification, Marcus's efforts are dedicated to redefine passenger-centric experience them to achieve their own success. Because managing people's expectations while directing their efforts to deliver business goals is the most delicate matter in building a world-class team which I am constantly learning."

THE WORLD VIEW

Marcus argues that the past century's innovations that made cars being household products have benefited the markets that invented and produced them in the first place. It wasn't until the last decades that cars have reached millions of people in emerging markets. In the future of mobility, an electric car should not be a household product, but an intelligent mobility must be. It must be global, productive, connected, secure and should be accessible'.





"MARK'S TEAM EQUIP TRIBAL YOUTH WITH INCREASED ASPIRATION LEVELS, SKILLS FOR LIFE, & PROGRESSIVE THINKING"

MARK LAITFLANG STONE

EMPOWERING YOUTH WITH NEW-WORLD PROFICIENCIES

Led by his vision of a world where no child is left behind in the journey towards success and wellbeing, Mark is committed towards empowering Northeast India's young adults with new-world competencies through his pioneering, Meghalaya-based personal excellence coaching enterprise 'Avenues'

self-made serial entrepreneur, Mark is an established Life Coach, Impact Speaker, Soft Skills & Leadership Trainer, whose inspiring journey took a significant turn when, in 2003, he founded AVENUES, Northeast India's pioneering Personal Excellence Coaching Enterprise, based in his hometown – Shillong. Driven by his passion to uplift tribal youth and youth aspirations, he began his life's mission to help young adults discover their true potential through coaching initiatives that introduce them to the world of coaching for life-preparedness and career readiness early on in life.

SHAPING MINDSETS WITH INDIGENOUS CURRICULUM

The education system in Meghalava and Northeast India has long since been driven by a national narrative that does not address the realities faced by the grassroots communities. Chastened by his own personal experiences, Mark believes that education being the key catalyst for youth development, an empowering curriculum that is driven by indigenous youth aspirations should be at the heart of the education frameworks of any emerging economy. A firm believer in the power of youth to bring about positive societal change, Mark leads a competent, caring team of young life coaches whose meaningful interventions in soft skills, leadership, capacity building, life coaching and personal development have impacted over 1,00,000 young lives across Northeast India over the last 18 years. Under Mark's leadership, the Avenues Academics Division has curated a unique curriculum whose pedagogies are inspired by a change model that identifies the gaps in conventional learning and introduces pioneering innovations that can add value to theexisting education framework and transform any classroom into a safe space for purpose, potential and peace to be discovered. At the heart of Avenues' Life Coaching Curriculum is its unique, impact-oriented MECCA model - Mindset, Emotion, Communication, Connection, and Action - that is rooted in Mark's belief that individual success and wellbeing is not dependent on academic knowledge alone, but on a holistic set of skills that include mental agility, emotional resilience, interpersonal skills, career readiness and life preparedness.

GIVING WINGS TO NASCENT DREAMS

Mark's firm belief that youth empowerment lies in their ability to lead themselves is manifested in his twenty-year journey – a journey that echoes inspiration, courage, and entrepreneurial resilience. Drawing inspiration from his personal experiences and with a heart that beats for the wellbeing of tribal youth, Mark has been steering



Avenues' interventions towards helping young people identify their strengths, explore their innate abilities, and discover their purpose through impactful, new-world oriented workshops that instil confidence, clarity, communication skills and human values needed to help them forge paths for themselves to propel their dreams into career-worthy assets, while never compromising on their unique individualities and cultural identities.

CONTRIBUTING TO SOCIAL WELFARE

Complementing Avenues' work in the youth empowerment space is the pioneering citizen facing services division which engages and employs young tribal youths to address the human resource gaps in the delivery and dissemination of government sponsored interventions. Mark's unique life coaching experiences called 'Pockets of Happiness' have also addressed multi-continental audiences in countries such as India, Switzerland, Thailand, and Brunei.



"MINHAJ PLANS TO EXPAND THE COMPANY GLOBALLY THROUGH HIS BUSINESS IDEAS AND INNOVATIONS"

W inhaj, through business expansion and diversification, is making a strong impact by promoting inclusive and sustainable economic growth, leading to significant employment opportunities in the Food & Beverages sector. As Minhaj states, his father's persistence and hard work led the company to the pinnacle of success. He learnt the business fundamentals from his father, whom he considers to be his mentor and inspiration. He attributes his success to his father's upbringing.

LEADING THE FMCG INDUSTRY

As the head of one of the oldest ventures in Bangladesh's FMCG industry, Minhaj ensures meeting the rigorous quality standards and strict adherence to international manufacturing practices such as the Good Agriculture Practice (GAP), Good Manufacturing Practice (GMP), Good Handling Practice (GHP), and Hazard Analysis Critical Control Point (HACCP). In addition, Ahmed Foods also implements the ISO and BSTI standards.

LEADERSHIP ROLES

Minhaj is associated with many governing bodies for implementing food standards. He is the Chairman of 'Food Safety & Factory Development Sub Committee' of Bangladesh Agro-Processing Association and 'Fruits and Vegetables Products Sectional Committee' and 'Starch, Derivatives and their By-products Sectional Committee' of the Bangladesh Standards and Testing Institution (BSTI). A few other prestigious positions he holds include that of the Convenor of the Dhaka Chamber of Commerce & Industry (DCCI), member of the Metropolitan Chamber of Commerce and Industry (MCCI), member of the e-Commerce Association of Bangladesh (e-CAB), and Vice President of the Junior Chamber International (JCI),Dhaka East.

RECOGNITION FOR EXCELLENCE

For his expertise and innovation in business, Minhaj has received the 'Young Entrepreneurs Award 2021' by JCI Bangladesh; 'Manager of The Year Award 2020' by the Europe Business Assembly, (EBA) Oxford, UK; and the 'Young Asian Entrepreneur Award' in 2020-2021. Receiving awards like 'The Visionary Leader' in 2019 and 'Global Leader in Commerce Management' 2020 -The BIZZ Award from the World Confederation of Business, Houston, USA have made Ahmed a renowned name in the global food and beverages industry.

GOALS FOR MILES AHEAD

Introducing top-quality foods and beverages has always been Minhaj's priority. Alongside, he is focused on maintaining the

MINHAJ AHMED

A RISING ICON IN BANGLADESH'S FMCG SECTOR

The Managing Director of Ahmed Food Products Private Limited, Mr. Minhaj Ahmed delivers best quality foods and beverages. A leader par excellence, he has a strong vision that drives the growth of his company. Under his leadership, the firm has been carrying forward the legacy of excellence position in the market and creating meaningful employment for the youth. Minhaj also plans to expand the company globally through his business ideas and innovations.

Tough times can never stop efficient and capable leaders like Minhaj. During the pandemic, Minhaj introduced Ahmed Xpress Delivery and Ahmed Xpress Chain Shop to help the customers buy the daily essentials without comprising on their health and safety. When most companies were facing depreciation because of the pandemic, Minhaj kept the company going through sustained efforts, teamwork, and by acclimatising to the changes brought on by the pandemic. He strives to move ahead while strengthening the principles, values and reliability of Ahmed Food Products.





"DR. HANDIGOL HAS BEEN INSPIRED BY THE ROLE THAT THE INTERNET HAS PLAYED GLOBALLY IN CONNECTING BUSINESSES"

DR. NIKHIL HANDIGOL

USING TECHNOLOGY TO BUILD A BETTER TOMORROW

Dr. Nikhil Handigol's maiden venture, Forward Networks, has eventually emerged as a market disruptor. Under his exemplary leadership, the company has been making waves in the IT sector and is all set to change technology usage forever

r. Handigol is an IIT Madras alumnus who went to Stanford University for his PhD. At Stanford, he did some groundbreaking work in networking technologies. It is there that he faced several problems like managing large data systems and decided to solve it for himself and others as well. He got together with three other Stanford alumni - David Erickson, Brandon Heller and Peyman Kazemian - and founded Forward Networks in 2013.

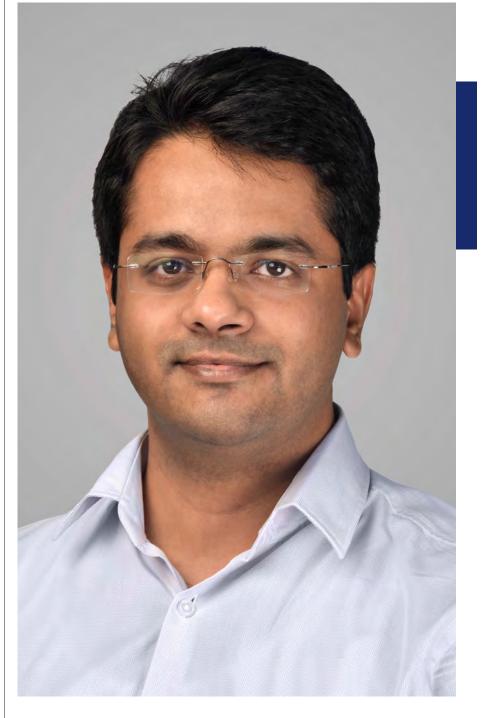
Forward Networks has been a strong venture since the very beginning. Under the guidance of 4 brilliant minds, the company gained series-A funding from top notch VCs within a year. With 6 employees, Dr. Handigol and his team set up their first office in Palo Alto in 2015. At Forward Networks, the team has created technology to make the world's networks more agile, predictable, and secure. This breakthrough technology is called the 'digital twin' of the network. According to him, the biggest business achievement for the company has been to use technological innovation to solve a major business problem. In the process, the company has been able to change the practice of building and operating large complex networks that are the lifeblood of modern businesses. In simple words, Dr. Handigol and his team want to automate away the human-error factor that causes network outages and security vulnerabilities.

TRUST IS KEY

Dr. Handigol likes to run a tight ship but one that is transparent. His method of leading a venture is to trust his teammates. A firm believer in the adage 'trust and delegate,' he puts his energy into hiring the best team members, training them diligently and then trusting them to work with autonomy. He prefers to have an open interaction-based ecosystem that is honest and respectful. It is tricky for any leader to consider everyone's point of view during any discussion and move forward. Dr. Handigol usually tackles this by leading discussions and keeping them centred around the agenda. Sometimes people's personalities get in the way, and these discussions can take unproductive turns. Dr. Handigol prefers to keep the discussions focused on data, a tactic which naturally leads to efficient discussions and the right outcomes. He has tried to build this culture of open communication all throughout Forward Networks.

IRREPLACEABLE TECHNOLOGY

Technology is an integral part of everything today. As a society, we are heavily dependent on technology for our day-to-day routines. Dr. Handigol echoes this sentiment and feels inspired when he sees



technology improving society. In particular, the entrepreneur has been inspired by the role that the Internet has played in connecting people and businesses across the globe. It is nothing short of a miracle that despite a raging global pandemic that forced people to stay home, the world largely continued to function. He feels it is only because of the internet that employees could work from home, students could attend classes virtually, and friends and family could stay in touch and support each other. This irreplaceable role of technology is what drove him in the first place to pursue a PhD with a research focus on computer networking. It helped him to eventually co-found a company to make the networks of the world more agile, predictable, and secure to meet the needs of the future. Dr. Handigol has a clear vision regarding his firm. He wants to be what Google is to the internet. The leader envisions Forward Networks to be an indispensable part of networking and hopes to see a world where robust and secure networks enable a better society.



"HIS MOTIVATION & HARD WORK HAVE EARNED THE FIRM 35,000+ CLIENTS, UNIQUE PROJECTS, & EXCLUSIVE AGREEMENTS"

ayaraj's commitment to providing an alternate energy source that is clean, green and sustainable has resulted in Regen experiencing 300% growth in just 3 years. Under his expert guidance, Regen Power was ranked 55th fastest growing company in Australia by the Financial Review in 2020. The company has also succeeded in making it to the Financial Times' list of top 500 highgrowth companies in Asia-Pacific 3 times in a row in 2020, 2021 & 2022.

His strong leadership and motivation have led the company carve a spot for itself as a household name in Western Australia, and an upcoming brand in the eastern states, owing to the business expansion to New South Wales, South Australia, and Queensland. His rich experience in the renewable energy sector, customer-first approach and excellent customer service procedures have led Regen Power to win Product Review awards in 2020 and 2021.

AN OUTSTANDING PROFESSIONAL

Jayaraj has a double master's degree in engineering management and information and communication technology with a major in e-business from the University of Wollongong. He is an accomplished professional with demonstrable skills in sales management, negotiation, operations management, engineering, business strategy and contracts negotiation. He has played an instrumental role in commercialising solar power systems in the Australian and overseas renewable energy sector. Despite lockdown restrictions, he ensured a record number of installations in 2021. Javaraj is currently pursuing Doctorate in Business Administration at Curtin University. His thesis titled "Solar PV adoption in Australia and policy effectiveness" is an empirical study on adoption of solar photovoltaic (PV) and battery storage systems in the residential sector and the effectiveness of government policy as an enabler. His research will help the stakeholders in renewable energy understand end user needs and amend current policies accordingly. His research will further aid developing markets effectively plan implementation of solar powered systems.

COMMITMENT TO ENVIRONMENT

With Jayaraj at the helm of affairs, the company has completed some remarkable projects like the designing and commissioning of a 500KW floating power plant in India and administering a unique USD\$50M 50-megawatt ground mounted solar farm project in central Vietnam. His motivation and hard work have earned Regent Power more than 35,000 clients, unique projects, and exclusive agreements with Tesla and Huawei. His innate sense of responsibility and belief in giving back to the community is evident through his noble gesture



LEADING THE WAY TO HARNESS SOLAR POWER

The MD of Regen Power, Nikhil Jayaraj, strives to harness solar energy for meeting various developmentrelated needs. Established in 2003, his Australia-based firm caters to the power requirements of residential, commercial, off-grid mining, & remote communities in and international markets of nominally priced or free of cost solar power installations for local organisations such as churches, temples, medical centres, clinics, and community centres. The core concepts of energy conservation and sustainable environment have been the guiding force for him and led to Regen Power installing 35,000 solar systems summing up to 100,000KW or 100MW solar capacity. They produce 480,000 units per day and 175 million units in a year. These contributions helped reduce power plant emissions and achieve significant environmental benefits for Australia and the global community. Additionally, the company has contributed the energy equivalent of planting 30,000 trees, saved 500 million litres of fossil fuels, and helped avoid 600 million kg of coal usage.





"HIS ATTITUDE OF IDENTIFYING CHALLENGES AND SOLVING THEM AS INNOVATIVELY AS POSSIBLE MAKES HIM A LEADER"

NIKHIL MENDHI

EYE ON THE PRIZE: LEADING WITH A FUTURE-FOCUSED APPROACH

Mr. Nikhil Mendhi is an enterprising and futurefocused healthcare technology leader who integrates innovation, vision, and exceptional execution to transform healthcare. He is known for his proven ability to drive high growth ventures and transform companies with innovation and customer centricity

r. Mendhi joined Exponential AI as the Chief Operating Officer in 2019. Exponential AI is a leading Healthcare focused Decision Intelligence Platform that empowers large corporations to accelerate their AI journey by taking control of designing, testing and deploying their own AI solutions.

Prior to this, he has held several senior leadership positions in organizations like Highmark and Deloitte among others. He also led many multi-million P&Ls and high-profile enterprise-wide initiatives for Large Health Plans and Fortune 500 healthcare organizations. He believes in keeping a tab on what's going on in the technology side of things to always embrace newer techniques, best practices and solutions that will not only improve day-to-day function but benefit the organization in the long-term.

KEEPING THE TEAM MOTIVATED

Every leader has a distinct style and preference on how they want to lead their teams. Mr. Mendhi is of the opinion that the team should always be prepared for newer challenges. As a leader, he wants his team to stay hungry for more. For this, he likes to consistently expose the team to complex challenges which will keep everyone intellectually stimulated. At the same time, he also realizes that support and recognition are equally important so he makes sure all his team members are recognized for their efforts. He tries to maintain a balance so that the team stays motivated to work on innovative solutions they are building together.

AWARDS & RECOGNITION

Mr. Mendhi's exceptional talent and work have been recognized by several industry and technology associations. Recently, he was featured in the 'Top 100 leaders in healthcare' by the International Federation of Healthcare Practitioners (IFAH). He is also a mentor for the IIT Kanpur incubator program, where he advises many budding entrepreneurs with innovative ideas that can potentially transform the future of healthcare. Along with that he also serves on the board of several health technology startups. A seasoned visionary, his experience and achievements have also earned him a place in the Forbes Technology Council, an exclusive and invitationonly community of the world's leading CIOs, CTOs and technology executives. As a member of the Council, he shares his extensive knowledge of how AI can transform the future of healthcare by improving cost, quality and outcomes.

PAVING WAY FOR THE FUTURE

Mr. Mendhi is very excited and upbeat about the future of AI him a leader who inspires.



especially in the healthcare sector. At Exponential AI, Mr. Mendhi and his team are working tirelessly to enable healthcare organizations to run smarter, autonomous processes that continuously adapt and respond to changing business needs while delivering better efficiency and cost metrics. Their innovative solutions and ideas are getting recognized by multiple technology and industry associations and the company is growing rapidly. Mr. Mendhi is thrilled with the way things are moving and wants to build on this growth. The company has been witnessing double-digit growth year over year and it will build momentum for AI adoption in the coming years. In the future, he also wants to expand to other industries like financial services and manufacturing that need scaled AI implementations. Mr. Mendhi is a true leader who believes in moving forward. He is a go-getter and a problem solver. It is this attitude of identifying challenges and solving them as innovatively as possible that makes him a leader who inspires.



"FOR THE BENEFIT OF MANKIND, HIS RESEARCH TEAM IS ACTIVELY ENGAGED IN BRINGING SCIENCE AND SPIRITUALITY TOGETHER"

itin is a civil engineer, who strives to make the society a better place. Under the esteemed guidance of his father, His Holiness Gurumauli, and Sadguru Moredada, Nitin went on to expanding the social reforms for betterment of society.

RESHAPING THE FUTURE

Nitin relentlessly imparts the value-based education to youth and children through Balsanskar. As the Head of the Publications Department of Gurupeeth, Nitin takes a step forward, implementing modern technology in the printing set-up for better efficiency. The trust presently brings out over 70 books in Marathi, Hindi, Gujarati, Kannada, Telugu, Bengali, Sanskrit, English and other languages as well as in Braille. Engaged in grassroot reforms for the past six decades, Gurupeeth encountered further advancement when Nitin established an IT cell and 'Desh Videsh Vibhag.'

REVOLUTION FOR A BETTER SOCIETY

Under the supervision of Nitin, many of activities have been outspread in Maharashtra, and across the other states. Meeting the global demands, Balsanskar and counselling campaigns have been conducted in countries like the USA, UK, Canada, Germany, Belgium, Netherlands, Singapore, Nepal, UAE, and Australia. These activities, interestingly, are executed by the dedicated and selfless voluntary activists, who themselves benefitted from such initiatives, and are now giving back to the society, across caste, creed or ethnicity. Even during the pandemic, young Sevakari volunteers organised blood donation camps, food shelters for the needy and quarantined people, and organised counselling sessions to provide the psychological support to those who lost their jobs during the pandemic. The sessions continue even today at the thousands of centres in and outside India. Nitin's value-based education and training have helped people overcome alcoholism and live productively. Women have been guided to live independently and moral values have been imparted among children. The impact of his initiatives has been far-reaching.

WORLD RECORDS AND GLOBAL RECOGNITION

The eight world records set by the Value Education Cell of Gurupeeth under his guidance certainly deserve applause. From one lakh twenty thousand students together chanting of Stotra-Mantras and the group recitation of Shree Ganapati Atharvashirsha Stotra 1 Crore 20 Lakhs 56 Thousand times by students during the Ganesh Festival in September 2020 to more than fifty-one thousand students making eco-friendly Diwali lanterns, the records indeed illustrate changing lives of many. In addition to this, 7500+ students made prototypes of 758+ different forts showcasing

NITIN SHRIRAM MORE

MAKING A POSITIVE DIFFERENCE

The Head of the Publications Department of Akhil Bharatiya Shree Swami Samarth Gurupeeth, Hon. Nitin More has pledged to shape the future through social reforms. With his sincere vision, Nitin has initiated multiple initiatives for the betterment of society

India's rich legacy.

AN INSPIRATIONAL FIGURE

Nitin is truly an inspirational leader for numerous young volunteers, who have been serving selflessly. He works with all his will to create awareness against social evils like superstitions. The research team, under his valuable guidance, is actively engaged in bringing science and spirituality together for the benefit of mankind. Leadership is a duty, not a position – Nitin proves it time and again with his constant efforts to create a better future. It is solely because of the successful and esteemed execution of the programmes by Nitin and Shree Gurupeeth that millions of lives have been enriched.





"HIS COMMITMENT AND UNMATCHED EFFORTS HAVE ENSURED FIRM'S STEADY GROWTH"

PULKIT SETH

Pulkit Seth of Pearl Global Industries entered his father's business venture with the sole vision of reinventing the apparel industry. Two decades later, he has completely turned around the company with his mindful, sustainable, and futuristic ideas

W r. Seth graduated from Stern School of Business with a Bachelor's degree in science. He then decided to join his family business - Pearl Global. Even though it was his first professional experience, he had big plans. He harbored a strong passion for innovation and took that with him when he joined the company in 2002. Mr. Seth wanted to reinvent the business and lead with a next-gen mindset. He was strongly driven by the vision to totally transform the apparel industry and that is exactly what he went on to achieve.

A FRESH OUTLOOK

Pearl Global was established by Deepak Seth in 1987. It is one of the few Indian apparel export houses that are listed on the Indian Stock Exchange. The company's USP is that it offers multicountry manufacturing and a whole range of products all under one roof. Many of the company's milestones can be accredited to Mr. Deepak, under whom the business has grown by leaps and bounds.

Mr. Seth brings to Pearl Global a strategic outlook with which he has led the entire business transformation. He is now the Managing Director and Vice Chairman of Pearl Global and under his guidance, the company has grown to be a \$300 million venture with a workforce of over 32,000 people. By redirecting the company along a new path, Mr. Seth has also carved a name for himself and has played a vital role in the company's growth journey. With a futuristic eye on sustainable fashion, he strategically created an operations model that would benefit the world and give way to a circular economy.

He has led various initiatives at the company to build newage processes that promote the use of sustainable technology and innovative business practices. His focus has always been on sustainability. From establishing solar panels at the factories to starting processes like ETP (Effluent Treatment Plant) and STP (Sewage Treatment Plant) that conserve and recycle watermark. Seth has led some path-breaking initiatives that were unheard of in the industry. Almost all the processes in the company are automated and worked on with the help of a skilled taskforce.

His sustainable approach has assisted the organization in creating the herculean output of over 70 million clothing pieces annually, with a key focus on sustainability in all aspects of the business. He vehemently stresses upon operational excellence. Under his exemplary leadership, the team offers complete supply chain solutions, ensures timely deliveries, and stays focused on customer satisfaction.



MARCHING TOWARDS A GLISTENING FUTURE

Mr. Seth's vision and hard work have won many accolades for the company. Pearl Global has received various awards like the 'Highest Global Exports' by Apparel Export Promotion Council (AEPC), Three Star Trading House Certificate of Recognition from The Ministry of Commerce and Industry, and Authorized Economic Operator Certificate from the Ministry of Finance among many others.

At a young age of 41, Mr. Seth has built an empire that stands tall not only for the sheer numbers but also for the distinguished business values it exudes. His commitment, perseverance and unmatched efforts have ensured that the firm enjoys steady growth. With this kind of resolve, the future looks good for Pearl Global. Mr. Seth believes that the journey is just getting started. There are many opportunities still waiting to be explored and he can't wait to scale new heights.



s he comes from a family of traders, Rishabh has a strong understanding of the business world. A consummate learner, Rishabh has completed various executive courses at various universities. Following his graduation from G Zarb School of Business, Hofstra University, New York, he joined Kaya Skin Clinic where he worked in Projects, Service Quality Management, & Online Marketing.

A SELF-RELIANT LEADER

Almost a decade ago, Rishabh joined Marico, a global leader in beauty and wellness products and a Fortune 500 company founded by his father, Harsh Mariwala, in 1990. With the company listed on the Bombay Stock Exchange in 1996 and operating in 25 countries, his father has successfully transformed the family business in spices and edible oils into a household name. After three years of enriched exposure at Marico Group, the second-generation family business entrepreneur stepped out of his comfort zone and charted his own course in 2011 by establishing Soap Opera N More (brand PureSense), a marketer of niche bath and body personal care products. He then took on the investor's role by setting up Sharrp Ventures in 2014, a family office for managing and growing the Mariwala family business. Thus, as of recently, Rishabh has been managing two roles. On one hand, he has launched the premium brand PureSense under Soap Opera. On the other hand, he has expanded Sharrp Ventures into a global family office that backs Indian startups. With multiple responsibilities under his belt, the young leader has gained hands-on experience across all aspects of the business.

DEDICATED TO GENERATING MULTIGENERATIONAL WEALTH

Rishabh is currently in the process of selling PureSense to Marico that has been eyeing the luxury personal care sector, so that he can focus entirely on Sharrp Ventures. The ambitious leader wants to transform Sharrp Ventures into a "platform that attracts and develops high caliber talent, has proper processes and systems, and preserves and grows a multigenerational pool of family wealth. Following Marico's dividend payout ratio going up significantly in 2014, Rishabh suggested to his father that he diversify and invest either in equities or venture capital and private equity. His father recommended investing in the public market through equities, so that is where a significant portion of the investment is. Sharrp Ventures was formed as a result of Rishabh's investments in startups, venture capital, and private equity. It was the dividend that he received from Marico that enabled Sharrp to invest in the public and private markets at the same time. Approximately 20% of the Mariwala family office's funds are allocated to startups,



Mr. Rishabh Mariwala, the Director at Marico Limited, and the Co-Founder and Director of Sharrp Ventures, is a young, dynamic, and enthusiastic leader who is always brimming with unceasing passion to excel and make it big in the world of business

"RISHABH WANTS TO TRANSFORM SHARRP VENTURES INTO A PLATFORM THAT ATTRACTS AND DEVELOPS HIGH CALIBER TALENT"

venture capitalists, and private equity firms, with checks ranging from USD 500k to USD 3.5m.

Under his leadership, Sharrp Ventures has invested in 10 venture capital funds and startups to date. Under his leadership, Sharrp Ventures has been able to write large checks over the years and have participated in multiple rounds besides making direct investments with funds. The company has also invested in numerous startup companies, such as Nykaa, a unicorn in beauty and skincare, and Mamaearth, a beauty and baby care portal. They have also partnered with early-stage venture capital investors Blume Ventures and A91 Partners. Rishabh's only partial exit so far has been through Nykaa. He intends to put his money into edtech and fintech startups as well in the future.





"IN A BID TO REACH MORE SMES, HE LAUNCHED DARPAN, A FREE-OF-COST ONLINE MANAGEMENT EDUCATION PROGRAM"

ROHIT ARORA CREATING A PATH TO SUCCESS FOR SME ENTREPRENEURS

Rohit Arora, the Founder & CEO of TransGanization, is helping Indian entrepreneurs build self-sustaining firms by offering them the needed resources, guidance, and confidence. He possesses strong business acumen and has transformed the lives of over 470 SME entrepreneurs to date

R ohit belongs to a humble background and hails from the beautiful Kashmir valley. His determination and hard work secured him a seat in the prestigious IIT-Bombay. Thereafter, he pursued a degree in Finance and Leadership from the Indian School of Business (ISB), Hyderabad. Rohit started his professional journey with Arthur Anderson as a consultant, and later switched to KPMG to work as a business advisor. After some time, he joined the renowned Kelloggs School of Management to hone his skills further.

AN EXTRAORDINARY JOURNEY

In 1988, Rohit left Kashmir for Mumbai. Little did he know he would work with the top corporate organizations like Arthur Anderson, KPMG, HSBC, and more. After working with Arthur Anderson & KPMG as a consultant and a business advisor, he got a first-hand experience in business transformation. He even took SAB TV to newer heights and played a pivotal role in launching Mi Marathi. He spent years working with Jawed Habib and helped scale the organization from 80 salons to 650 salons in just 5 years.

IT'S ALL ABOUT MAKING AN IMPACT

When working with Jawed Habib, Rohit realized the enormous potential of the SME sector. He felt that SMEs could do a lot better if they get easy access to advanced knowledge and business expertise, which are generally at the disposal of large organizations. It is what led to the growth of TransGanization, a business consulting company. His company works and lives by the principle "LOVE ALL, SERVE ALL, GIVE ALL." The scientifically formulated management practices offered by TransGanization help SMEs identify their purpose and create an everlasting impact by leveraging the company's resources, knowledge, and guidance.

TOUCHING COUNTLESS LIVES

In a bid to reach a bigger section of the SMEs, Rohit launched Darpan, a free-of-cost online management education program to provide the best-in-class education to SME business owners & their employees. These sessions were held every morning in 2020 when the nation was put under a pandemic-led lockdown. He shared a new concept every morning, garnered a strong following, and imparted unique education to countless people. At present, Darpan offers a rich library of over 500 hours of top-of-the-line business education videos and articles curated exclusively to serve the SME sector.



A VERSATILE LEADER & ACHIEVER

When not working, Rohit loves to write books and spread knowledge on Advaita Vedanta. He has also authored two best-selling books – TransGanization and the Journey of Ajaa. He conducts spiritual programs on Bhakti Sagar, a National Television Channel, as well. Rohit has collaborated with artists like Shaan, Pratibha Singh Bagel, and Abhishek Ray to create two music albums – Kanha Ki Preet – Divine Love and Birha – Prem Se Bhakti Ki Yatra. He was also recognized for helping 15,000+ businesses and hence received the "Best Client Result of the Year Award" at the India Mentors & Business Coaching Summit, 2021. Rohit has been covered by top publications like Outlook Business Outstanding Performers, Entrepreneur Magazine, and Fortune India Exchange. Currently, he is writing two more books – Discover Ekam and Bhagwat Geeta – Reunderstood, to spread spiritual knowledge further.

YOUTH ICON OF THE YEAR

"HE PROMOTES TOWELS WHICH ARE MADE OF NATURAL PRODUCTS, WITH PROCEDURES SAFE FOR THE ENVIRONMENT"

aving completed a Master's in Business Administration from Syracuse University, New York, Mr. Chiripal stepped into the already established family-owned business conglomerate -The Chiripal Group. Equipped with a sound educational background, he worked as the Managing Director of Chiripal Industries Limited for seven-and-a-half years. However, the young enthusiast wanted to take a leap of faith and extend his business into a new vertical terry towels. This was the beginning of his entrepreneurial journey. He started leading Nandan Terry Limited, the latest venture of the group, as its CEO in 2016. A farsighted entrepreneur, he was able to take the brand to the global level in just two years. The dynamic leader has been successful in establishing his brand as one of the finest terry towels manufacturers and distributors with a wide range of collections including fashion towels, beach towels and basic towels. Riding on advanced textile technology and quality service, the company presently exports 70-90% of its production across the world.

TECH-LED NATURAL FABRIC BLENDS

Using the latest technology, the exceptional leader has laid a strong foundation for the venture in order to produce the best products in the market. Under his supervision, Nandan Terry Limited has been producing an extensive collection of 100% cotton terry towels using Certified Organic, Egyptian, Supima and Cotton blends, Cotton Bamboo, and Cotton Tencel in a variety of weaving patterns. The visionary youth icon pursues the process of incessant upgrading in R&D technology and methodology in pursuit of unparalleled quality. To achieve his objective, he developed the Dholi Spinning Park, a 400-acre campus equipped with a modern-day manufacturing unit of 2 lakhs spindles, and a new Denim line. Under his able leadership, the brand has been acclaimed and certified by some of the most reputed global certification agencies for its unmatched quality, environmental consciousness, labor practices, processes, and customer services. His ability to think beyond the conventional gave birth to 'Shield' towels that are specially designed with superior OSMOSE yarn technology, which helps them dry fast and avert the accumulation of viruses and bacteria.

TURNING OBSTACLES INTO OPPORTUNITIES

Even during the pandemic, Mr. Chiripal has been able to ensure the steady growth of Nandan Terry Limited with a healthy turnover. The pandemic pushed the demand for high-quality hygienic towels and the visionary business scion capitalized on this opportunity. Believing in a zero-compromise policy and stringent quality checks, he has continued to ensure the company uses the best-quality cotton and advanced technology. His team of highly qualified professionals ensures utmost customer satisfaction in terms of quality, timely delivery and customer support. He stays in touch

RONAK CHIRIPAL

An avid entrepreneur, Ronak Chiripal has been showcasing exceptional inherited business skills by setting new milestones in the textile industry. He leads the brand Nandan Terry Limited, which is known for its incomparable quality of fabric in the competitive market of terry towels

with his customers through zoom calls and other media platforms to take feedback about the services and update them about new products.

GARNERING GLORY

Recognized by The Cotton Textiles Export Promotion Council for his efforts, he has been awarded the Silver Plaque for exporting terry towels in the 10-100 crores category. The young CEO has also received the 'Iconic Entrepreneur in Textile Industry' by Mid-day International Gaurav Icons Awards.

He is keen on sustainable development and also organizes blood donation camps and tree plantation drives at his manufacturing unit.





"AS AN ECO-FRIENDLY PRACTICE, ROSHNI EXPERIMENTS WITH VARIOUS INDO-WESTERN OUTFITS MADE OUT OF RECYCLED SAREES"

ROSHNI MUKHERJEE

Roshni Mukherjee is the Founder of a successful UKbased Indian clothing brand Myosutra. An up and coming fashion entrepreneur, she is redefining the Indian ethnic fashion in the West and showcasing the brilliance of Indian arts and culture with improvisations that suit modern taste

fter a nearly two-decade long stellar career in banking, Roshni founded Myosutra in 2017 out of her unconditional love for the Indian craftsmanship. Born and brought up in a culturally inclined typical Bengali household in Kolkata, she developed a deep admiration for traditional Indian textiles and fabrics at an early age. Her exquisite handloom saris and bespoke jewellery are popular among foreigners and the Indian diaspora. With exports spanning to almost 25 countries across 5 continents, Roshni's label is on its way to become the most prominent 'desi' brand in Europe. A saree connoisseur herself, she keeps exploring creative ways to redefine sarees and fashion accessories that best represent modern women. One of her unique designs, the 'Bengal weaves' saree is a masterpiece combining the best of traditional weaves like Baluchari from Bishnupur, Dhakai from Dhaka, Kantha from Bolpur, Batik, Tant, and Gamcha - all in one saree. Her Spring Summer Ethnic Jackets collection represents 6 different weaves from different corners of India and has been a successful attempt at adding some colours to the British high street fashion dominated by black and grey. She has something for every generation, be it contemporary designs like the London Skyline and Harry Potterthemed sarees or the 'ShohojPaath' saree collection, an attempt to familiarise young Bengalis with 'bornomala' and the Bengali culture.

Her passion for fashion and the steady support and encouragement from her father, Mr. Shyamal Paul Chowdhury, have helped her fulfil her dreams of promoting the wondrous weaves and traditional textiles of India globally. She considers her creations as an ode to the Indian weavers. Thanks to her, NRIs can now easily buy their favourite local weaves from Calcutta, Banaras, or any other part of India in the UK and rest of the world. She attributes the economic success of Myosutra to her experience as a banker. It equipped her with the necessary skills to become a successful entrepreneur. Superior quality products and impeccable customer services have earned the brand 25,000 followers on Facebook and 9,000 followers on Instagram in a short span.

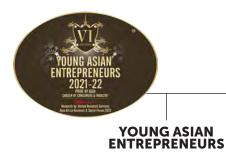
TOWARDS A SUSTAINABLE FUTURE

Roshni has launched "Swap that Saree" campaign to bring the Indian culture to the centre stage and promote sustainable fashion. She encourages customers to choose smartly and transform their old sarees into entirely new outfits like gowns, jackets, and dresses. According to Roshni, clothes are an investment and one



should reuse them creatively instead of wasting their resources on new outfits for every occasion.

One of the eco-friendly fashion practices Roshni follows is experimenting with various Indo-western outfits made out of recycled sarees. An alumnus of the British Academy of Fashion Design, she feels that as a responsible fashion leader it is her duty to innovate and create a fashion opinion that genuinely evokes a positive change. Through her association with Psyconnect as the Chief Designer, she advocates the importance of mental health and promotes how dressing well can induce a sense of positivity in life. Her lifestyle and fashion television show- 'AshwinerSharodoShaaje' has established her as a television fashion guru in the UK. She is also a member of the Board of Advisors of Miss India, UK. For Roshni, learning and continuously updating oneself through work and life experiences is the key to sustenance and progress.



"SANTHOSHI STRIVES TO CREATE A COMMUNITY WHERE EVERYONE CAN SHARE KNOWLEDGE AND BECOME INSPIRED BY EACH OTHER"

S anthoshi has carved out a niche in the personal care industry with her dedication and enthusiasm. She strives to create brands that blend beauty and technology in the best way. Her passion for beauty led her to create BeautyKart as an evolving e-commerce destination for personal care, beauty, and lifestyle products. She has some revolutionary plans in store for the future of BeautyKart.

A TECH-SAVVY ENTREPRENEUR

Through BeautyKart, Santhoshi had brought customization and technology to commerce modules and established a global retail atmosphere for beauty products. With the addition of technology to supply chains, she has revolutionised the beauty industry to be more responsible and sustainable. With an integrated physical and digital commerce experience, the company offers online consultations, speed in delivering new products to market, and even voice-based purchases. She also uses Artificial Intelligence to enhance ease of use, allowing people to enjoy customisation based on their skin dynamics. With BeautyKart, the beauty connoisseurturned entrepreneur pioneered a first-of-its-kind digital community hotspot to unite educators, enthusiasts, and learners to strengthen the perception of beauty so as to harmonise inclusivity, authenticity, and empowerment. Additionally, she revolutionised the art of retail by introducing Omni channel commerce chains to meet the growing demands from all corners of the nation.

A keen fashion enthusiast, Santhoshi has been a part of several fashion weeks all over the world. With her strong ethic, charismatic nature and graceful demeanour, she has established herself as one of beauty and fashion's most sought-after and influential faces. It has been her goal to promote inclusivity and skin positivity throughout the cosmetics industry. She is also a gifted public speaker with a flair for delivering powerful ideas and inspiring thoughts with her charming demeanour.

PRIORITIZING QUALITY

The company's mission is to alert consumers about counterfeit beauty products in the personal grooming industry – a mission that Santhoshi has played a key role in fulfilling. A seasoned industry expert, she has curated and acquired brands under the Beauty accelerator programme, as well as catalysed other brands under the programme.

Her vibrant vision of creating a global retail atmosphere in India has created a market for innovative and diverse offerings in the personal care industry for many professionals.

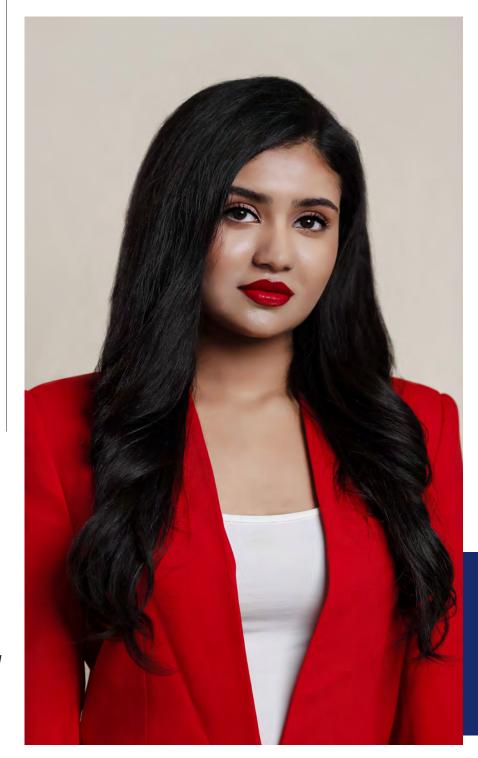
SANTHOSHI REDDY

DIGITIZING BEAUTY COMMERCE FOR A NEW ERA

The Co-Founder & CEO of BeautyKart (a renowned beauty tech company), Santhoshi exudes unwavering optimism and a desire to succeed in all her endeavours. Known for her brilliant background in beauty chemistry, she has led major innovations for brands like Twenty Beauty, Skin Law, & others

PURPOSE-DRIVEN BEAUTY

Beyond the beauty industry, the benevolent entrepreneur regularly participates in many social welfare programs. In addition, she had initiated a mental health awareness campaign called 'Virtual Virtue,' which stands for virtuous behaviour in a virtual world. She is also involved with sustainable initiatives with the United Nations. Furthermore, through her massive social media presence, she strives to create a community where everyone can share knowledge and become inspired by each other. What's more, the forward-thinking business leader is also a published author. With relentless passion , She has curated and acquired many brands under the beauty accelerator programme in BeautyKart.





"HIS LEADERSHIP QUALITIES HAVE HELPED HIM BUILD A DREAM TEAM WHICH FACILITATED RISE OF THE FIRM IN A SHORT SPAN"

SHAREEF MUHAMMED

REACHING FOR THE SKY

Mr. Shareef Muhammed, the Founder and Chairman of Cubes International Group carved his own path and climbed the ladder of success adroitly. With his determined nature and a twinkle of determination in his eyes, he has always been sure that the stars were not far away

B orn to a humble middle class family in a small town in Thrissur, Kerala, Shareef Muhammed's entrepreneurial saga exemplifies that hard work and success go hand in hand. Beginning his career in 2008 as just another employee, he soon realized he was made for bigger ventures. While working for a Qatar-based construction company in 2011, he invested a major part of his salary into business. His young shoulders took big responsibilities with explicit understanding of every task he undertook. Patience and perseverance were the two pillars that became a foundation for turning his dreams turn into a reality.

THE RISE OF A STAR

The leader in him began to take wings while he was working for a Turkey-based company providing vehicles for construction. He managed to provide 300 drivers to the company, which revealed the budding entrepreneur in him. Soon, he was invited to become a sub-contractor and that was the turning point in his career. The counts for the contract went up from 300 to 1300 in no time. His dedication led him to set up a business venture in his motherland Kerala. The foundation and groundwork for Cubes International Logistics started in 2017 and the firm saw the light of day in the year 2018, with business in full swing.

Having inherited his mother's grit, Shareef Muhammed knew that hurdles can be crossed if fought with resilience. He was brought up by a single parent since he lost his father in his early years of childhood. He learnt life lessons early because of the hardships faced by his mother and how she overcame them during those days.

He has always believed that India is a land of opportunities and often invested in indigenous projects. His exemplary leadership qualities and focused approach have helped him to build a dream team which facilitated huge rise of the firm in a short span. In just a year he saw phenomenal growth of the parent company, Cubes International Group. Today, he oversees and manages the operations of Cubes International Logistics, Cubes International Developers, Cubevo International Trading, Psycho Designs, Cubes Trading and Contracting, Cascade Foodstuff Trading andCubes Entertainments.Leading on all fronts and continuously exploring different verticals such as Logistics, Construction, Architectural service, Food Import & Export, General Trading, Media Production, FMCG etc. Shareef Muhammed operates his businesses in the UAE, Qatar, India and the USA.



CALCULATED RISK

Having risen to such great heights within couple of years Shareef Muhammed has the brain of a mastermind. He takes calculated risks, brainstorming with an idea, understanding the market feasibility, sticking to his principles, and executing it articulately and drawing profit from it. It's his well formed team that forms his backbone supporting him wholeheartedly while knowing well that their charismatic leader is no ordinary man. He has the ability to pull through the most trying times with his humbleness and a strong mind.

A CHARISMATIC LEADER

Known for his charming personality and enigmatic smile, Shareef Muhammed believes in the concept of learning and growing with each passing day. He advises aspiring entrepreneurs to remember that hard work always pays off, and one should never forget that patience and perseverance are the keys to success.



"HE INVITES GLOBAL REAL ESTATE EXPERTS TO COME & SHARE THEIR LEARNINGS, TO DEEPEN THE KNOWLEDGE OF EXP TEAM"

r. Vashishtha's journey to real estate was a matter of chance. An engineer graduate, Mr. Vashishtha never found real estate befitting his career trajectory. However, an internship opportunity during the third year of college introduced him to the world of real estate, and made him realise that his core strengths lay not in engineering but in real estate.

After completing the degree in engineering, he took up a job at an information technology firm, but quit after a month due to his passion for real estate. He took up a job at the same real estate company he worked at as an intern, and decided to pursue a Master's degree simultaneously.

He completed the Masters of Business Administration (MBA) in Real Estate Development and Finance, with majors in investment and sales, to polish and hone his skills.

In his journey of over 10 years that led him to eXp Realty, he has worked with global real estate companies such as Cushman and Wakefield, as well as Sotheby's International Realty. His experience has led him to develop unparalleled expertise in real estate portfolio management, investment advisory as well as in handling large ticket property transaction for corporates, HNI's and developers.

A TRUE LEADER

Mr. Vashishtha today leads the pioneering team that has set up the India brand of eXp Realty. Since the company's inception in 2020, Mr. Vashishtha has added 1400 + agents to the organization, and has expanded eXp's operations to more than 16 states and 100 + cities, covering several tier 1 and tier 2 cities and building up a large customer base.

Mr. Vashishtha rightly believes that education is the foundation for consistent growth, and only a deep and comprehensive knowledge of real estate development and the real estate market will help brokers and agents understand the market functions in a particular geography and customers' needs. In this regard, he has been organising over 50 hours of live training sessions for his agents and teams every week, which happens both domestically and through eXp globally. For the training sessions, he invites real estate experts from all around the world to come and share their insights and learnings, in order to deepen the knowledge of eXp employees and improve service delivery. 'A happy employee is a productive employee'-emphasizes Mr. Vashishtha, and walks the talk by offering employees to set their own terms and conditions and allows them flexibility in work, and the freedom to voice their ideas, and grow their network. During the covid crisis, he tirelessly arranged free vaccines for his entire workforce.

SHASHANK VASHISHTHA

MAKING A MARK IN THE REAL ESTATE INDUSTRY

Mr. Vashishtha is the Executive Director and Managing Broker at eXp Realty India, and possesses a rich experience in real estate, property portfolio management, investment advisory, and handling transactions for corporates, HNI's and some of the internally-renowned developers

A VISIONARY BY NATURE

Mr. Vashishtha has realized the importance of tapping into the market for non-resident Indians in the USA, UK, Australia, South Africa, and other countries. eXp India is partnering with developers around the world and in India to cater to the needs of the Indians settled overseas. Thus, he has initiated a developer onboarding programme to match, reputable developers with clients. This collaboration is expected to be a win-win venture as developers can crack into mature markets such as the USA, UK, Dubai and South Africa and others, while the clients can find reputable developers.





"SREEJEET ENSURES THAT THE STUDENTS GAIN KNOWLEDGE AND SKILLS TO BECOME PUBLIC-SPIRITED"

SREEJEET PATNAIK

STRENGTHENING INNOVATION IN EDUCATION

The Managing Director of the Mother's Public School, Mr. Sreejeet Patnaik brings his rich management expertise to the table. He has a background in engineering and holds an MBA degree in HR. Currently, he is setting up the school's new branches at Khandagiri, Puri, Pahala and Rourkela

other's Public School was established thirty one years ago, in Bhubaneswar. A need of the society, the school was the perfect solution to the needs and challenges of working mothers. The institute's first ever batch had just 14 students aged between 2 and 9 years. Initially, the aim was to provide a day-boarding with meal provisions so that working parents could be assured regarding the care and safety of their children. Since then, Mother's Public School has grown and branched out to accommodate more academic and co curricular facilities for a wider range of age groups. With the recent opening of institute's new branches in other geographic locations, Mother's Public School is now reaching new and different parts of Odisha. No wonder, Sreejeet has been integral to this growth and success.

CHAMPIONING PROGRESS

The unique nature of the institution has also been a propelling factor in its increased demand across the state, and it has over 6000 students now. The Institution has grown in strength and stature since its humble beginnings. Adhering to the CBSE norms, Mother's Public School priortises quality education and academic excellence through a structured curriculum.

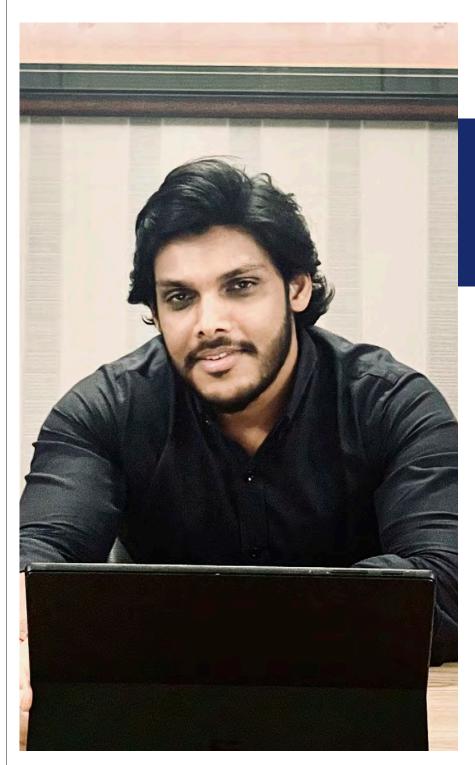
Sreejeet feels that young people can be empowered to develop the skills and abilities that make them leaders of tomorrow. This sentiment is reflected in the school's motto, 'Service before Self.' He also encourages the students to actively participate in sociocultural activities that sensitize the students to respond to the needs of the society.

As a leader, Sreejeet ensures that the students gain knowledge and skills to become public-spirited. It would teach them to help others during difficult times such as a natural disaster, support and speak up for the less privileged, and contribute to humanitarian causes like funding and spending time at old age homes and orphanages.

FOSTERING GREAT MINDS

Sreejeet constantly works to broaden the students' horizons on the stage, in the field, and in the classroom. He encourages creativity, expression and innovation through the integration of performing arts in the curriculum.

Mother's Public School prides itself in fostering joy in education, independent thought, and supporting the passions and talents of its students. The after-school opportunities enable students



to receive a rich and extended learning experience. Sreejeet and his exemplary staff's collective efforts promote a positive school culture where everyone feels valued and respected.

He has created a community of passionate learners and truth seekers at the school, with each possessing a robust mind and creative heart. While following a curriculum aimed at the highest standards of academic excellence, the school ensures a congenial environment for the child's overall development, under his exemplary guidance. In fact, he intends to create an atmosphere of growth that distinguishes students into becoming citizens of sound character, competence, creative leadership, academic excellence, and a genuine concern for people.

The flag of Mother's Public School continues to soar under the outstanding leadership of Sreejeet. The school has set itself apart with a consistent record of top-quality education, co-curricular activities and social service.



"HE SUPPORTS ENVIRONMENT-FRIENDLY PRACTICES THAT ARE COST-EFFECTIVE, TIME-REDUCING, AND ENERGY EFFICIENT"

hubhang believes that a true leader can take tough decisions without giving up on compassion. According to him, equality of actions and integrity of intent for the good of others are the hallmarks of impactful leadership. Running a hospital adhering to sound principles and international guidelines often puts him in a situation where he ought to be sensitive and empathetic while making tough choices. He opines that one's ability to forge strong relationships is directly proportionate to their ability to lead. He is also inspired by his parents who have always worked as a team with an action-oriented mindset and guided the team of doctors and staff at the hospitals.

Shubang has a comprehensive plan for the hospital's future. In the short term, he plans to expand the service portfolio by adding specialities namely, cardio-vascular surgery, robotic surgery, and neuro rehabilitation. At present, the hospital is also the first centre for Extracorporeal Membrane Oxygenation (ECMO) treatment in Ghaziabad. In the long term i.e. by May 2023, the hospital will be upgraded to a Health City hospital with 1000-plus beds. The Health City is planned to be a state of the art hospital with all specialities and major super specialities catering to the population of Western UP and Delhi-NCR.

LAURELS ABOUND

Shubhang is one of the unsung heroes who worked day and night during the COVID-19 pandemic. To recognize his unfailing efforts, he has been awarded the Icon of the Healthcare Industry (2020) by The Week magazine. In addition, he received the Healthcare Champion of the Year Award (2020), at the World Economic Forum, in Davos, Switzerland.

His dedication and leadership has also led the hospital to receive loads of recognition. A few prominent accolades bestowed on the Yashoda Group of Hospitals include the Asian Achievers Awards 2020 (Healthcare Edition) for the Best "Multispeciality Hospital of the Year" by Asia Today Research & Media, supported by the Government of India – Ministry of Social Justice and Empowerment, and the AHPI Healthcare Excellence Award 2020 in the category of Green Hospitals. In April 2022, the hospital won the AHPI Healthcare Excellence Award in the category of "Best Hospital to Work For."

TOWARDS SUSTAINABILITY AND WELFARE

Under his leadership, the Yashoda Group of Hospitals has achieved the Green and Clean Platinum Certification by implementing ecofriendly policies like using renewable energy, water and electricity conservation using advanced equipment, implementation of energy efficiency measures like sensor based lights, and regular training of staff to keep with Green & Clean policies. The organization strongly supports environment-friendly practices that are cost-effective,

SHUBHANG ARORA

CREATING BENCHMARKS IN THE HEALTHCARE INDUSTRY

Mr. Shubhang Arora is the Executive Director at the Yashoda Group of Hospitals. He strongly believes in a leadership style that prioritizes integrity and honesty to develop strong relationships with the team that works together for 360-degree success time-reducing, and energy efficient. Yashoda Hospital is associated with AKANSHA (Ghaziabad), an NGO empowering women and girls since 1987. Through this NGO, the CSR team funds the residential facilities, education, and health needs of 100 girls living in the Kasturba Gandhi Balika Vidyalaya's hostel in Ghaziabad. It regularly organizes health camps in its premise in collaboration with Nepal Tarun Dal Uttar Bharat and CA Nepal Students Union India. It is also working with the Vivekananda Health Mission Society to open hospitals and arranging a variety of health camps throughout the year in Narayan Koti, Kedarnath, and Dehradun, Uttarakhand. It also helps St. Jude Child Care Centers by providing free health checkup and treatment to orphaned and abandoned children.





"SHWETA'S AIM IS TO POSITION AARDAE AS A ONE-STOP SOLUTION FOR THEIR CONSUMERS' HAIR AND SKIN NEEDS"

SHWETA GUPTA

BRINGING CLEAN BEAUTY WITHIN YOUR REACH

Shweta is the Co-Founder of the clean beauty platform, Aardae. A pioneer in the beauty industry, Aardae aims to make home-grown Indian clean beauty brands more accessible to international consumers through a carefully curated online marketplace & flagship stores in Singapore, Dubai, & London

• hweta has a successful career spanning over 15 years. She initially joined her family-run garment export business, one of the oldest export houses in the country. It provided her the opportunity to work with globally leading garment brands and understand the export market in-depth. In her tenure of 14 years, where she worked with a multitude of export houses, she has gained incomparable knowledge of R&D, operations, and other key export processes. Thereafter, Shweta moved to hospitality, where she worked with Novotel Chamiers, a business hotel in Chennai. Under her leadership, the hotel expanded to become an award-winning franchise, widely acclaimed for its F&B services. The pandemic and a 5-day Korean skincare expo organized in Chennai led Shweta to set up Aardae, with her long-time friend, Darshana Balagopal. It took place during the pandemic and made them realize that lockdown regulations would make it difficult for global brands to transport their supplies to India. Shweta also undertook extensive market research in order to analyse a shift in behaviour towards more conscious living, leading to a spike in demand for 'clean beauty.' That's when they planned to bring home-grown sustainable brands came to the forefront. Added to this, was her experience of the five-day Korean beauty expo in a Chennai mall. The products that were meant to last for 5 days sold out in a matter of 2 hours. This strengthened her confidence in her business idea and led to the birth of Aardae.

PIONEERING STEPS

Aardae promotes brands that sell sustainable, non-toxic, and crueltyfree beauty products. It is set to launch flagship stores in Singapore, Dubai, and London – beginning with Singapore. In addition, they will launch their online marketplace, which will showcase over 1000 products from over 25 Indian and 35 foreign clean beauty brands, with an initial inventory stock of 10,000 products. These brands include Aminu Wellness, Juicy Chemistry, Ruby's Organics, Soul Tree, Dot & Key and Brillare. According to Shweta, Singapore being a cosmopolitan city where citizens focus on sustainability in every sphere, became her obvious first choice.

The consumers here prefer clean and green beauty products. However, there was a lack of platforms such as Aardae, which offer smaller brands that fulfill this consumer demand. The path was not easy, and Shweta recalls the difficulties faced during their launch, especially with the stringent Covid-19 rules in Singapore. She, and Darshana, had to manage everything remotely from India, without ever being physically present in Singapore.



GROUNDED BY ETHICS

Shweta has set stringent norms and procedures for onboarding brands. Each brand must fulfill a checklist of six factors – safety and certifications, sourcing, sustainability, transparency, efficiency, and brand position.

In addition, Aardae makes sure that the products are both skinfriendly as well as eco-friendly. To provide the consumers with products that are 'clean' in their truest sense, the company performs stringent in-house quality tests on each product before including it in their catalog.

AMBITIOUSLY YOURS

With the aim to position Aardae as a one-stop solution for their consumers' hair and skin needs, Shweta aims to expand the business by 2023 in ASEAN countries, like Malaysia, Indonesia, and other GCC nations. They will be launching their platform in India soon.



"HE IS CURRENTLY WORKING ON DEVELOPING A PLATFORM THAT PROVIDES FINANCIAL SERVICES TO CUSTOMERS' DOORSTEPS"

fter completing a Bachelor of Economics degree, Sourav received his certification in Economics and International Business in 2020 from the International Business Management Institute in Germany. As a result of this course, he gained a thorough understanding of market structure and strategies to design, develop, expand, generate, and invest in the global markets with the correct knowledge and economics.

Sourav began his career in 2016 as the Manager - Operations in a Fintech Start-up where he learned about fintech industry and ending up driving it. The ambitious entrepreneur also co-founded Rounderz Ventures, a travel and event company, in the same year. In 2021, he launched SPay Technology Pvt. Ltd., a growing B2B platform that offers a wide range of services, including bill payment, online fund transfers, mobile recharge, insurance, ticketing, trip bookings, and more. SPay Technology is reaching unprecedented heights under his leadership.

AN EXCELLENT STRATEGIST

Sourav is also an expansion consultant and strategist. He has aided countless startups and businesses in achieving explosive growth and new sources of revenue. As a growth consultant, he assists firms in identifying new prospects and ways to improve their existing business offerings. Simultaneously, he is a specialist in analysing current market fundamentals and recommending better ways to serve clients.

He is a thoughtful entrepreneur who understands the needs of his customers and caters to their preferences. To improve the quality of his services, he is currently working on developing an unrivalled platform that provides financial services to customers' doorsteps or into their hands, regardless of their location. Under his supervision, SPay Technology recently launched a phygital platform to fulfil the banking needs of low-income communities in rural India. Sourav argues that while digital India has progressed, people in rural regions still lack the knowledge and resources to conduct all transactions electronically.

To that end, he has developed the phygital platform, which allows customers to find customer service centers near their homes. These physical locations will make it easier for low-income people to use banking services such as money transfers, Aadhaar-based withdrawals, micro ATMs, flight train bus ticketing, and so on. This laudable endeavour is a continuation of the digital India dream, opening up a plethora of opportunities in rural banking.

CREATING EMPLOYMENT OPPORTUNITIES

Apart from meeting rural banking demands, Sourav's phygital platform also aims to eliminate unemployment by providing



Sourav Mishra, VP-Banking & Ops at SPay Technology Private Ltd., is a serial entrepreneur. The core startup enthusiast has been a game-changer in the area of rotail banking. Through SPay Technology, be sime

enthusiast has been a game-changer in the area of retail banking. Through SPay Technology, he aims to provide banking services to the underserved rural population in India employment opportunities. This is accomplished by paying commissions to network partners who work with customers and help Spay Technology achieve its goals.

By digitising banking, SPay Technology network partners have emerged as micro-entrepreneurs who have formed a connection between rural and urban India. In this way, they have advanced the significance of the government's digital India campaign. In a short timespan, Sourav has led his company to reach a service base of 16 million customers with its 30,000 network channels, which is indeed a commendable achievement. His advice to aspiring entrepreneurs is to be prepared for harsh lessons, to roll with the punches, and to never give up.





40 UNDER 40

"A FOCUSED LEADER, UNMESH IS A TEAM PLAYER WHO STRIVES TO BRING OUT THE BEST IN THOSE AROUND HIM"

UNMESH SRIVASTAVA

CARVING THE DIGITAL ROUTE TO WELLNESS

Mr. Unmesh Srivastava is the Chief Digital and Technology Officer at P3 Health Partners, a population health management organisation founded and driven by physicians who want to shift the industry's emphasis from illness management to fostering wellness

aving graduated with a Bachelor of Science degree from the University of Rajasthan in India and a Master of Science degree from California State University at Northridge, Unmesh brings a wealth of engineering experience to the company. His expertise lies in data-driven automation and technical solutions. Unmesh has also successfully completed the Emerging Leader Program at The Wharton School and the Artificial Intelligence Program at the Massachusetts Institute of Technology.

AN IMPRESSIVE CAREER

Before joining P3, the leader-cum-innovator was an Associate Vice President at Optum Care, where he led innovations and business transformation. Also, he oversaw the creation of new management strategies and operating models for UnitedHealth Group, Toyota Financial Services, and Kaiser Permanente in Southern California. Unmesh believes the experience he has gained from his internships and past work has given him a unique perspective on the art of sales and implementation, which is likely one of the reasons for his success. He is well known in his circle for his extensive knowledge and expertise.

A TECHNOLOGY WIZARD

Unmesh loves technology and stays abreast of the latest trends in the industry. With his innovations, healthcare providers have been greatly empowered. Among the technology products, he has delivered include clinical decision support technology for providers, data analytics, and artificial intelligence that enable seamless care delivery to patients, and multiple other innovations that reduce the administrative burden for providers and hospitals. Moreover, P3 Data Fabric—his brainchild, gives intelligent insights to the entire care ecosystem at the point of care. With this platform, partners of P3 Health can manage medical risk, care delivery, and patient experience by using advanced data integration, analytics, and artificial intelligence.

A GREAT TEAM PLAYER

Unmesh enjoys being in charge, just as a good leader should. The technically sound and focused leader is also a team player who strives to bring out the best in those around him. It is his razor-sharp focus on putting together a world-class team that makes him so successful. He deeply values his team's participation and recognizes the importance of their involvement in the firm's success. As a true leader, he develops a growth strategy and



provides direction to his team to meet the company's goals. With the help of his dedicated and proactive team, Unmesh has created a digital technology ecosystem and a data ecosystem at P3 that supports the experience of patients and providers. As a focused leader, he ensures that the entire team is aware of the collective goals they are pursuing.

TOWERING ACHIEVEMENTS

Like a true leader, Unmesh constantly looks for the next big challenge. His leadership qualities have earned him several prestigious awards, including the Digital Disruptor Award by Globant Of 2021, the Top 10 Best CTO's of 2020 by Industry Era, Talend Data Masters Award 2020, and IFAH top 100 Healthcare Leader Award. Yet he doesn't trust in resting on his laurels, but rather constantly strives to improve himself as an individual and as a leader.



40 UNDER 40

W r. Vaibhav Sharma is an innate leader and a visionary who has carved his own route to success in the realm of entrepreneurship. He is organized and likes planning and strategizing to minimize the scope of hits and misses. His entrepreneurial journey began when he was merely 19. He became a Chartered Accountant at the age of 22. At a very young age, he started working towards enhancing his knowledge about the US IPO, Listing processes, and M&A deals. At the nascent age of 25, he built his first tech start-up in the field of healthcare, which later helped him build CarzSo. With his unswerving perseverance and constant support from his family and friends, he established a successful meta virtual store for the automobile industry. His passion, dedication, and self-belief have played a key role in CarzSo's grand success.

A CREATIVE LEADER

Mr. Vaibhav Sharma has a very methodical and persuasive approach towards life. He competes with none but himself, and strives to be a better version of himself every day. From being a Group CFO at 27 to becoming the Founder and CEO of India's First Meta Virtual Showroom, he has shown extraordinary leadership skills. His ability to mobilize the team on the ground and motivate them to always bring out the best in them has helped CarzSo to reach where it is today. He believes that a fun work environment and defined lines of hierarchy help enhance productivity in an organization. With the help of Mr. Vaibhav Sharma's ideologies and optimism, CarzSo plans to go pan India as they scale up.

RIDE CARS VIRTUALLY

CarzSo is digitizing the auto retail industry by launching meta virtual auto showroom. With the help of VR technology, now anyone can take a test drive of multiple cars. It is possible because of the company's futuristic approach that allows customers to walk around and test drive cars irrespective of their location and proximity to the vehicle of interest. Although CarzSo was founded before the COVID-19 pandemic, their entire business model revolved around minimalistic human touch. Mr. Vaibhav Sharma believes if each and every organization contributes to changing its system, the world would be a lot better. Therefore, they are continuously working towards avoiding unnecessary travel by providing cars virtually. It helps to save customers' time, fuel, ensures their safety during the ongoing pandemic, and decreases pollution. The main focus of CarzSo is to be the best at customer service.



The Founder and CEO of CarzSo, Mr. Vaibhav Sharma built his company in 2019. CarzSo is India's first auto tech start- up utilizing the futuristic "virtual reality" technology in this sector. It aims to recreate the experience of buying an automobile in a showroom in the meta virtual world

"AT 25, HE BUILT HIS FIRST TECH START-UP IN THE FIELD OF HEALTHCARE, WHICH LATER HELPED HIM BUILD CARZSO"

PAN INDIA PLANS

Mr. Vaibhav Sharma is working towards expanding his company's presence and diversifying into new cars and electric two-wheelers. To begin with, he intends to create satellite showrooms in many North Indian cities, with an emphasis on rural areas and tier 2 and 3 cities. During the next fiscal year, CarzSo wants to open three superstores and twenty satellite stores to promote the virtual buying and selling in the automotive industry. With this bold new move of offering an entirely new experience of buying and selling cars across India, CarzSo is also creating job opportunities for young graduates. The objective is to help them find employment where they live and save on the cost of migrating and settling in a new city.

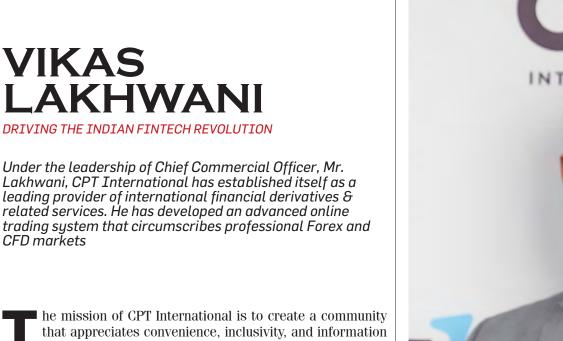




VIKAS

CFD markets

"IN A SHORT PERIOD. HE HAS BUILT STRONG BRAND VISIBILITY AND AN AMAZING INTERNATIONAL TEAM FOR CPT INTERNATIONAL'



he mission of CPT International is to create a community that appreciates convenience, inclusivity, and information exchange to empower traders and introducing brokers to achieve maximized value. Years of experience have enabled Mr. Lakhwani to create a safe and transparent trading environment for investors interested in global financial derivatives with CPT International.

He believes in focusing on achieving the goals that are clearly outlined by the organization's innovative activities for longterm success. CPT International provides easy access to global financial markets and a truly international team of experts. The company gained its competitive advantage through strong performance and ethical and professional business practices. Over the years, under the guidance of Mr. Lakhwani, the company has built and maintained a strong relationship with its clients and business partners. His integrity, and positivity have become the guiding principles of the company.

ALL ABOUT PEOPLE

In a short period, Mr. Lakhwani has managed to build strong brand visibility and an amazing international team for CPT International. The contribution of each member of the team is commendable. Combined with experienced industry elites and a high-level IT service team, CPT International aims to provide a safe, and stable trading platform for traders to achieve innovative quantum leaps. The company has a team, of industrious employees, that is selfmotivated to render high-quality services through the best-inclass expertise in the industry. CPT International continues to strengthen its leadership team and hire new talent as part of the growth strategy.

It is continuously adding new asset classes and products to provide its clients with the best-in-class technology. Through CPT International, Mr. Lakhwani is building an ecosystem where everyone of the team members feels that they belong. During COVID-19 lockdown, the company managed to establish a very effective working-from-home policy while maintaining a close relationship with its clients and focusing on delivering exceptional customer support.

FUTURISTIC APPROACH

CPT International is looking to expand geographically and is in discussions with multiple regulators. The company is currently



focusing on India, the UAE, Pakistan, and the rest of the GCC countries. Africa and Latin America are part of the company's long-term agenda.

Mr. Lakhwani is working towards making CPT International a broker that empowers its clients and partners worldwide. In its attempt to provide excellent trading experience without time difference and language barrier, CPT International has officially established an Asia-Pacific Customer Service Center, providing traders with weekly 5*24 hours of excellent & uninterrupted service.

SERIES OF ACHIEVEMENTS

Under the exemplary leadership of Mr. Lakhwani, CPT International has been honoured with numerous awards, most recently the 'Best Broker for Introducing Brokers' at the Forex Expo Dubai (2021).



Ashpal comes from a humble family background and has completed his educational journey from both renowned national and international institutes. He completed his Bachelor of Engineering (Mechanical) from Colvin Taluqdars' College Lucknow in 2008, Post-Graduation in Capital Market and Finance, and Export Management from the Indian Institute of Foreign Trade in 2011. Apart from this, he also earned a Masters in Business Administration (General) from the European School of Economics in 2012 and a Masters in Entrepreneurship from the London Business School in 2016.

A LEADER PAR EXCELLENCE

Yashpal describes himself as a powerful leader who believes in collective decision making, the freedom and accountability of a team/ employee when it comes to delegation of work, while motivating and appreciating them along the way so that they always give their best. He draws inspiration from Mr. Ratan Tata who is known for getting things done and also for taking up bigger challenges without any fear. Yashpal still feels that he hasn't reached the highest point of his career yet and still has a lot more to achieve.

LEADERSHIP INITITIATIVES AND BUSINESS INNOVATIONS

Yashpal successfully guided and completed manufacturing projects that include construction and installation of machines by mentoring an effective team of dedicated and experienced employees. To turn Yashpal's empowering vision into a complete reality, Anya Polytech & Fertilizers Pvt. Ltd. has leveraged its sophisticated and ultramodern facilities, and has a diligent skilled workforce to meet the variegated high-quality product requirements of its clients with ease and perfection.

With a reasonable and competitive pricing structure, wide distribution network, leading industry practices, a stringent quality control program and complete transparency in the workings of the company, Yashpal believes that the company has been able to build an unshakeable trust in the hearts of its clientele. During the peak of the Covid-19 pandemic, the company's growth rate was recorded at 60% for the year 2019-20 and it grew by another 33% in the following financial year 2020-21.

BESTOWED WITH NUMEROUS ACCOLADES

Owing to Yashpal's empowering vision, direction and the consistent efforts of his team, Anya Polytech & Fertilizers Pvt. Ltd. was felicitated for the "Best Video Film for Farmers" by the Ministry of Agriculture (Govt. Of India) in 2017. In addition, the company's contribution in the field of agriculture has been highly recognized with numerous letters of appreciation from various agriculture universities and



Mr. Yashpal is the MD of Anya Polytech & Fertilizers Pvt. Ltd. Founded in Noida in January 2011, Anya Polytech & Fertilizers Pvt. Ltd. is a JV between Kribhco Infrastructure Limited (KRIL) and Anya Agro and Fertilizer Pvt. Ltd. and is one of the most renowned players in the domain

"OWING TO HIS EMPOWERING VISION, AND DIRECTION, THE FIRM WAS FELICITATED BY THE MINISTRY OF AGRICULTURE"

institutions for "Best Field Demonstrations to the Farmers."

CONTRIBUTION TOWARDS CSR AND CORPORATE GOVERNANCE

Yashpal considers corporate social responsibility as an indispensable part of any company's operations. Many of Anya Polytech & Fertilizers Pvt. Ltd.'s initiatives revolve around the welfare of farmers by providing them with timely guidance and assistance in all respects for their better lifestyle, productivity, farming techniques and income. During the Covid-19 pandemic, the company contributed around 5000 PPE kits to different hospitals, 20000 face masks of standard quality, free medicines, sanitizers and one-month ration (groceries) to 12000 needy families who were jobless and hence, starving during that time. He also contributed Rs. 5 lakhs to the Prime Ministers' Relief Fund.



Jury Council

urrently helming the position of a Director at Brencis Centre for Research Training and Consultancy (BCRTC) in Ghaziabad, India, Dr. Amita Srivastava is a well-known expert in the fields of Management Philosophy, Strategic Management, Human Resource Development, Quality Systems, and Human Values. A gold medalist in her area of expertise, Dr. Srivastava has experience spanning more than 25 years in areas of Research, Training, Consultancy, Teaching, and Administration in Management. She has conducted many FDPs and MDPs. She has done assignments for some leading Institutions of National and International repute like IIM-(Lko), Nuvia (UK), UNIDO, Central Defence Academy, Syndicate Bank, IBA, Semi-Conductor Complex Ltd., ABCL, Kirloskar Brothers, WPIL Ltd., Jaipur Stock Exchange, KRIBHKO, etc. She has also been the Chief Editor for a management journal called Attitude and has been functional in organizing many national and international conferences. She has widely experimented with new approaches to learning and creativity. She helped many SMEs to organize the structure and processes of the organization, institutionalize innovative methods of work and inculcate healthy organizational Culture. She was instrumental in turnaround of many SMEs. She had successfully experimented in using Indian thoughts in management policies.

Dr. Amita Srivastava

DTRECTOR BRENCTS CENTRE FOR RESEARCH TRAINING & CONSULTANCY (BCRTC) EDUCATION

Dr. Himanshu Rai

DIRECTOR, IIM INDORE

r. Himanshu Rai is the Director of IIM Indore. Under his leadership IIM Indore got the triple crown accreditation of AMBA, AACSB and EQUIS making it one of the 90 odd institutions in the world to have the honor. He is spearheading multiple initiatives at IIM Indore to create significant social impact and address challenges faced by the country. Prior to this he has been the Dean of SDA Bocconi India campus, Professor at SDA Bocconi, Milan, and has taught at IIM Lucknow and XLRI. He is an alumnus of IIM Ahmedabad and KREC Surathkal. He specializes in Negotiation and his core teaching area include Negotiation, Leadership, and Justice. His book titled "Negotiation" published by McGraw Hill Education is a bestseller on Amazon. His TEDx talk on "Ethical Leadership: Lessons from the Vedas won him several accolades the world over. As the Convener of CAT 2010, he successfully led the largest format change in world's testing history exceeding all global standards of testing. Through his initiatives gender and educational background parity was achieved by IIMs. He has published extensively, and his current areas of research include Negotiation, Ethical Leadership, Cross Cultural Issues, Management and Religion, Spirituality, Gender, and Influence Tactics. A connoisseur of Sanskrit literature, he has also written about and given discourses on Indian and Western philosophy, which he avidly studies. Dr. Himanshu has trained over 20,000 professionals, both in the private as well as the government sector.

Nitin D Parekh

GROUP CFO, CADILLA HEALTHCARE

r. Nitin D Parekh, a holder of six qualifications, has a brilliant academic track record with ranks and gold medals in several exams including CA, CFA and MBA from IIM, Ahmedabad. Mr. Nitin Parekh is serving as a Group Chief Financial Officer in Cadila Healthcare Limited, Ahmedabad, which has consolidated annual turnover of more than Rs. 15000 crores. He possesses 36 years of post-qualification experience in finance, legal and IT functions. An ace deal maker, a strategic thinker, an excellent coach and a person of razor sharp commercial acumen, he has handled more than 15 M&A deals, including Rs. 4600 crores acquisition of Heinz India Private Limited in Jan-2019 and divestment of India centric animal health business for Rs. 2900 crores in July-2021. Mr. Nitin Parekh is selected for award of "Excellence in Mergers and Acquisitions" by CII in December, 2021. He is adjudged as India's Best CFO-Large Enterprises by Businessworld in August, 2021. He is recipient of "Top 50 Finance Leaders of India 2021 award from White Page International, in July 2021 and "Glory of India" award

from Indian Achievers Forum in June, 2021. He received "Outstanding Manager of the year award" from Ahmedabad Management Association in March 2021 and "League of Excellence 2020" award from CFO, India. He was declared as the Best CFO in Healthcare sector for 2012 and also for 2017 by Institute of Chartered Accountants of India. He is chosen amongst the top 100 CFOs of India for eight times in succession by CFO, India. He has also received Businessworld-Best CFO of India Award 2017 for Healthy Balance Sheet Management-Large Corporates.

Sunil David

REGIONAL DIRECTOR, (IOT) AT&T INDIA

unil David has over 25 years of experience in the IT and Telecom industry. Sunil is currently the Regional Director (IOT) for AT&T India based in Chennai. Sunil is responsible for building and executing the IOT strategy for India and the ASEAN regions, working on building a partner ecosystem for AT&T in the area of IOT devices, platforms and applications and on working on a number of marketing initiatives to help build the AT&T brand in the IOT space. Apart from his responsibilities with AT&T, Sunil is part of the FICCI TN Tech Panel and CII TN. Manufacturing Panel working on initiatives to drive digital technology adoption within the Industry and Governments in Tamil Nadu. Sunil has been recently inducted into the IET IOT India panel, Telecom Working Group whose charter is multifold. Sunil is also part of the NASSCOM Diversity and Inclusion Council, Chennai Chapter working on various initiatives to bring a greater awareness among Corporate India to build a Diverse & Inclusive workforce.

Dr. Padmakali Banerjee

PRO VICE CHANCELLOR, AMITY UNIVERSITY, GURUGRAM

r. Padmakali Banerjee is a thought leader, public speaker and Life Coach, with over two decades of experience in research, teaching, training and academic administration. She has a doctorate degree from the University of Delhi and is a Fellow of the prestigious Somatic Inkblot Series (FSIS-US). In her current leadership position, she is the Pro Vice-Chancellor and Dean, Academics of Amity University Haryana and Director of Amity Business School. She also heads the Centre for BRICS Studies—a centre of excellence. She is involved in strategic planning and leads the development and implementation of the university's academic processes. She spearheaded many innovative initiatives including the introduction of a flexible credit system, industry academic integration and internationalization. She fosters strategic changes in teaching and learning, and student affairs. She pioneered the skill development programme at the university and got Amity a prominent place on the skills map of the country. She is also Governing Body member of the prestigious Medanta Institute of Education and Research, Gurugram, India. In her academic career, she has been an institution builder, serving as Dean and Director of institutions of higher learning across Delhi NCR. Her early academic experience includes serving at the Centre for Science Education and Communication, University of Delhi; Maulana Azad Centre for Elementary and Social Education, University of Delhi; and Jesus and Mary College. As an executive coach and mentor, she has been a resource person for management development programmes at various national and international forums. She has been a consultant and trainer on HRD issues for various private and public sector organizations. As a life coach, she has closely worked with corporate functionaries, holding leadership development workshops and training programmes for corporate leaders. Her experience extends across an array of industries including telecom, oil and gas, FMCG, and tourism and hospitality. She has been instrumental in national and international academic collaborations.

URS TEAM



SANDEEP KUMAR



DR. PAOLA MARTANI



MEENAKSHI KAKRAN



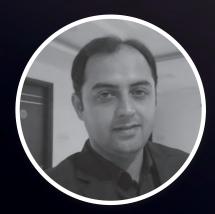
INDERJEET JAIN



RICHA SANG



ALISH PEKHA



ROHAN GULATI



ROMISA HASSAN



ANKITA PANDEY



RAJASHRI SARKAR



AWARDS (FIRST SET): 4:15 TO 5:30 PM

HIGH TEA: 5:30 PM ONWARDS

SESSION 2 REGISTRATIONS: 6:00 TO 6:30 PM

INTRO TO AWARDS & SUMMIT AND WELCOME SPEECH: 6:30 TO 6:45 PM

PANEL DISCUSSION: 6:45 TO 7:15 PM

AWARDS (SECOND SET): 7:15 TO 9:00 PM

NETWORKING GALA DINNER: 9:00 PM ONWARDS

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where winners are determined based on

jury votes & consumer surveys.

Greatest Brands & Leaders 2021-22 COVID-19 Commitment Awards 2021-22

Research by: United Research Services After an intense research in about 16 categories,

we exclusively and strictly select the best brands and leaders across Asia, and classify them as Iconic,

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recognize prominent Leaders for their exemplary success and they will be featured as

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